

## Declaration of the Management of "Converse Bank" CJSC

We are responsible for drafting and approval of authentic and reliable financial statements on the Bank's financial position. Henceforth the Bank Management is in charge of:

- selection of accounting policy, its approval by the Board and consecutive implementation,
- substantiated appraisal and calculations,
- adherence to international accounting standards, in case of deviations from international accounting standards notifications attached to financial statements for disclosure of deviations,
- accurate keeping of accounting records,
- drafting financial statements on the basis of the Bank's uninterrupted operation.

The Bank enforces an effective and reliable system of internal control in line with minimum standards as specified by the RA Central Bank;

The Bank applies a functional accounting system in line with the RA Legislation and international accounting standards, providing in time and valid information on the Bank's financial position;

The Bank takes appropriate actions to identify and prevent any frauds, inaccuracy or errors, and ensure security of assets in the Bank.

Executive Director Tigran Davtyan

Chief Accountant Gohar Harutyunyan



# CONVERSE BANK CJSC ACCOMPANYING NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS OF 31,12,2014



#### Notification 1. "Legal framework and corporate management"

#### **Main Activities**

"Converse Bank" CJSC (the "Bank") is the parent company of the Group, which is comprised of the Bank and "Converse Collection" LLC (the "Group").

"Converse Bank" CJSC was founded in the Republic of Armenia as a closed joint-stock company. The Bank received Banking License #57 dated November 28, 1994 by the Central Bank of Republic of Armenia (hereinafter – the RA CB). The Bank functions in compliance with the RA Legislation, regulatory statements of the RA Central Bank and other departmental authorities as well as its own Charter and internal statements. The Bank offers a large variety of financial and bank services, and operates through its Head Office located in the capital, and its 32 branches are located in Yerevan and in different regions, and 1 branch is located in NKR:

## Addresses of "Converse Bank" CJSC Head Office & Branches:

HEAD OFFICE	26/1 V. Sargsyan, Republic Square, Yerevan, 0010, RA Tel.: 51 12 11, 51 12 00
CENTRAL Branch	49 Komitas, Yerevan, 0051, RA Tel.: 28 10 15, 23 09 96
AVAN Branch	161/2 Khudyakov, Avan, Yerevan, RA
ARARATIAN Branch	Tel.: 61 44 72, 61 44 23 15 Bagratunyats, Garegin Nzhdeh square, Yerevan, 0006, RA Tel.: 46 50 06, 46 50 07
ZVARTNOTS AIRPORT Branch	42 Zvartnots, Yerevan Tel.: 49 31 97
AVIATION Branch	42 Zvartnots, Yerevan Tel.: 52 07 06
NOR HAJN Branch	8 Charents, Nor Hachn, 2412, RA Tel.: (0224) 4 38 40, 4 38 30
VANADZOR Branch	1G Khorenatsi, Vanadzor, 2021, RA Tel.: (0322) 4 29 10, 4 12 58
GYUMRI Branch	4b G. Nzhdeh, Gyumri, 3106, RA Tel.: (0312) 4 20 95, 4 17 94



Tel.: (0235) 2 24 99, 2 24 78

ARMAVIR Branch 46 Shahumyan, Armavir, RA

Tel.: (0237) 6 22 73, 6 07 42, (374 10) 28 14 33

METSAMOR Branch City Hall, ground floor, Metsamor, 0910, RA

Tel.: (0237) 3 20 70, 28 18 33

CHARENTSAVAN Branch 21 Khanjyan, Charentsavan, 2501, RA

Tel.: (0226) 4 15 97

HRAZDAN Branch Microdistrict 104, ground floor, Hrazdan, 2302, RA

Tel: (0223) 3 47 09

SEVAN Branch 153 Nairyan, Sevan, 1501, RA

Tel.: (0261) 2 54 52

LORI Branch 54 G. Lousavorich, Vanadzor, 2021, RA

Tel.: (0322) 4 21 18, 4 29 12

SHIRAK Branch Shirak Airport, Gyumri, RA

Tel.: (0312) 3 72 38, 4 20 95

ETCHMIADZIN Branch 10 Mashtots, Etchmiadzin, RA

Tel.: (0231) 40005, 40009

ABOVYAN Branch Constitution Square, Abovyan, RA

Tel.: (0222) 33080

NOR NORK Branch 12/10 Gay Ave., Yerevan, 0056, RA

Tel.: 644660

IJEVAN Branch 6/1 Valans, Ijevan, 4001, RA

Tel.: (0263) 40844, 40899

KUMAYRI Branch 46a Khrimyan Hayrik, Gyumri, RA

Tel.: (0312) 35695, 35615

MOSKOVYAN Branch 39/12 Mashtots, Yerevan, RA

Tel.: 521526

SAYAT-NOVA Branch 19 Sayat-Nova Ave., Yerevan, 0001, RA

Tel.: 546049, 546053, 546056, 546057



KILIKIA Branch	4/1 Kajaznuni, Yerevan, RA Tel.: 551359
POSTBANK 19 Branch	23 Baghramyan Avenue, Yerevan, RA Tel.: (37410) 514619
KAPAN Branch	1/2 Tumanyan, Kapan, RA Tel. (374 285) 20058
STEPANAKERT Branch	25/2 V. Sargsyan, Stepanakert Tel. (374 47) 975277
AVAN-1 Branch	On the right side of the Yerevan-Sevan roadway "Global Motors" auto salon, Kotayk
EREBOUNI Branch	11 Erebouni, Yerevan, RA Tel. (374 10) 430457
ZEITUN Branch	14/7 Rubinyants, Qanaqer-Zeitun district, Yerevan, RA Tel. (374 10) 614472
DAVITASHEN Branch	18/6 section,3rd district Davtashen, Yerevan, RA Tel. (374 10) 511 211
ASHTARAK Branch	1st Post Office, 1 Sisakyan str., Ashtarak city community, Aragatsotn region, RA
DILIJAN Branch	Tel:(374 232) 36911, (374 232) 36922 Myasnikyan street, Dilijan city, Tavush region, RA Tel: (374 0268) 22386

#### Subsidiaries of the Bank

"Converse Collection" CJSC is a closed joint-stock company, which was incorporated in the Republic of Armenia in 2000 and conducts its business under license number 52, granted by the RA Police.

#### **Business environment of Armenia**

The political and economical environments of Republic of Armenia undergo certain instability in the current stage of economic development. This may have impact on business activities of local enterprises. Consequently, any activities in the business environment of Armenia are connected with risks that are not typical for other markets. The present financial statements give the ongoing assessment of managers relating to possible impact of the current economic circumstances on the financial performance and operations of the Bank. Anyway, the condition of the business environment in the future may differ from the assessment of managers

## **Corporate Management:**

1. Board structure & staff:

Board Chairman: Armen Ter-Tachatyan, Board Members: Juan Pablo Gechidjian, Arsen Gamaghelyan,



Matias Gainza Eurnekian, Jose Luis Persico, Daniel Guillermo Simonutti Jorge Alberto Del Aguila

2. Structure & staff of the Management Board:

Management Board Chairman Tigran Davtyan
Management Board Member Gohar Harutyunyan

Velikhan Muradyan

Vahe Dalyan

Sergey Shevchenko Misak Davtyan Arman Asatryan Raffi Kassarjian

3. Shareholders:

ADVANCED GLOBAL INVESTMENTS LLC - 95%

The Armenian Saint Apostolic Church represented by Mother See of Holy Etchmiadzin Catholicosate – 5%.

4. The Group Management is remunerated pursuant to employment agreements and the Staff Members List approved by the Group.

Notification 2. "Accounting Policy"

#### Performance basis

#### **Declaration on adequacy**

These financial statements have been prepared in compliance with International Financial Reporting Standards (IFRS).

#### Measure basis

The financial statements have been prepared on the basis of the actual cost principle, for financial assets and liabilities recorded at their actual value and adjustable by the financial results, as well as for assets available for sale, except for those assets, the actual cost of which cannot be determined. Other financial assets and liabilities, as well as non-financial assets and liabilities are recorded with amortization or historical value.

#### Measure and submission currency



The national currency of the Republic of Armenia is the dram of RA. The management has specified AMD as the measure currency, since AMD reflects the economic essence of developments and circumstances that underlie the Group's activity. AMD is also the submission currency of these financial reports.

The financial information is stated in thousand drams.

#### Use of estimates and observations

In order to prepare these financial statements in accordance with the requirements of IFRS, the management has developed a number of estimates and assumptions related to presentation of assets and liabilities, as well as disclosure of conventional liabilities and assets. The actual results can be different from the estimates.

## **Accounting policy**

The below specified accounting policy was applied for preparation of the financial statements. The accounting policy has been applied consistently.

#### **Basis of consolidation**

Subsidiaries, which are entities where the parent is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary, are consolidated. Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. All intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated; unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Where necessary, accounting policies for subsidiaries have been changed to ensure consistency with the policies adopted by the Group. All subsidiaries have a reporting date of 31 December.

On acquisition, the assets and liabilities and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognised as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired (i.e. discount on acquisition) is credited to profit and loss in the period of acquisition. Non-controlling interests, presented as part of equity, represent the portion of a subsidiary's profit or loss and net assets that is not held by the Group. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the parent and the non-controlling interests based on their respective ownership interests.

#### **Recognition of income and expenses**

Income is recognized in case when it is likely that economic profits will flow to the Group and the received income can be measured reasonably. Expense is recognized when it is likely that economic profits will flow out of the Group and the expense can be measured reasonably.



Interest income and expense are recognized in the integral report on financial results, by means of application of the effective interest rate method. Interest income and expense comprise amortization of the difference between the discount, extra charge, or the original balance cost of the interest bearing instrument and the payable amount, calculated on the basis of the effective interest rate.

The discount interest and extra charge accrued to financial instruments recorded by their actual cost adjustable by the financial results are recognized in the financial results as net profit/loss from the financial instruments recorded by their actual cost reappraised on the basis of the financial results.

Loan disbursement, service and other fees, which constitute an integral part of the general profitability of the loan, are deferred together with other direct expenses and are amortized to the interest income within the estimated term of the financial instrument, by means of application of the effective interest rate method.

Other commission fees and other income and expense items are recognized when the relevant service is rendered.

Dividend income is recognized on the day of recording the dividend in the financial results.

## Foreign currency transactions

Transactions with foreign currency are converted into AMD at the exchange rate set as of the transaction date. As of the accounting date, the monetary assets and liabilities in foreign currency are converted into AMD at the exchange rate specified for that day. Non-monetary assets and liabilities presented at their original cost and expressed in foreign currency are converted into the measure currency at the exchange rate specified for that day. The foreign currency differences deriving from the conversion are recognized in the integral report on financial results.

