



**CONVERSE BANK CJSC  
NOTIFICATIONS ENCLOSED WITH FINANCIAL STATEMENTS  
AS OF 31.03.2014**

**Notification 1. “Legal framework and corporate management”**

**Main Activities**

“Converse Bank” CJSC was founded in the Republic of Armenia as a closed joint-stock company. The Bank received Banking License #57 dated November 28, 1994 by the Central Bank of Republic of Armenia (hereinafter – the RA CB). The Bank functions in compliance with the RA Legislation, regulatory statements of the RA Central Bank and other departmental authorities as well as its own Charter and internal statements. The Bank offers a large variety of financial and bank services, and operates through its Head Office located in the capital, and its 32 branches are located in Yerevan and in different regions, and 1 branch is located in NKR:

Addresses of “Converse Bank” CJSC Head Office & Branches:

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HEAD OFFICE	26/1 V. Sargsyan, Republic Square, Yerevan, 0010, RA Tel.: 51 12 11, 51 12 00
CENTRAL Branch	49 Komitas, Yerevan, 0051, RA Tel.: 28 10 15, 23 09 96
AVAN Branch	161/2 Khudyakov, Avan, Yerevan, RA Tel.: 61 44 72, 61 44 23
ARARATIAN Branch	15 Bagratunyats, Garegin Nzhdeh square, Yerevan, 0006, RA Tel.: 46 50 06, 46 50 07
ZVARTNOTS AIRPORT Branch	42 Zvartnots, Yerevan Tel.: 49 31 97
AVIATION Branch	42 Zvartnots, Yerevan Tel.: 52 07 06
NOR HAJN Branch	8 Charents, Nor Hachn, 2412, RA Tel.: (0224) 4 38 40, 4 38 30
VANADZOR Branch	1G Khorenatsi, Vanadzor, 2021, RA Tel.: (0322) 4 29 10, 4 12 58
GYUMRI Branch	4b G. Nzhdeh, Gyumri, 3106, RA Tel.: (0312) 4 20 95, 4 17 94
ARTASHAT Branch	117a Ogostosi 23, Artashat, 0701, RA Tel.: (0235) 2 24 99, 2 24 78

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ARMAVIR Branch	46 Shahumyan, Armavir, RA Tel.: (0237) 6 22 73, 6 07 42, (374 10) 28 14 33
METSAMOR Branch	City Hall, ground floor, Metsamor, 0910, RA Tel.: (0237) 3 20 70, 28 18 33
CHARENTSAVAN Branch	21 Khanjyan, Charentsavan, 2501, RA Tel.: (0226) 4 15 97
HRAZDAN Branch	Microdistrict 104, ground floor, Hrazdan, 2302, RA Tel: (0223) 3 47 09
SEVAN Branch	153 Nairyan, Sevan, 1501, RA Tel.: (0261) 2 54 52
LORI Branch	54 G. Lousavorich, Vanadzor, 2021, RA Tel.: (0322) 4 21 18, 4 29 12
SHIRAK Branch	Shirak Airport, Gyumri, RA Tel.: (0312) 3 72 38, 4 20 95
ETCHMIADZIN Branch	10 Mashtots, Etchmiadzin, RA Tel.: (0231) 40005, 40009
ABOVYAN Branch	Constitution Square, Abovyan, RA Tel.: (0222) 33080
NOR NORK Branch	12/10 Gay Ave., Yerevan, 0056, RA Tel.: 644660
IJEVAN Branch	6/1 Valans, Ijevan, 4001, RA Tel.: (0263) 40844, 40899
KUMAYRI Branch	46a Khrimyan Hayrik, Gyumri, RA Tel.: (0312) 35695, 35615
MOSKOVYAN Branch	39/12 Mashtots, Yerevan, RA Tel.: 521526
SAYAT-NOVA Branch	19 Sayat-Nova Ave., Yerevan, 0001, RA Tel.: 546049, 546053, 546056, 546057
KILIKIA Branch	4/1 Kajaznuni, Yerevan, RA Tel.: 551359

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POSTBANK 19 Branch	23 Baghramyan Avenue, Yerevan, RA Tel.: (37410) 514619
KAPAN Branch	1/2 Tumanyan, Kapan, RA Tel. (374 285) 20058
STEPANAKERT Branch	25/2 V. Sargsyan, Stepanakert Tel. (374 47) 975277
AVAN-1 Branch	On the right side of the Yerevan-Sevan roadway "Global Motors" auto salon, Kotayk
EREBOUNI Branch	11 Erebouni, Yerevan, RA Tel. (374 10) 430457
ZEITUN Branch	14/7 Rubinyants, Qanaqer-Zeitun district, Yerevan, RA Tel. (374 10) 614472
DAVITASHEN Branch	18/6 section, 3rd district Davtashen, Yerevan, RA Tel. (374 10) 511 211
ASHTARAK Branch	1st Post Office, 1 Sisakyan str., Ashtarak city community, Aragatsotn region, RA Tel:(374 232) 36911, (374 232) 36922
DILIJAN Branch	Myasnikyan street, Dilijan city , Tavush region, RA Tel: (374 0268) 22386

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### **Business environment of Armenia**

The political and economical environments of Republic of Armenia undergo certain instability in the current stage of economic development. This may have impact on business activities of local enterprises. Consequently, any activities in the business environment of Armenia are connected with risks that are not typical for other markets. The present financial statements give the ongoing assessment of managers relating to possible impact of the current economic circumstances on the financial performance and operations of the Bank. Anyway, the condition of the business environment in the future may differ from the assessment of managers

### **Corporate Management:**

#### 1. Board structure & staff:

Board Chairman:	Armen Ter-Tachatyan,
Board Members:	Juan Pablo Gechidjian, Arsen Gamaghelyan, Matias Gainza Eurnekian, Jose Luis Persico, Daniel Guillermo Simonutti

#### 2. Structure & staff of the Management Board:

Management Board Chairman	Tigran Davtyan
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Management Board Member	Gohar Harutyunyan Velikhan Muradyan Vahe Dalyan Sergey Shevchenko Misak Davtyan Arman Asatryan
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3. Shareholders:

ADVANCED GLOBAL INVESTMENTS LLC – 95%

The Armenian Saint Apostolic Church represented by Mother See of Holy Etchmiadzin  
Catholicosate – 5%.

4. The Bank Management is remunerated pursuant to employment agreements and the Staff Members List approved by the Bank.

*Notification 2. “Accounting Policy”*

**Performance basis**

**Declaration on adequacy**

These financial statements have been prepared in compliance with International Financial Reporting Standards (IFRS).

**Measure basis**

The financial statements have been prepared on the basis of the actual cost principle, for financial assets and liabilities recorded at their actual value and adjustable by the financial results, as well as for assets available for sale, except for those assets, the actual cost of which cannot be determined. Other financial assets and liabilities, as well as non-financial assets and liabilities are recorded with amortization or historical value.

**Measure and submission currency**

The national currency of the Republic of Armenia is the dram of RA. The management has specified AMD as the measure currency, since AMD reflects the economic essence of developments and circumstances that underlie the Bank’s activity. AMD is also the submission currency of these financial reports.

The financial information is stated in thousand drams.

**Use of estimates and observations**

In order to prepare these financial statements in accordance with the requirements of IFRS, the management has developed a number of estimates and assumptions related to presentation of assets and liabilities, as well as disclosure of conventional liabilities and assets. The actual results can be different from the estimates.

### **Accounting policy**

The below specified accounting policy was applied for preparation of the financial statements. The accounting policy has been applied consistently.

### **Recognition of income and expenses**

Income is recognized in case when it is likely that economic profits will flow to the Bank and the received income can be measured reasonably. Expense is recognized when it is likely that economic profits will flow out of the Bank and the expense can be measured reasonably.

Interest income and expense are recognized in the integral report on financial results, by means of application of the effective interest rate method. Interest income and expense comprise amortization of the difference between the discount, extra charge, or the original balance cost of the interest bearing instrument and the payable amount, calculated on the basis of the effective interest rate.

The discount interest and extra charge accrued to financial instruments recorded by their actual cost adjustable by the financial results are recognized in the financial results as net profit/loss from the financial instruments recorded by their actual cost reappraised on the basis of the financial results.

Loan disbursement, service and other fees, which constitute an integral part of the general profitability of the loan, are deferred together with other direct expenses and are amortized to the interest income within the estimated term of the financial instrument, by means of application of the effective interest rate method.

Other commission fees and other income and expense items are recognized when the relevant service is rendered.

Dividend income is recognized on the day of recording the dividend in the financial results.

### **Foreign currency transactions**

Transactions with foreign currency are converted into AMD at the exchange rate set as of the transaction date. As of the accounting date, the monetary assets and liabilities in foreign currency are converted into AMD at the exchange rate specified for that day. Non-monetary assets and liabilities

presented at their original cost and expressed in foreign currency are converted into the measure currency at the exchange rate specified for that day. The foreign currency differences deriving from the conversion are recognized in the integral report on financial results.

As at the end of quarter , the exchange rate was 413.31AMD = 1 USD (as of March 31, 2013 the rate was 418.58 AMD = 1 USD)

## **Taxation**

In the line of profit, the profit tax is composed of current and deferred taxes.

The profit tax is recognized in the integral report on financial results, except for the part that refers to capital items directly recognized in the equity capital, in which case the profit tax is recognized in the equity capital.

The current tax is the estimated amount payable against the taxable profit of the year, calculated by means of application of those tax rates, which acted as of the accounting date and the adjustments made in the part of taxes paid during previous years.

Deferred taxes are calculated in accordance with the liabilities method of the report on financial situation, which takes into account all time differences between balance amounts of assets and liabilities recognized in the financial statements and amounts calculated for tax purposes.

Deferred tax assets are recognized only to the extent to which it is likely that taxable profit will be earned, against which temporary differences, unutilized tax losses and benefits can be used. Deferred tax assets are decreased to the extent to which it is not likely that the relevant tax profit will be earned.

## **The monetary funds and their equivalents**

The Bank considers as monetary funds and their equivalent the cash funds, the funds kept at the CB RA (except amounts deposited for the purpose of mutual settlements made through ArCa payment system) and accounts held with correspondent banks, which can be converted into cash within a short period of time and are not exposed to any considerable risk of cost changes.

## **Precious metals**

Gold and other precious metals are recorded at CBA prices which approximate fair values and are quoted according to London Bullion Market rates. Changes in the bid prices are recorded in net gain on operations with precious metals in other income/expense.

