

# “Converse Bank” closed joint stock company

Consolidated Financial Statements and Independent  
Auditor’s Report

*31 December 2015*

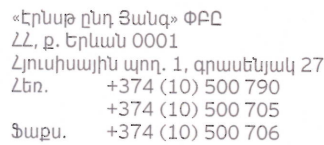
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A member firm of Ernst & Young Global Limited

**Consolidated Statement of financial position  
as at 31 December 2015**

(In thousand Armenian drams)

	Notes	2015	2014 (restated)	2013 (restated)
<b>Assets</b>				
Cash and cash equivalents	15	46,029,188	27,841,421	21,103,554
Trading securities	16	207,592	–	268,904
Amounts due from banks	17	9,148,697	6,916,220	2,512,621
Loans and advances to customers	18	82,945,627	93,384,045	80,329,843
Investment securities available for sale	19	4,818,866	1,943,118	7,544,409
Securities pledged under repurchase agreements	20	5,484,221	5,920,903	–
Property, plant and equipment	21	6,612,460	7,297,407	7,357,158
Intangible assets	22	187,008	253,290	191,883
Reposessed assets	23	2,288,512	2,329,501	1,012,014
Current income tax assets		131,654	–	46,763
Other assets	24	1,049,340	961,455	1,015,868
<b>Total assets</b>		<b>158,903,165</b>	<b>146,847,360</b>	<b>121,383,017</b>
<b>Liabilities and equity</b>				
<b>Liabilities</b>				
Amounts due to banks	26	7,431,275	8,194,824	151,546
Derivative financial liabilities	28	14,495	180,645	–
Amounts due to customers	27	111,430,135	96,339,768	84,926,764
Current income tax liabilities		–	125,931	–
Deferred income tax liabilities	14	1,244,231	1,358,887	1,528,345
Other borrowed funds	30	9,895,217	9,367,616	7,831,060
Other liabilities	29	755,678	502,850	497,782
Subordinated debt	25	7,430,709	8,272,556	7,390,036
<b>Total liabilities</b>		<b>138,201,740</b>	<b>124,343,077</b>	<b>102,325,533</b>
<b>Equity</b>				
Share capital	31	7,002,033	7,002,033	4,860,033
Share premium		63,233	63,233	63,233
Statutory general reserve		1,005,996	844,898	780,365
Other reserves		3,653,862	4,325,879	4,873,554
Retained earnings		8,976,301	10,268,240	8,480,299
<b>Total equity</b>		<b>20,701,425</b>	<b>22,504,283</b>	<b>19,057,484</b>
<b>Total liabilities and equity</b>		<b>158,903,165</b>	<b>146,847,360</b>	<b>121,383,017</b>

The consolidated financial statements were approved and signed by the Bank's Executive Director and Chief Accountant on 14 June 2016.

Tigran Davtyan

Gohar Harutyunyan

Executive Director

Chief accountant

The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statement of comprehensive income  
for the year ended 31 December 2015

(In thousand Armenian drams)

	Notes	2015	2014
Interest income	7	13,458,001	12,605,148
Interest expense	7	(6,961,726)	(6,274,958)
Net interest income		6,496,275	6,330,190
Fee and commission income	8	1,887,676	1,676,155
Fee and commission expense	8	(656,310)	(536,449)
Net fee and commission income		1,231,366	1,139,706
Net trading income	9	1,009,948	824,348
Net (loss)/gain from foreign currency translation		(518,306)	1,030,149
Gains less losses on investments available for sale		45,838	8,270
Other income	10	944,279	613,337
Impairment losses	11	(3,271,603)	(1,697,589)
Staff costs	12	(3,137,936)	(2,977,136)
Depreciation of property and equipment	21	(669,766)	(670,801)
Amortization of intangible assets	22	(127,891)	(88,533)
Other expenses	13	(2,618,277)	(2,143,746)
(Loss)/profit before income tax		(616,073)	2,368,195
Income tax expense	14	(47,510)	(305,694)
Profit for the year		(663,583)	2,062,501
Other comprehensive income:			
<i>Other comprehensive income not to be reclassified to profit or loss in subsequent periods:</i>			
Revaluation of property and equipment		(708,574)	-
Income tax effect		141,715	-
Net other comprehensive loss not be reclassified subsequently to profit or loss		(566,859)	-
<i>Other comprehensive income to be reclassified to profit or loss in subsequent periods:</i>			
Unrealised gains/(losses) on investment securities available-for-sale		33,128	(574,325)
Realised (gains) on investment securities available-for-sale reclassified to the statement of profit or loss		(45,838)	(15,277)
Income tax effect		2,542	117,920
Net other comprehensive loss to be reclassified subsequently to profit or loss		(10,168)	(471,682)
Other comprehensive loss for the year, net of tax		(577,027)	(471,682)
Total comprehensive (loss)/income for the year		(1,240,610)	1,590,819

Consolidated Statement of changes in equity  
for the year ended 31 December 2015  
(In thousand Armenian drams)

	Share capital	Share premium	Statutory general reserve	Revaluation reserve of securities available for sale	Revaluation reserve of PPE	Retained earnings	Total
Balance as of 1 January 2014	4,860,033	63,233	780,365	819,073	4,054,481	8,480,299	19,057,484
Increase in share capital	2,142,000	-	-	-	-	-	2,142,000
Distribution to general reserve	-	-	64,533	-	-	(64,533)	-
Dividends to shareholders	-	-	-	-	-	(286,020)	(286,020)
Total transactions with owners	2,142,000	-	64,533	-	-	(350,553)	1,855,980
Profit for the year	-	-	-	-	-	2,062,501	2,062,501
Other comprehensive loss for the year	-	-	-	(471,682)	-	-	(471,682)
Total comprehensive income for the year	-	-	-	(471,682)	-	2,062,501	1,590,819
Depreciation of revaluation reserve	-	-	-	-	(75,993)	75,993	-
Balance as of 31 December 2014	7,002,033	63,233	844,898	347,391	3,978,488	10,268,240	22,504,283
Distribution to general reserve	-	-	161,098	-	-	(161,098)	-
Dividends to shareholders	-	-	-	-	-	(562,248)	(562,248)
Transactions with owners	-	-	161,098	-	-	(723,346)	(562,248)
Loss for the year	-	-	-	-	-	(663,583)	(663,583)
Other comprehensive loss for the year	-	-	-	(10,168)	(566,859)	-	(577,027)
Total comprehensive loss for the year	-	-	-	(10,168)	(566,859)	(663,583)	(1,240,610)
Depreciation of revaluation reserve	-	-	-	-	(94,990)	94,990	-
Balance as of 31 December 2015	7,002,033	63,233	1,005,996	337,223	3,316,639	8,976,301	20,701,425

## Consolidated Statement of cash flows for the year ended 31 December 2015

(In thousand Armenian drams)

	2015	2014 (restated)
Cash flows from operating activities		
(Loss)/profit before tax	(616,073)	2,368,195
Adjustments for		
Amortization and depreciation	797,657	759,334
Loss on disposal of repossessed assets	63,210	16,738
Impairment losses	3,271,603	1,697,589
Impairment of repossessed assets	62,268	-
Income from sale of fixed assets	(839)	(76,448)
Gains on investment securities available for sale	(45,838)	(15,277)
Net loss on derivative instruments	66,690	249,035
Net loss from trading securities	3,597	54,923
Net loss/(gain) from foreign currency translation	518,306	(1,030,149)
Interest receivable	28,919	(480,183)
Interest payable	(22,249)	184,297
Cash flows from operating activities before changes in operating assets and liabilities	4,127,251	3,728,054
(Increase)/decrease in operating assets		
Trading securities	(318,847)	(94,564)
Amounts due from banks	(1,961,453)	(3,241,704)
Loans and advances to customers	5,083,968	(6,018,596)
Repossessed assets	406,513	273,939
Other assets	(537,253)	10,165
Increase/(decrease) in operating liabilities		
Amounts due to banks	(858,194)	8,165,199
Amounts due to customers	15,778,647	2,347,413
Derivative financial liabilities	(232,840)	(68,390)
Other liabilities	(485,708)	111,499
Net cash flow from operating activities before income tax	21,002,084	5,213,015
Income tax paid	(275,495)	(184,538)
Net cash from operating activities	20,726,589	5,028,477
Cash flows from investing activities		
Purchase of investment securities available for sale	(6,402,759)	(2,585,890)
Proceeds from sale of investment securities available for sale	4,237,823	2,013,817
Purchase of property and equipment	(694,328)	(613,681)
Proceeds from sale of property and equipment	-	2,631
Purchase of intangible assets	(61,609)	(149,940)
Net cash used in investing activities	(2,920,873)	(1,333,063)
Cash flow from financing activities		
Proceeds from issue of share capital	-	2,142,000
Receipts from other borrowed funds	3,836,778	2,824,862
Repayment of other borrowed funds	(3,412,102)	(1,789,055)
Repayment of subordinated debt	(957,952)	(145,081)
Dividends paid to shareholders	(562,248)	(286,020)
Net cash (used in)/from financing activities	(1,095,524)	2,746,706
Net increase in cash and cash equivalents	16,710,192	6,442,120
Cash and cash equivalents at the beginning of the year	27,841,421	21,103,554
Exchange differences on cash and cash equivalents	1,477,575	295,747
Cash and cash equivalents at the end of the year (Note 15)	46,029,188	27,841,421
Supplementary information:		
Interest received	13,429,082	13,085,331
Interest paid	(6,939,477)	(6,459,255)

The accompanying notes are an integral part of these consolidated financial statements.

## 1. Principal activities

"Converse Bank" CJSC (the "Bank") is the parent company of the Group, which is comprised of the Bank and its subsidiary (the "Group").

"Converse Bank" CJSC is a closed joint-stock company, which was incorporated in the Republic of Armenia in 1994. The Bank is regulated by the legislation of RA and conducts its business under license number 57, granted on November 28, 1994 by the Central Bank of Armenia (the "CBA").

The Bank accepts deposits from the public and extends credit, transfers payments in Armenia and abroad, exchanges currencies and provides other banking services to its commercial and retail customers.

The Bank's main office is in Yerevan, it has 33 branches which are located in Yerevan, in different regions of Armenia and 1 branch is located in NKR. The registered office of the Bank is located at 26/1 Vazgen Sargsyan Str., Yerevan, RA.

Advanced Global Investments LLC is the Parent of the Group (95% of shares) as of 31 December 2015. The ultimate controlling party of the Group is Argentinean businessman E. Eurnekian.

### *Subsidiary of the Bank*

The consolidated financial statements include the following subsidiary:

<i>Subsidiary</i>	<i>Ownership %</i>			<i>Country</i>	<i>Date of incorporation</i>	<i>Industry</i>
	<i>2013</i>	<i>2014</i>	<i>2015</i>			
"Converse Collection" LLC	100 %	100 %	100 %	Armenia	April 20, 2000	Transportation of cash, cash equivalents and other assets

## 2. Armenian business environment

Armenia continues to undergo political and economic changes. As an emerging market, Armenia does not possess a developed business and regulatory infrastructure that generally exists in a more mature free market economy. In addition, economic conditions continue to limit the volume of activity in the financial markets, which may not be reflective of the values for financial instruments. The main obstacle to further economic development is a low level of economic and institutional development, along with a centralized economic base.

Deterioration of economic situation of countries collaborating with the RA led to the shortage of money transfers from abroad, upon which the economy of Armenia is significantly dependant. Further decline in international prices of mining products, uncertainties due to possibilities of attraction of direct capital investments, inflation, may lead to deterioration of the situation of Armenian economy and of the Group. However, as the number of variables and assumptions involved in these uncertainties is big, management cannot make a reliable estimate of the amounts by which the carrying amounts of assets and liabilities of the Group may be affected.

Management of the Group believes that in the current conditions appropriate measures are implemented in order to ensure economic stability of the Group.

## 3. Basis of preparation

### Statement of compliance

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards ("IFRS") as developed and published by the International Accounting Standards Board (IASB), and Interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC").

### Basis of measurement

The consolidated financial statements have been prepared on a fair value basis for financial assets and liabilities at fair value through profit or loss and available for sale assets, except those for which a reliable measure of fair value is not available. Other financial assets and liabilities are stated at amortized cost and non-financial assets and liabilities are stated at historical cost, with the exception of land and buildings, which are stated at revalued amount.



### 3. Basis of preparation (continued)

#### Basis of measurement (continued)

##### *Going Concern*

On 30 December 2014, the Central Bank of Armenia changed the requirement on minimum regulatory capital for local banks from AMD 5,000,000 thousand to AMD 30,000,000 thousand, effective from 1 January 2017.

As at 31 December 2015, the regulatory capital of the Bank amounted to AMD 18,283,773 thousand (2014: AMD 17,369,247 thousand).

The consolidated financial statements have been prepared on the going concern basis as the parent of the Bank has confirmed that it will provide the required replenishment of the Bank's total capital by the end of 2016 to ensure the compliance of the Bank with the new requirement by 1 January 2017.

#### Functional and presentation currency

Functional currency of the Group is the currency of the primary economic environment in which the Group operates. The Group's functional currency and the Group's presentation currency is Armenian Dram ("AMD"), since this currency best reflects the economic substance of the underlying events and transactions of the Group. The Group prepares statements for regulatory purposes in accordance with legislative requirements of the Republic of Armenia. These consolidated financial statements are based on the Group's books and records as adjusted and reclassified in order to comply with IFRS. The consolidated financial statements are presented in thousands of AMD, which is not convertible outside Armenia.

#### Changes in accounting policies

The Group has adopted the following amended IFRS, which are effective for annual periods beginning on or after 1 January 2015:

##### *Annual improvements 2010-2012 cycle*

These improvements are effective from July 1, 2014 and the Group has applied these amendments for the first time in these consolidated financial statements. They include:

##### *IFRS 3 Business Combinations*

The amendment is applied prospectively and clarifies that all contingent consideration arrangements classified as liabilities (or assets) arising from a business combination should be subsequently measured at fair value through profit or loss whether or not they fall within the scope of IFRS 9 (or IAS 39, as applicable). This is consistent with the Group's current accounting policy, and thus this amendment does not impact the Group's accounting policy.

##### *IFRS 13 Fair Value Measurement*

This amendment to IFRS 13 clarifies in the Basis for Conclusions that short-term receivables and payables with no stated interest rates can be measured at invoice amounts when the effect of discounting is immaterial. This is consistent with the Group's current accounting policy, and thus this amendment does not impact the Group's accounting policy.

##### *IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets*

The amendment is applied retrospectively and clarifies in IAS 16 and IAS 38 that the asset may be revalued by reference to observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset.

##### *IAS 24 Related Party Disclosures*

The amendment is applied retrospectively and clarifies that a management entity (an entity that provides key management personnel services) is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services. This amendment is not relevant for the Group as it does not receive any management services from other entities.

### 3. Basis of preparation (continued)

#### Changes in accounting policies (continued)

##### *Annual improvements 2011-2013 cycle*

These improvements are effective from 1 July 2014 and the Group has applied these amendments for the first time in these consolidated financial statements. They include:

##### *IFRS 3 Business Combinations*

The amendment is applied prospectively and clarifies for the scope exceptions within IFRS 3 that:

- ▶ joint arrangements, not just joint ventures, are outside the scope of IFRS 3;
- ▶ this scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

The Group is not a joint arrangement, and thus this amendment is not relevant for the Group and its subsidiaries.

##### *IFRS 13 Fair Value Measurement*

The amendment is applied prospectively and clarifies that the portfolio exception in IFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of IFRS 9 (or IAS 39, as applicable). The Group does not apply the portfolio exception in IFRS 13.

##### *IAS 40 Investment Property*

The description of ancillary services in IAS 40 differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment is applied prospectively and clarifies that IFRS 3, and not the description of ancillary services in IAS 40, is used to determine if the transaction is the purchase of an asset or business combination. In previous periods, the Group has relied on IFRS 3, not IAS 40, in determining whether an acquisition is of an asset or is a business acquisition. Thus, this amendment does not impact the accounting policy of the Group.