As at the end of quarter, the exchange rate was 474.97AMD = 1 USD (as of December 31, 2013 the rate was 405.64 AMD = 1 USD).

#### **Taxation**

In the line of profit, the profit tax is composed of current and deferred taxes.

The profit tax is recognized in the integral report on financial results, except for the part that refers to capital items directly recognized in the equity capital, in which case the profit tax is recognized in the equity capital.

The current tax is the estimated amount payable against the taxable profit of the year, calculated by means of application of those tax rates, which acted as of the accounting date and the adjustments made in the part of taxes paid during previous years.



Deferred taxes are calculated in accordance with the liabilities method of the report on financial situation, which takes into account all time differences between balance amounts of assets and liabilities recognized in the financial statements and amounts calculated for tax purposes.

Deferred tax assets are recognized only to the extent to which it is likely that taxable profit will be earned, against which temporary differences, unutilized tax losses and benefits can be used. Deferred tax assets are decreased to the extent to which it is not likely that the relevant tax profit will be earned.

## The monetary funds and their equivalents

The Group considers as monetary funds and their equivalent the cash funds, the funds kept at the CB RA (except amounts deposited for the purpose of mutual settlements made through ArCa payment system) and accounts held with correspondent banks, which can be converted into cash within a short period of time and are not exposed to any considerable risk of cost changes.

#### **Precious metals**

Gold and other precious metals are recorded at CBA prices which approximate fair values and are quoted according to London Bullion Market rates. Changes in the bid prices are recorded in net gain on operations with precious metals in other income/expense.

#### **Financial instruments**

## Classification

Financial assets are classified by the Group into the following categories: financial assets recorded at the actual cost and adjustable by the financial results, loans and receivables, financial assets available for sale. Such classification of investments is done at the time of purchase, based on the estimates made by the Bank management, taking into account the goals of purchase.

Financial assets and liabilities recorded at the actual cost and adjustable by the financial results are those, which:

- have been purchased or originated with the purpose of selling or purchase back in the near future,
- a part of the separate portfolio of financial instruments' managed together, in case of which there have been past cases of obtaining short-term profit,
- derivative financial instruments (except specified derivative financial instruments and effective hedging transactions), or
- at the time of initial recognition were recognized by the Group as assets and liabilities recorded at the actual cost and adjustable by the financial results.

The profit and losses that originate after the adjustment are recognized in the integral report on financial results.

The Group considers financial assets and liabilities as assets and liabilities recorded at the actual cost and adjustable by the financial results in case if:

- the assets or liabilities are managed and assessed by the actual cost principle,



- their definition as such excludes or considerably reduces the accounting discrepancy that would occur under other circumstances, or
- the asset or liability contains a derivative, which considerably changes those cash flows, which would otherwise arise under the agreement.

Commercial derivative instruments that imply potentially favorable conditions (positive actual cost), as well as purchased options, are represented as assets. Commercial derivative instruments that imply potentially unfavorable conditions (negative actual cost), as well as provided options, are represented as liabilities.

After the initial recognition, financial assets and liabilities recorded at the actual cost and adjustable by the financial results are not reclassified.

Disbursed loans and receivables are non-derivative financial assets with fixed or determinable payments, which do not have a quoted market price at the current market, except for those:

- which the Group intends to sell immediately or soon afterwards,
- which the Group, at the time of initial recognition, defines to be recorded at the actual cost and adjustable by the financial results,
- which the Group, at the time of initial recognition, defines as available for sale, or
- with regard to which the Group will not recover its investment completely through various reasons of loan aggravation.

Assets available for sale are those assets, which are intended for sale or are not classified as disbursed loans, receivables, or financial instruments measured by their actual cost.

## Recognition

Financial assets and liabilities are recognized in the report on financial situation when the Group becomes a party to the contract on the financial instrument.

#### Measuring

The financial asset or liability is initially recognized at its actual cost (which is normally its initial cost) plus expenses related to the transaction, except for the expenses related to those transactions, which have been classified as financial instruments recorded at the actual cost and adjustable by the financial results

After initial recognition, the financial assets, including derivative instruments considered as assets, are measured at their actual cost, without deduction of the expenses related to the transaction, which might occur through sale or alienation in some other manner, except for the following:

- disbursed loans and receivables, measured at their amortization cost by means of application of the effective interest rate method;
- investments kept till maturity measured at their amortization cost by means of application of the effective interest rate method, and



 investments in equity capital instruments, which do not have any quoted market price at the current market and are measured at their original cost.

After initial recognition, the majority of the financial liabilities are measured at their amortization cost, except those financial liabilities, which are specified as financial instruments measured at the actual cost, the profit and losses deriving from adjustment of which are recognized in the integral report on financial results, as well as those financial instruments, which originate when transfer of a financial asset measured at its actual cost does not comply with the criteria of de-recognizing. Extra charges and discount amounts, including the initial expenses related to the transaction, are included in the balance cost of the instrument and are amortized at the effective interest rate of the instrument.

## Principles of measuring the actual cost

The actual cost of financial instruments is based on the market price quoted as of the accounting date, without deduction of the expenses related to the transaction. If no quoted market price is available, the actual cost of the instrument is determined by means of cost definition models or the techniques of discounted cash flows.

In case of application of the techniques of discounted cash flows, the estimated future cash flows are based on the best estimates made by the management, and the discount rate is the relevant market interest rate applicable towards this instrument under similar conditions, as of the accounting date. In case of application of cost definition models, the market data of the accounting date are used in the model.

The actual cost of derivative instruments circulating at stock exchange is estimated at the amount, which the Group will receive or pay as of the accounting date in case of termination of the agreement, taking into account the current market conditions and current solvency of the parties to the agreement.

## Profit and loss deriving from further measuring

Profit or loss deriving from changes in the financial assets and liabilities are recognized in the following manner.

- profit or loss deriving from financial instruments recorded by their actual cost adjustable by the financial results are recognized in the financial results;
- profit or losses deriving from financial assets available from sale are recognized in other aggregate income (except for losses deriving from deterioration and profit and losses deriving from foreign currency differences) until de-recognizing of the asset, when the whole profit or loss previously recognized in other aggregate income is recognized in the financial results. The interest in line of the asset available for sale is recognized in the financial results, by means of application of the effective interest rate method.

Profit or losses deriving from financial assets recorded at their amortization cost are the integral report on financial results, when a financial asset or liability is de-recognized or depreciated, as well as through amortization.





## De-recognizing

A financial asset is de-recognized, when the validity term of using the right to receive cash flows from the financial asset expires or when the Group transfers almost all risks and profit related to asset ownership. All those rights or obligations, which occurred or were retained at the time of transfer, are recognized separately as assets or liabilities. A financial liability is de-recognized when it is repaid, invalidated or expired.

The Group de-recognizes certain assets also in case when balances of non-collectible assets are written off.

## Repo and reverse repo agreements

Securities sold through repo agreements are recorded as secured financial instruments, in case of which the securities remain recorded in the report on financial situation and the liability is included in the amounts payable under repo agreements. The difference between the repurchase prices is the interest expense, which is recognized in the financial results during the term of the repo agreement, by means of application of the effective interest rate method.

Securities purchased through repo agreements are recorded in the amounts receivable under repo agreements. The difference between the repurchase prices is the interest income, which is recognized in the financial results during the term of the repo agreement, by means of application of the effective interest rate method.

If the securities purchased through repo agreements are sold to a third party, the obligation to return the securities is recorded as a commercial liability and is measured at its actual cost

#### Fixed assets

#### Own assets

Fixed assets are presented at their original cost minus accumulated deterioration and losses from devaluation, except buildings reflected at the revaluated cost.

When an item of fixed assets is composed of different term large components of useful service, these components are recorded as separate items of fixed assets.

## Leased assets

Such lease, under which almost all risks and profits related to the asset ownership are transferred to the Group, is a financial leasing. Equipment purchased through financial leasing is recorded at the minimum of the actual cost and the current cost of the minimal lease payments at the beginning of the lease, minus accumulated deterioration and losses from devaluation.

#### Reappraisal

The Group buildings are reappraised on regular basis. Regularity of reappraisal depends on the changes in the actual cost of reappraised buildings. When the balance cost of a building increases in the result of



reappraisal, the increase is recognized directly in the equity capital. But when such increase covers the decrease resulted from the previous reappraisal and recognized in the integral report on financial results, it is recognized in the integral report on financial results. When the balance cost of a building decreases in the result of reappraisal, the decrease is recognized in the financial results. But when such decrease covers the increase resulted from the previous reappraisal and recognized in the equity capital of the same assets, it is recognized in the equity capital.

## Depreciation

Depreciation is recognized in the integral report on financial results, by means of application of the linear method during the useful life of the fixed assets. Calculation of depreciation starts from the date of purchase of the fixed asset, and in case of in-house constructed assets – from the date of commissioning. No deterioration is calculated towards land. The estimated periods of useful life are as follows.

	Useful life (years)	Interest rate (%)	
Buildings	20	5	
Computers	1	100	
Transport means	5	20	
Equipment	5	20	
Other fixed assets	5	20	

Capital expenditures on leased fixed assets are capitalized and amortized on linear basis at the shortest of the following two terms: lease term or useful life of the asset.

## Intangible assets

Intangible assets purchased by the Group are presented at their original cost minus accumulated losses from amortization and depreciation.

Amortization is recognized in the integral report on financial results, by means of application of the linear method during the useful life of the intangible assets. The estimated periods of useful life are as follows:

	Useful life (years)	Interest rate (%)
Computer software and licenses	1-10	100-10

## Deterioration

Financial assets recorded at amortization cost

Financial assets recorded at amortization cost comprise loans and other receivables ("loans and receivables"). The Group regularly revises the loans and receivables for the purpose of appraising



depreciation. A loan or receivable is depreciated and depreciation losses are recognized only in case when there is an impartial testimony about depreciation resulting from one or more occasions after initial recognition, and this case (or cases) affects the estimated future flows of the loan funds, which can be measured reasonably.

The impartial testimony about depreciation might comprise non-fulfillment of obligations or delay of payments on the part of the borrower, violation of the loan agreement terms and conditions by the borrower, such revision of the terms and conditions of the loan, which the Group would not consider under other circumstances, evidence of bankruptcy of the borrower or issuer, abatement of the current market of securities, decrease of the collateral value, or other available data regarding the group of assets, such as impairment of solvency of the borrowers included in the group, or changes in the economic conditions related to non-fulfillment of obligations by the borrowers included in the group.