## **Financial instruments**

### ***Classification***

Financial assets are classified by the bank into the following categories: financial assets recorded at the actual cost and adjustable by the financial results, loans and receivables, financial assets available for



sale. Such classification of investments is done at the time of purchase, based on the estimates made by the Bank management, taking into account the goals of purchase.

*Financial assets and liabilities recorded at the actual cost and adjustable by the financial results are those, which:*

- have been purchased or originated with the purpose of selling or purchase back in the near future,
- a part of the separate portfolio of financial instruments' managed together, in case of which there have been past cases of obtaining short-term profit,
- derivative financial instruments (except specified derivative financial instruments and effective hedging transactions), or
- at the time of initial recognition were recognized by the Bank as assets and liabilities recorded at the actual cost and adjustable by the financial results.

The profit and losses that originate after the adjustment are recognized in the integral report on financial results.

The Bank considers financial assets and liabilities as assets and liabilities recorded at the actual cost and adjustable by the financial results in case if:

- the assets or liabilities are managed and assessed by the actual cost principle,
- their definition as such excludes or considerably reduces the accounting discrepancy that would occur under other circumstances, or
- the asset or liability contains a derivative, which considerably changes those cash flows, which would otherwise arise under the agreement.

Commercial derivative instruments that imply potentially favorable conditions (positive actual cost), as well as purchased options, are represented as assets. Commercial derivative instruments that imply potentially unfavorable conditions (negative actual cost), as well as provided options, are represented as liabilities.

After the initial recognition, financial assets and liabilities recorded at the actual cost and adjustable by the financial results are not reclassified.

*Disbursed loans and receivables* are non-derivative financial assets with fixed or determinable payments, which do not have a quoted market price at the current market, except for those:

- which the Bank intends to sell immediately or soon afterwards,
- which the Bank, at the time of initial recognition, defines to be recorded at the actual cost and adjustable by the financial results,
- which the Bank, at the time of initial recognition, defines as available for sale, or
- with regard to which the Bank will not recover its investment completely through various reasons of loan aggravation.

*Assets available for sale* are those assets, which are intended for sale or are not classified as disbursed loans, receivables, or financial instruments measured by their actual cost.

***Recognition***

Financial assets and liabilities are recognized in the report on financial situation when the Bank becomes a party to the contract on the financial instrument.

***Measuring***

The financial asset or liability is initially recognized at its actual cost (which is normally its initial cost) plus expenses related to the transaction, except for the expenses related to those transactions, which have been classified as financial instruments recorded at the actual cost and adjustable by the financial results.

After initial recognition, the financial assets, including derivative instruments considered as assets, are measured at their actual cost, without deduction of the expenses related to the transaction, which might occur through sale or alienation in some other manner, except for the following:

- disbursed loans and receivables, measured at their amortization cost by means of application of the effective interest rate method;
- investments kept till maturity measured at their amortization cost by means of application of the effective interest rate method, and
- investments in equity capital instruments, which do not have any quoted market price at the current market and are measured at their original cost.

After initial recognition, the majority of the financial liabilities are measured at their amortization cost, except those financial liabilities, which are specified as financial instruments measured at the actual cost, the profit and losses deriving from adjustment of which are recognized in the integral report on financial results, as well as those financial instruments, which originate when transfer of a financial asset measured at its actual cost does not comply with the criteria of de-recognizing. Extra charges and discount amounts, including the initial expenses related to the transaction, are included in the balance cost of the instrument and are amortized at the effective interest rate of the instrument.

***Principles of measuring the actual cost***

The actual cost of financial instruments is based on the market price quoted as of the accounting date, without deduction of the expenses related to the transaction. If no quoted market price is available, the actual cost of the instrument is determined by means of cost definition models or the techniques of discounted cash flows.

In case of application of the techniques of discounted cash flows, the estimated future cash flows are based on the best estimates made by the management, and the discount rate is the relevant market interest rate applicable towards this instrument under similar conditions, as of the accounting date. In case of application of cost definition models, the market data of the accounting date are used in the model.

The actual cost of derivative instruments circulating at stock exchange is estimated at the amount, which the Bank will receive or pay as of the accounting date in case of termination of the agreement, taking into account the current market conditions and current solvency of the parties to the agreement.

### ***Profit and loss deriving from further measuring***

Profit or loss deriving from changes in the financial assets and liabilities are recognized in the following manner.

- profit or loss deriving from financial instruments recorded by their actual cost adjustable by the financial results are recognized in the financial results;
- profit or losses deriving from financial assets available from sale are recognized in other aggregate income (except for losses deriving from deterioration and profit and losses deriving from foreign currency differences) until de-recognizing of the asset, when the whole profit or loss previously recognized in other aggregate income is recognized in the financial results. The interest in line of the asset available for sale is recognized in the financial results, by means of application of the effective interest rate method.

Profit or losses deriving from financial assets recorded at their amortization cost are the integral report on financial results, when a financial asset or liability is de-recognized or depreciated, as well as through amortization.

### ***De-recognizing***

A financial asset is de-recognized, when the validity term of using the right to receive cash flows from the financial asset expires or when the Bank transfers almost all risks and profit related to asset ownership. All those rights or obligations, which occurred or were retained at the time of transfer, are recognized separately as assets or liabilities. A financial liability is de-recognized when it is repaid, invalidated or expired.

The Bank de-recognizes certain assets also in case when balances of non-collectible assets are written off.

### ***Repo and reverse repo agreements***

Securities sold through repo agreements are recorded as secured financial instruments, in case of which the securities remain recorded in the report on financial situation and the liability is included in the amounts payable under repo agreements. The difference between the repurchase prices is the interest expense, which is recognized in the financial results during the term of the repo agreement, by means of application of the effective interest rate method.

Securities purchased through repo agreements are recorded in the amounts receivable under repo agreements. The difference between the repurchase prices is the interest income, which is recognized in the financial results during the term of the repo agreement, by means of application of the effective interest rate method.

If the securities purchased through repo agreements are sold to a third party, the obligation to return the securities is recorded as a commercial liability and is measured at its actual cost

**Fixed assets**

*Own assets*

Fixed assets are presented at their original cost minus accumulated deterioration and losses from devaluation, except buildings reflected at the revaluated cost.

When an item of fixed assets is composed of different term large components of useful service, these components are recorded as separate items of fixed assets.

*Leased assets*

Such lease, under which almost all risks and profits related to the asset ownership are transferred to the Bank, is a financial leasing. Equipment purchased through financial leasing is recorded at the minimum of the actual cost and the current cost of the minimal lease payments at the beginning of the lease, minus accumulated deterioration and losses from devaluation.

*Reappraisal*

The Bank buildings are reappraised on regular basis. Regularity of reappraisal depends on the changes in the actual cost of reappraised buildings. When the balance cost of a building increases in the result of reappraisal, the increase is recognized directly in the equity capital. But when such increase covers the decrease resulted from the previous reappraisal and recognized in the integral report on financial results, it is recognized in the integral report on financial results. When the balance cost of a building decreases in the result of reappraisal, the decrease is recognized in the financial results. But when such decrease covers the increase resulted from the previous reappraisal and recognized in the equity capital of the same assets, it is recognized in the equity capital.

**Depreciation**

Depreciation is recognized in the integral report on financial results, by means of application of the linear method during the useful life of the fixed assets. Calculation of depreciation starts from the date of purchase of the fixed asset, and in case of in-house constructed assets – from the date of commissioning. No deterioration is calculated towards land. The estimated periods of useful life are as follows.

	Useful life (years)	Interest rate (%)
Buildings	20	5
Computers	1	100
Transport means	5	20
Equipment	5	20
Other fixed assets	5	20

Capital expenditures on leased fixed assets are capitalized and amortized on linear basis at the shortest of the following two terms: lease term or useful life of the asset.

### ***Intangible assets***

Intangible assets purchased by the Bank are presented at their original cost minus accumulated losses from amortization and depreciation.

Amortization is recognized in the integral report on financial results, by means of application of the linear method during the useful life of the intangible assets. The estimated periods of useful life are as follows:

	Useful life (years)	Interest rate (%)
Computer software and licenses	1-10	100-10

### ***Deterioration***

#### *Financial assets recorded at amortization cost*

Financial assets recorded at amortization cost comprise loans and other receivables (“loans and receivables”). The Bank regularly revises the loans and receivables for the purpose of appraising depreciation. A loan or receivable is depreciated and depreciation losses are recognized only in case when there is an impartial testimony about depreciation resulting from one or more occasions after initial recognition, and this case (or cases) affects the estimated future flows of the loan funds, which can be measured reasonably.

The impartial testimony about depreciation might comprise non-fulfillment of obligations or delay of payments on the part of the borrower, violation of the loan agreement terms and conditions by the borrower, such revision of the terms and conditions of the loan, which the Bank would not consider under other circumstances, evidence of bankruptcy of the borrower or issuer, abatement of the current market of securities, decrease of the collateral value, or other available data regarding the group of assets, such as impairment of solvency of the borrowers included in the group, or changes in the economic conditions related to non-fulfillment of obligations by the borrowers included in the group.

First of all, the Bank assesses separately whether there is an impartial testimony about depreciation with regard to such loans and receivables, which are significant when considered separately, and by groups with regard to such loans and receivables, which are not significant when considered separately. If the Bank concludes that there is no impartial testimony on a separately assessed loan or receivable, whether significant or not, such loan will be included in the group of loans and receivables with similar parameters and the Bank will make a group appraisal for the purpose of revealing signs of depreciation. Those loans and receivables, for which depreciation assessment was made separately and against which depreciation losses were or still are recognized, will not be included in the group assessment of depreciation.

If there is impartial testimony on losses resulting from depreciation of a loan or receivable, the size of loss is measured by the difference between the balance cost of the loan or receivable and the current cost of the estimated future cash flows, including the amounts discounted from guarantees and collateral

at the initial effective interest rate of the loan or receivable. Cash flows estimated under the agreement and losses based on the past experience, in the line of which adjustments were made on the basis of the available data that reflect the current economic conditions, are the basis for assessing the expected cash flows.

In certain cases, in order to assess the loss from depreciation in the line of the loan or receivables, the required information might be limited or not fully compliant with the present conditions. This can be in case when the borrower has financial difficulties and the Bank does not possess sufficient data regarding similar borrowers. In such cases, the Bank assesses the amount of loss from depreciation, based on its experience and assumptions.

