

## on comprehensive financial results

«31» March 2015

### Converse Bank CSJC ,V. Sargsyan 26/1 st., Yerevan

(name and address of the bank)

(thous. drams)

			(thous. drains)
Item	Note	01.01.15-31.03.15	01.01.14-31.03.14
Interest and similar income	6	3,374,792	2,954,600
Interest and similar expenses	6	(1,767,186)	(1,524,209)
Net interest income		1,607,606	1,430,391
Income from commissions and other fees	7	388,276	340,497
Expenses regarding commissions and other fees	7	(142,027)	(129,445)
Net commissions reveived		246,249	211,052
Income from dividents	9	910	654
Net trading income	8	(143,781)	236,069
Other operational income	9	262,126	97,518
Operational income		1,973,110	1,975,684
Impairment charge for credit losses	10	165,658	(230,275)
Total administrative expenses	11,20,21	(1,446,368)	(1,447,291)
Other operational expenses	12	(46,904)	(47,825)
Net loss/gain from investments in units under control			
Profit/ (loss) before tax		645,496	250,293
Profit tax	13	(141,987)	(56,816)
Net profit/ (loss)		503,509	193,477
Including			
Owner's share			
Other share			

Approval date 14.04.15

(Executive director)	
	G.H.
Chief Accountant	G. Harutyunyan

T. Davtyan

Chief Executive Officer



## Other comprehensive income

«31» March 2015

## Converse Bank CSJC, V. Sargsyan 26/1 st., Yerevan

(name and address of the bank)

(thous. drams)

Item	Notes	01.01.15- 31.03.15	01.01.14- 31.03.14
Other comprehensive income			
Exchange differences from recalculation of foreign transactions			
Net unrealized losses from changes in fair value of available-for sale instruments		(78,428)	(151,280)
Hedging of cash flows			
Gain/loss from revaluation of fixed assets			
Profit tax in other comprehensive income		15,686	30,256
Other comprehensive income after tax		(62,742)	(121,024)
Comprehensive profit/ loss		440,767	72,453
Including			
Owner's share			
Other share			

Approval date 14.04.15

Chief Executive Officer	T. Davtyan
(Executive director)	
Chief Accountant	G. Harutzunyan



## INTERIM CONSOLIDATED FINANCIAL STATEMENT

#### «31» March 2015

## Converse Bank CSJC ,V. Sargsyan 26/1 st., Yerevan

(name and address of the bank)

(thous. drams)

	Item	Notes	Current period	Previous period
1	Assets			
1.1	Cash and balances with CBA	14	33,790,164	27,841,421
1.2	Trading securities	15	-	-
1.3	Amounts due from other financial institutions	16	8,231,205	7,412,250
1.4	Derivative instruments	17	-	-
1.5	Loans and advances to customers	18	89,496,518	92,888,015
1.6	Investments available for sale	19	1,924,108	1,943,118
1.7	Securities pledged under repurchase agreements	28	6,292,688	6,707,452
1.8	Property, plant and equipment	20	7,234,890	7,297,407
1.9	Intangible assets	21	234,936	253,290
1.10	Assets held for sale	22	2,283,282	2,329,501
1.11	Deferred tax assets	13	-	· · · -
1.12	Prepaid income taxes		-	-
1.13	Other assets	23	843,924	961,455
	Total assets		150,331,715	147,633,910
2	TAADH IMIG AND DOLLIEN			
2	LIABILITIES AND EQUITY			
	Liabilities			
2.1	Subordinated Loans	24	8,252,734	8,272,556
2.2	Amounts due to financial institutions	25	20,570,956	21,466,662
2.3	Amounts due to customers	26	96,010,286	92,435,546
2.4	Derivative financial liabilities	28	17,166	180,645
2.5	Trading liabilities	17	262,144	786,549
2.6	Income tax liability		78,931	125,931
2.7	Deferred tax liabilities	13	1,490,683	1,358,887
2.8	Other liabilities	27	703,766	502,851
	Total liabilities		127,386,665	125,129,627
3	Equity			
3.1	Share capital	31	7,002,033	7,002,033
3.2	Share premium		63,233	63,233
3.3	Statutory general reserve		844,898	844,898
3.3.1	Other reserves		284,649	347,391
3.3.2	Buildings		3,954,742	3,978,488
3.4	Retained earnings		10,795,496	10,268,240
	Total capital		22,945,050	22,504,283
	Total liabilities and capital		150,331,715	147,633,910

Approval date 14.04.15

Chief Executive Officer	T. Davtyan
(Executive director)	
Chief Accountant	G. Harutyunyan



of changes in equity

"31" March 2015

#### Converse Bank CSJC, V. Sargsyan 26/1 st., Yerevan

(name and address of the bank)