First of all, the Group assesses separately whether there is an impartial testimony about depreciation with regard to such loans and receivables, which are significant when considered separately, and by groups with regard to such loans and receivables, which are not significant when considered separately. If the Group concludes that there is no impartial testimony on a separately assessed loan or receivable, whether significant or not, such loan will be included in the group of loans and receivables with similar parameters and the Group will make a group appraisal for the purpose of revealing signs of depreciation. Those loans and receivables, for which depreciation assessment was made separately and against which depreciation losses were or still are recognized, will not be included in the group assessment of depreciation.

If there is impartial testimony on losses resulting from depreciation of a loan or receivable, the size of loss is measured by the difference between the balance cost of the loan or receivable and the current cost of the estimated future cash flows, including the amounts discounted from guarantees and collateral at the initial effective interest rate of the loan or receivable. Cash flows estimated under the agreement and losses based on the past experience, in the line of which adjustments were made on the basis of the available data that reflect the current economic conditions, are the basis for assessing the expected cash flows.

In certain cases, in order to assess the loss from depreciation in the line of the loan or receivables, the required information might be limited or not fully compliant with the present conditions. This can be in case when the borrower has financial difficulties and the Group does not possess sufficient data regarding similar borrowers. In such cases, the Group assesses the amount of loss from depreciation, based on its experience and assumptions.

Losses from depreciation in the line of loans or receivables are recognized in the financial results and are reversed only in case when further increase of the reimbursed amount can be objectively attributed to developments after recognition of the loss from depreciation.

In cases when it is impossible to collect the loan, it is written off at the expense of the depreciation provision. The Group writes off the loan balance, when the Group management decides that the loan is not subject to collection and all the necessary measures have been taken with regard to repayment of the loan.



## Financial assets recorded at their original cost

The financial assets recorded at their original cost comprise non-quoted instruments of the equity capital included in the assets available for sale, which are not recorded at the actual cost, since the latter cannot be reasonably assessed. If there is an impartial testimony to evidence that such investments are depreciated, the loss from depreciation is the difference between the balance cost of the investment and the current cost of the future estimated cash flows discounted at the market interest rate of a similar financial asset.

Losses from depreciation of such investments are recognized in the financial assets and are not subject to reversion.

## Non-financial assets

On each accounting date, other non-financial assets, except deferred taxes, are revised for the purpose of revealing signs of depreciation. The reimbursable amount of non-financial assets is determined as the actual cost minus the highest of the expenses from selling and the usage costs. When determining the usage cost, the estimated future cash flows are discounted, applying before taxation the provision, which reflects the current appraisal of the market of the time risk of money and the risk peculiar to the asset. In case of assets, which do not generate cash flows significantly independent of other assets, the reimbursable amount is determined for the money-yielding group, which comprises the particular asset. The loss from depreciation is recognized when the balance cost of the money-yielding unit exceeds its reimbursable amount.

The losses from depreciation of non-financial assets are recognized in the integral report on financial results, and are reversed only in case when the estimates applied for determination of the reimbursable amount have changed. The loss from depreciation is reversed only to the extent to which the balance cost of the asset does not exceed the balance cost, which would have been determined after deducting deterioration or amortization, if no loss from depreciation had been recognized.

#### Reconsidered loans

Revision of loans might result in extension of the loan maturity and establishment of new conditions of loan repayment. If the loan conditions are revised, the loan is no longer considered overdue. The managers constantly supervise the loans with revised conditions to make sure that all arrangements are observed and future payments will be made. The loans remain the subject of individual or group assessment of depreciation, by means of application of the initial effective interest rate of the loan.

#### Credit instruments



During its regular activity, the Group applies credit instruments, which comprise outstanding credit lines, letters of credit, and guarantees, and provides other types of lending security.

Financial guarantees are agreements that oblige the Group to make certain payments to reimburse those losses, which the guarantee owner would suffer, if the individual debtor had not been able to make payments within the term of the debt instrument.

A liability in the line of a financial guarantee is originally recognized at the actual cost, leaving out the expenses connected with the instrument, and afterwards it is measured by the higher of the two values: the originally recognized cost minus the accumulated amortization or the loss provision in the line of the guarantee. The loss provision in the line of financial guarantees and other credit instruments are recognized, when there is probability of loss and this loss cannot be reasonably measured.

Liabilities in the line of financial guarantees and provisions for other credit instruments are included in the structure of other liabilities.

## Assets held for sale

A non-current asset is classified as held for sale if it is highly probable that the asset's carrying amount will be recovered through a sale transaction rather than through continuing use. Such sale transaction shall be principally completed within one year from the date of classification of an asset as held for sale. Assets held for sale are measured at the lower of their carrying amount and fair value less costs to sell. If the fair value less costs to sell of an asset held for sale is lower than its carrying amount, an impairment loss is recognized in the income statement as loss from assets held for sale. Any subsequent increase in an asset's fair value less costs to sell is recognized to the extent of the cumulative impairment loss that was previously recognized in relation to that specific asset.

#### Grants

Grants relating to the assets are included in other liabilities and are credited to the income statement on a straight line basis over the expected lives of the related assets.

### Reserves

Reserves are recognized in the report on the financial results when the Group has an actual or constructive obligation resulting from past experience and it is probable that outflow of economic profit will be required for repayment of this obligation. If the impact is significant, the provision is determined by discounting the future expected cash flows before taxation, at a rate that reflects the current market estimate of the temporal cost of money and, if applicable, the risks inherent to the obligation.

## Share capital

#### Dividends

The Group's capability to announce and pay dividends is regulated by the relevant procedures specified by the legislation of the Republic of Armenia. Dividends on equities are reflected as allocation of outstanding dividends within the period of time, when they were announced.



## Extra payment for shares

Any amount paid above the par value of shares is considered as extra payment for shares.

## Offsetting

Financial assets and liabilities are offset by being reflected in the report on financial situation, if there is a legally fixed right to offset recognized amounts, as well as an intention to make the calculation by the net basis or sell the asset and simultaneously repay the liability.

Notification 6. « Interest and similar income »

	01.10.14-	01.01.14-	01.10.13-	01.01.13-
Interest and similar income	31.12.14 <i>3,326,215</i>	31.12.14 <i>12.583.151</i>	31.12.13 <i>2.926.426</i>	31.12.13 <i>10,896,817</i>
Loans and advances to customers	2,901,787	11,193,648	2,678,538	9,821,261
Available for sale	210,528	824,507	184,373	751,747
Amounts due from banks	165,188	420,476	36,338	218,131
Reverse repurchase agreements	47,358	134,685	25,195	100,162
Interest on impaired loans	0	0	0	0
Other interest incomes	1,354	9,835	1,982	5,516

#### Notification 6. "Interest and similar expense"

	01.10.14-	01.01.14-	01.10.13-	01.01.13-
Interest and similar expense	<b>31.12.14</b> (1,583,740)	<b>31.12.14</b> (6,272,571)	<b>31.12.13</b> (1,571,379)	<b>31.12.13</b> (5,744,021)
Amounts due to customers	(1,209,298)	(4,900,091)	(1,230,181)	(4,433,432)
Amounts due to credit institutions	(320,894)	(1,318,932)	(341,198)	(1,309,808)
Debt securities issued	0	0	0	0
Repurchase agreements	(53,548)	(53,548)	0	(781)
Other interest expense	0	0	0	0
Net interest income	1,742,475	6,310,580	1,355,047	5,152,797

#### Notification 7. "Net commission fees"

	01.10.14-	01.01.14-	01.10.13-	01.01.13-
	31.12.14	31.12.14	31.12.13	31.12.13
Fee and commission income	453,382	1,665,635	387,477	1,364,852
Cash collection	42,796	138,108	35,852	110,647
Wire transfer fees	112,472	374,277	97,576	301,050
From Loans	27,573	103,512	70,203	125,156
Transaction with payment cards	196,542	752,315	174,118	632,317
Guarantees and letters of credit	10,511	31,786	6,838	23,997
Other fees and commissions	63,488	265,637	2,890	171,685
Fee and commission expense	(142,578)	(536,450)	(174,499)	(516,962)
Wire transfer fees	(22,391)	(79,254)	(17,144)	(63,827)
Cash operations	(21,742)	(70,965)	(72,163)	(148,444)
Plastic cards	(88,080)	(351,920)	(79,430)	(283,569)
Guarantees and letters of credit	(3,609)	(10,877)	(785)	(3,007)
Other fees paid	(6,756)	(23,434)	(4,977)	(18,115)
Net commission fees	310,804	1,129,185	212,978	847,890



## Notification 8. "Net trading income"

	01.10.14-	01.01.14-	01.10.13-	01.01.13-
	31.12.14	31.12.14	31.12.13	31.12.13
Net trading income	1,087,316	1,693,582	338,328	673,920
Gains less losses from trading in foreign currencies	490,849	1,128,306	249,786	813,263
Gains less losses from revaluation of foreign currencies	884,300	846,425	(1,031)	(252,289)
Gains less losses from foreign exchange translation of	,	•	( , ,	, , ,
trading assets	(45,852)	(54,923)	43,177	45,768
Gains less losses from swap	(255,046)	(248,729)	0	2,155
Gains less losses from trading in trading assets	2,822	(305)	143	766
Gains less losses from trading in assets available for sale	(10)	8,27Ó	37,942	43,447
Net gains from operations of percious metals	10,253	14,538	8,311	20,810

## Notification 9. "Income from dividends and other operational income"

	01.10.14-	01.01.14-	01.10.13-	01.01.13-
	31.12.14	31.12.14	31.12.13	31.12.13
Income from dividends	850	2,826	661	2,317
Other operational income	204,772	570,445	314,124	823,997
Income from sale of fixed assets	45,946	49,149	11,404	(1,624)
Fines and penalties received	106,599	327,633	95,787	464,426
Income from grant	604	2,422	604	2,422
Income from ceded loan	0	0	0	0
Other income	51,623	191,241	206,329	358,773

## Notification 10. « Net provisions to reserves for possible losses of assets »

	01.10.14-	01.01.14-	01.10.13-	01.01.13-
	31.12.14	31.12.14	31.12.13	31.12.13
Net provisions to reserves for possible losses of assets	(848,373)	(755,520)	(365,973)	(300,139)
Loans and advances to customers	(817,757)	(697,323)	(357,194)	(291,700)
Other assets	(31,321)	(60,435)	(7,388)	240
Other provisions	705	2,238	(1,391)	(8,679)