Losses from depreciation in the line of loans or receivables are recognized in the financial results and are reversed only in case when further increase of the reimbursed amount can be objectively attributed to developments after recognition of the loss from depreciation.

In cases when it is impossible to collect the loan, it is written off at the expense of the depreciation provision. The Bank writes off the loan balance, when the Bank management decides that the loan is not subject to collection and all the necessary measures have been taken with regard to repayment of the loan.

### ***Financial assets recorded at their original cost***

The financial assets recorded at their original cost comprise non-quoted instruments of the equity capital included in the assets available for sale, which are not recorded at the actual cost, since the latter cannot be reasonably assessed. If there is an impartial testimony to evidence that such investments are depreciated, the loss from depreciation is the difference between the balance cost of the investment and the current cost of the future estimated cash flows discounted at the market interest rate of a similar financial asset.

Losses from depreciation of such investments are recognized in the financial assets and are not subject to reversion.

### ***Non-financial assets***

On each accounting date, other non-financial assets, except deferred taxes, are revised for the purpose of revealing signs of depreciation. The reimbursable amount of non-financial assets is determined as the actual cost minus the highest of the expenses from selling and the usage costs. When determining the usage cost, the estimated future cash flows are discounted, applying before taxation the provision, which reflects the current appraisal of the market of the time risk of money and the risk peculiar to the asset. In case of assets, which do not generate cash flows significantly independent of other assets, the reimbursable amount is determined for the money-yielding group, which comprises the particular asset. The loss from depreciation is recognized when the balance cost of the money-yielding unit exceeds its reimbursable amount.

The losses from depreciation of non-financial assets are recognized in the integral report on financial results, and are reversed only in case when the estimates applied for determination of the reimbursable amount have changed. The loss from depreciation is reversed only to the extent to which the balance cost of the asset does not exceed the balance cost, which would have been determined after deducting deterioration or amortization, if no loss from depreciation had been recognized.

### ***Reconsidered loans***

Revision of loans might result in extension of the loan maturity and establishment of new conditions of loan repayment. If the loan conditions are revised, the loan is no longer considered overdue. The managers constantly supervise the loans with revised conditions to make sure that all arrangements are observed and future payments will be made. The loans remain the subject of individual or group assessment of depreciation, by means of application of the initial effective interest rate of the loan.

### ***Credit instruments***

During its regular activity, the Bank applies credit instruments, which comprise outstanding credit lines, letters of credit, and guarantees, and provides other types of lending security.

Financial guarantees are agreements that oblige the Bank to make certain payments to reimburse those losses, which the guarantee owner would suffer, if the individual debtor had not been able to make payments within the term of the debt instrument.

A liability in the line of a financial guarantee is originally recognized at the actual cost, leaving out the expenses connected with the instrument, and afterwards it is measured by the higher of the two values: the originally recognized cost minus the accumulated amortization or the loss provision in the line of the guarantee. The loss provision in the line of financial guarantees and other credit instruments are recognized, when there is probability of loss and this loss cannot be reasonably measured.

Liabilities in the line of financial guarantees and provisions for other credit instruments are included in the structure of other liabilities.

### ***Assets held for sale***

A non-current asset is classified as held for sale if it is highly probable that the asset's carrying amount will be recovered through a sale transaction rather than through continuing use. Such sale transaction shall be principally completed within one year from the date of classification of an asset as held for sale. Assets held for sale are measured at the lower of their carrying amount and fair value less costs to sell. If the fair value less costs to sell of an asset held for sale is lower than its carrying amount, an impairment loss is recognized in the income statement as loss from assets held for sale. Any subsequent increase in an asset's fair value less costs to sell is recognized to the extent of the cumulative impairment loss that was previously recognized in relation to that specific asset.



### Grants

Grants relating to the assets are included in other liabilities and are credited to the income statement on a straight line basis over the expected lives of the related assets.

### Reserves

Reserves are recognized in the report on the financial results when the Bank has an actual or constructive obligation resulting from past experience and it is probable that outflow of economic profit will be required for repayment of this obligation. If the impact is significant, the provision is determined by discounting the future expected cash flows before taxation, at a rate that reflects the current market estimate of the temporal cost of money and, if applicable, the risks inherent to the obligation.

### Share capital

#### Dividends

The Bank's capability to announce and pay dividends is regulated by the relevant procedures specified by the legislation of the Republic of Armenia. Dividends on equities are reflected as allocation of outstanding dividends within the period of time, when they were announced.

#### Extra payment for shares

Any amount paid above the par value of shares is considered as extra payment for shares.

### Offsetting

Financial assets and liabilities are offset by being reflected in the report on financial situation, if there is a legally fixed right to offset recognized amounts, as well as an intention to make the calculation by the net basis or sell the asset and simultaneously repay the liability.

#### Notification 6. « Interest and similar income »

	<b>01.01.14- 31.03.14</b>	<b>01.01.13- 31.03.13</b>
<b>Interest and similar income</b>	<b>2,954,600</b>	<b>2,509,416</b>
Loans and advances to customers	2,695,928	2,278,601
Available for sale	204,792	173,444
Amounts due from banks	27,935	36,310
Reverse repurchase agreements	20,037	20,959
Interest on impaired loans	0	0
Other interest incomes	5,908	102

#### Notification 6. "Interest and similar expense"

	<b>01.01.14- 31.03.14</b>	<b>01.01.13- 31.03.13</b>
<b>Interest and similar expense</b>	<b>(1,526,904)</b>	<b>(1,265,818)</b>
Amounts due to customers	(1,202,761)	(956,678)
Amounts due to credit institutions	(324,143)	(309,140)



Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

Debt securities issued	0	0
Repurchase agreements	0	0
Other interest expense	0	0
<b>Net interest income</b>	<b>1,427,696</b>	<b>1,243,598</b>

**Notification 7. "Net commission fees"**

	<b>01.01.14- 31.03.14</b>	<b>01.01.13- 31.03.13</b>
<b>Fee and commission income</b>	<b>340,497</b>	<b>283,239</b>
Cash collection	24,360	20,789
Wire transfer fees	74,777	57,697
From Loans	24,085	16,154
Service fee for account maintenance of Municipal and State budgets		
Transaction with payment cards	168,964	128,489
Guarantees and letters of credit	7,560	5,257
Other fees and commissions	40,751	54,853
<b>Fee and commission expense</b>	<b>(129,445)</b>	<b>(111,968)</b>
Wire transfer fees	(15,547)	(13,987)
Cash operations	(27,758)	(34,725)
Plastic cards	(80,665)	(59,841)
Guarantees and letters of credit	(1,443)	0
Other fees paid	(4,032)	(3,415)
<b>Net commission fees</b>	<b>211,052</b>	<b>171,271</b>

**Notification 8. "Net trading income"**

	<b>01.01.14- 31.03.14</b>	<b>01.01.13- 31.03.13</b>
<b>Net trading income</b>	<b>236,069</b>	<b>156,779</b>
Gains less losses from trading in foreign currencies	196,114	170,682
Gains less losses from revaluation of foreign currencies	48,804	(14,434)
Gains less losses from foreign exchange translation of trading assets	(7,135)	(3,342)
Gains less losses from swap	0	2,394
Gains less losses from trading in trading assets	68	0
Gains less losses from trading in assets available for sale	1,688	238
Net gains from operations of precious metals	(3,470)	1,241

**Notification 9. "Income from dividends and other operational income"**

	<b>01.01.14- 31.03.14</b>	<b>01.01.13- 31.03.13</b>
<b>Income from dividends</b>	<b>654</b>	<b>549</b>
<b>Other operational income</b>	<b>79,173</b>	<b>111,291</b>
Income from sale of fixed assets	424	976
Fines and penalties received	44,751	80,147
Income from grant	606	606
Income from ceded loan	0	0
Other income	33,392	29,562

**Notification 10. « Net provisions to reserves for possible losses of assets »**

	<b>01.01.14- 31.03.14</b>	<b>01.01.13- 31.03.13</b>
<b>Net provisions to reserves for possible losses of assets</b>	<b>(230,275)</b>	<b>452,878</b>
Loans and advances to customers	(205,050)	464,125
Other assets	(23,290)	(12,482)
Other provisions	(1,935)	1,235

**Notification 11,20,21. “Total administrative expenses”.**

	<b>01.01.14- 31.03.14</b>	<b>01.01.13- 31.03.13</b>
Personnel expenses	(774,369)	(781,429)
Depreciation of PPE	(179,769)	(221,633)
Amortization of intangibles	(14,370)	(7,879)
Repair and maintenance of tangible and intangible assets	(21,200)	(51,613)
Advertising and representation	(60,655)	(83,841)
Business trip	(2,344)	(1,832)
Communication	(27,601)	(31,342)
Operating lease expenses	(101,262)	(96,776)
Taxes, other than income tax	(4,875)	663
Consulting and professional services	(11,280)	(20,559)
Security	(40,918)	(37,705)
Loss on impairment of fixed assets	(4,848)	0
Loss on sale of fixed assets	0	0
Office supply	(12,586)	(11,558)
Incasation expenses	(21,346)	(19,588)
AS system expenses	(34,312)	(28,662)
Expenses related to ArCa	(22,238)	(18,502)
Insurance	(23,825)	(27,882)
Other operating expenses	(60,495)	(20,147)
<b>Total other expenses</b>	<b>(1,418,293)</b>	<b>(1,460,285)</b>

Average number of employees in the first quarter of 2014 year comprised 731 (against 689 of the first quarter of 2013); in the first quarter of 2014 the average monthly salary of one employee comprised AMD 353.1 thousand (against AMD 378.0 thousand of the first quarter of 2013).

**Notification 12. « Other operational expenses »**

	<b>01.01.14- 31.03.14</b>	<b>01.01.13- 31.03.13</b>
Penalties paid	(192)	(100)
Insurance of deposits	(23,059)	(18,712)
Other operational expenses	(24,574)	(17,296)
<b>Total other operational expenses</b>	<b>(47,825)</b>	<b>(36,108)</b>

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

**Notification 13. « Income tax expense »**

	<b>01.01.14- 31.03.14</b>	<b>01.01.13- 31.03.13</b>
<b>Income tax expense</b>		
Current tax	0	0
Deferred tax	(56,816)	(131,550)
<b>Total</b>	<b>(56,816)</b>	<b>(131,550)</b>

The profit tax rate in the Republic of Armenia comprises 20% (2013 - 20%). The deferred tax amount is calculate on account of the principal tax rate - 20%.