##### *Meaning of "Effective IFRSs" – Amendments to IFRS 1*

The amendment clarifies in the Basis for Conclusions that an entity may choose to apply either a current standard or a new standard that is not yet mandatory, but permits early application, provided either standard is applied consistently throughout the periods presented in the entity's first IFRS financial statements. This amendment to IFRS 1 had no impact on the Group, since the Group is an existing IFRS preparer.

#### Standards and interpretations not yet applied by the Group

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's consolidated financial statements are disclosed below. The Group intends to adopt these standards when they become effective.

##### *IFRS 9 Financial Instruments*

In July 2014, the IASB issued the final version of IFRS 9 *Financial Instruments* which reflects all phases of the financial instruments project and replaces IAS 39 *Financial Instruments: Recognition and Measurement* and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting.

IFRS 9 becomes effective for annual periods beginning on or after 1 January 2018 with early application permitted. Retrospective application is required, but comparative information is not compulsory. Early application of previous versions of IFRS 9 (2009, 2010 and 2013) is permitted if the date of initial application is before 1 February 2015. The adoption of IFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but no impact on the classification and measurement of the Group's financial liabilities. The Group expects a significant impact on its equity due to adoption of IFRS 9 impairment requirements, but it will need to perform a more detailed analysis which considers all reasonable and supportable information, including forward-looking elements to determine the extent of the impact.

### 3. Basis of preparation (continued)

#### Standards and interpretations not yet applied by the Group (continued)

##### *IFRS 15 Revenue from Contracts with Customers*

IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Revenue arising from lease contracts within the scope of IAS 17 *Leases*, insurance contracts within the scope of IFRS 4 *Insurance Contracts* and financial instruments and other contractual rights and obligations within the scope of IAS 39 *Financial Instruments: Recognition and Measurement* (or IFRS 9 *Financial Instruments*, if early adopted) is out of IFRS 15 scope and is dealt by respective standards.

Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early application permitted. The Group is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date.

##### *Amendments to IAS 16 and IAS 38 Clarification of Acceptable Methods of Depreciation and Amortization*

The amendments clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property and equipment and may only be used in very limited circumstances to amortize intangible assets. The amendments are effective prospectively for annual periods beginning on or after 1 January 2016, with early application permitted. These amendments are not expected to have any impact to the Group given that the Group has not used a revenue-based method to depreciate its non-current assets.

##### *Amendments to IAS 27 Equity Method in Separate Financial Statements*

The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying IFRS and electing to change to the equity method in their separate financial statements will have to apply that change retrospectively. For first-time adopters of IFRS electing to use the equity method in their separate financial statements, they will be required to apply this method from the date of transition to IFRS. The amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted.

##### *Amendments to IAS 1 Disclosure Initiative*

The amendments to IAS 1 *Presentation of Financial Statements* clarify, rather than significantly change, existing IAS 1 requirements. The amendments clarify:

- ▶ the materiality requirements in IAS 1;
- ▶ that specific line items in the statement(s) of profit or loss and OCI and the statement of financial position may be disaggregated;
- ▶ that entities have flexibility as to the order in which they present the notes to financial statements;
- ▶ that the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

Furthermore, the amendments clarify the requirements that apply when additional subtotals are presented in the statement of financial position and the statement(s) of profit or loss and OCI. These amendments are effective for annual periods beginning on or after 1 January 2016, with early application permitted. These amendments are not expected to have any impact on the Group.

### 3. Basis of preparation (continued)

#### Standards and interpretations not yet applied by the Group (continued)

##### *Annual improvements 2012-2014 cycle*

These improvements are effective on or after 1 January 2016 and are not expected to have a material impact on the Group. They include:

##### *IFRS 5 Non-current Assets Held for Sale and Discontinued Operations – changes in methods of disposal*

Assets (or disposal groups) are generally disposed of either through sale or through distribution to owners. The amendment to IFRS 5 clarifies that changing from one of these disposal methods to the other should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is therefore no interruption of the application of the requirements in IFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification. The amendment must be applied prospectively to changes in methods of disposal that occur in annual periods beginning on or after 1 January 2016, with early application permitted.

##### *IFRS 7 Financial Instruments: Disclosures – servicing contracts*

IFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The Board was asked whether servicing contracts constitute continuing involvement for the purposes of applying these disclosure requirements. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance for continuing involvement in paragraphs IFRS 7.B30 and IFRS 7.42C in order to assess whether the disclosures are required. The amendment is effective for annual periods beginning on or after 1 January 2016, with early application permitted. The amendment is to be applied such that the assessment of which servicing contracts constitute continuing involvement will need to be done retrospectively. However, the required disclosures would not need to be provided for any period beginning before the annual period in which the entity first applies the amendments.

##### *IFRS 7 Financial Instruments: Disclosures – applicability of the offsetting disclosures to condensed interim financial statements*

In December 2011, IFRS 7 was amended to add guidance on offsetting of financial assets and financial liabilities. In the effective date and transition for that amendment IFRS 7 states that "An entity shall apply those amendments for annual periods beginning on or after 1 January 2013 and interim periods within those annual periods". The interim disclosure standard, IAS 34, does not reflect this requirement, however, and it is not clear whether those disclosures are required in the condensed interim financial report.

### 4. Summary of significant accounting policies

The following significant accounting policies have been applied in the preparation of the consolidated financial statements. The accounting policies have been consistently applied.

#### Basis of consolidation

Subsidiary, which is entity where the parent is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary, are consolidated. Subsidiary is consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. All intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated; unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Where necessary, accounting policies for subsidiary have been changed to ensure consistency with the policies adopted by the Group. Subsidiary has a reporting date of 31 December.

On acquisition, the assets and liabilities and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognised as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired (i.e. discount on acquisition) is credited to profit and loss in the period of acquisition.

#### 4. Summary of significant accounting policies (continued)

##### Recognition of income and expenses

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Expense is recognized to the extent that it is probable that the economic benefits will flow from the Group and the expense can be reliably measured. The following specific criteria must also be met before revenue is recognized:

##### *Interest income and expense*

Interest income and expense for all interest-bearing financial instruments, except for those classified as held for trading or designated at fair value through profit or loss, are recognised within "interest income" and "interest expense" in the consolidated statement of comprehensive income using the effective interest method.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognized using the original effective interest rate applied to the new carrying amount.

##### *Fee and commission income*

Loan origination fees for loans issued to customers are deferred (together with related direct costs) and recognised as an adjustment to the effective yield of the loans. Fees, commissions and other income and expense items are generally recorded on an accrual basis when the service has been provided. Portfolio and other management advisory and service fees are recorded based on the applicable service contracts. Asset management fees related to investment funds are recorded over the period the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time.

##### *Dividend income*

Revenue is recognized when the Group's right to receive the payment is established.

##### *Net trading income*

Net trading income comprises gains less losses related to trading assets and liabilities, and includes all realized and unrealized fair value changes, interest, dividends and foreign exchange differences related to trading assets and liabilities. Net trading income also includes gains less losses from trading in foreign currencies and is recognized in profit or loss when the corresponding service is provided.

##### *Operating rental income*

Rental income arising on investment properties is accounted for on a straight-line basis over the lease term on ongoing leases and is recorded in the consolidated statement of comprehensive income as "Other income".

##### Foreign currency translation

The consolidated financial statements are presented in Armenian drams, which is the Group's functional and presentation currency. Transactions in foreign currencies are initially recorded in the functional currency, converted at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognized in the consolidated statement of profit or loss as gains less losses from foreign currencies – translation differences. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as of the date of the initial transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Differences between the contractual exchange rate of a transaction in a foreign currency and the exchange rate of the CBA on the date of the transaction are included in gains less losses from dealing in foreign currencies. The official exchange rates of the CBA at 31 December 2015 and 2014 were AMD 483.75 and AMD 474.97 to USD 1, respectively.

#### 4. Summary of significant accounting policies (continued)

##### Taxation

Income tax on the profit for the year comprises current and deferred tax. Income tax is recognized in the consolidated statement of comprehensive income except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years. In the case when financial statements are authorized for issue before appropriate tax returns are submitted, taxable profits or losses are based on estimates. Tax authorities might have more stringent position in interpreting tax legislation and in reviewing tax calculations. As a result tax authorities might claim additional taxes for those transactions, for which they did not claim previously. As a result significant additional taxes, fines and penalties could arise. Tax review can include 3 calendar years immediately preceding the year of a review. In certain circumstances tax review can include even more periods.

Deferred tax assets and liabilities are calculated in respect of temporary differences using the liability method. Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

A deferred tax asset is recorded only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Deferred tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, associates and joint ventures, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The Republic of Armenia also has various operating taxes, which are assessed on the Group's activities. These taxes are included as a component of other expenses in the consolidated statement of comprehensive income.

##### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, balances on correspondent accounts with the Central Bank of Armenia (excluding those funds deposited for the settlement of ArCa payment cards), including obligatory reserves and amounts due from other banks, which can be converted into cash at short notice, including highly liquid investments maturing within 90 days from the date of acquisition that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value.

Cash and cash equivalents are carried at amortised cost.

##### Precious metals

Gold and other precious metals are recorded at CBA prices which approximate fair values and are quoted according to London Bullion Market rates. Precious metals are included in other assets in the consolidated statement of financial position.

Changes in the bid prices are recorded in net gain/loss on operations with precious metals in other income/expense.

##### Amounts due from banks

In the normal course of business, the Group maintains advances or deposits for various periods of time with other banks. Loans and advances to banks with a fixed maturity term are subsequently measured at amortized cost using the effective interest method. Those that do not have fixed maturities are carried at amortized cost based on maturities estimated by management. Amounts due from banks are carried net of any allowance for impairment losses.

#### 4. Summary of significant accounting policies (continued)

##### Financial instruments

The Group recognizes financial assets and liabilities on its balance sheet when it becomes a party to the contractual obligation of the instrument. Regular way purchases and sales of financial assets and liabilities are recognised using settlement date accounting. Regular way purchases of financial instruments that will be subsequently measured at fair value between trade date and settlement date are accounted for in the same way as for acquired instruments.

When financial assets and liabilities are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

After initial recognition all financial liabilities, other than liabilities at fair value through profit or loss (including held for trading) are measured at amortized cost using effective interest method. After initial recognition financial liabilities at fair value through profit or loss are measured at fair value.

The Group classified its financial assets into the following categories: loans and receivables, financial instruments at fair value through profit or loss, available-for-sale financial instruments and held-to-maturity investments. The classification of investments between the categories is determined at acquisition based on the guidelines established by the management. The Group determines the classification of its financial assets after initial recognition and, where allowed and appropriate, re-evaluates this designation at each financial year-end.

##### *Financial assets at fair value through profit or loss*

This category has two subcategories: financial assets held for trading and those designated at fair value through profit or loss. A financial asset is classified in this category if acquired for the purpose of selling in the short-term or if so designated by management from the initial acquisition of that asset.

In the normal course of business, the Group enters into various derivative financial instruments including futures, forwards, swaps and options in the foreign exchange and capital markets. Such financial instruments are held for trading and are initially recognised in accordance with the policy for initial recognition of financial instruments and are subsequently measured at fair value. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative.

Derivative instruments embedded in other financial instruments are treated as separate derivatives if their risks and characteristics are not closely related to those of the host contracts and the host contracts are not carried at fair value with unrealised gains and losses reported in income. An embedded derivative is a component of a hybrid (combined) financial instrument that includes both the derivative and a host contract with the effect that some of the cash flows of the combined instrument vary in a similar way to a stand-alone derivative.

Financial assets and financial liabilities are designated at fair value through profit or loss when:

- ▶ Doing so significantly reduces measurement inconsistencies that would arise if the related derivatives were treated as held for trading and the underlying financial instruments were carried at amortised cost for such as loans and advances to customers or banks and debt securities in issue;
- ▶ Certain investments, such as equity investments, that are managed and evaluated on a fair value basis in accordance with a documented risk management or investment strategy and reported to key management personnel on that basis are designated at fair value through profit and loss; and
- ▶ Financial instruments, such as debt securities held, containing one or more embedded derivatives significantly modify the cash flows, are designated at fair value through profit and loss.

Derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on financial assets held for trading are recognised in the consolidated statement of comprehensive income.

##### *Loans and receivables*

Loans and receivables are financial assets with fixed or determinable payments, which arise when the Group provides money directly to a debtor with no intention of trading the receivable.

Loans granted by the Group with fixed maturities are initially recognized at fair value plus related transaction costs. Where the fair value of consideration given does not equal the fair value of the loan, for example where the loan is issued at lower than market rates, the difference between the fair value of consideration given and the fair value of the loan is recognized as a loss on initial recognition of the loan and included in the consolidated statement of comprehensive income as losses on origination of assets. Subsequently, the loan carrying value is measured using the effective interest method. Loans to customers that do not have fixed maturities are accounted for under the effective interest method based on expected maturity. Loans to customers are carried net of any allowance for impairment losses.

#### 4. Summary of significant accounting policies (continued)

##### Financial instruments (continued)

###### *Available-for-sale financial instruments*

Investments available for sale represent debt and equity investments that are intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices. After initial recognition available-for sale financial assets are measured at fair value with gains or losses being recognised as a separate component of other comprehensive income until the investment is derecognised or until the investment is determined to be impaired at which time the cumulative gain or loss previously reported in equity is included in the consolidated statement of comprehensive income. However, interest calculated using the effective interest method is recognised in the consolidated statement of comprehensive income. Dividends on available-for-sale equity instruments are recognised in profit or loss when the Group's right to receive payment is established.

The fair value of investments that are actively traded in organised financial markets is determined by reference to quoted market bid prices at the close of business on the balance sheet date. For investments where there is no active market, fair value is determined using valuation techniques. Such techniques include using recent arm's length market transactions, reference to the current market value of another instrument, which is substantially the same, and discounted cash flow analysis. Otherwise the investments are stated at cost less any allowance for impairment.

##### Impairment of financial assets

The Group assesses at each balance sheet date whether a financial asset or group of financial assets is impaired.

###### *Assets carried at amortized cost*

A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset ("loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Criteria used to determine that there is objective evidence of an impairment loss may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty (for example, equity ratio, net income percentage of sales), default or delinquency in interest or principal payments, breach of loan covenants or conditions, deterioration in the value of collateral, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on financial assets carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e. the effective interest rate computed at initial recognition). The carrying amount of the asset shall be reduced through use of an allowance account. The amount of the loss shall be recognised in the consolidated statement of comprehensive income. If a loan or held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. The Group may measure impairment on the basis of an instrument's fair value using an observable market price.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not the foreclosure is probable.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of the Group's internal credit grading system that considers credit risk characteristics such as asset type, industry, geographical location, collateral type, past-due status and other relevant factors.



#### 4. Summary of significant accounting policies (continued)

##### Impairment of financial assets (continued)

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the group and historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, changes in unemployment rates, property prices, payment status, or other factors indicative of changes in the probability of losses in the group and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If future write-off is later recovered, the recovery is credited to the allowance account.

##### *Available-for-sale financial assets*

Impairment losses on available-for-sale financial assets are recognized by transferring the cumulative loss that is recognized in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortization, and the current fair value, less any impairment loss previously recognized in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed, with the amount of the reversal recognized in profit or loss. However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognized in other comprehensive income.

##### Derecognition of financial assets and liabilities

##### *Financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- ▶ the rights to receive cash flows from the asset have expired;
- ▶ the Group has transferred its rights to receive cash flows from the asset, or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; and
- ▶ the Group either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Group's continuing involvement is the amount of the transferred asset that the Group may repurchase, except that in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, the extent of the Group's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

#### 4. Summary of significant accounting policies (continued)

##### Derecognition of financial assets and liabilities (continued)

###### *Financial liabilities*

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the consolidated statement of comprehensive income.

###### Repurchase and reverse repurchase agreements

Sale and repurchase agreements ("repos") are treated as secured financing transactions. Securities sold under sale and repurchase agreements are retained in the consolidated statement of financial position and, in case the transferee has the right by contract or custom to sell or repledge them, reclassified as securities pledged under sale and repurchase agreements and faced as the separate balance sheet item. The corresponding liability is presented within amounts due to banks or customers.