## Notification 11,20,21. "Total administrative expenses".

	01.10.14-	01.01.14-	01.10.13-	01.01.13-
	31.12.14	31.12.14	31.12.13	31.12.13
Personnel expenses	(651,141)	(2,976,340)	(762,832)	(3,071,617)
Depreciation of PPE	, ,	( , , , ,	, ,	( , , , ,
·	(151,802)	(670,800)	(229,572)	(949,704)
Amortization of intangibles	(54,775)	(88,533)	(32,036)	(111,449)
Repair and maintenance of tangible and intangible assets	(32,920)	(105,676)	(30,561)	(131,909)
Advertising and representation	(182,077)	(348,044)	(117,863)	(436,334)
Business trip	(9,149)	(19,910)	(4,815)	(14,946)
Communication	(32,023)	(124,872)	(29,454)	(125,692)



Operating lease expenses	(101,483)	(408,789)	(92,894)	(371,573)
Taxes, other than income tax	(7,361)	(23,051)	(8,204)	(17,324)
Consulting and professional services	(14,991)	(48,586)	(19,335)	(65,425)
Security	(47,955)	(177,322)	(40,019)	(160,487)
Loss on impairment of fixed assets	(16,738)	(21,586)	(10,471)	(10,471)
Loss on sale of fixed assets	0	0	0	0
Office supply	(5,071)	(46,056)	(11,248)	(47,443)
Incasation expenses	(7,696)	(26,475)	(463)	(24,515)
AS system expenses	(35,907)	(137,520)	(33,207)	(120,871)
Expenses related to ArCa	(23,725)	(93,539)	(25,869)	(93,126)
Insurance	(30,442)	(112,538)	(33,995)	(121,059)
Other expenses	(72,584)	(238,446)	(188,286)	(324,125)
Total other expenses	(1,477,840)	(5,668,083)	(1,671,124)	(6,198,070)

Average number of employees in the fourth quarter of 2014 year comprised 728(against 749 of the fourth quarter of 2013); in the fourth quarter of 2014 the average monthly salary of one employee comprised AMD 320.0 thousand (against AMD 341.7 thousand of the fourth quarter of 2013).

## Notification 12. « Other operational expenses»

	01.10.14- 31.12.14	01.01.14- 31.12.14	01.10.13- 31.12.13	01.01.13- 31.12.13
Penalties paid	(204)	(400)	(147)	(647)
Insurance of deposits	(25,639)	(97,128)	(22,487)	(83,369)
Other operational expenses	(55,507)	(130,677)	(108,435)	(177,273)
Total other operational expenses	(81,350)	(228,205)	(131,069)	(261,289)

#### Notification 13. « Income tax expense»

Income tax expense	01.10.14- 31.12.14	01.01.14- 31.12.14	01.10.13- 31.12.13	01.01.13- 31.12.13
Current tax	(36,828)	(300,432)	(202,335)	(202, 335)
Deferred tax	(169,896)	(374,876)	58,962	(90,122)
<u>Total</u>	(206,724)	(675,308)	(143,373)	(292,457)

The profit tax rate in the Republic of Armenia comprises 20% (2013 - 20%). The deferred tax amount is calculate on account of the principal tax rate - 20%.

	Balance as at 31.12.13	Identified as per financial performance	Identified in own capital	Identified other account	Balance as at 31.12.14
Financial assets calculated with fair value and re-estimated by profit/loss On securities available for sale	3,822				3,822
On fixed assets	33,512				33,512
Other liabilities	24,931				24,931
Total deffered tax asset	<i>62,265</i>				<i>62,265</i>



On securities available for sale					
Loans and advances to customers	(204,766)		117,921		(86,845)
Loans and advances to customers	(350,417)	(371,237)			(721,654)
On other assets		, , ,			, ,
	(27,340)	(3,639)		<i>1,942</i>	(29,036)
On fixed assets	(1,013,621)		18,991		(994,630)
Total deffered tax liabilities					, ,
	(1,596,144)	(374,876)	136,912	<i>1,942</i>	(1,832,165)
Net deferred tax asset/liability/ note 13	(1,533,878)	(374,876)	136,912	<i>1,942</i>	(1,769,900)



#### INTERIM FINANCIAL STATEMENT

"31" December, 2014

## Converse Bank CSJC, V. Sargsyan 26/1 st., Yerevan

(name and address of the bank)

				(thous. dram
	Item	Notes	Current period	Previous year
1	Assets			
1.1	Cash and balances with CBA	14	28,325,239	21,103,526
1.2	Trading securities	15	-	268,904
1.3	Amounts due from other financial institutions	16	7,361,737	2,883,839
1.4	Derivative instruments	17	-	ı
1.5	Loans and advances to customers	18	93,624,506	79,957,304
1.6	Investments available for sale	19	1,943,118	7,544,409
1.7	Securities pledged under repurchase agreements	28	6,674,904	-
1.8	Property, plant and equipment	20	7,297,406	7,357,158
1.9	Intangible assets	21	253,290	191,883
1.10	Assets held for sale	22	2,258,253	1,012,014
1.11	Deferred tax assets	13	-	-
1.12	Prepaid income taxes		-	46,763
1.13	Other assets	23	1,028,592	1,028,450
	Total assets		148,767,045	121,394,250
				·
2	LIABILITIES AND EQUITY			
	Liabilities			
2.1	Amounts due to RA CB	24	4,903,789	4,043,242
2.2	Amounts due to financial institutions	25	20,443,763	11,951,850
2.3	Amounts due to customers	26	98,023,954	84,296,177
2.4	Derivative financial liabilities	17	180,645	-
2.5	Income tax liabilities		71,069	-
2.6	Deferred tax liabilities	13	1,769,900	1,533,878
2.7	Other liabilities	27	511,522	489,487
	Total liabilities		125,904,641	102,314,634
3	Equity			
3.1	Share capital	31	7,002,033	4,860,033
3.1	Share premium		63,233	63,233
3.3	Statutory general reserve		844,898	780,365
			347,390	819,073
3.3.1	Other reserves		3,978,486	4,054,481
3.3.2	Buildings		10,626,364	
3.4	Retained earnings			8,502,431
	Total capital		22,862,404	19,079,616
	Total liabilities and capital		148,767,045	121,394,250



## Notification 14." Cash and cash equivalents and balances with CBA"

	31.12.14	31.12.13
Cash and cash equivalents and balances with CBA	28,325,239	21,103,526
Cash in hand	8,533,242	6,630,166
Other money market placements	0	
Correspondent account with the CBA	17.343.318	9.930.206
Correspondent accounts with financial institutions	2,448,679	4,543,154

# Notification 15. "Trading securities"

	31.12.14		31.12.13
Trading securities		0	268,904
Trading securities issued by the Ministry of Finance of RAunquoted		0	214,792
Corporate bonds		0	54,112

## Notification 16. "Amounts due from other financial institutions"

				31.12.14		31.12.13
Amounts due from other financial i				7,3	861,737	2,883,839
Loans and deposits to financial institutions				5,	485,867	881,062
Deposited funds with the CBA (ArCa					520,000	520,000
Loans under repurchase accounts				842,390	1,040,365	
Other amounts					•	
					513,480	442,412
Notification 17 "Derivative financial of Inthousand Armenian drams	instruments"					
III tilousaliu Alilielilali ulaliis		Decen	As of nber 31, 2014		D	As of ecember 31, 2013
III tilousaliu Aimenian uranis	Notional amount	Decen Fair value of assets		Notional amount	Fair value of assets	
Derivatives held for trading		Fair value of	nber 31, 2014 Fair value of		Fair value of	ecember 31, 2013 Fair
		Fair value of	nber 31, 2014 Fair value of		Fair value of	ecember 31, 2013 Fair
Derivatives held for trading		Fair value of	nber 31, 2014 Fair value of		Fair value of	ecember 31, 2013 Fair
Derivatives held for trading Foreign exchange contracts	amount	Fair value of assets	nber 31, 2014 Fair value of liabilities	amount	Fair value of assets	ecember 31, 2013 Fair



Notification 18. "Loans and advances to customers"

Loans and borrowings to customers	31.12.14 <b>93,624,50</b> 6	31.12.13 <b>79,957,304</b>
Loans	85,871,047	73,877,370
Factoring	0	
Overdraft	11,053,767	9,161,337
Letters of credit and bank guarantees	856	5,486
Financial leasing	408,627	170,629
Allowance for impairment of loans and advances to customers	(3,709,791)	(3,257,518)

As of December 31 2014, the Bank had a concentration of loans represented by AMD 17,108,119 thousand due from the ten largest third party entities and parties related with them (17.58% of gross loan portfolio). (2013: AMD 18,925,171 thousand or 23%:). An allowance for individual impairment in the amount of AMD 94,503 thousand (2013: AMD 1,575,601 thousand) was made against these loans.

Loans and advances to customers by industries of economy may be specified as follows:

## Loans and advances to customers by industries of economy may be specified as follows:

31.12.2014	31.12.2013
9,719,267	5,992,118
2,625,400	2,212,206
9,143,054	9,691,524
11,362,752	8,538,926
5,040,614	7,500,383
1,343,862	1,319,189
31,631,513	27,027,398
20,672,932	16,453,609
5,794,904	4,479,470
(3,709,791)	(3,257,518)
93,624,506	79,957,304
	9,719,267 2,625,400 9,143,054 11,362,752 5,040,614 1,343,862 31,631,513 20,672,932 5,794,904 (3,709,791)

Reconciliation of allowance account for losses on loans and advances by class is as follows:

In thousand a drams

31.12.2014

Manufac-									
ture	Agriculture	Construction	Trading	Transport	Services	Consumer	Mortgage	Other	Total



At 1 January 2014	191,031	301,154	1,528,998	541,880	87,776	58,766	129,796	375,963	42,154	3,257,518
Charge/(reversal) for the	185,575	54,504	119,585	(178,874)	(14,529)	(24,288)	209,339	(2,407)	348,418	697,323
Amounts written off	(28,676)	(41,395)		(154,793)	(12,062)		(371,594)	(128,056)	(49,631)	(786,207)
Recoveries	18,562	82,121		54,030	257	16,618	233,142	133,064	3,363	541,157
At 31 December 2014	366,492	396,384	1,648,583	262,243	61,442	51,096	200,683	378,564	344,304	3,709,791
Individual impairment	356,693	373,465	1,646,745	202,702	61,442	28,668	10,410	208,914	314,982	3,204,021
Collective impairment	9,799	22,919	1,838	59,541	-	22,428	190,273	169,650	29,322	505,770
Gross amount of loans individually determined impaired, before deduc individually assessed ir allowance	505,426	571,391	1,663,497	532,577	413,208	60,887	28,211	374,726	866,763	5,016,686