	<b>Balance as at 31.12.13</b>	<b>Identified as per financial performance</b>	<b>Identified in own capital</b>	<b>Balance as at 31.03.14</b>
Financial assets calculated with fair value and re-estimated by profit/loss	3,822			3,822
On securities available for sale				
On fixed assets	33,512			33,512
Other liabilities	24,931			24,931
<b>Total deferred tax asset</b>	<b>62,265</b>			<b>62,265</b>
On securities available for sale	(204,766)		30,256	(174,510)
Loans and advances to customers	(350,417)	(48,507)		(398,924)
On other assets	(27,340)	(8,309)		(35,649)
On fixed assets	(1,013,621)			(1,013,621)
<b>Total deferred tax liabilities</b>	<b>(1,596,144)</b>	<b>(56,816)</b>	<b>30,256</b>	<b>(1,622,704)</b>
<b>Net deferred tax asset/liability/ note 13</b>	<b>(1,533,879)</b>	<b>(56,816)</b>	<b>30,256</b>	<b>(1,560,439)</b>

**INTERIM FINANCIAL STATEMENT**

"31" March, 2014

Converse Bank CSJC .V. Sargsyan 26/1 st., Yerevan

(name and address of the bank)

(thous. drams)

	<b>Item</b>	<b>Notes</b>	<b>Current period</b>	<b>Previous year</b>
<b>1</b>	<b>Assets</b>			
1.1	Cash and balances with CBA	14	20,094,318	21,103,526
1.2	Trading securities	15	242,165	268,904
1.3	Amounts due from other financial institutions	16	8,012,997	2,883,839
1.4	Derivative instruments	17		
1.5	Loans and advances to customers	18	78,916,400	79,957,304
1.6	Investments available for sale	19	7,645,674	7,594,409
1.7	Securities pledged under repurchase agreements	28		

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

1.8	Property, plant and equipment	20	7,180,775	7,313,541
1.9	Intangible assets	21	183,719	191,884
1.10	Assets held for sale	22	1,476,323	1,012,014
1.11	Deferred tax assets	13		
1.12	Prepaid income taxes		96,763	46,763
1.13	Other assets	23	873,748	998,479
	<b>Total assets</b>		<b>124,722,882</b>	<b>121,370,664</b>
<b>2</b>	<b>LIABILITIES AND EQUITY</b>			
	<b>Liabilities</b>			
2.1	Amounts due to RA CB	24	4,882,125	4,043,242
2.2	Amounts due to financial institutions	25	11,521,041	11,951,850
2.3	Amounts due to customers	26	87,053,420	84,422,004
2.4	Derivative financial liabilities	17		
2.5	Debt securities issued			
2.6	Deferred tax liabilities	13	1,560,439	1,533,879
2.7	Other liabilities	27	692,515	486,758
	<b>Total liabilities</b>		<b>105,709,540</b>	<b>102,437,733</b>
<b>3</b>	<b>Equity</b>			
3.1	Share capital	31	4,860,033	4,860,033
3.2	Share premium		63,233	63,233
3.3	Statutory general reserve		780,365	780,365
3.3.1	Other reserves		698,049	819,073
3.3.2	Buildings		4,030,732	4,054,480
3.4	Retained earnings		8,580,930	8,355,747
	<b>Total capital</b>		<b>19,013,342</b>	<b>18,932,931</b>
	<b>Total liabilities and capital</b>		<b>124,722,882</b>	<b>121,370,664</b>

**Notification 14.” Cash and cash equivalents and balances with CBA”**

	31.03.14	31.12.13
	<b>20,094,318</b>	<b>21,103,526</b>
<b>Cash and cash equivalents and balances with CBA</b>		
Cash in hand	7,483,371	6,630,166
Other money market placements	0	
Correspondent account with the CBA	10,580,924	9,930,206
Correspondent accounts with financial institutions	2,030,023	4,543,154

**Notification 15. “Trading securities”**

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

	31.03.14	31.12.13
<b>Trading securities</b>	<b>242,165</b>	<b>268,904</b>
Trading securities issued by the Ministry of Finance of RAunquoted	203,228	214,792
Corporate bonds	38,937	54,112

**Notification 16. "Amounts due from other financial institutions"**

	31.03.14	31.12.13
<b>Amounts due from other financial institutions</b>	<b>8,012,997</b>	<b>2,883,839</b>
Loans and deposits to financial institutions	881,062	3,636,433
Deposited funds with the CBA (ArCa)	170,000	520,000
Loans under repurchase accounts	1,363,098	1,040,365
Other amounts	568,225	442,412

**Notification 17 "Derivative financial instruments"**

In thousand Armenian drams

	As of March 31, 2014			As of December 31, 2013		
	Notional amount	Fair value of assets	Fair value of liabilities	Notional amount	Fair value of assets	Fair value of liabilities
<b>Derivatives held for trading</b>						
<i>Foreign exchange contracts</i>						
Swaps - domestic	0	0	-	0	0	
<b>Total derivative financial instruments</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	

**Notification 18. "Loans and advances to customers"**

	31.03.14	31.12.13
<b>Loans and borrowings to customers</b>	<b>78,916,400</b>	<b>79,957,304</b>
Loans	73,263,204	73,877,370
Factoring	0	
Overdraft	8,380,314	9,161,337
Letters of credit and bank guarantees	5,913	5,486
Financial leasing	468,879	170,629
Allowance for impairment of loans and advances to customers	(3,201,910)	(3,257,518)

As of March 31 2014, the Bank had a concentration of loans represented by AMD 13,711,204 thousand due from the ten largest third party entities and parties related with them (17% of gross loan portfolio).

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

(2013: AMD 18,925,171 thousand or 23%:). An allowance for individual impairment in the amount of AMD 68,589 thousand (2013: AMD 1,575,601 thousand) was made against these loans.

Loans and advances to customers by industries of economy may be specified as follows:

**Loans and advances to customers by industries of economy may be specified as follows:**

In thousand Armenian drams	31.03.2014	31.12.2013
Manufacture	6,079,509	5,992,118
Agriculture	2,510,791	2,212,206
Construction	9,258,569	9,691,524
Trading	8,839,151	8,538,926
Transport	5,312,710	7,500,383
Services	1,327,099	1,319,189
Consumer	28,224,880	27,027,398
Mortgage	16,948,563	16,453,609
Other sectors	3,617,038	4,479,470
Less allowance for loan impairment	(3,201,910)	(3,257,518)
<b>Total loans and advances to customers</b>	<b>78,916,400</b>	<b>79,957,305</b>

**Reconciliation of allowance account for losses on loans and advances by class is as follows:**

In thousand  
drams

31.03.2014

	Manufac- ture	Agriculture	Construction	Trading	Transport	Services	Consumer	Mortgage	Other	Total
At 1 January 2014	191,031	301,154	1,528,998	541,880	87,776	58,766	129,796	375,963	42,154	3,257,518
Charge/(reversal) for the period	(10,138)	57,579	(82,426)	(108,894)	127,748	(24,613)	144,094	(3,831)	105,531	205,050
Amounts written off	(5,728)	(4,463)		(1,859)	(379,385)		(43,878)	(86,079)		(521,392)
Recoveries	5,956	2,924		3,116	164,737	15,783	31,769	36,449		260,734
At 31 March 2014	181,121	357,194	1,446,572	434,243	876	49,936	261,781	322,502	147,685	3,201,910
Individual impairment	178,460	302,082	1,414,679	371,214	876	17,722	10,703	98,164	31,194	2,425,094
Collective impairment	2,661	55,112	31,893	63,029	-	32,214	251,078	224,338	116,491	776,816
Gross amount of loans individually determined impaired, before deduction of individually assessed impairment allowance	431,650	482,323	1,420,681	865,441	170,488	53,214	12,892	167,010	117,420	3,721,119

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

In thousand  
drams

31.12.2013

	Manufac-ture	Agriculture	Construction	Trading	Transport	Services	Consumer	Mortgage	Other	Total
At 1 January 2013	2,176,076	264,738	1,638,760	427,584	137,322	28,662	226,751	289,023	26,898	5,215,814
Charge/(reversal) for the period	126,532	(8,145)	(19,948)	243,290	(95,920)	79,111	(47,981)	136,432	(121,671)	291,700
Amounts written off	(2,137,185)	-	(92,544)	(211,262)	-	(51,261)	(196,493)	(107,185)	-	(2,795,930)
Recoveries	25,608	44,561	2,730	82,268	46,374	2,254	147,519	57,693	136,927	545,934
At 31 December 2013	191,031	301,154	1,528,998	541,880	87,776	58,766	129,796	375,963	42,154	3,257,518
Individual impairment	177,947	289,703	1,420,681	509,423	10,533	30,474	25,087	192,462	33,430	2,689,740
Collective impairment	13,084	11,451	108,317	32,457	77,243	28,292	104,709	183,501	8,724	567,778
Gross amount of loans individually determined impaired, before deduction of individually assessed impairment allowance	431,650	501,196	1,420,681	865,449	354,897	60,887	25,087	289,595	117,419	4,066,861

### Impairment on loans and advances is as follows:

<u>On the part of loans and borrowings to customers</u>	01.01.14-31.03.14	01.01.13-31.03.13
Beginning balance		5,215,814
Net provisions to the reserve / (recovery)	205,050	(464,125)
(Writing off)/ return	(260,658)	42,044
Ending balance	3,201,910	4,793,733

### Loans and advances by customer profile may be specified as follows:

In thousand Armenian drams

	31.03.14	31.12.13
State owned enterprises	946,167	1,740,763
Privately held companies	31,786,636	33,677,440
Individuals	45,752,944	44,140,635
Sole proprietors	3,507,920	3,516,316
Non-commercial institutions	124,643	139,668
<b>Total loans and advances to customers</b>	<b>82,118,310</b>	<b>83,214,822</b>

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

In thousand Armenian drams	31.03.14	31.12.13
State owned enterprises	946,167	1,740,763
Less allowance for loan impairment	(3,201,910)	(3,257,518)
<b>Total loans and advances to customers</b>	<b>78,916,400</b>	<b>79,957,304</b>

**Loans to individuals comprise the following products:**

In thousand Armenian drams	31.03.14	31.12.13
Mortgage loans	16,948,563	16,453,609
Credit cards	19,886,233	14,128,198
Gold Loans	5,909,971	5,570,919
Consumer loans	1,272,889	6,087,633
Car loans	1,155,787	1,240,648
Other	579,501	659,628
<b>Total loans and advances to individuals (gross)</b>	<b>45,752,944</b>	<b>44,140,635</b>

**The finance lease receivables may be analyzed as follows:**

In thousand Armenian drams	31.03.14	31.12.13
<b>Gross investment in finance leases, receivable:</b>		
	61,197	9,652
Not later than 1 year		
Later than 1 year and not later than 5 years	527,797	207,369
	<b>588,994</b>	<b>217,021</b>
Unearned future finance income on finance leases	(120,115)	(46,392)
<b>Net investment in finance leases</b>	<b>468,879</b>	<b>170,629</b>

The allowance for uncollectable finance lease receivables included in the allowance for impairment amounted to AMD 2,020 thousand at 31 March 2014, and AMD 670 thousand at 31 December 2013.