Securities purchased under agreements to resell ("reverse repo") are recorded as amounts due from banks or loans and advances to customers as appropriate and are not recognized in the consolidated statement of financial position. The difference between sale and repurchase price is treated as interest and accrued over the life of repo agreements using the effective yield method.

If assets purchased under an agreement to resell are sold to third parties, the obligation to return the securities is recorded as a trading liability and measured at fair value.

###### Leases

###### Finance – Group as lessor

The Group recognises lease receivables at value equal to the net investment in the lease, starting from the date of commencement of the lease term. The arrangement is presented within loans and advances. Finance income is based on a pattern reflecting a constant periodic rate of return on the net investment outstanding. Initial direct costs are included in the initial measurement of the lease receivables.

When the Group takes possession of the collateral under terminated lease contracts, it measures the assets at the lower of net realisable value and amortised historical cost of the inventory.

###### Operating - Group as lessor

The Group presents assets subject to operating leases in the consolidated statement of financial position according to the nature of the asset. Lease income from operating leases is recognised in the consolidated statement of comprehensive income on a straight-line basis over the lease term as other income. The aggregate cost of incentives provided to lessees is recognised as a reduction of rental income over the lease term on a straight-line basis. Initial direct costs incurred specifically to earn revenues from an operating lease are added to the carrying amount of the leased asset.

###### Property, plant and equipment

Property, plant and equipment ("PPE") are recorded at historical cost less accumulated depreciation, except land and buildings. The Bank's buildings are stated at fair value less accumulated depreciation. If the recoverable value of PPE is lower than its carrying amount, due to circumstances not considered to be temporary, the respective asset is written down to its recoverable value. Land is carried at fair value. It has unlimited useful life and thus is not depreciated.

#### 4. Summary of significant accounting policies (continued)

##### Property, plant and equipment (continued)

Depreciation is calculated using the straight-line method based on the estimated useful life of the asset. The following depreciation rates have been applied:

	<i>Useful life (years)</i>	<i>Rate (%)</i>
Buildings	20	5
Computers	1	100
Vehicles	5	20
Equipment	5	20
Other fixed assets	5	20

Leasehold improvements are capitalized and depreciated over the shorter of the lease term and their useful lives on a straight-line basis. Assets under the course of construction are accounted based on actual expenditures less any impairment losses. Upon completion of construction assets are transferred to property plant and equipment and accounted at their carrying amounts. Assets under the course of construction are not depreciated until they are ready for usage.

Repairs and maintenance are charged to the consolidated statement of other comprehensive income during the period in which they are incurred. The cost of major renovations is included in the carrying amount of the asset when it is incurred and when it satisfies the criteria for asset recognition. Major renovations are depreciated over the remaining useful life of the related asset.

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in operating profit.

Land and buildings are revalued on a regular basis approximately after 3-5 years. The frequency of revaluation depends on changes in fair value of assets. In case of significant divergences between fair value of revalued assets and their carrying amounts further revaluation is conducted. Revaluation is conducted for the whole class of property, plant and equipment.

Any revaluation surplus is credited to the revaluation reserve for property and equipment included in the revaluation reserve for property and equipment in equity section of the balance sheet, except to the extent that it reverses a revaluation decrease of the same asset previously recognised in the consolidated statement of comprehensive income, in which case the increase is recognised in consolidated statement of comprehensive income. A revaluation deficit is recognised in the consolidated statement of comprehensive income, except that a deficit directly offsetting a previous surplus on the same asset is directly offset against the surplus in the revaluation reserve for property and equipment.

Along with the usage of fixed assets, the difference of the calculated depreciation based on the revalued amount of the asset and calculated depreciation based on the cost of the asset is transferred to retained earnings. In case of sale or write-off of fixed assets the balance relating to revaluation reserve of that fixed assets is totally transferred to retained earnings.

##### Intangible assets

Intangible assets include computer software, licences and other.

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised on a straight-line basis over the useful economic lives of 1 to 10 years and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Amortisation periods and methods for intangible assets with finite useful lives are reviewed at least at each financial year-end.

Costs associated with maintaining computer software programmes are recorded as an expense as incurred.

#### 4. Summary of significant accounting policies (continued)

##### Reposessed assets

In certain circumstances, assets are reposessed following the foreclosure on loans that are in default. Reposessed assets are measured at the lower of cost and fair value less costs to sell.

##### Grants

Grants relating to the assets are included in other liabilities and are credited to the consolidated statement of comprehensive income on a straight line basis over the expected lives of the related assets.

##### Borrowings

Borrowings, which include amounts due to the Central Bank and Government, amounts due to financial institutions, amounts due to customers, debt securities issued and subordinated debt are initially recognised at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in the consolidated statement of comprehensive income when the liabilities are derecognised as well as through the amortisation process.

##### Financial guarantees

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and other bodies on behalf of customers to secure loans, overdrafts and other banking facilities.

Financial guarantees are initially recognized in the consolidated financial statements at fair value, in "Other liabilities", being the premium received. Following initial recognition, the Group's liability under each guarantee is measured at the higher of the amortised premium and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee.

##### Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

##### Equity

###### *Share capital*

Ordinary shares and non-redeemable preference shares with discretionary dividends are both classified as equity. External costs directly attributable to the issue of new shares, other than on a business combination, are shown as a deduction from the proceeds in equity. Any excess of the fair value of consideration received over the par value of shares issued is recognised as additional paid-in capital.

###### *Share premium*

Share premium includes any premium received from the issue of shares. Any expense in respect of transaction which is related to the issue of shares is reduced from the share premium.

###### *Retained earnings*

Include retained earnings of current and previous periods.

###### *Dividends*

Dividends are recognised as a liability and deducted from equity at the balance sheet date only if they are declared before or on the balance sheet date. Dividends are disclosed when they are proposed before the balance sheet date or proposed or declared after the balance sheet date but before the financial statements are authorised for issue.

#### 4. Summary of significant accounting policies (continued)

##### Equity (continued)

###### *Property revaluation surplus*

The property revaluation surplus is used to record increases in the fair value of buildings and decreases to the extent that such decrease relates to an increase on the same asset previously recognised in equity.

###### *Revaluation reserve for available-for-sale securities*

This reserve records fair value changes in available-for-sale-investments.

##### Offsetting

Financial assets and liabilities, and income and expenses, are offset and the net amount reported in the consolidated financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

#### 5. Critical accounting estimates and judgements

The preparation of consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets and liabilities, income and expense. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from these estimates.

The most significant areas of judgements and estimates with regards to these consolidated financial statements are presented below:

##### *Measurement of fair values*

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available) and non-financial assets. This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible but this is not always available. In that case management uses the best information available. Estimated fair values may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date (see Note 34).

##### *Classification of investment securities*

Securities owned by the Group comprise Armenian state and corporate bonds, securities issued by the Central Bank of Armenia and corporate shares. Upon initial recognition, the Group designates securities as financial assets at fair value through profit or loss, held to maturity financial assets or available-for-sale financial assets recognition of changes in fair value through equity.

##### *Related party transactions*

In the normal course of business the Group enters into transactions with its related parties. These transactions are priced predominantly at market rates. Judgement is applied in determining if transactions are priced at market or non-market interest rates, where there is no active market for such transactions. The basis for judgement is pricing for similar types of transactions with unrelated parties and effective interest rate analysis.

##### *Allowance for loan impairment*

The Group regularly reviews its loans and receivables to assess impairment. The Group uses its experienced judgment to estimate the amount of any impairment loss in cases where a borrower is in financial difficulties and there are few available sources of historical data relating to similar borrowers. Similarly, the Group estimates changes in future cash flows based on the observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the group of loans and receivables. The Group uses its experienced judgment to adjust observable data for a group of loans or receivables to reflect current circumstances.

## 6. Reclassification and restatement of financial statements

### (a) Reclassifications

The Group renamed 2015 Consolidated statement of financial position lines from "Amounts due from financial institutions" and "Amounts due to financial institutions" to "Amounts due from banks" and "Amounts due to banks".

The following reclassification has been made to 2014 and 2013 balances to conform to the 2015 presentation:

<b>2014</b>			
<i>Consolidated statement of financial position</i>	<i>As previously reported</i>	<i>Reclassification</i>	<i>As adjusted</i>
<i>In thousand Armenian drams</i>			
Amounts due from banks	7,412,250	(496,030)	6,916,220
Loans and advances to customers	92,888,015	496,030	93,384,045
Amounts due to banks	21,466,662	(13,271,838)	8,194,824
Amounts due to customers	92,435,546	3,904,222	96,339,768
Other borrowed funds	–	9,367,616	9,367,616
<b>2013</b>			
<i>Consolidated statement of financial position</i>	<i>As previously reported</i>	<i>Reclassification</i>	<i>As adjusted</i>
<i>In thousand Armenian drams</i>			
Amounts due from banks	2,884,009	(371,388)	2,512,621
Loans and advances to customers	79,958,455	371,388	80,329,843
Amounts due to banks	14,830,469	(14,678,923)	151,546
Amounts due to customers	78,078,901	6,847,863	84,926,764
Other borrowed funds	–	7,831,060	7,831,060

### (b) Restatements

The following adjustments were made to 2014 balances.

<b>2014</b>			
<i>Consolidated Statement of financial position</i>	<i>As previously reported</i>	<i>Restatement</i>	<i>As Restated</i>
<i>In thousand Armenian drams</i>			
Securities pledged under repurchase agreements	6,707,452	(786,549)	5,920,903
Trading liabilities	(786,549)	786,549	–

The Bank erroneously recognized in the consolidated statement of financial position securities received as collateral in reverse repurchase agreements and re-pledged for amounts payable under repurchase agreements. Trading liability in the same amount was recognized in the consolidated statement of financial position. The error was corrected in these consolidated financial statements.

## 7. Interest income and expense

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014</i>
Loans and advances to customers	12,087,657	11,401,100
Debt securities available-for-sale	929,731	824,506
Amounts due from banks	434,354	342,445
Other interest income	6,259	37,097
Total interest income	13,458,001	12,605,148
Amounts due to customers	5,195,451	4,901,330
Other borrowed funds	791,850	714,361
Subordinated debt	765,471	546,670
Amounts due to banks	208,954	112,597
Total interest expense	6,961,726	6,274,958

Interest income accrued on loans, for which individual impairment allowances have been recognized, for the year ended 31 December 2015, comprised AMD 384,490 thousand (2014: AMD 589,990 thousand).

## 8. Fee and commission income and expense

<i>In thousand Armenian drams</i>	2015	2014
Plastic cards operations	838,569	752,315
Wire transfer fees	556,537	596,845
Settlement operation	167,034	206,355
Fees and commission income from loans	96,567	57,738
Guarantees and letters of credit	42,903	4,446
Other	186,066	58,456
Total fee and commission income	<u>1,887,676</u>	<u>1,676,155</u>
Plastic cards operations	434,045	351,920
Settlement operations	100,463	70,965
Wire transfer fees	84,925	79,254
Guarantees and letters of credit	11,761	–
Other expenses	25,116	34,310
Total fee and commission expense	<u>656,310</u>	<u>536,449</u>

## 9. Net trading income

<i>In thousand Armenian drams</i>	2015	2014
Net gains from foreign currency transactions	1,080,235	1,128,306
Net loss from trading securities	(3,597)	(54,923)
Net loss on derivative financial instruments	(66,690)	(249,035)
Total net trading income	<u>1,009,948</u>	<u>824,348</u>

## 10. Other income

<i>In thousand Armenian drams</i>	2015	2014
Fines and penalties received	728,931	327,452
Income from cash collection services	68,380	82,265
Net income from operations with precious metals	40,328	14,538
Dividend income	4,133	2,810
Income from grants	2,422	2,422
Income from sale of fixed assets	839	76,448
Other income	99,246	107,402
Total other income	<u>944,279</u>	<u>613,337</u>

## 11. Impairment losses

*In thousand Armenian drams*

	2015	2014
Loans and advances to customers (Note 18)	3,242,949	1,646,181
Other assets (Note 24)	28,654	69,800
Other provisions	–	(18,392)
Total impairment losses	<u>3,271,603</u>	<u>1,697,589</u>

## 12. Staff costs

*In thousand Armenian drams*

	2015	2014
Salaries	3,105,119	2,956,505
Other expenses	32,817	20,631
Total staff costs	<u>3,137,936</u>	<u>2,977,136</u>

## 13. Other expenses

*In thousand Armenian drams*

	2015	2014
Operating lease	485,145	408,789
Provision for tax liabilities, fines and penalties	253,353	–
Advertising costs	248,571	347,844
Security	192,454	176,122
Armenian Software expenses	149,388	137,520
Communications	125,030	124,872
Expenses related to ArCa	121,223	109,632
Insurance of deposits	112,924	97,128
Insurance expenses	102,505	112,694
Fixed assets maintenance	98,210	106,217
Consulting and other services	86,901	49,586
Loss on disposal of repossessed collateral	63,210	16,738
Impairment loss on repossessed collateral	62,268	–
Taxes, other than income tax, duties	52,588	20,899
Office supplies	48,792	46,181
Business trip expenses	18,484	19,910
Penalties paid	6,420	400
Other expenses	390,811	369,214
Total other expenses	<u>2,618,277</u>	<u>2,143,746</u>

## 14. Income tax expense

*In thousand Armenian drams*

	2015	2014
Current tax expense	2,369	338,922
Adjustments of current income tax of previous years	15,540	18,310
Deferred tax expense/ (benefit)	29,601	(51,538)
Total income tax expense	<u>47,510</u>	<u>305,694</u>



#### 14. Income tax expense (continued)

The Group created provision for uncertain tax positions in the amount of AMD 253,353 thousand as at 31 December 2015 (Note 13). The provision is created for income tax liabilities (AMD 87,756 thousand), VAT (AMD 15,500 thousand) and related fines and penalties (AMD 150,097 thousand).

The corporate income tax within the Republic of Armenia is levied at the rate of 20% (2014: 20%). Differences between IFRS and RA statutory tax regulations give rise to certain temporary differences between the carrying value of certain assets and liabilities for financial reporting purposes and for profit tax purposes. Deferred income tax is calculated using the principal tax rate of 20%.

Numerical reconciliation between the tax expenses and accounting profit is provided below:

<i>In thousand Armenian drams</i>	2015	2014
(Loss)/profit before tax	(616,073)	2,368,195
Income tax (benefit)/expense at the rate of 20%	(123,215)	473,639
Non-taxable income	(67,014)	(105,906)
Non-deductible expenses	118,538	125,681
Foreign exchange loss/(gain)	103,661	(206,030)
Adjustment to previous year income tax	15,540	18,310
Income tax expense	<u>47,510</u>	<u>305,694</u>

Deferred tax calculation in respect of temporary differences:

<i>In thousand Armenian drams</i>	<i>As of 31 December 2014</i>	<i>Recognized in profit or loss</i>	<i>Recognized in other comprehen sive income</i>	<i>As of 31 December 2015</i>
Repossesses assets	7,752	11,344	–	19,096
Other assets	22,613	(16,359)	–	6,254
Amounts due to customers	10,061	(10,140)	–	(79)
Other liabilities	27,760	7,796	–	35,556
Total deferred tax assets	<u>68,186</u>	<u>(7,359)</u>	<u>–</u>	<u>60,827</u>
Securities available for sale	(83,024)	–	2,542	(80,482)
Loans and advances to customers	(392,945)	(111,901)	–	(504,846)
Property, plant and equipment	(951,104)	89,659	141,715	(719,730)
Total deferred tax liability	<u>(1,427,073)</u>	<u>(22,242)</u>	<u>144,257</u>	<u>(1,305,058)</u>
Net deferred tax liability	<u>(1,358,887)</u>	<u>(29,601)</u>	<u>144,257</u>	<u>(1,244,231)</u>

#### 14. Income tax expense (continued)

<i>In thousand Armenian drams</i>	<i>As of 31 December 2013</i>	<i>Recognized in profit or loss</i>	<i>Recognized in other comprehen sive income</i>	<i>As of 31 December 2014</i>
Repossesses assets	–	7,752	–	7,752
Other assets	(25,669)	48,282	–	22,613
Amounts due to customers	–	10,061	–	10,061
Other liabilities	28,794	(1,034)	–	27,760
Total deferred tax assets	3,125	65,061	–	68,186
Securities available for sale	(200,944)	–	117,920	(83,024)
Loans and advances to customers	(350,417)	(42,528)	–	(392,945)
Property, plant and equipment	(980,109)	29,005	–	(951,104)
Total deferred tax liability	(1,531,470)	(13,523)	117,920	(1,427,073)
Net deferred tax liability	(1,528,345)	51,538	117,920	(1,358,887)

#### 15. Cash and cash equivalents

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014</i>
Cash on hand	9,872,122	8,049,424
Correspondent accounts with the CBA	32,111,909	17,343,318
Placements with other banks	4,045,157	2,448,679
Total cash and cash equivalents	46,029,188	27,841,421

As of 31 December 2015 correspondent account with Central Bank of Armenia includes the obligatory minimum reserve deposits with the CBA, which is computed at 2% of certain obligations of the Group denominated in Armenian drams and 20% of certain obligations of the Group, denominated in foreign currency (2014: Same as in 2015), and amounts to AMD 19,136,759 thousand (2014: AMD 15,269,468 thousand). There are no restrictions on the withdrawal of funds from the CBA, however, if minimum average requirement is not met, the Group could be subject to penalties. Mandatory reserve deposits are non-interest bearing.