In thousand drams 31.12.2013

	Manufac-ture	Agriculture	Construction	Trading	Transport	Services	Consumer	Mortgage	Other	Total
At 1 January 2013	2,176,076	264,738	1,638,760	427,584	137,322	28,662	226,751	289,023	26,898	5,215,814
Charge/(reversal) for t	126,532	(8,145)	(19,948)	243,290	(95,920)	79,111	(47,981)	136,432	(121,671)	291,700
Amounts written off	(2,137,185)	-	(92,544)	(211,262)	-	(51,261)	(196,493)	(107,185)	-	(2,795,930)
Recoveries	25,608	44,561	2,730	82,268	46,374	2,254	147,519	57,693	136,927	545,934
At 31 December 2013	191,031	301,154	1,528,998	541,880	87,776	58,766	129,796	375,963	42,154	3,257,518
Individual impairment	177,947	289,703	1,420,681	509,423	10,533	30,474	25,087	192,462	33,430	2,689,740
Collective impairment	13,084	11,451	108,317	32,457	77,243	28,292	104,709	183,501	8,724	567,778
Gross amount of loans individually determine impaired, before dedu individually assessed allowance	C	501,196	1,420,681	865,449	354,897	60,887	25,087	289,595	117,419	4,066,861

# Impairment on loans and advances is as follows:

On the part of loans and borrowings to customers	01.01.14-31.12.14	01.01.13-31.12.13
Beginning balance	3,257,518	5,215,814



Net provisions to the reserve / (recovery)	697,323	291,700
(Writing off)/ return	(245,050)	(2,249,996)
Ending balance	3,709,791	3,257,518

	31.12.14	31.12.13
State owned enterprises	4 207 760	1,740,763
Privately held companies	4,297,769	, ,
Individuals	36,201,864 53,431,520	33,677,440 44,140,635
Sole proprietors	33,431,320	44, 140,033
' '	3,337,603	3,516,316
Non-commercial institutions	65,541	139,668
Total loans and advances to customers	97,334,297	83,214,822
Less allowance for loan impairment	(3,709,791)	(3,257,518)
Total loans and advances to customers	93,624,506	79,957,304
Loans to individuals comprise the following products:		
	31.12.14	31.12.13
In thousand Armenian drams	31.12.14 20,672,932	
In thousand Armenian drams  Mortgage loans	20,672,932	16,453,609
In thousand Armenian drams  Mortgage loans  Credit cards		16,453,609 14,128,198
In thousand Armenian drams  Mortgage loans  Credit cards  Gold Loans	20,672,932 22,685,248	16,453,609
In thousand Armenian drams  Mortgage loans  Credit cards  Gold Loans  Consumer loans	20,672,932 22,685,248 6,561,068	16,453,609 14,128,198 5,570,919 6,087,633
In thousand Armenian drams  Mortgage loans  Credit cards  Gold Loans  Consumer loans  Car loans	20,672,932 22,685,248 6,561,068 1,468,917 916,083	16,453,609 14,128,198 5,570,919
Loans to individuals comprise the following products: In thousand Armenian drams  Mortgage loans  Credit cards Gold Loans Consumer loans  Car loans Other	20,672,932 22,685,248 6,561,068 1,468,917 916,083 1,127,272	16,453,609 14,128,198 5,570,919 6,087,633 1,240,648 659,628
In thousand Armenian drams  Mortgage loans  Credit cards  Gold Loans  Consumer loans  Car loans	20,672,932 22,685,248 6,561,068 1,468,917 916,083	16,453,609 14,128,198 5,570,919 6,087,633 1,240,648
Mortgage loans Credit cards Gold Loans Consumer loans Car loans Other	20,672,932 22,685,248 6,561,068 1,468,917 916,083 1,127,272 53,431,520	16,453,609 14,128,198 5,570,919 6,087,633 1,240,648 659,628



Gross investment in finance leases, receivable:		
	10,637	9,652
Not later than 1 year		
Later than 1 year and not later than 5 years	483,732	207,369
	494,369	217,021
Unearned future finance income on finance leases	(85,742)	(46,392)
Net investment in finance leases	408,627	170,629

The allowance for uncollectable finance lease receivables included in the allowance for impairment amounted to AMD 2,448 thousand at 31 December 2014, and AMD 670 thousand at 31 December 2013.

#### Notification 19. « Investment securities»

Investment securities	31.12.2014 <b>1,943,118</b>	31.12.2013 <b>7,544,409</b>
Corporate bonds	97,161	101,946
Securities issued by the Ministry of Finance	1,047,935	6,995,104
Shares of Armenian companies	281,202	76,223
Shares of OECD countries companies	516,820	371,136

All debt securities have fixed coupons.

All unquoted RA available-for-sale equities are recorded at cost less allowance for impairment since their fair value cannot be reliably estimated. There is no market for these investments and the Bank intends to hold it for the long term.

The fair value of unquoted available-for-sale debt securities is measured using a valuation technique, which uses current market rates to discount future cash flows of the financial instruments.



Notification 20,21: "Fixed and intangible assets"

	Item Land and buildings	Computer and communication	Transportation	Other fixed assets	Main capital investments	Main capital investments in leasing	Intangible assets	Total
<u>Initial value</u>						3		
As at 01.01.14	5,626,000	2,289,170	231,477	1,206,807	2,654	809,196	584,578	10,749,882
	200,965	177,927	158	527,572	257,847	107,280	149,997	1,421,746
Replenishment /internal flow Alienation /writing off/internal flow	-	(4,964)	(17,827)	(421,547)	(257,797)	(5,020)	(58)	(707,213)
As at 31.12.14	5,826,965	2,462,133	213,808	1,312,832	2,704	911,456	734,517	11,464,415
Accumulated depreciation								
As at 01.01.14	-	(1,575,395)	(140,965)	(874,270)		(217,516)	(392,694)	(3,200,840)
Replenishment	(128,895)	(281,259)	(28,087)	(118,385)		(114,175)	(88,533)	(759,334)
Alienation /writing off		4,728	15,455	21,253	-	5,019	-	46,455
As at 31.12.14 Balance value	(128,895) 5,698,070	(1,851,926) 610,207	(153,597) 60,211	(971,402) 341,430	2,704	(326,672) 584,784	(481,227) 253,290	(3,913,719) 7,550,696

		nd and ldings	Computer and communication	Transportation	Other fixed assets	Main capital investments	Main capital investments in leasing	Intangible assets	Total
<u>Initial value</u>									
As at 01.01.13	4,	377,710	1,928,636	265,822	1,069,351	2,521	348,131	459,610	8,451,781
Replenishment /internal flow	2	25,217	403,456	18,712	256,067	497,801	478,959	124,968	1,805,180
Alienation /writing off/internal flow Revaluation	2,	10,471) 414,982	(42,922)	(53,057)	(118,611)	(497,668)	(17,894)	-	(740,623) 2,414,982
Revaluation adjustments As at 31.12.13	( )	181,438) <b>626,000</b>	2,289,170	231,477	1,206,807	2,654	809,196	584,578	(1,181,438) <b>10,749,882</b>
Accumulated depreciation									
As at 01.01.13	(7	(84,983)	(1,276,382)	(108,237)	(816,108)		(126,105)	(281,246)	(3,393,061)
Replenishment	(3	96,455)	(316,443)	(42,166)	(101,827)		(92,805)	(111,448)	(1,061,144)
Alienation /writing off	`	0	17,430	9,438	43,665	-	1,394	-	71,927
Revaluation	1,	181,438	•	•	•		•		1,181,438
As at 31.12.13		-	(1,575,395)	(140,965)	(874,270)		(217,516)	(392,694)	(3,200,840)
Balance value	5,	626,000	713,775	90,512	332,537	2,654	591,680	191,883	7,549,041



## Notification 22. "Repossesed assets"

Details of financial and non-financial assets obtained by the Bank during the quarter by taking possession of collateral held as security against loans and advances as at December 31 are shown below:

	31.12.14	31.12.13
Poperty	1,893,336	656,364
Vehicles	16,857	0
Other	348,060	355,660
Total	2,258,253	1,012,014

## Notification 23. "Other assets"

Total other assets	<i>701,977</i> 1,028,592	<i>649,462</i> 1,028,450
Other Total non-financial assets	1,865	1,865
Precious Metals	235,226	52,462
Materials	192,653	223,995
Other prepaid taxes	56,276	11,341
Prepayments to suppliers	172,135	296,516
Settlements with employees	41,766 2,056	59,778 3,505
Unamortized insurance premium	<i>326,615</i>	<i>378,988</i>
Total net other financial assets	, , ,	
Less allowance for impairment in respect of financial assets	(34,949)	(74,501)
Total other financial assets	361,564	453,489
Receivables on cash transfers	39,017	27,926
Prepayments and other debtors	322,547	425,563
Drangumenta and other debters	31.12.14	31.12.13

# Impairment on other assets is as follows:

Other assets	01.01.14-31.12.14	01.01.13-31.12.13
Beginning balance	74,501	73,690
Net provisions to the reserve / (recovery)	60,435	(240)
(Writing off)/ return	(99,987)	1,051
Ending balance	34,949	74,501



## Notification 24. "Amounts due to RA CB"

	31.12.14	31.12.13
Amounts due to RA CB	4,903,789	4,043,242
Obligations of CBA	3,739,034	2,878,619
Subordinated debt	1,164,755	1,164,623

## Notification 25. "Amounts due to financial institutions"

Amounts due to financial institutions Correspondent accounts with banks	31.12.14 <b>20,443,763</b> 328.420	31.12.13 <b>11,951,850</b> 146.835
Loans and deposits from other banks	1,425,783	1 10,000
Current accounts of other financial organizations	2,620,693	1,861,601
Loans and deposits from other financial organizations	8,807,764	9,938,703
Repo agreements	6,507,102	0
Liabilities on securities pledged under repo agreements	754,001	0
Other	0	4,711

## Notification 26. "Amounts due to customers"

Amounts due to customers	31.12.14 <b>98,023,954</b>	31.12.13 <b>84,296,177</b>
Government		
- Current/settlement accounts	1,128	0
loans received	185,234	639,484
Corporate customers:		
- Current/settlement accounts	17,629,751	12,957,810
- Term deposits	19,685,355	18,918,699
Subordinated debt	7,087,003	6,225,413
Retail customers:	,	
- Current/demand accounts	12,156,786	9,890,981
- Term deposits	41,278,697	35,663,790

Subordinated debt 31.12.14	Currency	in USD	in th. drams	Rate
09/01/12-09/01/17	USD	<b>14,400,000</b> 1,000,000	<b>7,087,003</b> 479,912	2%
09/01/12-09/01/17	USD	3,000,000	1,492,891	8%
31/08/12-31/08/17	USD	2,000,000	987,853	7%
04/03/13-05/03/18	USD	1,200,000	591,825	7%
27/06/13-27/06/18	USD	7,200,000	3,534,522	7%



## Notification 27 ."Other liabilities"

Total other liabilities	511,522	489,487
Total Other Non financial liabilities	209,898	<i>189,525</i>
ther	1,151	2,751
ue to on payment checks	4,246	8,137
Grants related to assets	33,278	35,700
Reveunes of future periods	4,644	4,118
ax payable, other than income tax	150,425	120,427
Other provisions	16,154	18,392
otal other financial liabilities	301,624	299,962
Due to personnel	171,176	171,988
Accounts payable	130,448	127,974
Associate mariable	31.12.14	31.12.13

## Grants related to assets

In thousand Armenian drams	As of December 31, 2014	As of December 31, 2013
At January 1	35,700	38,122
Recognition of income (Note 9)	(2,422)	(2,422)
At the end of repoting period	33,278	35,700

The movement in other provisions was as follows:

Other provisions	01.01.14-31.12.14	01.01.13-31.12.13
Beginning balance	18,392	9,713
Net provisions to the reserve / (recovery) (Writing off)/ return	(2,238)	8,679
Ending balance	16,154	18,392

Provisions have been made in respect of costs arising from guarantees.