**Notification 19. « Investment securities»**

	31.03.2014	31.12.2013
<b>Investment securities</b>	<b>7,645,674</b>	<b>7,594,409</b>
Corporate bonds	106,410	101,946
Securities issued by the Ministry of Finance	6,857,623	6,995,104
Shares of Armenian companies	318,471	126,223
Shares of OECD countries companies	363,170	371,136

All debt securities have fixed coupons.

All unquoted RA available-for-sale equities are recorded at cost less allowance for impairment since their fair value cannot be reliably estimated. There is no market for these investments and the Bank intends to hold it for the long term.

The fair value of unquoted available-for-sale debt securities is measured using a valuation technique, which uses current market rates to discount future cash flows of the financial instruments.

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

**Notification 20,21: “Fixed and intangible assets”**

	Item	Land and buildings	Computer and communication	Transportation	Other fixed assets	Main capital investments	Main capital investments in leasing	Intangible assets	Total
<b><u>Initial value</u></b>									
	As at 01.01.14	5,626,000	2,289,170	99,248	1,206,807	2,654	809,196	584,578	10,617,653
	Replenishment /internal flow	-	16,980	-	417,911	31,561	12,375	604	479,431
	Alienation /writing off/internal flow	-	-	-	(402,919)	(31,511)	(5,021)	-	(439,451)
	<b>As at 31.03.14</b>	<b>5,626,000</b>	<b>2,306,150</b>	<b>99,248</b>	<b>1,221,799</b>	<b>2,704</b>	<b>816,550</b>	<b>585,182</b>	<b>10,657,633</b>
<b><u>Accumulated depreciation</u></b>									
	As at 01.01.14	-	(1,575,395)	(52,352)	(874,270)		(217,516)	(392,694)	(3,112,227)
	Replenishment	(30,898)	(85,908)	(3,687)	(30,168)		(29,108)	(14,370)	(194,139)
	Alienation /writing off		(31)	-	2,637	-	5,020	5,601	13,227
	<b>As at 31.03.14</b>	<b>(30,898)</b>	<b>(1,661,334)</b>	<b>(56,039)</b>	<b>(901,801)</b>		<b>(241,604)</b>	<b>(401,463)</b>	<b>(3,293,139)</b>
	<b>Balance value</b>	<b>5,595,102</b>	<b>644,816</b>	<b>43,209</b>	<b>319,998</b>	<b>2,704</b>	<b>574,946</b>	<b>183,719</b>	<b>7,364,494</b>
<hr/>									
	Item	Land and buildings	Computer and communication	Transportation	Other fixed assets	Main capital investments	Main capital investments in leasing	Intangible assets	Total
<b><u>Initial value</u></b>									
	As at 01.01.13	4,377,710	1,928,636	132,006	1,069,351	2,521	348,131	459,610	8,317,965
	Replenishment /internal flow	25,217	403,456	18,393	256,067	497,801	478,959	124,968	1,804,861
	Alienation /writing off/internal flow	(10,471)	(42,922)	(51,151)	(118,611)	(497,668)	(17,894)	-	(738,717)
	Revaluation	2,414,982							2,414,982
	Revaluation adjustments	(1,181,438)							(1,181,438)
	<b>As at 31.12.13</b>	<b>5,626,000</b>	<b>2,289,170</b>	<b>99,248</b>	<b>1,206,807</b>	<b>2,654</b>	<b>809,196</b>	<b>584,578</b>	<b>10,617,653</b>
<b><u>Accumulated depreciation</u></b>									
	As at 01.01.13	(784,983)	(1,276,382)	(43,468)	(816,108)		(126,105)	(281,246)	(3,328,292)
	Replenishment	(396,455)	(316,443)	(17,072)	(101,827)		(92,805)	(111,448)	(1,036,050)
	Alienation /writing off	0	17,430	8,188	43,665	-	1,394	-	70,677
	Revaluation	1,181,438							<b>1,181,438</b>
	<b>As at 31.12.13</b>	<b>-</b>	<b>(1,575,395)</b>	<b>(52,352)</b>	<b>(874,270)</b>		<b>(217,516)</b>	<b>(392,694)</b>	<b>(3,112,227)</b>
	<b>Balance value</b>	<b>5,626,000</b>	<b>713,775</b>	<b>46,896</b>	<b>332,537</b>	<b>2,654</b>	<b>591,680</b>	<b>191,884</b>	<b>7,505,425</b>

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

**Notification 22. “Repossessed assets”**

Details of financial and non-financial assets obtained by the Bank during the quarter by taking possession of collateral held as security against loans and advances as at March 31 are shown below:

	31.03.14	31.12.13
Property	1,117,568	656,364
Vehicles	3,095	0
Other	355,660	355,660
<b>Total</b>	<b>1,476,323</b>	<b>1,012,014</b>

**Notification 23. “Other assets”**

	31.03.14	31.12.13
Prepayments and other debtors	318,105	426,438
Receivables on cash transfers	26,942	27,926
<b>Total other financial assets</b>	<b>345,047</b>	<b>454,364</b>
Less allowance for impairment in respect of financial assets	(99,189)	(74,501)
<b>Total net other financial assets</b>	<b>245,858</b>	<b>379,863</b>
Unamortized insurance premium	56,598	59,778
Settlements with employees	2,200	3,505
Prepayments to suppliers	217,764	273,136
Other prepaid taxes	5,323	5,547
Materials	204,866	222,323
Precious Metals	139,274	52,462
Other	1,865	1,865
<b>Total non-financial assets</b>	<b>627,890</b>	<b>618,616</b>
<b>Total other assets</b>	<b>873,748</b>	<b>998,479</b>

**Impairment on other assets is as follows:**

<b>Other assets</b>	01.01.14-31.03.14	01.01.13-31.03.13
Beginning balance	74,501	73,690
Net provisions to the reserve / (recovery)	23,290	12,482
(Writing off)/ return	1,398	(7,429)
Ending balance	99,189	78,743

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

**Notification 24. “Amounts due to RA CB”**

	31.03.14	31.12.13
<b>Amounts due to RA CB</b>	<b>4,882,125</b>	<b>4,043,242</b>
Obligations of CBA	3,717,847	2,878,619
Subordinated debt	1,164,278	1,164,623

**Notification 25. “Amounts due to financial institutions”**

	31.03.14	31.12.13
<b>Amounts due to financial institutions</b>	<b>11,521,041</b>	<b>11,951,850</b>
Correspondent accounts with banks	289,377	146,835
Loans and deposits from other banks	0	
Current accounts of other financial organizations	1,097,243	1,861,601
Loans and deposits from other financial organizations	10,132,810	9,938,703
Other	1,611	4,711

**Notification 26. “Amounts due to customers”**

	31.03.14	31.12.13
<b>Amounts due to customers</b>	<b>87,053,420</b>	<b>84,422,004</b>
<b>Government</b>		
- Current/settlement accounts	5,700	0
loans received	542,376	639,484
<b>Corporate customers:</b>		
- Current/settlement accounts	14,711,454	12,982,670
- Term deposits	18,835,109	19,019,666
Subordinated debt	6,441,666	6,225,413
<b>Retail customers:</b>		
- Current/demand accounts	11,072,203	9,890,981
- Term deposits	35,444,912	35,663,790

Subordinated debt 31.03.14	Currency	in USD	in th. drams	Rate
		<b>11,400,000</b>	<b>6,441,666</b>	
09/01/12-09/01/17	USD	1,000,000	431,167	2%
09/01/12-09/01/17	USD	3,000,000	1,439,702	8%
31/08/12-31/08/17	USD	2,000,000	908,634	7%
04/03/13-05/03/18	USD	1,200,000	529,061	7%
27/06/13-27/06/18	USD	7,200,000	3,133,101	7%

**Notification 27 .”Other liabilities”**

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

	31.03.14	31.12.13
Accounts payable	345,295	127,974
Due to personnel	191,054	177,041
<b>Total other financial liabilities</b>	<b>536,349</b>	<b>305,015</b>
Other provisions	20,327	18,392
Tax payable, other than income tax	85,567	112,646
Reveunes of future periods	4,259	4,118
Grants related to assets	35,094	35,700
Due to on payment checks	8,290	8,137
Other	2,629	2,751
<b>Total Other Non financial liabilities</b>	<b>156,166</b>	<b>181,744</b>
<b>Total other liabilities</b>	<b>692,515</b>	<b>486,758</b>

#### *Grants related to assets*

In thousand Armenian drams	As of March 31, 2014	As of December 31, 2013
At January 1	35,700	38,122
Recognition of income (Note 9)	(606)	(606)
<b>At the end of reporting period</b>	<b>35,094</b>	<b>37,516</b>

The movement in other provisions was as follows:

<b>Other provisions</b>	01.01.14-31.03.14	01.01.13-31.03.13
Beginning balance	18,392	9,713
Net provisions to the reserve / (recovery) (Writing off)/ return	1,935	(1,235)
Ending balance	20,327	8,478

Provisions have been made in respect of costs arising from guarantees.

#### *Notification 29. "Total equity"*

As at 31 March 2014 the Bank's registered and paid-in share capital was AMD 4,860,033 thousand (2013: AMD 4,860,033 thousand).

In accordance with the Bank's statutes, the share capital consists of 16,200 ordinary shares, all of which have a par value of AMD 300,000 each and of 333 privileged shares, all of which have a par value of AMD 100 each.