As of 31 December 2015 placements with other banks in the amount of AMD 3,842,137 thousand (95%) were due from three banks (2014: AMD 2,115,481 thousand (86%) were due from three banks).

#### 16. Trading securities

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014</i>
Debt securities issued by the Government of the RA	207,592	–
Total trading securities	207,592	–

## 16. Trading securities (continued)

Nominal interest rates and maturities of these securities are as follows:

	2015		2014	
	%	Maturity	%	Maturity
Debt securities issued by the Government of the RA	8.0-11.0	2017-2020	–	–

Trading securities with fair value of AMD 310,177 thousand (2014: AMD 202,516 thousand) were pledged to third parties in sale and repurchase agreements. These securities have been reclassified as securities pledged under repurchase agreements in the consolidated statement of financial positions (Note 20).

## 17. Amounts due from banks

In thousand Armenian drams	2015	2014 (restated)	2013 (restated)
Deposited funds with CBA	720,000	520,000	520,000
Loans and deposits to banks	7,147,471	4,105,290	3,119
Reverse repurchase agreements	–	842,390	1,040,365
Receivables from payment and settlement operations	635,324	553,663	442,412
Other	645,902	894,877	506,725
Total amounts due from banks	<u>9,148,697</u>	<u>6,916,220</u>	<u>2,512,621</u>

As of 31 December 2015 the balances included loans and deposits to banks in the amount of AMD 7,147,471 thousand, of which 91% were due from two counterparties (2014: AMD 4,105,177 thousand (89%) due from two counterparties, 2013: AMD 330,776 thousand (88%) due from two counterparties).

Deposited funds with CBA include a guaranteed deposit for settlements via ArCa payment system.

Fair value of assets pledged under reverse repurchase agreements as of 31 December are presented as follows.

In thousand Armenian drams	2015		2014 (restated)		2013 (restated)	
	Fair value of collateral	Carrying value of loans	Fair value of collateral	Carrying value of loans	Fair value of collateral	Carrying value of loans
RA corporate bonds	–	–	873,674	842,390	1,042,306	1,040,365
Total assets pledged under repurchase agreements	<u>–</u>	<u>–</u>	<u>873,674</u>	<u>842,390</u>	<u>1,042,306</u>	<u>1,040,365</u>

## 18. Loans and advances to customers

In thousand Armenian drams	2015	2014 (restated)	2013 (restated)
Loans to customers	77,667,081	86,089,192	74,068,467
Overdrafts	8,927,382	11,361,113	9,341,628
Factoring	33,790	–	–
Letter of credit	1,359	2,381	6,637
Financial lease receivables	341,346	408,627	170,629
	<u>86,970,958</u>	<u>97,861,313</u>	<u>83,587,361</u>
Less allowance for loan impairment	<u>(4,025,331)</u>	<u>(4,477,268)</u>	<u>(3,257,518)</u>
Total loans and advances to customers	<u><u>82,945,627</u></u>	<u><u>93,384,045</u></u>	<u><u>80,329,843</u></u>

As of 31 December 2015 the Bank had a concentration of loans totalling to AMD 19,975,139 thousand due from the ten largest groups of borrowers (23% of gross loan portfolio) (2014: AMD 21,533,450 thousand or 22% of gross loan portfolio, 2013: AMD 18,925,171 or 23% of gross loan portfolio). An allowance for impairment in the amount of AMD 802,195 thousand (2014: AMD 215,334 thousand, 2013: AMD 1,575,601 thousand) was created against these loans.

Loans and advances to customers by industries of economy may be specified as follows:

In thousand Armenian drams	2015	2014 (restated)	2013 (restated)
Consumer loans to individuals	29,546,709	31,643,619	27,027,398
Mortgage	20,492,115	20,681,879	16,453,609
Trading	9,263,987	11,363,683	8,538,926
Energy	6,537,726	6,175,996	2,551,308
Other	4,778,838	5,905,634	4,852,008
Construction	4,503,695	9,210,701	9,691,524
Transport and communication	4,395,824	5,019,507	7,500,383
Agriculture (including loans to individuals)	4,053,981	2,626,474	2,212,206
Manufacturing	2,602,907	3,910,335	3,440,810
Services	795,176	1,323,485	1,319,189
	<u>86,970,958</u>	<u>97,861,313</u>	<u>83,587,361</u>
Less allowance for loan impairment	<u>(4,025,331)</u>	<u>(4,477,268)</u>	<u>(3,257,518)</u>
Total loans and advances to customers	<u><u>82,945,627</u></u>	<u><u>93,384,045</u></u>	<u><u>80,329,843</u></u>

## 18. Loans and advances to customers (continued)

Reconciliation of allowance account for losses on loans and advances by classes is as follows:

In thousand  
Armenian drams

2015

	Manufacturing	Energy	Agriculture (including loans to individuals)	Construction	Trading	Transport and communi- cations	Services	Consumer loans to individuals	Mortgage	Other	Total
At 1 January 2015	417,018	61,760	424,734	1,816,376	416,020	71,937	40,285	324,902	506,462	397,774	4,477,268
Charge/(reversal) for the year	75,186	(29,068)	250,601	451,528	143,696	93,275	(7,390)	1,157,604	428,358	679,159	3,242,949
Amounts written off	(11,983)	-	(315,987)	(1,757,490)	(198,077)	(27,647)	-	(1,200,262)	(604,143)	(1,333,567)	(5,449,156)
Recoveries	9,376	-	353,743	198	94,517	15,092	9,279	550,478	413,577	308,010	1,754,270
At 31 December 2015	<u>489,597</u>	<u>32,692</u>	<u>713,091</u>	<u>510,612</u>	<u>456,156</u>	<u>152,657</u>	<u>42,174</u>	<u>832,722</u>	<u>744,254</u>	<u>51,376</u>	<u>4,025,331</u>
Individual impairment	468,026	-	672,789	484,570	369,426	139,783	37,834	112,821	519,175	28,439	2,832,863
Collective impairment	21,571	32,692	40,302	26,042	86,730	12,874	4,340	719,901	225,079	22,937	1,192,468
	<u>489,597</u>	<u>32,692</u>	<u>713,091</u>	<u>510,612</u>	<u>456,156</u>	<u>152,657</u>	<u>42,174</u>	<u>832,722</u>	<u>744,254</u>	<u>51,376</u>	<u>4,025,331</u>
Gross amount of loans individually determined to be impaired, before deducting any individually assessed impairment allowance	<u>591,318</u>	<u>-</u>	<u>1,069,098</u>	<u>1,105,175</u>	<u>1,103,773</u>	<u>430,444</u>	<u>228,850</u>	<u>336,273</u>	<u>1,860,820</u>	<u>339,614</u>	<u>7,065,365</u>

In thousand  
Armenian drams

2014

	Manufacturing	Energy	Agriculture (including loans to individuals)	Construction	Trading	Transport and communi- cations	Services	Consumer loans to individuals	Mortgage	Other	Total
At 1 January 2014	191,031	25,513	301,154	1,528,998	541,880	87,776	33,253	129,796	375,963	42,154	3,257,518
Charge/(reversal) for the year	235,522	36,247	479,309	437,698	(22,779)	(14,862)	(830)	413,498	115,497	(33,119)	1,646,181
Amounts written off	(10,982)	-	(410,631)	(150,320)	(709,192)	(20,148)	(8,777)	(344,117)	(255,874)	(635,164)	(2,545,205)
Recoveries	1,447	-	54,902		606,111	19,171	16,639	125,725	270,876	1,023,903	2,118,774
At 31 December 2014	<u>417,018</u>	<u>61,760</u>	<u>424,734</u>	<u>1,816,376</u>	<u>416,020</u>	<u>71,937</u>	<u>40,285</u>	<u>324,902</u>	<u>506,462</u>	<u>397,774</u>	<u>4,477,268</u>
Individual impairment	383,857		404,184	1,751,415	308,031	25,874	27,659	9,243	308,064	352,345	3,570,672
Collective impairment	33,161	61,760	20,550	64,961	107,989	46,063	12,626	315,659	198,398	45,429	906,596
	<u>417,018</u>	<u>61,760</u>	<u>424,734</u>	<u>1,816,376</u>	<u>416,020</u>	<u>71,937</u>	<u>40,285</u>	<u>324,902</u>	<u>506,462</u>	<u>397,774</u>	<u>4,477,268</u>
Gross amount of loans individually determined to be impaired, before deducting any individually assessed impairment allowance	<u>594,235</u>	<u>0</u>	<u>571,391</u>	<u>2,714,622</u>	<u>740,777</u>	<u>237,229</u>	<u>60,887</u>	<u>54,815</u>	<u>864,976</u>	<u>866,762</u>	<u>6,705,694</u>

## 18. Loans and advances to customers (continued)

Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realized or has been transferred to the Group.

Loans and advances by customer profile may be specified as follows:

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014 (restated)</i>	<i>2013 (restated)</i>
Individuals	50,341,373	53,460,989	44,140,635
Privately held companies	29,886,465	36,699,420	34,049,979
State owned enterprises	4,261,584	4,297,768	1,740,763
Sole proprietors	2,471,967	3,337,602	3,516,316
Non-commercial institutions	9,569	65,534	139,668
	86,970,958	97,861,313	83,587,361
Less allowance for loan impairment	(4,025,331)	(4,477,268)	(3,257,518)
Total loans and advances to customers	82,945,627	93,384,045	80,329,843

Loans to individuals comprise the following products:

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014 (restated)</i>	<i>2013 (restated)</i>
Mortgage loans	20,492,115	20,681,879	16,453,609
Credit card loans	12,895,093	15,691,502	14,128,198
Gold loans	8,248,570	6,563,742	5,570,919
Consumer loans	6,373,842	8,271,456	6,087,633
Car loans	542,277	916,392	659,628
Agriculture	302,611	639,453	659,628
Other	1,486,865	696,565	581,020
Total loans and advances to individuals (gross)	50,341,373	53,460,989	44,140,635

The finance lease receivables represent:

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014</i>
Gross investment in finance lease, receivable:		
Not later than 1 year	3,859	10,637
1-5 years	394,117	483,732
	397,976	494,369
Unearned future finance income on finance lease	(56,630)	(85,742)
Net investment in financial lease, before impairment allowance	341,346	408,627
Impairment allowance	(135,519)	(4,086)
Net investment in finance lease	205,827	404,541

The estimated fair value of loans and advances to customers as of 31 December 2015 and 31 December are disclosed in Note 34.

Maturity analysis of loans and advances to customers are disclosed in Note 37.

Credit, currency, liquidity and interest rate analyses of loans and advances to customers are disclosed in Note 38. The information on related party balances is disclosed in Note 33.

## 19. Investment securities available for sale

*In thousand Armenian drams*

	2015	2014
Government bonds	3,514,646	1,047,935
Equity shares of OECD countries	612,771	516,821
RA corporate bonds	389,861	97,161
Investments in funds	243,794	223,408
RA corporate equity shares	57,794	57,793
Total investment securities available for sale	4,818,866	1,943,118

All debt securities have fixed coupons.

RA corporate equity shares are recorded at cost since their fair value cannot be reliably estimated. There is no market for these investments and the Group intends to hold them for the long term.

The fair value of unquoted available-for-sale debt securities is measured using a valuation technique, which uses current market rates to discount future cash flows of the financial instruments.

Available for sale debt securities by effective interest rates and maturity date comprise:

<i>In thousand Armenian drams</i>	2015		2014	
	%	Maturity	%	Maturity
Government bonds	6.15-16.9	2016-2032	9.19-14.36	2016-2032
RA corporate bonds	8.77-15.85	2017-2019	12.92	2019

As at 31 December 2015 investment securities available for sale included RA government bonds pledged under repurchase agreements with CBA, with the right to sell or re-pledge by the counterparty, amounting to AMD 5,174,044 thousand (2014: AMD 5,718,387 thousand). These securities have been reclassified as securities pledged under repurchase agreements in the consolidated statement of financial positions (Note 20).

## 20. Securities pledged under repurchase agreements

*In thousand Armenian drams*

	2015	2014 (restated)	2013 (restated)
Trading securities (Note 16)	310,177	202,516	–
Investment securities (Note 19)	5,174,044	5,718,387	–
Total	5,484,221	5,920,903	–

The pledged securities are those financial assets pledged under repurchase agreements with CBA, with the right to sell or re-pledge by the counterparty. All the agreements have maturity within one month.

These transactions are conducted under terms that are usual and customary to standard lending and securities borrowing and lending activities.

## 21. Property, plant and equipment

<i>In thousand Armenian drams</i>	<i>Land and buildings</i>	<i>Equipment</i>	<i>Vehicles</i>	<i>Computers</i>	<i>Other fixed assets</i>	<i>Leasehold improve- ments</i>	<i>Total</i>
Revalued amount or cost							
As of 1 January 2014	5,626,000	610,405	222,646	2,289,170	607,888	809,196	10,165,305
Additions	200,965	79,724	–	177,927	47,785	107,280	613,681
Disposals	–	(8,971)	(17,826)	(4,965)	(12,305)	(5,020)	(49,087)
As of 31 December 2014	5,826,965	681,158	204,820	2,462,132	643,368	911,456	10,729,899
Additions	243,744	51,727	3,537	195,007	77,152	123,161	694,328
Disposals	–	(91)	–	(337)	(1,256)	–	(1,684)
Effect of revaluation	(787,305)	–	–	–	–	–	(787,305)
Transfer between categories	78,143	–	–	–	–	(78,143)	–
As of 31 December 2015	5,361,547	732,794	208,357	2,656,802	719,264	956,474	10,635,238
Accumulated depreciation							
As of 1 January 2014	–	438,794	134,276	1,575,395	442,166	217,516	2,808,147
Depreciation charge	128,895	65,444	26,997	281,496	54,031	113,938	670,801
Disposals	–	(8,964)	(15,453)	(4,965)	(12,291)	(4,783)	(46,456)
As of 31 December 2014	128,895	495,274	145,820	1,851,926	483,906	326,671	3,432,492
Depreciation charge	137,750	71,953	23,755	248,503	59,022	128,783	669,766
Disposals	–	(46)	–	(326)	(378)	–	(750)
Effect of revaluation	(78,730)	–	–	–	–	–	(78,730)
Transfer between categories	22,750	–	–	–	1,999	(24,749)	–
As of 31 December 2015	210,665	567,181	169,575	2,100,103	544,549	430,705	4,022,778
Carrying value							
As of 1 January 2014	5,626,000	171,611	88,370	713,775	165,722	591,680	7,357,158
As of 31 December 2014	5,698,070	185,884	59,000	610,206	159,462	584,785	7,297,407
As of 31 December 2015	5,150,882	165,613	38,782	556,699	174,715	525,769	6,612,460

### Revaluation of assets

The buildings and land owned by the Group were revalued by an independent appraiser in 2015. Management has based its estimate of the fair value of the buildings and land on the results of the independent appraisal. The net book value of buildings that would have been recognized under the historic cost method is AMD 995,456 thousand as of 31 December 2015 (2014: AMD 758,428 thousand).