#### Notification 28. "Securities pledged under repurchase agreements"

In thousand Armenian drams	Asset	ı	Liabilty	•
	As of December 31,2014	As of December 31,2013	As of December 31,2014	As of December 31,2013
Securities pledged under repurchase agreements	6,674,904	0	0	0
Total	6,674,904	0	0	0

The pledged securities are those financial assets pledged under repurchase agreements with other banks, with the right to sell or re-pledge by the counterparty. These transactions are conducted under terms that are usual and customary to standard lending and securities borrowing and lending activities.

#### Notification 29. "Total equity"

As at 31 December 2014 the Bank's registered and paid-in share capital was AMD 7,002,033 thousand (2013: AMD 4,860,033 thousand).

In accordance with the Bank's statues, the share capital consists of 23,340 ordinary shares, all of which have a par value of AMD 300,000 each and of 333 privileged shares, all of which have a par value of AMD 100 each.

The respective shareholdings as at 31 December 2014 and 31 December 2013 may be specified as follows:

In thousand Armenian drams		31.12.2014		31.12.2013
	Paid-in share capital	% of total paid-in capital		% of total paid-in capital
Advanced Global Investments LLC	6 651 000	95	4 617 000	95
Advanced Global Investments LLC (preference shares)	6,651,900 33	-	4,617,000 33	-
Saint Apostolic Church of Armenia	350,100	5	243,000	5
	7,002,033	100	4,860,033	100

As at 31 December 2014, the Bank did not repurchase any of its own shares. The holders of ordinary shares are entitled to receive dividends as declared and are entitled to one vote per share at annual and general meetings of the Bank.

The preference shareholders are entitled to receive annual dividends amounting 20% of the nominal value of the shares they own if decision on dividend payment is made by authorized body.



The share capital of the Bank was contributed by the shareholders in Armenian Drams and they are entitled to dividends and any capital distribution in Armenian Drams.

Distributable among shareholders reserves equal the amount of retained earnings, determined according to the Armenian legislation. Non-distributable reserves are represented by a reserve fund, which is created as required by the statutory regulations, in respect of general banking risks, including future losses and other unforeseen risks or contingencies. The reserve has been created in accordance with the Bank's statutes that provide for the creation of a reserve for these purposes of not less than 20% of the Bank's share capital reported in statutory books.

#### Notification 30. « Liabilities »

The Bank constantly has to give loans such as approved loans, credit cards and overdrafts.

The Bank provides financial guarantees and letters of credit to guarantee liabilities of its customers to third persons. Usually these agreements are provided for fixed periods – up to one year.

In the table below are presented the unutilized parts of liabilities per types:

	31.12.2014	31.12.2013
Contract amount		
Guarantees	1,615,421	1,839,222
Loan line liabilities	215,910	202,390
Credit card liabilities	39,216	100,055
Unutilized parts of overdrafts	5,194,090	5,107,364
Letters of credit	466,572	139,868
Total liabilities with credit risk	7,531,209	7,388,899
Allowance for impairment of credit related commitments	(16,154)	(18,392)
Total liabilities with credit risk	7,515,055	7,370,507

The above-stated total loan liabilities do not suppose any monetary claims in the future as these liabilities can be declared invalid or stopped before financing.

#### Conditional cases

#### Legal liabilities

The Bank management is not aware of any actual, incomplete or threatening cases instituted against the Bank.

#### Tax liabilities

The tax system of Armenia is comparatively new and is characterized with frequent amendments to laws, official interpretations and court decrees, which often are not quite clear, understanding, are contradicting and require explanations from tax bodies. The taxes are subject to check and examination by tax bodies, which are eligible to implement fines and penalties. In case of violation of tax legislation,



the tax bodies are eligible to establish additional liabilities (tax, fines or penalties) only in three years after commitment date of violation.

These fact may provoke essential tax risk in Armenia as compared to other countries. The Bank management states that tax liabilities of the Bank are evaluated based on explanations, official declarations and court decrees provided by tax legislation of Armenia. Though, relevant authorized bodies may have other explanations, consequences can be essential for financial reports in any way.

## Notification 31. « Transactions with related parties"

In accordance with IAS 24 Related Party Disclosures, parties are considered to be related if one party has ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. For the purpose of the present financial statements, related parties include shareholders, members of Bank's Management as well as other persons and enterprises related with and controlled by them respectively.

The ultimate controlling party of the Bank is Argentinean businessman E. Eurnekian.

A number of banking transactions are entered into with related parties. These include loans, deposits and other transactions. The volumes of related party transactions, outstanding balances at the quarter end, and related expense and income for the quarter are as follows:

In thousand Armenian drams	D	As of December 31, 2014		As of December 31, 2013
	Shareholders	Key management personnel	Shareholders	Key management personnel
Loans and advances to customers				
Loans outstanding at January 1, gross	3,913,756	216,956	540,684	191,845
Loans issued during the period	3,457,025	465,307	7,910,722	374,764
Loan repayments during the period	(3,187,703)	(478,606)	(4,537,650)	(349,653)
Loans outstanding at the end of period, gross	4,183,078	203,657	3,913,756	216,956
Less: allowance for loan impairment	(41,831)	(2,037)	(40,801)	(2,189)
Loans outstanding at at the end of period	4,141,247	201,621	3,872,955	214,767
Impairment charge for credit losses	(1,030)	152	(35,394)	(271)
Interest income on loans	374,781	15,255	193,987	19,254
Amounts due to customers	, -	,	,	-, -
Deposits at January 1	21,477,235	108,463	34,015,654	118,372
Deposits received during the period	649,964,629	763,879	1,042,815,012	539,165
Deposits repaid during the period	(644,028,030)	(726,325)	(1,055,353,431)	(549,074)
Deposits at the end of period	27,413,834	146,017	21,477,235	108,463
Interest expense on deposits	- (1,228,218)	(5,499)	(1,087,247)	(6,689)
Accounts receivable				
At January 1	40	0	3,437	-
Increase	310,991	1,240	2,880	3,403
Decrease	(283,862)	(1,240)	(6,277)	(3,403)
At at the end of period	27,169	0	40	0
Items of comprehensive statement of Income				
Commission income	20,322	415	19,809	261
Other income	85,519	471	121,182	676
Advisory expenses	-	(28,368)	(3,651)	(33,552)



293,813

Notes to, and forming part of, the consolidated financial interim statements for the period ended 31December 2014

345,426

	As of December 31, 2014		As of December 31, 2013	
	Ko Shareholders	ey management personnel	Shareholders	Key management personnel
Lease payments	(58,596)	-	(72,407)	-
Other operating expenses	(7,542)	(2,051)	(5,841)	(5,127)
Compensation of key management In thousand Armenian drams	t personnel was con		following: 1.12.2014	31.12.2013

## Notification 32. « Fair value of financial instruments"

Financial instruments not measured at fair value

Total key management compensation

In thousand Armenian drams	Decem	As of aber 31, 2014	As of December 31, 2013		
	Carrying value	Fair value	Carrying value	Fair value	
FINANCIAL ASSETS					
Cash and balances with CBA	28,325,239	28,325,239	21,103,526	21,103,526	
Amounts due from financial institutions	7,361,737	7,361,737	2,883,839	2,883,839	
Loans and advances to customers	93,624,506	93,624,506	79,957,304	79,957,304	
Other financial assets	326,615	326,615	378,988	378,988	
FINANCIAL LIABILITIES					
Amounts due to CB of RA	4,903,789	4,903,789	4,043,242	4,043,242	
Amounts due to financial institutions	20,443,763	20,443,763	11,951,850	11,951,850	
Amounts due to customers	98,023,954	98,023,954	84,296,177	84,296,177	
Other financial liabilities	301,624	301,624	299,962	299,962	

Amounts due from and to financial institutions

For assets and liabilities maturing within one month, the carrying amount approximates fair value due to the relatively short-term maturity of these financial instruments. For the assets and liabilities maturing in over one month, the fair value was estimated as the present value of estimated future cash flows discounted at the appropriate year-end market rates, which are mainly the same as current interest rates.

#### Loans and advances to customers

The fair value of floating rate instruments is normally their carrying amount. The estimated fair value of fixed interest rate instruments is based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risk and remaining maturity. Fair value approximates carrying amounts as current interest rates for new instruments reflect interest rate for instruments originated previously.



## Other borrowings

The estimated fair value of fixed interest-bearing deposits is based on discounted cash flows using interest rates for new debts with similar remaining maturity. Fair value approximates carrying amounts as current interest rates for new instruments reflect interest rate for instruments originated previously.

#### 32.1 Fair value Hierarchy

The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset and liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

In thousand Armenian drams	As of I	December 31, 20	As of December 31, 2013			
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
FINANCIAL ASSETS						
Trading securities	-	0			268,904	-
Investments available for sale	-	1,145,096			7,097,050	-
Unquoted equity investments of OECD countries	-	516,820			371,136	-
Securities pledged under repurchase agreements	-	6,674,904			0	-
FINANCIAL LIABILITIES						
Derivative Fianancial liabilities		180,645				
Net actual cost		8,156,175			7,737,090	

The methods and valuation techniques used for the purpose of measuring fair value are unchanged compared to the previous reporting period.

Unquoted RA equity securities

The fair value of Bank's investment in unquoted RA equity securities cannot be reliably measured and is therefore excluded from this disclosure.

#### Notification 33. « Minimum detections relating to financial risks"

Risk management is an essential factor for banking sector and an important element for the Bank operations. Main risks include interest rates and foreign currency market risks, as well as loan or liquidity risks.