The respective shareholdings as at 31 March 2014 and 31 December 2013 may be specified as follows:

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

In thousand Armenian drams	31.03.2014		31.12.2013	
	Paid-in share capital	% of total paid-in capital	Paid-in share capital	% of total paid-in capital
Advanced Global Investments LLC	4,617,000	95	4,617,000	95
Advanced Global Investments LLC (preference shares)	33	-	33	-
Saint Apostolic Church of Armenia	243,000	5	243,000	5
	<b>4,860,033</b>	<b>100</b>	<b>4,860,033</b>	<b>100</b>

As at 31 March 2013, the Bank did not repurchase any of its own shares. The holders of ordinary shares are entitled to receive dividends as declared and are entitled to one vote per share at annual and general meetings of the Bank.

The preference shareholders are entitled to receive annual dividends amounting 20% of the nominal value of the shares they own if decision on dividend payment is made by authorized body.

The share capital of the Bank was contributed by the shareholders in Armenian Drams and they are entitled to dividends and any capital distribution in Armenian Drams.

Distributable among shareholders reserves equal the amount of retained earnings, determined according to the Armenian legislation. Non-distributable reserves are represented by a reserve fund, which is created as required by the statutory regulations, in respect of general banking risks, including future losses and other unforeseen risks or contingencies. The reserve has been created in accordance with the Bank's statutes that provide for the creation of a reserve for these purposes of not less than 50% of the Bank's share capital reported in statutory books.

#### *Notification 30. « Liabilities »*

The Bank constantly has to give loans such as approved loans, credit cards and overdrafts.

The Bank provides financial guarantees and letters of credit to guarantee liabilities of its customers to third persons. Usually these agreements are provided for fixed periods – up to one year.

In the table below are presented the unutilized parts of liabilities per types:

	31.03.2014	31.12.2013
<b>Contract amount</b>		
Guarantees and letters of credit	2,032,696	1,839,222
Loan line liabilities	192,737	202,390
Credit card liabilities	110,303	100,055
Unutilized parts of overdrafts	4,775,737	5,107,364
Letters of credit	369,174	139,868

	31.03.2014	31.12.2013
<b>Total liabilities with credit risk</b>	<b>7,480,647</b>	<b>7,388,899</b>
<b>Allowance for impairment of credit related commitments</b>	<b>(20,327)</b>	<b>(18,392)</b>
<b>Total liabilities with credit risk</b>	<b>7,460,320</b>	<b>7,370,507</b>

The above-stated total loan liabilities do not suppose any monetary claims in the future as these liabilities can be declared invalid or stopped before financing.

### **Conditional cases**

#### **Legal liabilities**

The Bank management is not aware of any actual, incomplete or threatening cases instituted against the Bank.

#### **Tax liabilities**

The tax system of Armenia is comparatively new and is characterized with frequent amendments to laws, official interpretations and court decrees, which often are not quite clear, understanding, are contradicting and require explanations from tax bodies. The taxes are subject to check and examination by tax bodies, which are eligible to implement fines and penalties. In case of violation of tax legislation, the tax bodies are eligible to establish additional liabilities (tax, fines or penalties) only in three years after commitment date of violation.

These fact may provoke essential tax risk in Armenia as compared to other countries. The Bank management states that tax liabilities of the Bank are evaluated based on explanations, official declarations and court decrees provided by tax legislation of Armenia. Though, relevant authorized bodies may have other explanations, consequences can be essential for financial reports in any way.

#### **Notification 31. « Transactions with related parties”**

In accordance with IAS 24 Related Party Disclosures, parties are considered to be related if one party has ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. For the purpose of the present financial statements, related parties include shareholders, members of Bank’s Management as well as other persons and enterprises related with and controlled by them respectively.

The ultimate controlling party of the Bank is Argentinean businessman E. Eurnekian.

A number of banking transactions are entered into with related parties. These include loans, deposits and other transactions. The volumes of related party transactions, outstanding balances at the quarter end, and related expense and income for the quarter are as follows:

In thousand Armenian drams	As of March 31, 2014		As of December 31, 2013	
	Shareholders	Key management personnel	Shareholders	Key management personnel
<b>Loans and advances to customers</b>				
Loans outstanding at January 1, gross	3,913,756	216,956	540,684	191,845
Loans issued during the period	335,364	64,413	7,910,722	374,764
Loan repayments during the period	(405,213)	(60,392)	(4,537,650)	(349,653)

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

In thousand Armenian drams

	As of March 31, 2014		As of December 31, 2013	
	Shareholders	Key management personnel	Shareholders	Key management personnel
Loans outstanding at the end of period, gross	3,843,907	220,977	3,913,756	216,956
Less: allowance for loan impairment	(38,439)	(2,210)	(40,801)	(2,189)
<b>Loans outstanding at at the end of period</b>	<b>3,805,468</b>	<b>218,767</b>	<b>3,872,955</b>	<b>214,767</b>
Impairment charge for credit losses	(2,362)	(21)	(35,394)	(271)
Interest income on loans	87,128	4,156	193,987	19,254
<b>Amounts due to customers</b>				
Deposits at January 1	21,477,235	108,463	34,015,654	118,372
Deposits received during the period	189,018,046	106,080	1,042,815,012	539,165
Deposits repaid during the period	(189,243,069)	(102,049)	(1,055,353,431)	(549,074)
<b>Deposits at the end of period</b>	<b>21,252,212</b>	<b>112,494</b>	<b>21,477,235</b>	<b>108,463</b>
Interest expense on deposits	(293,715)	(1,542)	(1,087,247)	(6,689)
<b>Accounts receivable</b>				
At January 1	40	0	3,437	-
Increase	0	336	2,880	3,403
Decrease	(40)	(316)	(6,277)	(3,403)
<b>At at the end of period</b>	<b>0</b>	<b>20</b>	<b>40</b>	<b>0</b>
<b>Items of comprehensive statement of Income</b>				
Commission income	4,629	34	19,809	261
Other income	11,566	38	121,182	676
Advisory expenses		(7,092)	(3,651)	(33,552)
Lease payments	(12,279)		(72,407)	-
Other operating expenses	(677)	(1)	(5,841)	(5,127)

Compensation of key management personnel was comprised of the following:

In thousand Armenian drams	31.03.2014	31.12.2013
Salaries and other short-term benefits	70,338	293,813
<b>Total key management compensation</b>	<b>70,338</b>	<b>293,813</b>

**Notification 32. « Fair value of financial instruments»**

*Financial instruments not measured at fair value*

In thousand Armenian drams

	As of March 31, 2014		As of December 31, 2013	
	Carrying value	Fair value	Carrying value	Fair value
<b>FINANCIAL ASSETS</b>				
Cash and balances with CBA	20,094,318	20,094,318	21,103,526	21,103,526
Amounts due from financial institutions	8,012,997	8,012,997	2,883,839	2,883,839
Loans and advances to customers	78,916,400	78,916,400	79,957,304	79,957,304



Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

In thousand Armenian drams	As of March 31, 2014		As of December 31, 2013	
	Carrying value	Fair value	Carrying value	Fair value
Other financial assets	245,858	245,858	379,863	379,863
<b>FINANCIAL LIABILITIES</b>	4,882,125	4,882,125	4,043,242	4,043,242
Amounts due to CB of RA	11,521,041	11,521,041	11,951,850	11,951,850
Amounts due to financial institutions	87,053,420	87,053,420	84,422,004	84,422,004
Amounts due to customers	536,349	536,349	305,015	305,015
Other financial liabilities	20,094,318	20,094,318	21,103,526	21,103,526

#### *Amounts due from and to financial institutions*

For assets and liabilities maturing within one month, the carrying amount approximates fair value due to the relatively short-term maturity of these financial instruments. For the assets and liabilities maturing in over one month, the fair value was estimated as the present value of estimated future cash flows discounted at the appropriate year-end market rates, which are mainly the same as current interest rates.

#### *Loans and advances to customers*

The fair value of floating rate instruments is normally their carrying amount. The estimated fair value of fixed interest rate instruments is based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risk and remaining maturity. Fair value approximates carrying amounts as current interest rates for new instruments reflect interest rate for instruments originated previously.

#### *Other borrowings*

The estimated fair value of fixed interest-bearing deposits is based on discounted cash flows using interest rates for new debts with similar remaining maturity. Fair value approximates carrying amounts as current interest rates for new instruments reflect interest rate for instruments originated previously.

### **32.1 Fair value Hierarchy**

The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset and liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

In thousand Armenian drams	As of March 31, 2014			As of December 31, 2013		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
<b>FINANCIAL ASSETS</b>						
Trading securities	-	242,165	-	268,904	-	-
Investments available for sale	-	6,964,033	-	7,097,050	-	-
Unquoted equity investments of OECD countries	-	363,170	-	371,136	-	-
Derivative financial assets	-	0	-	0	-	-
Total	-	7,569,368	-	7,737,090	-	-

The methods and valuation techniques used for the purpose of measuring fair value are unchanged compared to the previous reporting period.

*Unquoted RA equity securities*

The fair value of Bank's investment in unquoted RA equity securities cannot be reliably measured and is therefore excluded from this disclosure.

***Notification 33. « Minimum detections relating to financial risks »***

Risk management is an essential factor for banking sector and an important element for the Bank operations. Main risks include interest rates and foreign currency market risks, as well as loan or liquidity risks.

The process of risk management is organized in accordance with the mission, principal and interim objectives of the Bank and is designed to improve the financial position and the reputation of the Company.

The risk management is organized and coordinated by the Executive Director in accordance with the internal legal acts approved by the Bank's Board.

The Board is responsible for the overall supervision of risk management and risk management policy, as well as approval of the policies related to the risk management, based on which the Bank's Executive Director organizes the risk management, taking into consideration the management limits and the requirements of the Bank's internal legal acts.

**33.1 Credit risk**

The Bank takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Bank by failing to discharge an obligation. Credit risk is the most important risk for the Bank's business; management therefore carefully manages its exposure to credit risk. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities that bring debt securities and other bills into the Bank's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as loan commitments. The credit risk is managed in accordance with the Bank's credit policy and the internal legal acts regulating the sphere. The risk management division implements daily monitoring of the loan portfolio, calculation of dynamics based on the structured series and analysis of the quality of loan portfolio by products and branches, which is used for forecasting the qualitative indicators of the loan portfolio. The risk management division also conducts monitoring of different loan types in accordance with approved procedures, and monitors also other loans if it is necessary in case of worsening of the borrower's creditability. The loans issued by the Bank are also approved by the risk management division in accordance with the requirements of internal legal acts for reducing the credit risk. The credit risk management and control are centralised in Risk Management Division and reported to the Executive Board regularly.