### Fully depreciated items

As of 31 December 2015 property, plant and equipment included fully depreciated assets in the amount of AMD 1,941,920 thousand (2014: AMD 1,884,464 thousand).

### Property, plant and equipment in the phase of installation

As of 31 December 2015 property, plant and equipment included assets in the phase of installation in the amount of AMD 91,843 thousand (2014: AMD 125,292 thousand).

### Restrictions on title of property, plant and equipment

As of 31 December 2015 and 2014, the Group does not possess any property, plant and equipment pledged as security for liabilities or whose title is otherwise restricted.



## 22. Intangible assets

<i>In thousand Armenian drams</i>	<i>Licenses</i>	<i>Computer software</i>	<i>Other</i>	<i>Total</i>
Cost				
As of 1 January 2014	485,396	42,514	57,494	585,404
Additions	131,048	9,120	9,772	149,940
As of 31 December 2014	616,444	51,634	67,266	735,344
Additions	52,828	8,732	49	61,609
As of 31 December 2015	669,272	60,366	67,315	796,953
Accumulated amortisation				
As of 1 January 2014	347,831	29,314	16,376	393,521
Amortisation charge	77,073	3,300	8,160	88,533
As of 31 December 2014	424,904	32,614	24,536	482,054
Amortisation charge	114,476	4,855	8,560	127,891
As of 31 December 2015	539,380	37,469	33,096	609,945
Carrying value				
As of 1 January 2014	137,565	13,200	41,118	191,883
As of 31 December 2014	191,540	19,020	42,730	253,290
As of 31 December 2015	129,892	22,897	34,219	187,008

### *Fully amortized items*

As of 31 December 2015, intangible assets included fully amortized assets in the amount of AMD 349,712 thousand (2014: AMD 296,502 thousand).

As of 31 December 2015 and 2014, the Group does not possess any intangible assets pledged as security for liabilities or whose title is otherwise restricted.

## 23. Repossessed assets

Details of assets obtained by the Group by taking possession of collateral held as security against loans and advances as of 31 December 2015 are shown below:

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014</i>
Property	2,217,598	1,898,184
Vehicles	13,400	15,000
Other	57,514	416,317
Total	2,288,512	2,329,501

The Group's policy is to pursue timely realisation of the collateral in an orderly manner. The Group generally does not use the non-cash collateral for its own operations. The assets are measured at the lower of their carrying amount and fair value less costs to sell.

## 24. Other assets

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014</i>
Receivables	320,653	317,135
Receivables on cash transfers	29,336	46,730
Total other financial assets	349,989	363,865
Less allowance for impairment of financial assets	(45,203)	(48,317)
Total net other financial assets	304,786	315,548
Precious metals	421,580	235,226
Materials	191,552	182,973
Prepayments to suppliers	68,095	76,720
Unamortized insurance premium	27,033	40,625
Other prepaid taxes	24,044	53,743
Settlements with employees	10,385	2,057
Other	1,865	54,563
Total non-financial assets	744,554	645,907
Total other assets	1,049,340	961,455

Reconciliation of allowance account for losses on other assets is as follows:

<i>In thousand Armenian drams</i>	<i>Total</i>
As of 1 January 2014	80,847
Charge for the year	69,800
Amounts written off	(102,330)
As of 31 December 2014	48,317
Charge for the year	28,654
Amounts written off	(31,768)
As of 31 December 2015	45,203

## 25. Subordinated debt

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014</i>
Subordinated debt provided by related party	7,430,709	7,087,003
Subordinated debt from CBA	-	1,185,553
	7,430,709	8,272,556

Subordinate debt represents a long term borrowing agreements, which, in case of the Group's default, would be subordinated to the Group's other obligations, including deposits and other debt instruments.

Subordinated debt from related party is issued in USD, with average effective interest rate of 6.16 % per annum (2014: 6.2%, 2013: 6.86%) with contractual maturity from January 2017 to June 2021 (See note 37).

## 26. Amounts due to banks

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014 (restated)</i>	<i>2013 (restated)</i>
Repurchase agreements with CBA	5,302,646	6,507,102	–
Loans from banks	1,800,961	1,425,783	–
Correspondent accounts of other banks	235,850	204,385	146,835
Other amounts	91,818	57,554	4,711
Total amounts due to banks	<u>7,431,275</u>	<u>8,194,824</u>	<u>151,546</u>

As of 31 December 2015 one counterparty comprised 100% of total amount of Loans from banks (2014: 100%).

As of 31 December 2015 57% of correspondent accounts of other banks are concentrated within 2 counterparties (2014: 53%).

## 27. Amounts due to customers

<i>In thousand Armenian drams</i>	<i>2015</i>	<i>2014 (restated)</i>	<i>2013 (restated)</i>
Corporate customers			
Current/Settlement accounts	32,545,909	23,791,773	20,445,157
Time deposits	16,676,273	19,685,138	18,918,699
	<u>49,222,182</u>	<u>43,476,911</u>	<u>39,363,856</u>
Retail customers			
Current/Settlement accounts	18,584,272	11,584,161	9,899,118
Time deposits	43,623,681	41,278,696	35,663,790
	<u>62,207,953</u>	<u>52,862,857</u>	<u>45,562,908</u>
Total amounts due to customers	<u>111,430,135</u>	<u>96,339,768</u>	<u>84,926,764</u>

Customer deposits carry fixed rates.

As of 31 December 2015 included in amounts due to customers are deposits amounting to AMD 8,059,007 thousand (2014: AMD 9,402,378 thousand) held as security against loans, letters of credit issued, guarantees issued and other transaction related to contingent liabilities. The fair value of those deposits approximates their carrying amount.

As of 31 December 2015 the aggregate balance of top ten customers of the Group amounts to AMD 52,933,661 thousand (2014: AMD 44,385,328 thousand) or 47.5% of total customer accounts (2014: 46.1%).

## 28. Derivative financial liabilities

<i>In thousand Armenian drams</i>	<i>2015</i>			<i>2014</i>		
	<i>Notional amount</i>	<i>Fair value of assets</i>	<i>Fair value of liabilities</i>	<i>Notional amount</i>	<i>Fair value of assets</i>	<i>Fair value of liabilities</i>
Derivatives held for trading						
Swaps – foreign currency	4,160,250	–	14,495	3,251,100	–	180,645
Total derivative liabilities	<u>4,160,250</u>	<u>–</u>	<u>14,495</u>	<u>3,251,100</u>	<u>–</u>	<u>180,645</u>

## 29. Other liabilities

*In thousand Armenian drams*

	2015	2014
Accounts payables	181,430	165,251
Due to personnel	163,489	150,663
Total other financial liabilities	344,919	315,914
Provision for tax liabilities, fines and penalties	253,353	–
Tax payable, other than income tax	120,504	147,278
Grants related to assets	30,856	33,278
Other	6,046	6,380
Total other non-financial liabilities	410,759	186,936
Total other liabilities	755,678	502,850

Grants related to assets

*In thousand Armenian drams*

	2015	2014
At January 1	33,278	35,700
Recognition of income (Note 10)	(2,422)	(2,422)
As of December 31	30,856	33,278

## 30. Other borrowed funds

*In thousand Armenian drams*

	2015	2014 (restated)	2013 (restated)
Loans from CBA	4,031,622	3,718,236	2,878,619
Loans from other financial institutions	3,339,162	2,972,022	2,100,711
Loans from international financial organizations	2,443,824	2,492,124	2,212,246
Loans from Government of the RA	80,609	185,234	639,484
Total other borrowed funds	9,895,217	9,367,616	7,831,060

As of 31 December 2015 Loan from CBA represent loans received from the German-Armenian fund within the scope of retroactive financing for extending credits to the Small and Medium business, consumer and other purposes.

Loans from international financial organizations include loans from European Bank for Reconstruction and Development.

Loans from other financial organizations include loans from First Mortgage Company and Home for Youth UCO.

*Covenants*

The Group breached certain covenants under the loan agreement with the European Bank of Development and Reconstruction (EBRD). The Group did not obtain a waiver from the EBRD, therefore the loans amounting to AMD 2,443,824 thousand (2014: AMD 2,492,124 thousand) from the EBRD were classified as "Demand and less than 1 month" in maturity analysis in Note 37 and "Demand and less than 1 month" in liquidity risk analysis in Note 38.

## 31. Equity

As of 31 December 2015 the Bank's registered and paid-in share capital was AMD 7,002,033 thousand (2014: AMD 7,002,033 thousand).

In accordance with the Bank's statutes, the share capital consists of 23,340 ordinary shares, all of which have a par value of AMD 300,000 each and of 333 privileged shares, all of which have a par value of AMD 100 each.

### 31. Equity (continued)

The respective shareholdings as of 31 December 2015 and 31 December 2014 may be specified as follows:

<i>In thousand Armenian drams</i>	<i>2015</i>		<i>2014</i>	
	<i>Paid-in share capital</i>	<i>% of total paid-in capital</i>	<i>Paid-in share capital</i>	<i>% of total paid-in capital</i>
Advanced Global Investments LLC	6,651,900	95	6,651,900	95
Advanced Global Investments LLC (preference shares)	33	–	33	–
Saint Apostolic Church of Armenia	350,100	5	350,100	5
	<u>7,002,033</u>	<u>100</u>	<u>7,002,033</u>	<u>100</u>

The holders of ordinary shares are entitled to receive dividends as declared and are entitled to one vote per share at annual and general meetings of the Bank.

The preference shareholders are entitled to receive annual dividends amounting 20% of the nominal value of the shares they own if decision on dividend payment is made by authorized body.

According to decision of Meeting of Shareholders dated on 29 June 2015 dividends declared and paid by the Bank amounted to AMD 562,242 thousand (2014: AMD 286,014 thousand) for ordinary shares and AMD 6 thousand (2014: AMD 6 thousand) were paid to preferred shareholders. Dividends per ordinary share amounted to AMD 24,089 (2014: AMD 17,655), and dividends per preferred share amounted to AMD 19,8 (2014: AMD 19,8).

The share capital of the Bank was contributed by the shareholders in Armenian Drams and they are entitled to dividends and any capital distribution in Armenian Drams.

Distributable among shareholders reserves equal the amount of retained earnings, determined according to the Armenian legislation. Non-distributable reserves are represented by a reserve fund. The reserve has been created in accordance with the Bank's statutes that provide for the creation of a reserve for these purposes of not less than 20% of the Bank's share capital reported in statutory books.

### 32. Contingent liabilities and commitments

#### *Tax and legal matters*

The taxation system in Armenia is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are sometimes unclear, contradictory and subject to varying interpretation. Taxes are subject to review and investigation by tax authorities, which have the authority to impose fines and penalties. In the event of a breach of tax legislation, no liabilities for additional taxes, fines or penalties may be imposed by tax authorities once three years have elapsed from the date of the breach.

These circumstances may create tax risks in Armenia that are more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Armenian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant. Management believes that the Group has complied with all regulations and has completely settled all its tax liabilities.

Management also believes that the ultimate liability, if any, arising from legal actions and complaints taken against the Group, will not have a material adverse impact on the financial condition or results of future operations of the Group.

## 32. Contingent liabilities and commitments (continued)

### *Loan commitment, guarantee and other financial facilities*

In the normal course of business, the Group is a party to financial instruments with off-balance sheet risk in order to meet the needs of its customers. These instruments, involving varying degrees of credit risk, are not reflected in the consolidated statement of financial position.

As of 31 December the nominal or contract amounts were:

<i>In thousand Armenian drams</i>	2015	2014
Undrawn loan commitments	5,518,235	5,449,216
Letters of credit	–	466,572
Guarantees	1,691,965	1,615,421
	<u>7,210,200</u>	<u>7,531,209</u>
Reserves against credit related commitments	–	–
Total commitments and contingent liabilities	<u><u>7,210,200</u></u>	<u><u>7,531,209</u></u>

The maximum exposure to credit risk of loan commitments, guarantee and other financial facilities is best represented by the total amount of these commitments and contingent liabilities.

### *Operating lease commitments – Group as a lessee*

In the normal course of business the Group enters into other lease agreements for buildings and premises. The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

<i>In thousand Armenian drams</i>	2015	2014
Not later than 1 year	488,686	429,956
1 - 5 years	1,341,220	1,400,221
Later than 5 years	875,027	752,111
Total operating lease commitments	<u><u>2,704,933</u></u>	<u><u>2,582,288</u></u>

### *Insurance*

The insurance industry in Armenia is at developing stage and many forms of insurance protection common in other parts of the world are not yet generally available. However, as at 31 December 2015 the Group possesses insurance for its transportation (also compulsory motor third party liability insurance) and buildings, properties, ATMs, banking risks, electronic or computer crimes and for professional responsibility. Until the Group obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on the Group's operations and financial position.

### 33. Transactions with related parties

In accordance with IAS 24 Related Party Disclosures, parties are considered to be related if one party has ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. For the purpose of these consolidated financial statements, related parties include shareholders, members of Group's Management as well as other persons and enterprises related with and controlled by them respectively. The ultimate controlling party of the Group is Argentinean businessman E. Eurnekian.

A number of banking transactions are entered into with related parties. These include loans, deposits and other transactions. The volumes of related party transactions, outstanding balances at the year end, and related expense and income for the year are as follows:

<i>In thousand Armenian drams</i>	<i>2015</i>		<i>2014</i>	
	<i>Shareholders and parties related with them</i>	<i>Key management personnel and parties related with them</i>	<i>Shareholders and parties related with them</i>	<i>Key management personnel and parties related with them</i>
<i>Consolidated Statement of financial position</i>				
<i>Loans and advances to customers</i>				
Loans outstanding at January 1, gross	4,183,084	230,850	3,913,756	216,956
Loans issued during the year	5,826,359	514,541	3,607,362	565,533
Loan repayments during the year	(5,845,657)	(501,361)	(3,338,034)	(551,639)
Loans outstanding at December 31, gross	4,163,786	244,030	4,183,084	230,850
Less: allowance for loan impairment	(41,638)	(2,440)	(41,831)	(2,308)
Loans outstanding as of December 31	4,122,148	241,590	4,141,253	228,542
<i>Amounts due to customers</i>				
Deposits at January 1	20,432,445	147,256	15,251,822	108,463
Deposits received during the year	713,153,502	1,915,324	618,303,845	1,657,822
Deposits repaid during the year	(705,457,360)	(1,962,353)	(613,123,222)	(1,619,029)
Deposits as of December 31	28,128,587	100,227	20,432,445	147,256
<i>Amounts due to customers -Subordinated debt</i>				
Subordinated debt at January 1	7,087,003	–	6,225,413	–
Subordinated debt received during the year	–	–	–	–
Subordinated debt repaid during the year	–	–	–	–
Net result from FX revaluation	343,706	–	861,590	–
Subordinated debt as of December 31	7,430,709	–	7,087,003	–
<i>Consolidated statement of comprehensive income</i>				
Interest income	384,239	17,203	366,698	17,434
Fee and commission income	25,123	478	20,322	415
Other income	90,474	865	85,519	471
Interest expense	(1,571,553)	(5,999)	(1,400,256)	(6,632)
Impairment charge	193	(132)	(1,030)	(119)
Other operating expenses	(84,783)	(217)	(66,138)	(2,051)

The loans issued to directors and other key management personnel (and close family members) have maturity from 1 year to 20 years (2014: from 1 year to 20 years) and have interest rates of 5-24% (2014: 5-24%). The loans advanced to the directors are collateralised by gold, real estate, cash and other assets.