#### From the beginning of previous year till reporting date

	•			1			(thous. drams)
Names of the equity's items  Item	Share capital	Share premium/loss	General reserve	Revaluation reserve of financial assets held for sale	Revaluation reserve of fixed assets	Accrual profit (loss)	Total
Balance as of 01 January, 2014	4,860,033	63,233	780,365	819,073	4,054,481	8,480,299	19,057,483
Profit for the year	.,,	,		0.00	.,,	193,477	193,477
Investments in share capital						,	0
Transfers to reserves							0
Dividends to shareholders							0
Other comprehensive income							0
Adjustment to revaluation reserve on depreciation of PPE					(23,746)	23,746	0
Reassessment of fixed assets							0
Net unrealized gains from changes in fair value				(151,050)			(151,050)
Net losses realized to comprehensive income statement on disposal of available-for-sale instruments				(230)			(230)
Income tax relating to components of other				00.050			30,256
comprehensive income				30,256			•
Total other comprehensive income	0	0	0	(121,024)	(23,746)	23,746	(121,024)
Balance as of 31 March, 2014	4,860,033	63,233	780,365	698,049	4,030,735	8,697,521	0 19,129,936
Balance as of 01 January, 2015	7,002,033	63,233	844,898	347,391	3,978,488		22,504,283
Profit for the year		,	•	·	, ,	503.509	503,509
Investments in share capital						,	0
Transfers to reserves							0
Dividends to shareholders							0
Other comprehensive income							0
Adjustment to revaluation reserve on depreciation of PPE					(23,746)	23,746	0
Reassessment of fixed assets							0
Net unrealized gains from changes in fair value				(38,894)			(38,894)
Net losses realized to comprehensive income				(39,534)			(39,534)
Income tax relating to components of other				15,686			15,686
Total other comprehensive income	0	0	0	(62,742)		23,746	(62,742)
Balance as of 31 March, 2015	7,002,033	63,233	844,898				22,945,050

Approval date 14.04.15

Chief Executive Officer (Executive director)

T. Davtyan



on cash flow of bank

"31" March 2015

# Converse Bank CSJC ,V. Sargsyan 26/1 st., Yerevan

(name and address of the bank)

(thous. drams)

		(thous. dram
Item	From beginning of currant year till reporting date	From beginning of previou year till reporting date / audited/
1. Net cash flow from operational activities	x	
<b>V V 1</b>		
Interests received	3,270,719	2,749,86
Interests paid	(1,797,861)	(1,241,83
Fees and Commissions received	446,957	398,20
Fees and Commissions paid	(142,027)	(129,44
Gains less losses from trading securities	329	6
Realised gains from dealing in foreign currencies	262,232	196,11
Recovery of previously written off loans	154,489	248,62
Other income received	286,552	113,92
Salaries and benefits paid	(536,902)	(557,04
Other operating expenses paid  Cash flows from operating activities before changes in operating assets and liabilities	(535,285)	(484,77
Net (increase)/decrease in operating assets	2 590 902	(4,726,84
Deposited funds with the CBA	<b>2,589,803</b> 350.000	350.00
Precious metals	122,809	(86,80
Trading securities	122,809	25,86
Derivative transactions	(5,194)	23,80
Amounts due from other financial institutions	(1,503,953)	(5,431,32
Loans and advances to customers	3,697,852	57,75
Other assets	(71,711)	357,67
	(71,711)	357,07
Increase/(decrease) in operating liabilities  Amounts due to financial institutions	3,416,838	1,220,22
	(1,060,093)	152,53
Amounts due to customers	6,554,581	474,63
Trading liabilities	(891,836)	-
Other liabilities	(1,185,814)	593,05
Net cash flow from operating activities before income tax	7,415,844	(2,212,93
Income tax paid	-	-
Net cash from operating activities	7,415,844	(2,212,93
2. Net cash flow from investing activities	x	
Purchase of investment securities	401,225	(86,09
Dividends recieved	910	65
Purchase of property, equipment and intangible assets	(26,107)	(33,03
Proceeds from sale of property, equipment and intangible assets	-	50
Net cash used in investing activities	376,028	(117,97
Net cash flow from financing activities		
Issue of share capital	-	-
Loans received from financial organizations	(1,318,903)	1,261,85
Redemption of debt securities issued	-	-
Dividends paid to shareholders	-	
Net cash flow from financing activities	(1,318,903)	1,261,85
Net increase in cash and cash equivalents	6,472,969	(1,069,05
Cash and cash equivalents at the beginning of the year	27,841,421	21,103,55
Effect of exchange rate changes on cash and cash equivalents	(524,226)	59,81
Cash and cash equivalents at the end of the year	33,790,164	20,094,31

Approval date 14.04.15

Chief Executive Officer	T. Davtyan
(Executive director)	
Chief Accountant	G. Harutyunyan