***Geographical concentrations***

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

A sample analysis of geographical concentration of the Bank's financial assets is illustrated below:

**Reporting period**

Item	RA	OECD countries	Non- OECD countries	Total
<b>Assets</b>				
Cash and balances with the CBA	18,066,203	1,558,743	469,372	20,094,318
Trading securities	242,165			242,165
Amounts due from other financial institutions	7,199,529	523,341	290,127	8,012,997
Derivative financial assets	0			0
Loans and advances to customers	75,371,329	8,756	3,536,315	78,916,400
Investments available for sale	7,645,674			7,645,674
Other financial assets	157,875	87,881	102	245,858
<b>Total assets as of 31 March 2014</b>	<b>108,682,775</b>	<b>2,178,721</b>	<b>4,295,916</b>	<b>115,157,412</b>
<b>Total assets as of 31 December 2013</b>	<b>101,228,665</b>	<b>6,239,041</b>	<b>4,720,139</b>	<b>112,187,845</b>

**Industry sectors**

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorized by the industry sectors of the counterparties as of March 31 2014 and December 31 2013.

In thousand Armenian drams	Financial institutions	Manufacturing	Agriculture	Trading	Construction	State sector	Consumer sector (mortgage)	Services	Other	Total
Cash and balances with CBA	20,094,318									20,094,318
Trading securities					38,938	203,227				242,165
Amounts due from other financial institutions	8,012,997									8,012,997
Derivative financial assets	0									0
Loans and advances to customers										78,916,400
		5,898,388	2,153,597	8,404,908	7,811,997		44,589,160	6,588,997	3,469,352	3,469,352
Investments available for sale	633,784	-	-	106,409		6,857,623			47,858	7,645,674
Other financial assets	26,673								219,185	245,858
<b>As at 31 March 2014</b>	<b>28,767,772</b>	<b>5,898,388</b>	<b>2,153,597</b>	<b>8,511,317</b>	<b>7,850,935</b>	<b>7,060,850</b>	<b>44,589,160</b>	<b>6,588,997</b>	<b>3,736,395</b>	<b>115,157,412</b>
<b>As at 31 December 2013</b>	<b>24,468,478</b>	<b>5,801,087</b>	<b>1,911,052</b>	<b>8,098,992</b>	<b>8,216,638</b>	<b>7,209,896</b>	<b>42,975,248</b>	<b>8,673,030</b>	<b>4,833,425</b>	<b>112,187,845</b>

### ***Collateral***

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties;
- Charges over business assets such as premises, equipment, inventory and vehicles.
- Gold and cash

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimise the credit loss the Bank will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Generally no collaterals are required for provision of loans and advances to financial institutions, especially to Banks. The exception is collaterals obtained under repurchase agreements and securities borrowing transactions. Debt securities, treasury and other eligible bills are generally unsecured.

The analysis of gross loan portfolio by collateral is represented as follows:

In thousand Armenian drams	As of March 31, 2014	As of December 31, 2013
Loans collateralized by real estate	43,266,334	29,077,097
Loans collateralized by gold	9,376,894	9,219,011
Loans collateralized by guarantees of enterprises	14,530,878	24,859,710
Loans collateralized by vehicles	4,331,337	3,545,354
Loans collateralized by cash	6,513,741	6,055,746
Loans collateralized by inventories	211,603	1,478,819
Loans collateralized by equipment	358,956	300,078
Other collateral	2,892,967	4,817,760
Unsecured loans	635,600	3,861,248
<b>Total loans and advances to customers (gross)</b>	<b>82,118,310</b>	<b>83,214,823</b>

The amounts presented in the table above are carrying values of the loans, and do not necessarily represent the fair value of the collaterals. Estimates of market values of collaterals are based on valuation of the collateral at the date when loans were provided. Generally they are not updated unless loans are assessed as individually impaired.

#### **33.1.1 Depreciation and reserve policy**

Main characteristics for assessment of loan depreciation are: delay of payment of principal loan and interests over 90 days, difficulties connected with loan flows of borrowers, loan rating reductions, and

violation of provisional clauses of agreements. The Bank assesses depreciation either individually or by groups.

**Individual assessment of depreciation**

The Bank defines the size of relevant reserve of borrowing or loan on individual basis. While defining reserve amounts the following factors are taken into account – reliability of customer business plan, capacity of overcoming financial difficulties, planned earnings and payment of expected dividends in case of insolvency, possibility of other financial aid, and liquidity value of collateral, terms of expected cash flow. Losses from depreciation are assessed as of the day of the reporting period, if the unexpected circumstances don't take special attention.

**Group assessment of depreciation**

Group assessment is made for non-significant loans (credit cards, mortgages and non-secured consumer loans, inclusively), as well as for individually important loans and borrowings, which don't have evident characteristics of depreciation. Losses from depreciation are assessed each reporting period separately for each classified group.

Group assessment takes into account depreciation amount, which may occur in the portfolio, even if there is no objective evidence in the individual assessment. Losses from depreciation are assessed on account of the following data – history of losses in the portfolio, current economic situation, approximate date of the loss and individual disclosure, or payments expected in case of depreciation.

Valuation of depreciation assessment and reserve of financial guarantees and letters of credit is implemented in the same day as for loans.

The below table presents quality of loan portfolio assessed per depreciation coefficients based on the history of losses.

AMD thousand

	31.03.2014	31.12.2013
Loans and borrowings to customers	%	%
Industry	0.1	0.2
Agriculture	2.7	0.7
Building	0.6	1.3
Transport	0.0	1.1
Trade	0.9	0.4
Catering and service	2.0	2.3
Consumer	0.8	0.4
Mortgage	1.4	1.1
Other sectors	1.5	0.2

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

***Past due but not individually impaired loans***

Past due loans and advances include those that are only past due by a few days. The majority of the past due loans are not considered to be impaired. Analysis of past due loans by age and by class is provided below.

In thousand Armenian drams 31.03.2014

	Less than 30 days	31 to 60 days	61 to 90 days	More than 91 days	Total
Loans and advances to customers					
Manufacture	5511	0	0	15815	21,326
Agriculture	19725	1637	15244	21135	57,741
Construction	0	0	0	535	535
Trading	11803	10628	5311	31289	59,031
Transportation & communication	20384	0	939	0	21,323
Consumer	262854	87488	48096	114769	513,207
Mortgage	82365	19444	51758	35507	189,074
Services	30233	22784	0	0	53,017
Other sectors	0	0	29493	0	29,493
<b>Total</b>	<b>432875</b>	<b>141981</b>	<b>150841</b>	<b>219050</b>	<b>944,747</b>

In thousand Armenian drams 31.12.2013

	Less than 30 days	31 to 60 days	61 to 90 days	More than 91 days	Total
Loans and advances to customers					
Manufacture	0	0	6164	14139	20,303
Agriculture	3208	0	6887	21215	31,310
Construction	519	0	0	0	519
Trading	13019	0	0	41494	54,513
Transportation & communication	10419	0	0	0	10,419
Consumer	190443	33604	41792	62640	328,479
Mortgage	49214	10689	0	54764	114,667
Services	0	0	0	0	0
Other sectors	0	0	0	33660	33,660
<b>Total</b>	<b>266,822</b>	<b>44,293</b>	<b>54,843</b>	<b>227,912</b>	<b>593,870</b>

### ***Loans and advances individually impaired***

The total gross amount of individually impaired loans and advances to customers before taking into consideration the cash flows from collateral held is AMD 3,794,328 thousand (2012: AMD 6,199,879 thousand).

### **33.2 Market Risk**

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates and foreign exchange rates. The Bank classifies exposures to market risk into either trading or non-trading portfolios. The market risk for the trading portfolio is managed and monitored based on a VaR methodology which reflects the interdependency between risk variables. Non-trading positions are managed and monitored using other sensitivity analyses.

### ***Foreign currency risk***

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The currency risk is managed using the standard and VaR methodologies. The currency rates are monitored daily, based on which at the end of each month the currency rates are forecasted. The Board of Directors has set limits on positions by currency.

The below table shows those foreign currencies, which can have impact on non-commercial monetary assets, liabilities and cash flow of the Bank as of March 31 2014. The analysis calculates the impact of possible fluctuations of foreign currency against AMD on condition of keeping stable other alterations, on the report on financial results (connected with change of real value non-commercial assets and liabilities against foreign currency) and on capital (connected with change of real value of capital tools). The negative value in the table reflects the potential net reduction in the consolidated financial balance-sheet or in the capital, while the positive value shown potential net growth:

AMD thousand		31.03.2014			31.12.2013	
Currency	Change in FX rate, interest	Influence on profit before taxation	Influence on capital	Change in FX rate, interest	Influence on profit before taxation	Influence on capital
USD	+5	733	586	+5	3,763	3,010
USD	-5	(733)	(586)	-5	(3,763)	(3,010)
EUR	+8	(41)	(33)	+8	(690)	(552)
EUR	-8	41	33	-8	690	552

The Bank has got assets and liabilities in a range of foreign currencies. The foreign currency risk appears, when actual or forecasted assets in foreign currency exceed or are less than liabilities in the same foreign currency.

The structure of the Bank assets and liabilities per currency as at March 31, 2014 is as follows:

	AMD	I group CCY*	II group CCY**	Total
<b>Assets</b>				
Cash and balances with the CBA	12,491,283	6,845,197	757,838	20,094,318
Trading securities	203,228	38,937	0	242,165
Amounts due from other financial institutions	3,225,366	4,644,942	142,689	8,012,997
Derivative financial instruments	0	0	0	0
Loans and advances to customers	22,501,899	56,414,501	0	78,916,400
Investments available for sale	7,539,264	106,410	0	7,645,674
Other financial instruments	120,869	124,910	79	245,858
<b>Total assets</b>	<b>46,081,909</b>	<b>68,174,897</b>	<b>900,606</b>	<b>115,157,412</b>
<b>Liabilities</b>				
Amounts due to RA CB	4,882,125	0	0	4,882,125
Amounts due to financial institutions	7,376,161	4,071,427	73,453	11,521,041
Amounts due to customers	23,284,686	63,452,461	316,273	87,053,420
Other financial liabilities	510,271	26,078	0	536,349
<b>Total liabilities</b>	<b>36,053,243</b>	<b>67,549,966</b>	<b>389,726</b>	<b>103,992,935</b>
<b>Net position as at March 31, 2014</b>	<b>10,028,666</b>	<b>624,931</b>	<b>510,880</b>	<b>11,164,477</b>
<b>Net position as at December 31, 2013</b>	<b>10,080,733</b>	<b>417,366</b>	<b>967,635</b>	<b>11,465,734</b>
<b>Commitments and contingent liabilities as at 31 March 2014</b>	<b>3,677,812</b>	<b>3,782,508</b>	<b>0</b>	<b>7,460,320</b>
<b>Commitments and contingent liabilities as at 31 December 2013</b>	<b>3,570,369</b>	<b>3,800,138</b>	<b>0</b>	<b>7,370,507</b>

\* I group CCYs include the following ones: USD, EUR, GBP, CHF, SEK, CAD, JPY, AUD.