### 33. Transactions with related parties (continued)

Compensation of key management personnel was comprised of the following:

<i>In thousand Armenian drams</i>	2015	2014
Salaries and other short-term benefits	381,303	368,062
Total key management compensation	381,303	368,062

### 34. Fair value measurement

The Group's management determines the policies and procedures for both recurring fair value measurement, such as unquoted trading and available-for-sale securities, unquoted derivatives and for non-recurring measurement, such as assets held for sale.

External valuers are involved for valuation of significant assets, such as properties and repossessed assets. Involvement of external valuers is decided upon annually by the Board.

At each reporting date, the Management analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Group's accounting policies. For this analysis, the major inputs applied in the latest valuation are verified by agreeing the information in the valuation computation to contracts and other relevant documents. The Management, in conjunction with the Group's external valuers, also compares each the changes in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

Financial and non-financial assets and liabilities measured at fair value in the consolidated statement of financial position are presented below. This hierarchy groups financial and non-financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset and liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### Financial instruments that are not measured at fair value

The table below presents the fair value of financial assets and liabilities not measured at their fair value in the consolidated statement of financial position and analyses them by the level in the fair value hierarchy into which each fair value measurement is categorised.

<i>In thousand Armenian drams</i>	<i>As of 31 December 2015</i>			<i>Total carrying amount</i>
	<i>Level 1</i>	<i>Level 3</i>	<i>Total fair values</i>	
Financial assets				
Loans and advances to customers	–	80,922,222	80,922,222	82,945,627
Cash and cash equivalents	46,029,188	–	46,029,188	46,029,188
Amounts due from banks	–	9,148,697	9,148,697	9,148,697
Other financial assets	–	304,786	304,786	304,786
Financial liabilities				
Amounts due to customers	–	111,430,135	111,430,135	111,430,135
Other borrowed funds	–	9,895,217	9,895,217	9,895,217
Amounts due to banks	–	7,431,275	7,431,275	7,431,275
Subordinated debt	–	7,430,709	7,430,709	7,430,709
Other financial liabilities	–	344,919	344,919	344,919



### 34. Fair value measurement (continued)

#### Financial instruments that are not measured at fair value (continued)

<i>In thousand Armenian drams</i>	<i>As of 31 December 2014</i>			<i>Total carrying amount</i>
	<i>Level 1</i>	<i>Level 3</i>	<i>Total fair values</i>	
Financial assets				
Loans and advances to customers	–	91,277,743	91,277,743	93,384,045
Cash and cash equivalents	27,841,421	–	27,841,421	27,841,421
Amounts due from banks	–	6,916,220	6,916,220	6,916,220
Other financial assets	–	315,548	315,548	315,548
Financial liabilities				
Amounts due to customers	–	96,339,768	96,339,768	96,339,768
Other borrowed funds	–	9,367,616	9,367,616	9,367,616
Subordinated debt	–	8,272,556	8,272,556	8,272,556
Amounts due to banks	–	8,194,824	8,194,824	8,194,824
Other financial liabilities	–	315,914	315,914	315,914

#### *Amounts due from and to banks*

For assets and liabilities maturing within one month, the carrying amount approximates fair value due to the relatively short-term maturity of these financial instruments. For the assets and liabilities maturing in over one month, the fair value was estimated as the present value of estimated future cash flows discounted at the appropriate year-end market rates, which are mainly the same as current interest rates.

#### *Loans and advances to customers*

The estimated fair value of fixed interest rate instruments is based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risk and remaining maturity. Discount rates used depend on credit risk of the counterparty and ranged from 5 % to 24% per annum (2014: 5% to 24% per annum).

The fair value of the impaired loans is calculated based on expected cash flows from the sale of collateral. The value of collateral is based on appraisals performed by independent, professionally-qualified property valuers.

#### *Amounts due to customers*

The fair value of deposits from customers is estimated using discounted cash flow techniques, applying the rates that are offered for deposits of similar maturities and terms. The fair value of deposits payable on demand is the amount payable at the reporting date.

#### Financial instruments that are measured at fair value

<i>In thousand Armenian drams</i>	<i>As of 31 December 2015</i>	
	<i>Level 2</i>	<i>Total</i>
Financial assets		
Securities pledged under repurchase agreements	5,484,221	5,484,221
Investments available for sale	4,761,072	4,761,072
Trading securities	207,592	207,592
Total	10,452,885	10,452,885
Financial liabilities		
Derivative financial liabilities	14,495	14,495
Total	14,495	14,495
Net fair value	10,438,390	10,438,390

### 34. Fair value measurement (continued)

Financial instruments that are measured at fair value (continued)

<i>In thousand Armenian drams</i>	<i>As of 31 December 2014</i>	
	<i>Level 2</i>	<i>Total</i>
Financial assets		
Securities pledged under repurchase agreements	5,920,903	5,920,903
Investments available for sale	1,885,325	1,885,325
Total	7,806,228	7,806,228
Financial liabilities		
Derivative financial liabilities	180,645	180,645
Total	180,645	180,645
Net fair value	7,625,583	7,625,583

The methods and valuation techniques used for the purpose of measuring fair value are unchanged compared to the previous reporting period.

#### *Unquoted RA equity securities*

The fair value of Bank's investment in unquoted RA equity securities cannot be reliably measured and is therefore excluded from this disclosure. Refer to note 19 for further information about this equity investment.

Fair value measurement of non-financial assets and liabilities

<i>In thousand Armenian drams</i>	<i>As of 31 December 2015</i>	
	<i>Level 3</i>	<i>Total</i>
Non financial assets		
Land and Buildings	5,150,882	5,150,882
Total	5,150,882	5,150,882

<i>In thousand Armenian drams</i>	<i>As of 31 December 2014</i>	
	<i>Level 3</i>	<i>Total</i>
Non financial assets		
Land and Buildings	5,698,070	5,698,070
Total	5,698,070	5,698,070

### 34. Fair value measurement (continued)

#### Fair value measurement of non-financial assets and liabilities (continued)

##### *Fair value measurements in Level 3*

The Group's non financial assets and liabilities classified in Level 3 use valuation techniques based on significant inputs that are not based on observable market data. The financial assets and financial liabilities within this level can be reconciled from beginning to ending balance as follows:

<i>In thousand Armenian drams</i>	<i>Land and buildings</i>	<i>Total</i>
Non financial assets		
Balance as at 1 January 2015	5,826,965	5,826,965
Purchases	243,744	243,744
Gains/Loss recognised in other comprehensive income	(787,305)	(787,305)
Transfer between PPE categories	78,143	78,143
Accumulated depreciation	(210,665)	(210,665)
Net fair value at 31 December, 2015	5,150,882	5,150,882

<i>In thousand Armenian drams</i>	<i>Land and buildings</i>	<i>Total</i>
Non financial assets		
Balance as at 1 January 2014	5,626,000	5,626,000
Purchases	200,965	200,965
Accumulated depreciation	(128,895)	(128,895)
Net fair value at 31 December, 2014	5,698,070	5,698,070

Fair value of the Group's main property assets is estimated based on appraisals performed by independent, professionally-qualified property appraisers. The significant inputs and assumptions are developed in close consultation with management. The valuation processes and fair value changes are reviewed at each reporting date.

The appraisal was carried out using a comparative and income methods that reflect observed prices for recent market transactions for similar properties and incorporates adjustments for factors specific to the land in question, including plot size, location, encumbrances and current use and other.

The land and buildings were revalued in 2015. The buildings were previously revalued in 2013.

The significant unobservable input is the adjustment for factors specific to this particular property. The extent and direction of this adjustment depends on the number and characteristics of the observable market transactions in similar properties that are used as the starting point for valuation. Although this input is a subjective judgement, management considers that the overall valuation would not be materially affected by reasonably possible alternative assumptions.

### 35. Transferred financial assets and assets held or pledged as collateral

Transferred financial assets that are not derecognized in their entirety

The following table provides a summary of financial assets which have been transferred in such a way that part or all of the transferred financial assets do not qualify for derecognition:

		2015		
			Investment securities available for sale	Total
	Transferred financial asset	Trading securities		
Carrying amount of assets	Repurchase agreements	310,177	5,174,044	5,484,221
Total		310,177	5,174,044	5,484,221
Carrying amount of associated liabilities	Repurchase agreements	326,388	4,976,258	5,302,646
Total		326,388	4,976,258	5,302,646
Net position		(16,211)	197,786	181,575

		2014		
			Investment securities available for sale	Total
	Transferred financial asset	Trading securities		
Carrying amount of assets	Repurchase agreements	202,516	5,718,387	5,920,903
Total		202,516	5,718,387	5,920,903
Carrying amount of associated liabilities	Repurchase agreements	255,322	5,496,956	5,752,278
Total		255,322	5,496,956	5,752,278
Net position		(52,806)	221,431	168,625

#### Repurchase agreements

The securities sold under agreements to repurchase are transferred to a third party and the Group receives cash in exchange, or other financial assets. If the securities increase or decrease in value, the Group may, in certain circumstances, require, or be required, to pay additional cash collateral. The Group has determined that it retains substantially all the risks and rewards of these securities, which includes credit risk, market risk, country risk and operational risk, and therefore has not derecognized them. In addition, it recognized a financial liability for cash received.

Likewise, the Group may sell or repledge securities received as loans or purchased under reverse repurchase agreements but is obliged to return the securities. In this case, the counterparty retains substantially all the risks and rewards of ownership. Accordingly, the Group does not recognize such securities and records a separate asset for any possible collateral provided as cash.

As of 31 December 2015, carrying amount and fair value of securities sold under repurchase agreements amounted to AMD 5,484,221 thousand (2014: AMD 5,920,903 thousand), and included securities classified as available for sale and trading securities.

The associated liabilities, which are recorded against the cash received for such transactions, are presented in the consolidated statement of financial position as of 31 December 2015 as amounts due to banks with carrying amount of AMD 5,302,646 (2014: AMD 5,752,278 thousand).

Securities in the amount of AMD 786,549 thousand purchased by the Group under reverse repurchase agreements were repledged under repurchase agreements as of 31 December 2014.

### 36. Offsetting of financial instruments

The table below shows financial assets offset against financial liabilities in the consolidated statement of financial position, as well as the effect of enforceable master netting agreements and similar arrangements which do not result in an offset in the statement of financial position:

	<i>Gross amount of recognized financial assets</i>	<i>Gross amount of recognized financial liabilities set off in the statement of financial position</i>	<i>Net amount of financial assets recognized in the consolidated statement of financial position</i>	<i>Related amounts not offset in the consolidated statement of financial position</i>		
				<i>Financial instruments</i>	<i>Cash collateral received</i>	<i>Net amount</i>
<b>2015</b>						
Financial liabilities						
Repurchase agreements	5,302,646	–	5,302,646	(5,302,646)	–	–
Total	<u>5,302,646</u>	<u>–</u>	<u>5,302,646</u>	<u>(5,302,646)</u>	<u>–</u>	<u>–</u>
<b>2014</b>						
Financial assets						
Reverse repurchase agreements	842,390	–	842,390	(842,390)	–	–
Total	<u>842,390</u>	<u>–</u>	<u>842,390</u>	<u>(842,390)</u>	<u>–</u>	<u>–</u>
Financial liabilities						
Repurchase agreements	6,507,102	–	6,507,102	(5,920,903)	–	586,199
Total	<u>6,507,102</u>	<u>–</u>	<u>6,507,102</u>	<u>(5,920,903)</u>	<u>–</u>	<u>586,199</u>

### 37. Maturity analysis of assets and liabilities

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled. See Note 38 for the Group's contractual undiscounted repayment obligations.

	As of December 31, 2015								
In thousand Armenian drams	Demand and less than 1 month	From 1 to 3 months	From 3 to 12 months	Subtotal less than 12 months	From 1 to 5 years	More than 5 years	Subtotal over 12 months	No Maturity	Total
Assets									
Cash and cash equivalents	46,029,188	-	-	46,029,188	-	-	-	-	46,029,188
Trading securities		-	-	-	207,592	-	207,592	-	207,592
Amounts due from banks	3,880,403	-	3,903,162	7,783,565	-	1,365,132	1,365,132	-	9,148,697
Loans and advances to customers	6,976,806	5,702,285	23,695,226	36,374,317	24,038,369	22,532,941	46,571,310	-	82,945,627
Investments available for sale	-	5,140	655,788	660,928	3,327,862	830,076	4,157,938	-	4,818,866
Securities pledged under repurchase agreements	-	-	-	-	2,888,798	2,595,423	5,484,221	-	5,484,221
Property, plant and equipment	-	-	-	-	-	-	-	6,612,460	6,612,460
Intangible assets	-	-	-	-	-	-	-	187,008	187,008
Repossessed assets	-	-	2,288,512	2,288,512	-	-	-		2,288,512
Current income tax assets	-	-	131,654	131,654	-	-	-	-	131,654
Other assets	304,786	-	-	304,786	-	-	-	744,554	1,049,340
	<u>57,191,183</u>	<u>5,707,425</u>	<u>30,674,342</u>	<u>93,572,950</u>	<u>30,462,621</u>	<u>27,323,572</u>	<u>57,786,193</u>	<u>7,544,022</u>	<u>158,903,165</u>
Liabilities									
Amounts due to banks	7,348,959	1,316	-	7,350,275	8,437	72,563	81,000	-	7,431,275
Derivative liabilities	14,495	-	-	14,495	-	-	-	-	14,495
Amounts due to customers	55,941,809	9,503,510	41,355,464	106,800,783	4,550,860	78,492	4,629,352	-	111,430,135
Other borrowed funds	2,483,308	43,281	842,340	3,368,929	5,427,115	1,099,172	6,526,288	-	9,895,217
Deferred income tax liabilities	-	-	-		1,244,231	-	1,244,231	-	1,244,231
Other liabilities	344,919	-	-	344,919	410,749	-	410,759	-	755,678
Subordinated debt	-	-	-	-	2,266,076	5,164,633	7,430,709	-	7,430,709
	<u>66,133,490</u>	<u>9,548,107</u>	<u>42,197,804</u>	<u>117,879,401</u>	<u>13,907,478</u>	<u>6,414,860</u>	<u>20,322,339</u>	<u>-</u>	<u>138,201,740</u>
Net position	<u>(8,942,307)</u>	<u>(3,840,682)</u>	<u>(11,523,462)</u>	<u>(24,306,451)</u>	<u>16,555,143</u>	<u>20,908,712</u>	<u>37,463,854</u>	<u>7,544,022</u>	<u>20,701,425</u>
Accumulated gap	<u>(6,586,481)</u>	<u>(10,427,163)</u>	<u>(21,950,625)</u>		<u>(5,395,482)</u>	<u>15,513,230</u>			

### 37. Maturity analysis of assets and liabilities (continued)

	As of December 31, 2014								
In thousand Armenian drams	Demand and less than 1 month	From 1 to 3 months	From 3 to 12 months	Subtotal less than 12 months	From 1 to 5 years	More than 5 years	Subtotal over 12 months	No Maturity	Total
Assets									
Cash and cash equivalents	27,841,421	–	–	27,841,421	–	–	–	–	27,841,421
Amounts due from banks	1,851,085	955,521	2,997,189	5,803,795	–	1,112,425	1,112,425	–	6,916,220
Loans and advances to customers	5,802,023	5,831,040	26,190,028	37,823,091	25,229,259	30,331,695	55,560,954	–	93,384,045
Investments available for sale	–	442,007	599,273	1,041,280	97,130	804,708	901,838	–	1,943,118
Securities pledged under repurchase agreements	–	–	186,572	186,572	5,734,331	–	5,734,331	–	5,920,903
Property, plant and equipment	–	–	–	–	–	–	–	7,297,407	7,297,407
Intangible assets	–	–	–	–	–	–	–	253,290	253,290
Repossessed assets	–	–	2,329,501	2,329,501	–	–	–	–	2,329,501
Other assets	315,548	–	–	315,548	645,907	–	645,907	–	961,455
	<u>35,810,077</u>	<u>7,228,568</u>	<u>32,302,563</u>	<u>75,341,208</u>	<u>31,706,627</u>	<u>32,248,828</u>	<u>63,955,455</u>	<u>7,550,697</u>	<u>146,847,360</u>
Liabilities									
Amounts due to banks	6,828,882	1,365,942	–	8,194,824	–	–	–	–	8,194,824
Derivative liabilities	180,645	–	–	180,645	–	–	–	–	180,645
Amounts due to customers	41,915,336	10,584,731	39,122,348	91,622,415	4,617,888	99,465	4,717,353	–	96,339,768
Current income tax liabilities	–	–	125,931	125,931	–	–	–	–	125,931
Deferred income tax liabilities	–	–	–	–	1,358,887	–	1,358,887	–	1,358,887
Other borrowed funds	137,333	276,456	1,607,601	2,021,390	6,307,087	1,039,139	7,346,226	–	9,367,616
Other liabilities	315,914	–	–	315,914	186,936	–	186,936	–	502,850
Subordinated debt	4,055	–	1,160,700	1,164,755	7,107,801	–	7,107,801	–	8,272,556
	<u>49,382,165</u>	<u>12,227,129</u>	<u>42,016,580</u>	<u>103,625,874</u>	<u>19,578,599</u>	<u>1,138,604</u>	<u>20,717,203</u>	<u>–</u>	<u>124,343,077</u>
Net position	<u>(13,572,088)</u>	<u>(4,998,561)</u>	<u>(9,714,017)</u>	<u>(28,284,666)</u>	<u>12,128,028</u>	<u>31,110,224</u>	<u>43,238,252</u>	<u>7,550,697</u>	<u>22,504,283</u>
Accumulated gap	<u>(13,572,088)</u>	<u>(18,570,649)</u>	<u>(28,284,666)</u>	<u>–</u>	<u>(16,156,638)</u>	<u>14,953,586</u>	<u>–</u>	<u>–</u>	<u>–</u>

The maturity analysis does not reflect the historical stability of current accounts. Their repayment has historically taken place over a longer period than indicated in the tables above. These balances are included in amounts due in the period "Demand and less than 1 month" in the tables above.