The process of risk management is organized in accordance with the mission, principal and interim objectives of the Bank and is designed to improve the financial position and the reputation of the Company.

The risk management is organized and coordinated by the Executive Director in accordance with the internal legal acts approved by the Bank's Board.



The Board is responsible for the overall supervision of risk management and risk management policy, as well as approval of the policies related to the risk management, based on which the Bank's Executive Director organizes the risk management, taking into consideration the management limits and the requirements of the Bank's internal legal acts.

## 33.1 Credit risk

The Bank takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Bank by failing to discharge an obligation. Credit risk is the most important risk for the Bank's business; management therefore carefully manages its exposure to credit risk. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities that bring debt securities and other bills into the Bank's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as loan commitments. The credit risk is managed in accordance with the Bank's credit policy and the internal legal acts regulating the sphere. The risk management division implements daily monitoring of the loan portfolio, calculation of dynamics based on the structured series and analysis of the quality of loan portfolio by products and branches, which is used for forecasting the qualitative indicators of the loan portfolio. The risk management division also conducts monitoring of different loan types in accordance with approved procedures, and monitors also other loans if it is necessary in case of worsening of the borrower's creditability. The loans issued by the Bank are also approved by the risk management division in accordance with the requirements of internal legal acts for reducing the credit risk. The credit risk management and control are centralised in Risk Management Division and reported to the Executive Board regularly.

## Geographical concentrations

A sample analysis of geographical concentration of the Bank's financial assets is illustrated below:

#### Reporting period

Item	RA	OECD countries	Non- OECD countries	Total
Assets				
Cash and balances with the CBA	25,876,999	1,500,697	947,543	28,325,239
Trading securities	0			0
Amounts due from other financial institutions	6,344,499	876,929	140,309	7,361,737
Derivative financial assets	, ,	,	,	
Loans and advances to customers	90,098,024	23,963	3,502,519	93,624,506
Investments available for sale	1,943,118			1,943,118
Securities pledged under repurchase agreements	6,674,904			6,674,904
Other financial assets	146,835	152,559	27,221	326,615
Total assets as of 31 December 2014	131,084,379	2,554,148	4,617,592	138,256,119
Total assets as of 31 December 2013	101,177,790	6,239,041	4,720,139	112,136,970



Consumer

Notes to, and forming part of, the consolidated financial interim statements for the period ended 31December 2014

## **Industry sectors**

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorized by the industry sectors of the counterparties as of December 31 2014 and December 31 2013.

In thousand Armenian drams	Financial institutions	Manufact uring	Agricultur e	Trading	Constructi on		sector (mortgage)	•	Other	Total
Cash and balances with CBA	28,325,239									28,325,239
Trading securities	5				-	0				0
Amounts due from other financial institutions	7,361,737									7,361,737
Derivative financial assets	0									0
Loans and advances to customers		9,352,775	2,229,016	11,100,509	7,494,471		51,725,198	6,271,938	5,450,599	93,624,506
Investments available for sale	895,183	-	-		-	1,047,935	-		0	1,943,118
Securities pledged under repurchase agreements										6,674,904
						6,674,904				
Other financial assets	39,017								287,598	326,615
As at 31 December 2014	36,621,176	9,352,775	2,229,016	11,100,509	7,494,471	7,722,839	51,725,198	6,271,938	5,738,198	138,256,119
As at 31 December 2013	24,468,478	5,801,087	1,911,052	8,098,992	8,216,638	7,209,896	42,975,248	8,673,030	4,782,550	112,136,970

#### Collateral

The Bank employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for funds advances, which is common practice. The Bank implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- Mortgages over residential properties;
- Charges over business assets such as premises, equipment, inventory and vehicles.
- Gold and cash

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimise the credit loss the Bank will seek



additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances.

Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Generally no collaterals are required for provision of loans and advances to financial institutions, especially to Banks. The exception is collaterals obtained under repurchase agreements and securities borrowing transactions. Debt securities, treasury and other eligible bills are generally unsecured.

The analysis of gross loan portfolio by collateral is represented as follows:

In thousand Armenian drams	As of December 31, 2014	As of December 31, 2013	
Loans collateralized by real estate	55,692,182	29,077,097	
Loans collateralized by gold	10,092,218	9,219,011	
Loans collateralized by guarantees of enterprises	4,006,529	24,859,710	
Loans collateralized by vehicles	4,353,145	3,545,354	
Loans collateralized by cash	6,511,505	6,055,746	
Loans collateralized by inventories	2,309,944	1,478,819	
Loans collateralized by equipment	633,732	300,078	
Loans collateralized by state bonds	0	0	
Other collateral	0	0	
Unsecured loans	5,653,195	4,817,760	
Total loans and advances to customers (gross)	97,334,297	83,214,823	

The amounts presented in the table above are carrying values of the loans, and do not necessarily represent the fair value of the collaterals. Estimates of market values of collaterals are based on valuation of the collateral at the date when loans were provided. Generally they are not updated unless loans are assessed as individually impaired.

#### 33.1.1 Depreciation and reserve policy

Main characteristics for assessment of loan depreciation are: delay of payment of principal loan and interests over 90 days, difficulties connected with loan flows of borrowers, loan rating reductions, and violation of provisional clauses of agreements. The Bank assesses depreciation either individually or by groups.

## Individual assessment of depreciation

The Bank defines the size of relevant reserve of borrowing or loan on individual basis. While defining reserve amounts the following factors are taken into account – reliability of customer business plan, capacity of overcoming financial difficulties, planned earnings and payment of expected dividends in case of insolvency, possibility of other financial aid, and liquidity value of collateral, terms of expected cash flow. Losses from depreciation are assessed as of the day of the reporting period, if the unexpected circumstances don't take special attention.



## Group assessment of depreciation

Group assessment is made for non-significant loans (credit cards, mortgages and non-secured consumer loans, inclusively), as well as for individually important loans and borrowings, which don't have evident characteristics of depreciation. Losses from depreciation are assessed each reporting period separately for each classified group.

Group assessment takes into account depreciation amount, which may occur in the portfolio, even if there is no objective evidence in the individual assessment. Losses from deprecation are assessed on account of the following data – history of losses in the portfolio, current economic situation, approximate date of the loss and individual disclosure, or payments expected in case of depreciation. Valuation of depreciation assessment and reserve of financial guarantees and letters of credit is implemented in the same day as for loans.

The below table presents quality of loan portfolio assessed per depreciation coefficients based on the history of losses.

	31.122014	31.12.2013
Loans and borrowings to customers	%	%
Industry	0.4	0.2
Agriculture	1.1	0.7
Building	0.0	1.3
Transport	0.0	1.1
Trade	0.7	0.4
Catering and service	1.5	2.3
Consumer	0.5	0.4
Mortgage	0.9	1.1
Other sectors	0.3	0.2

#### Past due but not individually impaired loans

Past due loans and advances include those that are only past due by a few days. The majority of the past due loans are not considered to be impaired. Analysis of past due loans by age and by class is provided below.

In thousand Armenian drams 31.12.2014

	Less than 30	0		More than 91	
	days	31 to 60 days	61 to 90 days	days	Total
Loans and advances to customers					
Manufacture	10597	20257	0	71920	102,774
Agriculture	36129	20805	7579	32409	96,923
Construction	8057	118647	0	801793	928,497
Trading	51109	23291	4806	69681	148,887



In thousand Armenian drams 31.12.2014

	Less than 30 days	31 to 60 days	61 to 90 days	More than 91 days	Total
	uayo	or to oo dayo	or to oo dayo	uayo	. Otta
Transportation & communication					0
Consumer	279221	181907	129507	326234	916,870
Mortgage	708764	98538	3 4141	267808	1,079,251
Services					0
Other sectors	29920	140553	3 0	31422	201,895
Total	1,123,798	603,998	146,033	1,601,266	3,475,095

In thousand Armenian drams

31.12.2013

Less than 30	0		More than 91	
days	31 to 60 days	61 to 90 days	days	Total
0	0	6164	14139	20,303
3208	0	6887	21215	31,310
519	0	0	0	519
13019	0	0	41494	54,513
10419	0	0	0	10,419
190443	33604	41792	62640	328,479
49214	10689	0	54764	114,667
				0
0	0	0	33660	33,660
266,822	44,293	54,843	227,912	593,870
	0 3208 519 13019 10419 190443 49214	days     31 to 60 days       0     0       3208     0       519     0       13019     0       10419     0       190443     33604       49214     10689       0     0	days         31 to 60 days         61 to 90 days           0         0         6164           3208         0         6887           519         0         0           13019         0         0           10419         0         0           190443         33604         41792           49214         10689         0           0         0         0	days         31 to 60 days         61 to 90 days         days           0         0         6164         14139           3208         0         6887         21215           519         0         0         0           13019         0         0         41494           10419         0         0         0           190443         33604         41792         62640           49214         10689         0         54764           0         0         33660

## 33.2 Market Risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates and foreign exchange rates. The Bank classifies exposures to market risk into either trading or non-trading portfolios. The market risk for the trading portfolio is managed and monitored based on a VaR methodology which reflects the interdependency between risk variables. Non-trading positions are managed and monitored using other sensitivity analyses.

## Foreign currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The currency risk is managed using the standard and VaR methodologies. The currency



rates are monitored daily, based on which at the end of each month the currency rates are forecasted. The Board of Directors has set limits on positions by currency.

The below table shows those foreign currencies, which can have impact on non-commercial monetary assets, liabilities and cash flow of the Bank as of December 31 2014. The analysis calculates the impact of possible fluctuations of foreign currency against AMD on condition of keeping stable other alterations, on the report on financial results (connected with change of real value non-commercial assets and liabilities against foreign currency) and on capital (connected with change of real value of capital tools). The negative value in the table reflects the potential net reduction in the consolidated financial balance-sheet or in the capital, while the positive value shown potential net growth:

AMD thousand				31.12.2014			31.12.2013
	Currency	Change in FX rate, interest	Influence on profit before taxation	Influence on capital	Change in FX rate, interest	Influence on profit before taxation	Influence on capital
USD		+5	(38,098)	(30,479)	+5	3,763	3,010
USD		-5	38,098	30,479	-5	(3,763)	(3,010)
EUR		+8	(2,287)	(1,830)	+8	(690)	(552)
EUR		-8	2,287	1,830	-8	690	552

The Bank has got assets and liabilities in a range of foreign currencies. The foreign currency risk appears, when actual or forecasted assets in foreign currency exceed or are less than liabilities in the same foreign currency.