\*\* II group CCYs includes the following ones: RUB, UAH, and BYB.

## Interest rate risk

### 33.2.1 Interest rate risk – Commercial portfolio

In order to calculate the risk of financial assets registered by reassessed real value (with loss/profit/ the Bank implements methods and approaches of Bazel 2 interest rate risk. According to the interest rate thereof the risk is established as consolidated sum of special interest rate and general risks.

With purpose of calculating interest rate risk the positions of debt securities are calculated by below principles against groups of debt securities. Debt securities used in the calculation of the same positions must:

- Must be issued by the same entity ; and
- Expressed with the same currency ; and
- Have same profitability, or difference between profitability earnings should not exceed 0.2 interest point.



The table below presents the interest rate risk of the Bank commercial portfolio.

<u>AMD thousand</u>	<b>Special risk</b>	<b>General risk</b>	<b>Total commercial securities risk</b>
As at March 31, 2014	8,478	26,504	34,982
As at December 31, 2013	18,991	28,644	47,635

### 33.2.2 Interest rate risk – Non-commercial

Interest rate risk is the risk of changes in the Bank income and financial tools portfolio as a result of changes in interest rates.

The following table shows sensibility of the Report on the Bank consolidated financial results on condition of leaving the alternating quantity unchanged.

Sensibility of the report on financial results in interest rates is the influence of expected changes on the net interest income of the quarter on the part of non-commercial financial assets and liabilities with fluctuating interest rates in the balance as of 31.03.2014. Accounting of the capital sensibility is made by revaluation of the assets available for sale and with fixed interest rates as of 31.03.2014, assuming as basis expected changes in interest rates.

Sensibility of the capital is analyzed per liquidity term of the assets. Total sensibility of the capital is based on the supposition that there are parallel alternations in the arch of profitability.

AMD thousand 31.03.2014

#### Capital sensitivity

Currency	Changes in principal interest rates	Net interest income sensitivity	Up to 6 month	From 6 months to 1 year	From 1 to 5 years	More than 5 years	Total
AMD	+1%	2,032	3,407	4,467	34,472	26,231	70,609
USD	+1%	389	-	1,064	-	-	1,453
AMD	-1%	(2,032)	(3,407)	(4,467)	(34,472)	(26,231)	(70,609)
USD	-1%	(389)	-	(1,064)	-	-	(1,453)

AMD thousand

31.12.2013

#### Capital sensitivity

Notes to, and forming part of, the financial interim statements for the period ended 31 March 2014

Currency	Changes in principal interest rates	Net interest income sensitivity	Up to 6 month	From 6 months to 1 year	From 1 to 5 years	More than 5 years	Total
AMD	+1%	2,148	1,473	2,540	38,254	27,684	69,951
USD	+1%	541	0	1,019	0	0	1,019
AMD	-1%	(2,148)	(1,473)	(2,540)	(38,254)	(27,684)	-69,951
USD	-1%	(541)	0	(1,019)	0	0	-1,019

### Liquidity Risk

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily bases. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

	Demand and less 1 month	From 1 to 3 month	From 3 to 12 month	Subtotal less than 12 month	From 1 to 5 years	More than 5 years	Subtotal over 12 month	Total
<b>Assets</b>								
Cash and balances with the CBA	20,094,318	-	-	<b>20,094,318</b>	-	-	<b>0</b>	<b>20,094,318</b>
Trading securities	-	1,485		<b>1,485</b>	58,957	181,723	<b>240,680</b>	<b>242,165</b>
Amounts due from other financial institutions	5,830,169	866,009	441,559	<b>7,137,737</b>	227,281	647,979	<b>875,260</b>	<b>8,012,997</b>
Derivative financial instruments	-	-	-	<b>0</b>	-	-	<b>0</b>	<b>0</b>
Loans and advances to customers	7,118,559	6,681,764	19,608,552	<b>33,408,875</b>	22,337,517	23,170,008	<b>45,507,525</b>	<b>78,916,400</b>
Investments available for sale	56,944	57,485	798,794	<b>913,223</b>	1,799,841	4,932,610	<b>6,732,451</b>	<b>7,645,674</b>
Other financial assets	245,858		-	<b>245,858</b>	-	-	<b>0</b>	<b>245,858</b>
				<b>0</b>			<b>0</b>	<b>0</b>
				<b>0</b>			<b>0</b>	<b>0</b>
<b>Liabilities</b>								
Amounts due to RA CB	3,576	-		<b>3,576</b>	4,878,549	-	<b>4,878,549</b>	<b>4,882,125</b>
Amounts due to financial institutions	1,901,831	1,084,298	3,282,074	<b>6,268,203</b>	4,244,740	1,008,098	<b>5,252,838</b>	<b>11,521,041</b>
Derivative financial instruments				<b>0</b>			<b>0</b>	<b>0</b>
Amounts due to customers	31,533,900	9,075,868	35,347,073	<b>75,956,841</b>	10,999,230	97,349	<b>11,096,579</b>	<b>87,053,420</b>
Other financial liabilities	536,349			<b>536,349</b>				<b>536,349</b>
<b>Net position</b>	<b>-629,808</b>	<b>-2,553,423</b>	<b>-17,780,242</b>	<b>-20,963,473</b>	<b>4,301,077</b>	<b>27,826,873</b>	<b>32,127,950</b>	<b>11,164,477</b>
Cumulative Liquidity Gap		<b>-3,183,231</b>	<b>-20,963,473</b>		<b>-16,662,396</b>	<b>11,164,477</b>		

	Demand and less 1 month	From 1 to 3 month	From 3 to 12 month	Subtotal less than 12 month	From 1 to 5 years	More than 5 years	Subtotal over 12 month	Total
<b>Assets</b>								
Cash and balances with the CBA	21,103,526			<b>21,103,526</b>			<b>0</b>	21,103,526
Trading securities			657	<b>657</b>	74,623	193,624	<b>268,247</b>	268,904
Amounts due from other financial institutions	120,720	1,514,878	57051	<b>1,692,649</b>	344132	847,058	<b>1,191,190</b>	2,883,839
Derivative financial instruments				<b>0</b>			<b>0</b>	0
Loans and advances to customers	5,161,061	4,322,407	21,968,498	<b>31,451,966</b>	23,397,932	25,107,406	<b>48,505,338</b>	79,957,304
Investments available for sale	59,743	14,814	428,707	<b>503,264</b>	3,825,431	3,265,714	<b>7,091,145</b>	7,594,409
Other financial assets				<b>0</b>			<b>0</b>	0
	379,863			<b>379,863</b>			<b>0</b>	379,863
				<b>0</b>			<b>0</b>	0
<b>Liabilities</b>								
Amounts due to RA CB				<b>0</b>			<b>0</b>	0
Amounts due to financial institutions	13,610	612,515		<b>626,125</b>	3,417,117		<b>3,417,117</b>	4,043,242
Derivative financial instruments	1,865,991	444,324	6,021,095	<b>8,331,410</b>	2,785,134	835,306	<b>3,620,440</b>	11,951,850
Amounts due to customers				<b>0</b>			<b>0</b>	0
Other financial liabilities	28,639,560	8,654,881	35,599,292	<b>72,893,733</b>	11,444,030	84,241	<b>11,528,271</b>	84,422,004
	305,015			<b>305,015</b>			<b>0</b>	305,015
Net position	-3,999,263	-3,859,621	-19,165,474	<b>-27,024,358</b>	9,995,837	28,494,255	<b>38,490,092</b>	11,465,734
Cumulative Liquidity Gap	-3,999,263	-7,858,884	-27,024,358		-17,028,521	11,465,734		

***Operational risk***

The primary responsibility for the development and implementation of controls to address operational risk is assigned to the Executive Board of the Bank. Operational risk is the risk of incompatibility of the Banks' operations and procedures to the legislation in force or their breach, the lack of information of the Bank's staff and their errors, the losses from insufficiency of the functional properties of the information technologies and systems implemented by the Bank. The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness.

The operational risk management is conducted in a clear and documented manner for all the business processes described, through the internal legal acts regulating those business process, as well as limits for all the processes and operations, and double control mechanisms for all transactions. The more actual operational risk management is described below.

Legal risk: all the standard contract forms of the Bank are prepared by the Bank's Legal Department by cooperating with the Bank's appropriate departments and are approved by the Bank's Executive Board. In the Bank's day-to-day operations non standard contracts between the Bank and third parties are allowed only in case of appropriate conclusion from the Banks Legal Department.

The IT risks are managed in accordance with internal legal acts.

The risk mitigation mechanisms for the process are:

- Regulation of all business processes by internal legal acts,
- Physical protection of the Bank's assets and critical documents (including loans contracts)
- Establishing and maintaining limits,
- Common preservation of property and records,
- Implementation and archiving of data journals,
- Implementation of double control mechanism in recording transactions.

The internal audit periodically assesses the internal control system effectiveness and adequacy with the Banks risks and supervises the Bank's activity and operational risks.

The Bank's correspondence with the standards is accompanied by the internal auditor's periodic observations. The results of those observations are discussed by the Bank's management's appropriate representative to whom it concerns. The summaries of the observations are submitted to the Board.

***Notification 34. « Capital and capital adequacy»***

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the Basel Committee on Banking Supervision ("BIS rules/ratios") and adopted by the Central Bank of Armenia in supervising the Bank.

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.

The minimum ratio between total capital and risk weighted assets required by the Central Bank of Armenia is 12%.

Regulatory capital consists of Tier 1 capital, which comprises share capital, share premium, retained earnings including current year profit, and general reserve. Regulatory capital is calculated in accordance with the requirements of the Central Bank of Armenia and accounting standards of the Republic of Armenia. The other component of regulatory capital is Tier 2 capital, which includes revaluation reserves.

The risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature of and reflecting an estimate of credit, market and operating risks.

The Bank has complied with externally imposed capital requirements through the period.

The Central Bank of Armenia has set the minimal required total capital at AMD 5,000,000 thousand from January 1, 2009.