Included in amounts due to customers are term deposits of individuals. In accordance with the Armenian legislation, the Group is obliged to repay term deposits of individuals upon demand of a depositor.

### 38. Risk management

The Group's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks.

The process of risk management is organized in accordance with the mission, principal and interim objectives of the Group and is designed to improve the financial position and the reputation of the Group.

### 38. Risk management (continued)

The aim of the risk management process is the assistance to the management of the Group in making decisions in the framework of risk mitigation measures, limits and internal acts for effectively managing the risks related to the assets and liabilities of the Group and its customers by the means of excluding or minimizing the possible losses related to the risks, ensuring the acceptable level of profitability, liquidity and solvency. The risk management is based on procedures, regulations, norms and limits, approved by the Group's authorized body. The identification, measurement, supervision and monitoring of the Group's risks are ongoing and regular processes. The risk analysis is an integral part of the Group's strategic planning, as well as the evaluation of investment programs. The Group's risks management principles include: the implementation of non-standard risk management procedures in critical situations, periodical implementation of stress scenarios for testing the financial stability, avoiding the concentrations of business processes in the assets and loan portfolio, diversification of the Group's assets and liabilities, implementation of monitoring by a frequency consistent with the risks undertaken by the Group, management of the risk concentrations, the ongoing cooperation between the risk management administration and departments.

#### *Risk management structure*

The risk management is organized and coordinated by the Executive Director in accordance with the internal legal acts approved by the Bank's Board. The risk management is implemented in a clear and documented manner for all business processes described, through appropriate internal legal acts and limits determined for all the processes and operations.

#### *The Board*

The Board is responsible for the overall supervision of risk management and risk management policy, as well as approval of the policies related to the risk management, based on which the Bank's Executive Director organizes the risk management, taking into consideration the management limits and the requirements of the Bank's internal legal acts.

#### *Direction*

The Bank's Executive Board implements the following for the purpose of risk management:

- ▶ Approval of complex measures, in agreement with the Board, based on the Group's risk management, associated with the Group's profitability in the critical situations, as well as operating, strategic, reputational and legal risks.
- ▶ Determining prohibitions for several transactions,
- ▶ Determining limits for transactions without collateral in inter-bank markets,
- ▶ Determining internal norms for banking risks regulation and supervision.

The Executive Board is responsible for the management of the Group's assets and liabilities, as well as the overall financial system. The Bank's Executive Board is also responsible for the Group's liquidity financial risks. The Executive Board is designed to fulfill the functions of the Group's Assets and Liabilities Management Committee.

#### *Risk management division*

The main functions of the risk management division are:

- ▶ Elaboration and implementation of active mechanisms and processes for risk management in the Group, as well as monitoring over their implementation,
- ▶ Analysis of the risk level of loans issued by the Group and the monitoring over the lending process in the framework of program loans,
- ▶ Monitoring of issued loans, identification of issues related to them and reporting,
- ▶ Supervision over the evaluation of pledged property and periodical revaluations of the pledged property.
- ▶ Organization of the insurance process of the Group's property,
- ▶ Management of the doubtful loans portfolio.

#### *Internal audit*

Risk management processes throughout the Group are audited annually by the internal audit function that examines both the adequacy of the procedures and the Group's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Bank's Board.



### 38. Risk management (continued)

#### *Risk measurement and reporting systems*

Depending upon various factors, the Group divides the risks into the internal and external risks.

The external risks include the country, legislation, force-major factors, price and competition risks.

Internal risks of the Group are the risks associated with its activity. They include the credit, operational, liquidity, interest rate, currency, reputational, capital decrease, staff and money laundering risks.

The country risk is managed by the Bank using the rating of international rating agencies (Moody's, S&P, Fitch), granted to international banks and organizations. The risk management division monitors the rating of internal bank counterparties of the Group and quarterly presents to the Bank's Executive Board approval, the limits for each bank.

The minimal possible price risk level is ensured in the framework of the following measures: analysis of the financial markets' structural, volume and price indicators' dynamics, and liquidity of several financial instruments, as well as identification of current trades, assessment of possible losses on a monthly basis using the stress testing, determination of limits for financial instruments (by types of transactions with securities, by dealer, by issuer), diversification of securities portfolio by issuer, industry, maturity profile etc.

The management of competition risk is implemented by the business divisions and marketing department, by periodically comparing the range of services and conditions provided by the Group and its competitors.

The interest rate risk is managed by the Risk Management Division of the Group by elaborating and implementing interest rate mitigation mechanisms/models, based on which the Group's Assets and Liabilities Management Committee makes decisions. The Risk Management Division has elected to use the models interest rate change sensitivity gap, duration and basic risk. Interest rate change sensitivity gap and duration models are implemented through stress testing on a monthly basis. The interest rate basic risk is managed through stress tests by implementing scenarios of different severity on a quarterly basis.

For liquidity risk management purposes daily discussions are held around the structure of assets and liabilities maturity profiles and the liquidity gap, as well as supervision is established over the weight of investments in highly liquid instruments. For mitigation of the liquidity risk the Group's Risk management division presents monthly analysis of the Group's expected repayments, amounts to be lent and the positions to the Group's Assets and Liabilities Management Committee. The liquidity risk management includes the elaboration of pricing mechanisms for assets of the Group, limits of amounts attracted by the Group, their types or gross interest expenses, limits on concentrations of the financial sources used by the Group for fulfilling the liquidity requirements, the diversification of the maturities of the borrowings, limits on the borrowings attracted from the Group's related parties aimed at satisfying the liquidity needs, principles and methods for determining the interest rate risk limit, including the interest rate risk and limits related to the off-balance sheet items, the intended level of interest margins, mechanisms and procedures of making decisions on attraction and attribution of financial means, acceptable limits of maturity gaps between the Group's assets and liabilities, the ways of coordinating the Group's other divisions activities, who can influence the Group's liquidity level by their operations, the extraordinary liquidity requirements fulfilment programs (which can arise from reduction of the income, increase of doubtful assets, concentrations of deposits), the forms of reports on liquidity management to be submitted to the Group's executive body and Board.

The capital decrease risk measurement mechanisms are the norms determined internally and by the CBA (capital adequacy, one borrower risk etc.) The stress tests implemented monthly allow determining the maximum loss of capital, depending on different circumstances.

The staff risk is managed by the Staff management department, which periodically observes the vacancies and offered conditions existing in the RA banking system, as well as organizes trainings for improving the professional skills level of the employees by using internal and external resources.

The money laundering risk management is conducted by the financial observations department, which operates in accordance with the requirements of anti money laundering legislation and Bank's internal legal acts.

#### *Excessive risk concentrations*

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location.

For avoiding the excessive risk concentrations, the Group's policy and processes includes special principles aimed at maintaining diversified assets types, loan and securities portfolios.

### 38. Risk management (continued)

#### Credit risk

The Group takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Group by failing to discharge an obligation. Credit risk is the most important risk for the Group's business; management therefore carefully manages its exposure to credit risk. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities that bring debt securities and other bills into the Group's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as loan commitments. The credit risk is managed in accordance with the Group's credit policy and the internal legal acts regulating the sphere. The risk management division implements daily monitoring of the loan portfolio, calculation of dynamics based on the structured series and analysis of the quality of loan portfolio by products and branches, which is used for forecasting the qualitative indicators of the loan portfolio. The risk management division also conducts monitoring of different loan types in accordance with approved procedures, and monitors also other loans if it is necessary in case of worsening of the borrower's creditability. The loans issued by the Group are also approved by the risk management division in accordance with the requirements of internal legal acts for reducing the credit risk. The credit risk management and control are centralised in Risk Management Division and reported to the Executive Board regularly.

As of December 31, 2015 and 2014 the carrying amounts of the Group's financial assets best represent the maximum exposure to credit risk related to them, without taking account of any collateral held or other credit enhancements.

#### Risk concentrations

##### *Geographical sectors*

The following table breaks down the Group's main credit exposure at their carrying amounts, as categorized by geographical region as of December 31 2015 and 31 December 2014.

<i>In thousand Armenian drams</i>	<i>Armenia</i>	<i>Other non-OECD countries</i>	<i>OECD countries</i>	<i>Total</i>
Cash and cash equivalents	42,002,034	1,705,281	2,321,873	46,029,188
Trading securities	207,592	-	-	207,592
Amounts due from banks	8,292,328	194,690	661,679	9,148,697
Loans and advances to customers	79,448,566	3,484,204	12,857	82,945,627
Investments available for sale	4,206,095	-	612,771	4,818,866
Securities pledged under repurchase agreements	5,484,221	-	-	5,484,221
Other financial assets	120,027	30,959	153,800	304,786
As of 31 December 2015	<u>139,760,863</u>	<u>5,415,134</u>	<u>3,762,980</u>	<u>148,938,977</u>

<i>In thousand Armenian drams</i>	<i>Armenia</i>	<i>Other non-OECD countries</i>	<i>OECD countries</i>	<i>Total</i>
Cash and cash equivalents	25,393,181	1,500,697	947,543	27,841,421
Amounts due from banks	5,898,982	876,929	140,309	6,916,220
Loans and advances to customers	89,857,563	23,963	3,502,519	93,384,045
Investments available for sale	1,426,298	-	516,820	1,943,118
Securities pledged under repurchase agreements	5,920,903	-	-	5,920,903
Other financial assets	135,768	152,559	27,221	315,548
As of 31 December 2014	<u>128,632,695</u>	<u>2,554,148</u>	<u>5,134,412</u>	<u>136,321,255</u>

Assets have been classified based on the country in which the counterparty is located.

### 38. Risk management (continued)

#### Risk limit control and mitigation policies

The Group manages limits and controls concentrations of credit risk wherever they are identified – in particular, to individual counterparties and groups, and to industries and countries.

The Group structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to geographical and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review, when considered necessary. Limits on the level of credit risk by product, industry sector and by country are approved quarterly by the Credit Committee.

The exposure to any one borrower including banks and financial organizations is further restricted by sub-limits covering on- and off-balance sheet exposures.

Exposure to credit risk is also managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate.

Some other specific control and mitigation measures are outlined below.

#### *Collateral*

The Group employs a range of policies and practices to mitigate credit risk. The most traditional of these is the taking of security for loans to customers, which is common practice. The Group implements guidelines on the acceptability of specific classes of collateral or credit risk mitigation. The principal collateral types for loans and advances are:

- ▶ Mortgages over residential properties;
- ▶ Charges over business assets such as premises, equipment, inventory and vehicles.
- ▶ Gold and cash

Longer-term finance and lending to corporate entities are generally secured; revolving individual credit facilities are generally unsecured. In addition, in order to minimise the credit loss the Group will seek additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant individual loans and advances. Collateral held as security for financial assets other than loans and advances is determined by the nature of the instrument. Generally no collaterals are required for provision of loans and advances to banks. The exception is collaterals obtained under repurchase agreements and securities borrowing transactions. Debt securities, treasury and other eligible bills are generally unsecured.

The analysis of gross loan portfolio by collateral is represented as follows:

*In thousand Armenian drams*

	2015	2014
Loans collateralized by real estate	49,805,080	55,692,182
Loans collateralized by gold	11,191,936	10,092,218
Loans collateralized by guarantees of enterprises	4,077,012	4,006,529
Loans collateralized by vehicles	2,778,470	4,353,145
Loans collateralized by cash	6,500,593	6,511,505
Loans collateralized by inventories	374,423	2,309,944
Loans collateralized by equipment	2,316,309	686,239
Other collateral	6,228,448	8,556,356
Unsecured loans	3,698,687	5,653,195
Total loans and advances to customers (gross)	86,970,958	97,861,313

The amounts presented in the table above are carrying values of the loans, and do not necessarily represent the fair value of the collaterals. Estimates of market values of collaterals are based on valuation of the collateral at the date when loans were provided. Generally they are not updated unless loans are assessed as individually impaired.

The fair value of collateral that the Group holds relating to the loans with individual signs of impairment at 31 December 2015 amounts to AMD 8,082,905 thousand (2014: AMD 6,461,334 thousand).

### 38. Risk management (continued)

#### Risk limit control and mitigation policies (continued)

##### *Credit-related commitments*

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and letters of credit carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Group on behalf of a customer authorising a third party to draw drafts on the Group up to a stipulated amount under specific terms and conditions – are collateralised by the underlying shipments of goods to which they relate and therefore carry less risk than a direct loan.

Commitments to extend credit represent unused portions of authorisations to extend credit in the form of loans. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to loss in an amount equal to the total unused commitments.

However, the likely amount of loss is less than the total unused commitments, as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group monitors the term to maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than shorter-term commitments.

#### Impairment and provisioning policies

The main considerations for the loan impairment assessment include whether any payments of principal or interest are overdue by more than 90 days or there are any known difficulties in the cash flows of counterparties, credit rating downgrades, or infringement of the original terms of the contract. The Group estimates impairment for loans based on an analysis of the future cash flows for impaired loans and based on its past loss experience for portfolios of loans for which no indications of impairment have been identified approaching conservatively. The Group addresses impairment assessment into areas: individually assessed allowances and collectively assessed allowances.

##### *Individually assessed allowances*

The Group determines the allowances appropriate for each individually significant loan or advance on an individual basis. Items considered when determining allowance amounts include the sustainability of the counterparty's business plan, its ability to improve performance once a financial difficulty has arisen, projected receipts and the expected dividend payout should bankruptcy ensue, the availability of other financial support and the realizable value of collateral, and the timing of the expected cash flows. The impairment losses are evaluated at each reporting date, unless unforeseen circumstances require more careful attention.

##### *Collectively assessed allowances*

Allowances are assessed collectively for losses on loans and advances that are not significant (including credit cards, residential mortgages and unsecured consumer lending) and for individually significant loans and advances where there is not yet objective evidence of individual impairment. Allowances are evaluated on each reporting date with each portfolio receiving a separate review.

The collective assessment takes account of impairment that is likely to be present in the portfolio even though there is not yet objective evidence of the impairment in an individual assessment. Impairment losses are estimated by taking into consideration of the following information: historical losses on the portfolio, market loss experience, current economic conditions, the approximate delay between the time a loss is likely to have been incurred and the time it will be identified as requiring an individually assessed impairment allowance, and expected receipts and recoveries once impaired.