The structure of the Bank assets and liabilities per currency as at December 31, 2014 is as follows:

	AMD	I group CCY*	II group CCY**	Total
Assets				
Cash and balances with the CBA	20,679,477	6,653,958	991,804	28,325,239
Trading securities	20,070,177	0,000,000	0	0
Amounts due from other financial institutions	1,696,230	5,313,543	351,964	7,361,737
Derivative financial instruments	0	0	0	0
Loans and advances to customers	24,562,128	69,062,331	47	93,624,506
Investments available for sale	1,943,118	0	0	1,943,118
Securities pledged under repurchase agreements	6,674,904	· ·	· ·	6,674,904
Other financial instruments	135,354	191,209	52	326,615
Total assets	55,691,211	81,221,041	1,343,867	138,256,119
Liabilities	,	<b>,</b> ,-	- <b>, ,</b>	<b>,</b>
Amounts due to RA CB	4,903,789	0	0	4,903,789
Amounts due to financial institutions	16,655,141	3,367,121	421,501	20,443,763
Amounts due to customers	21,691,211	75,763,725	569,018	98,023,954



Notes to, and forming part of, the consolidated financial interim statements for the period ended 31December 2014

Derivative financial liabilities	180.645			180,645	
Other financial liabilities	274.013	27.559	52	301,624	
Total liabilities	43,704,799	79,158,405	990,571	123,853,775	
Net position as at December 31, 2014	11,986,412	2,062,636	353,296	14,402,344	
Net position as at December 31, 2013	10,160,738	417,366	967,635	11,545,739	
Committee and continuent liabilities as at 24 December					
Commitments and contingent liabilities as at 31 December 2014	3,392,751	4,081,600	40,703	7,515,055	
Commitments and contingent liabilities as at 31 December 2013	3,570,369	3,800,138	0	7,370,507	

<sup>\*</sup> I group CCYs include the following ones: USD, EUR, GBP, CHF, SEK, CAD, JPY, AUD.

#### Interest rate risk

## 33.2.1 Interest rate risk - Commercial portfolio

In order to calculate the risk of financial assets registered by reassessed real value (with loss/profit/ the Bank implements methods and approaches of Bazel 2 interest rate risk. According to the interest rate thereof the risk is established as consolidated sum of special interest rate and general risks.

With purpose of calculating interest rate risk the positions of debt securities are calculated by below principles against groups of debt securities. Debt securities used in the calculation of the same positions must:

- Must be issued by the same entity; and
- Expressed with the same currency; and
- Have same profitability, or difference between profitability earnings should not exceed 0.2 interest point.

The table below presents the interest rate risk of the Bank commercial portfolio.

AMD thousand	Special risk	General risk	Total commercial
			securities risk
As at December 31, 2014	26,230	75,244	101,474
As at December 31, 2013	18,991	28,644	47,635

#### 33.2.2 Interest rate risk - Non-commercial

Interest rate risk is the risk of changes in the Bank income and financial tools portfolio as a result of changes in interest rates.

The following table shows sensibility of the Report on the Bank consolidated financial results on condition of leaving the alternating quantity unchanged.

<sup>\*\*</sup> II group CCYs includes the following ones: RUB, UAH, and BYB.



Sensibility of the report on financial results in interest rates is the influence of expected changes on the net interest income of the quarter on the part of non-commercial financial assets and liabilities with fluctuating interest rates in the balance as of 31.12.2014. Accounting of the capital sensibility is made by revaluation of the assets available for sale and with fixed interest rates as of 31.12.2014, assuming as basis expected changes in interest rates.

Sensibility of the capital is analyzed per liquidity term of the assets. Total sensibility of the capital is based on the supposition that there are parallel alternations in the arch of profitability.

AMD thousand			Capital sensitivity				
Currency	Changes in principal interest rates	Net interest income sensitivity	Up to 6 month	From 6 months to 1 year	From 1 to 5 years	More than 5 years	Total
AMD	+1%	-	10,479	-	972	-	11,451
USD	+1%	-	-		-	-	0
AMD	-1%	_	(10,479)	_	(972)	_	(11,451)
USD	-1%	-	-		-	-	0
AMD thousand				Capital s	ensitivity		31.12.2013
Currency	Changes in principal interest rates	Net interest income sensitivity	Up to 6 month	From 6 months to 1 year	From 1 to 5 years	More than 5 years	Total
	+1%	0.440	4 472	0.540	20.054	07.694	69,951
AMD	+1%	2,148	1,473	2,540	38,254	27,684	09,951
USD	+1%	541	0	1,019	0	0	1,019
AMD	-1%	(2,148)	(1,473)	(2,540)	(38,254)	(27,684)	-69,951
USD	-1%	(541)	0	(1,019)	0	0	-1,019

## Liquidity Risk

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily bases. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.



# 31.12.2014

Acceta	Demand and less 1 month	From 1 to 3 month	From 3 to 12 month	Subtotal less than 12 month	From 1 to 5 years	More than 5 years	Subtotal over 12 month	Total
Assets  Cash and balances with the CBA		_	_	28,325,239	_	_	0	28,325,239
Sash and Salahoes with the SEA	28,325,239			20,020,200			· ·	20,020,200
Trading securities				0			0	0
Amounts due from other financial institutions	1,813,027	1,166,819	3,198,284	6,178,130	109424	1,074,183	1,183,607	7,361,737
Derivative financial instruments	-	-	-	0	-	-	o	0
Loans and advances to customers	6,538,434	5,619,742	26,014,800	38,172,976	25,119,835	30,331,695	55,451,530	93,624,506
Investments available for sale	0	442,007	599,273	1,041,280	97,130	804,708	901,838	1,943,118
Securities pledged under repurchase agreements			186,572	186,572	6,488,332		6,488,332	6,674,904
Other financial assets	326,615		-	326,615		-	0	326,615
	37,003,315	7,228,568	29,998,929	74,230,812	31,814,721	32,210,586	64,025,307	138,256,119
Liabilities				0			0	0
Amounts due to RA CB	107,064		2,060,700	2,167,764	2,736,025	-	2,736,025	4,903,789
Amounts due to financial institutions	11,255,303	2,709,156	1,549,617	15,514,076	3,893,987	1,035,700	4,929,687	20,443,763
Amounts due to customers	38,719,980	9,517,973	38,280,332	86,518,285	11,402,764	102,905	11,505,669	98,023,954
Derivative financial liabilities	180,645			180,645			o	180,645
Other financial liabilities	301,624			301,624				301,624
Net position	-13,561,301	-4,998,561	-11,891,720	-30,451,582	13,781,945	31,071,981	44,853,926	
Cumulative Liquidity Gap		- 18,559,862	-30,451,582		-16,669,637	14,402,344		



# 31.12.2013

Assets	Demand and less 1 month	From 1 to 3 month	From 3 to 12 month	Subtotal less than 12 month	From 1 to 5 years	More than 5 years	Subtotal over 12 month	Total
Cash and balances with the CBA	21,103,526			21,103,526			0	21,103,526
Trading securities			657	657	74,623	193,624	268,247	268,904
Amounts due from other financial institutions	120,720	1,514,878	57051	1,692,649	344132	847,058	1,191,190	2,883,839
Derivative financial instruments				0			0	0
Loans and advances to customers	5,161,061	4,322,407	21,968,498	31,451,966	23,397,932	25,107,406	48,505,338	79,957,304
Investments available for sale	59,743	14,814	428,707	503,264	3,825,431	3,215,714	7,041,145	7,544,409
Other financial assets	378,988			378,988			0	378,988
Liabilities Amounts due to RA CB	42.040	040.545		0	0 447 447		0	0 0
Amounts due to financial institutions  Derivative financial instruments	13,610 1,865,991	612,515 444,324	6,021,095	626,125 8,331,410	3,417,117 2,785,134	835,306	3,417,117 3,620,440	4,043,242 11,951,850
		•	, ,	, ,	, ,	•	, ,	
Amounts due to customers  Other financial liabilities	28,513,733 299,962	8,654,881	35,599,292	72,767,906 299,962	11,444,030	84,241	11,528,271 0	84,296,177
Other financial flabilities	299,902			299,902			U	
Net position Cumulative Liquidity Gap	-3,869,258	-3,859,621 -7,728,879	-19,165,474 -26,894,353	-26,894,353	9,995,837 -16,898,516	28,444,255 11,545,739	38,440,092	



## Operational risk

The primary responsibility for the development and implementation of controls to address operational risk is assigned to the Executive Board of the Bank. Operational risk is the risk of incompatibility of the Banks' operations and procedures to the legislation in force or their breach, the lack of information of the Bank's staff and their errors, the losses from insufficiency of the functional properties of the information technologies and systems implemented by the Bank. The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness.

The operational risk management is conducted in a clear and documented manner for all the business processes described, through the internal legal acts regulating those business process, as well as limits for all the processes and operations, and double control mechanisms for all transactions. The more actual operational risk management is described below.

Legal risk: all the standard contract forms of the Bank are prepared by the Bank's Legal Department by cooperating with the Bank's appropriate departments and are approved by the Bank's Executive Board. In the Bank's day-to-day operations non standard contracts between the Bank and third parties are allowed only in case of appropriate conclusion from the Banks Legal Department.

The IT risks are managed in accordance with internal legal acts.

The risk mitigation mechanisms for the process are:

- Regulation of all business processes by internal legal acts,
- Physical protection of the Bank's assets and critical documents (including loans contracts)
- Establishing and maintaining limits,
- Common preservation of property and records,
- Implementation and archiving of data journals,
- Implementation of double control mechanism in recording transactions.

The internal audit periodically assesses the internal control system effectiveness and adequacy with the Banks risks and supervises the Bank's activity and operational risks.

The Bank's correspondence with the standards is accompanied by the internal auditor's periodic observations. The results of those observations are discussed by the Bank's management's appropriate representative to whom it concerns. The summaries of the observations are submitted to the Board.

#### Notification 34. « Capital and capital adequacy"

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the Basel Committee on Banking Supervision ("BIS rules/ratios") and adopted by the Central Bank of Armenia in supervising the Bank.

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.



The Bank manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, polices and processes from the previous years.

The minimum ratio between total capital and risk weighted assets required by the Central Bank of Armenia is 12%.

Regulatory capital consists of Tier 1 capital, which comprises share capital, share premium, retained earnings including current year profit, and general reserve. Regulatory capital is calculated in accordance with the requirements of the Central Bank of Armenia and accounting standards of the Republic of Armenia. The other component of regulatory capital is Tier 2 capital, which includes revaluation reserves.

The risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature of and reflecting an estimate of credit, market and operating risks.

The Bank has complied with externally imposed capital requirements through the period.

The Central Bank of Armenia has set the minimal required total capital at AMD 5,000,000 thousand from January 1, 2009.