Financial guarantees and letters of credit are assessed and provision made in a similar manner as for loans.

### 38. Risk management (continued)

#### Impairment and provisioning policies (continued)

##### *Loans and advances neither past due or impaired*

The table below shows the credit quality by class of asset for loans and advances to customers:

	<i>Neither past due nor impaired</i>			<i>Past due but not individually impaired</i>	<i>Individually impaired</i>	<i>Total</i>
	<i>High grade</i>	<i>Standard grade</i>	<i>Sub-standard grade</i>			
<i>31 December 2015</i>						
Loans and advances to customers	6,500,593	71,630,487	–	1,774,513	7,065,365	86,970,958
	<i>Neither past due nor impaired</i>			<i>Past due but not individually impaired</i>	<i>Individually impaired</i>	<i>Total</i>
	<i>High grade</i>	<i>Standard grade</i>	<i>Sub-standard grade</i>			
<i>31 December 2014</i>						
Loans and advances to customers	6,511,505	82,924,765	–	1,719,349	6,705,694	97,861,313

##### *Past due but not individually impaired loans*

Past due loans and advances include loans that are past due but not individually impaired. Analysis of past due loans by age and by class is provided below.

	<i>2015</i>				<i>Total</i>
	<i>Less than 30 days</i>	<i>31 to 60 days</i>	<i>61 to 90 days</i>	<i>More than 91 days</i>	
<i>In thousand Armenian drams</i>					
Loans and advances to customers					
Manufacture	–	2,693	–	12,796	15,489
Agriculture	11,723	2,513	4,172	34,486	52,894
Construction	12,574	–	–	–	12,574
Trade	14,753	1,960	3,495	34,247	54,455
Transport and communication	–	–	–	13,950	13,950
Consumer loans to individuals	249,086	164,168	92,860	652,281	1,158,395
Mortgage	147,543	54,720	66,002	172,776	441,041
Services	–	144	–	–	144
Other sectors	898	–	13,249	11,424	25,571
Total	436,577	226,198	179,778	931,960	1,774,513
	<i>2014</i>				<i>Total</i>
	<i>Less than 30 days</i>	<i>31 to 60 days</i>	<i>61 to 90 days</i>	<i>More than 91 days</i>	
<i>In thousand Armenian drams</i>					
Loans and advances to customers					
Manufacture	10,867	4,646	–	4,476	19,989
Agriculture	37,230	21,358	7,857	34,424	100,869
Construction	8,218	–	–	287	8,505
Trade	19,822	23,820	4,975	75,270	123,887
Consumer loans to individuals	243,327	145,475	132,518	342,103	863,423
Mortgage	213,685	100,781	4,446	72,385	391,297
Other sectors	30,446	145,182	–	35,751	211,379
Total	563,595	441,262	149,796	564,696	1,719,349

### 38. Risk management (continued)

#### Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates and foreign exchange rates. The Bank classifies exposures to market risk into either trading or non-trading portfolios. The market risk for the trading portfolio is managed and monitored based on a VaR methodology which reflects the interdependency between risk variables. Non-trading positions are managed and monitored using other sensitivity analyses.

#### Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The Board of Directors has established limits on the interest rate gaps for stipulated periods. Positions are monitored on a daily basis.

The following table demonstrates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, of the Group's comprehensive income statement.

The sensitivity of the income statement is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate non-trading financial assets and financial liabilities held at 31 December 2015. The sensitivity of equity is calculated by revaluing fixed rate available-for-sale financial assets at 31 December 2015 for the effects of the assumed changes in interest rates. The sensitivity of equity is analysed by maturity of the asset. The total sensitivity of equity is based on the assumption that there are parallel shifts in the yield curve.

<i>In thousand Armenian drams</i>	<i>Increase in basis points 2015</i>	<i>Sensitivity of net interest income 2015</i>	<i>Sensitivity of equity 2015</i>
<i>Currency</i>			
AMD	5%	(16,092)	(131,461)
USD	1%	–	(80,656)
	<i>Decrease in basis points 2015</i>	<i>Sensitivity of net interest income 2015</i>	<i>Sensitivity of equity 2015</i>
<i>Currency</i>			
AMD	(5%)	16,092	131,461
USD	(1%)	–	80,656
	<i>Increase in basis points 2014</i>	<i>Sensitivity of net interest income 2014</i>	<i>Sensitivity of equity 2014</i>
<i>Currency</i>			
AMD	1%	–	11,451
USD	1%	–	–
	<i>Decrease in basis points 2014</i>	<i>Sensitivity of net interest income 2014</i>	<i>Sensitivity of equity 2014</i>
<i>Currency</i>			
AMD	(1%)	–	11,451
USD	(1%)	–	–

#### Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The currency risk is managed using the standard and VaR methodologies. The Board of Directors has set limits on positions by currency.

The tables below indicate the currencies to which the Group had significant exposure at 31 December 2015 on its non-trading monetary assets and liabilities and its forecast cash flows. The analysis calculated the effect of a reasonably possible movement of the currency rate against the Armenian dram, with all other variables held constant on the income statement (due to the fair value of currency sensitive non-trading monetary assets and liabilities) and equity (due to the change in fair value of equity instruments). A negative amount in the table reflects a potential net reduction in income statement or equity, while a positive amount reflects a net potential increase.

### 38. Risk management (continued)

#### Currency risk (continued)

<i>In thousand Armenian drams</i>	<i>As of 31 December 2015</i>		<i>As of 31 December 2014</i>	
	<i>Change in currency rate in %</i>	<i>Effect on profit before tax</i>	<i>Change in currency rate in %</i>	<i>Effect on profit before tax</i>
Currency				
USD	10%	(117,632)	5%	92,352
USD	(10%)	117,632	(5%)	(92,352)
EUR	14%	(17,437)	8%	(16,905)
EUR	(14%)	17,437	(8%)	16,905

The Group's exposure to foreign currency exchange risk is as follows:

<i>In thousand Armenian drams</i>	<i>Armenian Dram</i>	<i>Freely convertible currencies</i>	<i>Non-freely convertible currencies</i>	<i>Total</i>
<b>Assets</b>				
Cash and cash equivalents	20,851,715	22,714,029	2,463,444	46,029,188
Trading securities	207,592	–	–	207,592
Amounts due from banks	833,632	7,955,830	359,235	9,148,697
Loans and advances to customers	25,034,686	57,907,423	3,518	82,945,627
Investments available for sale	2,719,080	2,099,786	–	4,818,866
Securities pledged under repurchase agreements	5,484,221	–	–	5,484,221
Other financial assets	45,530	258,400	856	304,786
	<u>55,176,456</u>	<u>90,935,468</u>	<u>2,827,053</u>	<u>148,938,977</u>
<b>Liabilities</b>				
Amounts due to banks	7,132,604	173,415	125,256	7,431,275
Derivative liabilities	14,495	–	–	14,495
Amounts due to customers	22,775,951	86,654,333	1,999,851	111,430,135
Other borrowed funds	8,447,122	1,448,095	–	9,895,217
Other liabilities	323,493	21,426	–	344,919
Subordinated debt	–	7,430,709	–	7,430,709
	<u>38,693,665</u>	<u>95,727,978</u>	<u>2,125,107</u>	<u>136,546,750</u>
Net position as of 31 December 2015	<u>16,482,791</u>	<u>(4,792,510)</u>	<u>701,946</u>	<u>12,392,227</u>
Commitments and contingent liabilities as of 31 December 2015	<u>3,616,861</u>	<u>3,386,546</u>	<u>206,793</u>	<u>7,210,200</u>
Total financial assets	<u>54,246,284</u>	<u>80,748,550</u>	<u>1,326,421</u>	<u>136,321,255</u>
Total financial liabilities, 31 December 2014	<u>43,040,284</u>	<u>78,991,644</u>	<u>639,395</u>	<u>122,671,323</u>
Net position as of 31 December 2014	<u>11,206,000</u>	<u>1,756,906</u>	<u>687,026</u>	<u>13,649,932</u>
Commitments and contingent liabilities as of 31 December 2014	<u>3,399,129</u>	<u>4,091,377</u>	<u>40,703</u>	<u>7,531,209</u>

Freely convertible currencies represent mainly US dollar amounts, but also include currencies from other OECD countries. Non-freely convertible amounts relate to currencies of CIS countries, excluding Republic of Armenia.

### 38. Risk management (continued)

#### Liquidity risk

Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily bases. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The Group maintains a portfolio of highly marketable and diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. In addition, the Group maintains an obligatory minimum reserve deposits with the Central Bank of Armenia equal to 2% of certain obligations of the Bank denominated in Armenian drams and 20% on certain obligations of the Bank denominated in foreign currency (see Note 15) The liquidity position is assessed and managed under a variety of scenarios, giving due consideration to stress factors relating to both the market in general and specifically to the Bank.

The liquidity management of the Group requires considering the level of liquid assets necessary to settle obligations as they fall due; maintaining access to a range of funding sources; maintaining funding contingency plans and monitoring balance sheet liquidity ratios against regulatory requirements. The Bank calculates liquidity ratios in accordance with the requirement of the Central Bank of Armenia.

<i>As at 31 December, these ratios were as follows:</i>	<i>Not audited</i>	
	<i>2015, %</i>	<i>2014, %</i>
N21- Total liquidity ratio (Highly liquid assets / Total assets)	31.06	25.21
N22- Current liquidity ratio(Highly liquid assets / liabilities on demand)	91.02	89.96

#### *Analysis of financial liabilities by remaining contractual maturities.*

The table below summarizes the maturity profile of the Group's financial liabilities at 31 December based on contractual undiscounted repayment obligations. See Note 37 for the expected maturities of these liabilities. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Group expects that many customers will not request repayment on the earliest date the Group could be required to pay and the table does not reflect the expected cash flows indicated by the Group's deposit retention history.

*In thousand Armenian drams*

	<i>2015</i>					
	<i>Demand and less than 1 month</i>	<i>From 1 to 3 months</i>	<i>From 3 to 12 months</i>	<i>From 1 to 5 years</i>	<i>More than 5 years</i>	<i>Total</i>
Financial liabilities						
Amounts due to banks	7,352,805	1,317	–	8,437	72,563	7,435,122
Derivative liabilities	14,495	–	–	–	–	14,495
Amounts due to customers	55,961,773	9,604,329	43,285,690	5,368,615	152,752	114,373,159
Other borrowed funds	2,483,486	43,474	899,924	6,796,265	1,660,959	11,884,108
Other financial liabilities	344,919	–	–	–	–	344,919
Subordinated debt	–	–	–	2,473,537	6,818,875	9,292,412
Total undiscounted financial liabilities	<u>66,157,478</u>	<u>9,649,120</u>	<u>44,185,614</u>	<u>14,646,854</u>	<u>8,705,149</u>	<u>143,344,215</u>
Commitments and contingent liabilities	<u>5,549,350</u>	<u>199,223</u>	<u>1,180,246</u>	<u>304,304</u>	<u>–</u>	<u>7,233,123</u>



### 38. Risk management (continued)

#### Liquidity risk (continued)

*In thousand Armenian  
drams*

	2014					
	<i>Demand and less than 1 month</i>	<i>From 1 to 3 months</i>	<i>From 3 to 12 months</i>	<i>From 1 to 5 years</i>	<i>More than 5 years</i>	<i>Total</i>
Financial liabilities						
Amounts due to banks	6,828,882	1,383,802				8,212,684
Derivative liabilities	180,645	–	–	–	–	180,645
Amounts due to customers	41,952,679	10,708,056	40,979,188	5,455,220	190,138	99,285,281
Other borrowed funds	137,404	279,117	1,675,909	7,954,715	1,567,236	11,614,381
Other financial liabilities	315,913	–	–	–	–	315,913
Subordinated debt	4,055	–	1,211,182	8,504,730	–	9,719,967
Total undiscounted financial liabilities as of December 31, 2014	<u>49,419,578</u>	<u>12,370,975</u>	<u>43,866,279</u>	<u>21,914,665</u>	<u>1,757,374</u>	<u>129,328,871</u>
Commitments and contingent liabilities as of December, 2014	<u>5,549,350</u>	<u>199,223</u>	<u>1,180,246</u>	<u>304,304</u>	<u>–</u>	<u>7,233,123</u>

The Group has received significant funds from its shareholder and its related parties. Any significant withdrawal of these funds would have an adverse impact on the operations of the Group. Management believes that this level of funding will remain with the Group for the foreseeable future and that in the event of withdrawal of funds, the Group would be given sufficient notice so as to realise its liquid assets to enable repayment.

#### Operational risk

The primary responsibility for the development and implementation of controls to address operational risk is assigned to the Executive Board of the Group. Operational risk is the risk of incompatibility of the Group's operations and procedures to the legislation in force or their breach, the lack of information of the Group's staff and their errors, the losses from insufficiency of the functional properties of the information technologies and systems implemented by the Group. The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness.

The operational risk management is conducted in a clear and documented manner for all the business processes described, through the internal legal acts regulating those business process, as well as limits for all the processes and operations, and double control mechanisms for all transactions. The more actual operational risk management is described below.

Legal risk: all the standard contract forms of the Group are prepared by the Group's Legal Department by cooperating with the Group's appropriate departments and are approved by the Group's Executive Board. In the Group's day-to-day operations non-standard contracts between the Group and third parties are allowed only in case of appropriate conclusion from the Group's Legal Department.

The IT risks are managed in accordance with internal legal acts.

The risk mitigation mechanisms for the process are:

- ▶ Regulation of all business processes by internal legal acts,
- ▶ Physical protection of the Group's assets and critical documents (including loan contracts)
- ▶ Establishing and maintaining limits,
- ▶ Common preservation of property and records,
- ▶ Implementation and archiving of data journals,

Implementation of double control mechanism in recording transactions.

### 38. Risk management (continued)

#### Operational risk (continued)

The internal audit periodically assesses the internal control system effectiveness and adequacy with the Group's risks and supervises the Group's activity and operational risks.

The Group's correspondence with the standards is accompanied by the internal auditor's periodic observations. The results of those observations are discussed by the Group's management's appropriate representative to whom it concerns. The summaries of the observations are submitted to the Board.

### 39. Capital adequacy

The Group maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Group's capital is monitored using, among other measures, the rules and ratios established by the Basel Committee on Banking Supervision ("BIS rules/ratios") and adopted by the Central Bank of Armenia in supervising the Bank.

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.

The minimum ratio between total capital and risk weighted assets required by the Central Bank of Armenia is 12%. Regulatory capital consists of Tier 1 capital, which comprises share capital, share premium, retained earnings including current year profit, and general reserve. Regulatory capital is calculated in accordance with the requirements of the Central Bank of Armenia. The other component of regulatory capital is Tier 2 capital, which includes revaluation reserves.

As of 31 December 2015 and 2014 the amount of regulatory capital, risk weighted assets and capital adequacy ratio calculated in accordance with the requirements of Central Bank of Armenia are provided below.

In thousand Armenian drams	<i>Not audited</i>	
	2015	2014
Tier 1 capital	12,189,182	12,375,866
Tier 2 capital	6,094,591	4,993,381
Total regulatory capital	18,283,773	17,369,247
Risk-weighted assets	135,784,712	140,559,654
Capital adequacy ratio	13.47%	12.36%

The risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature of and reflecting an estimate of credit, market and operating risks.

The Bank has complied with externally imposed capital requirements through the period.

On 30 December 2014, the Central Bank of Armenia changed the requirement on minimum regulatory capital for local banks from AMD 5,000,000 thousand to AMD 30,000,000 thousand, effective from 1 January 2017.

As at 31 December 2015, the regulatory capital of the Bank amounted to AMD 18,283,773 thousand (2014: AMD 17,369,247 thousand). The parent of the Bank has confirmed that it will provide the required replenishment of the Bank's total capital by the end of 2016 to ensure the compliance of the Bank with the new requirement by 1 January 2017.