



Converse Bank CJSC

Consolidated financial statements

For the period ended 31 December 2019

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Consolidated statement of financial position as of 31 December 2019

(thousands of Armenian drams)

	Notes	31/12/2019	31/12/2018
Assets			
Cash and cash equivalents	6	52,343,932	40,470,858
Trading securities	7	646,487	1,160,345
Amounts due from banks	8	11,737,257	5,212,487
Loans and advances to customers	9	226,678,839	196,282,332
Investment securities	10	20,326,218	18,356,454
Investment securities pledged under repurchase agreements	10	-	8,092,013
Property, plant and equipment	11	10,175,489	6,739,038
Intangible assets	12	337,260	296,331
Reposessed assets	13	2,023,928	1,977,614
Other assets	14	2,289,063	2,531,906
Total assets		326,558,473	281,119,378
Liabilities			
Amounts due to banks	15	6,717,884	13,963,370
Derivative financial liabilities	16	220,078	26,583
Amounts due to customers	17	222,172,144	187,214,116
Debt securities issued	18	19,920,288	16,653,444
Current income tax liabilities		522,946	199,430
Deferred income tax liabilities	19	1,261,850	938,233
Other borrowed funds	20	21,177,406	15,684,413
Lease liabilities	11	2,085,366	
Subordinated debt	21	5,806,646	5,852,819
Provisions on commitments and contingencies	22	41,851	70,056
Other liabilities	14	1,659,775	1,482,613
Total liabilities		281,586,234	242,085,077
Equity	23		
Share capital		16,416,633	16,416,633
Share premium		63,233	63,233
Statutory general reserve		2,798,799	1,898,319
Revaluation surplus for land and buildings		4,021,187	3,057,881
Revaluation reserve for financial assets at FVOCI		790,516	1,651,410
Retained earnings		20,881,871	15,946,825
Total equity		44,972,239	39,034,301
Total equity and liabilities		326,558,473	281,119,378

Signed and authorised for release on behalf of the Management Board of the Bank.

Arthur Hakobyan

Chief Executive Officer – Chairman of Executive Management

Davit Azatyan

Chief Accountant

The accompanying notes on pages 6 to 60 are an integral part of these consolidated financial statements.

Consolidated statement of profit and loss
for the period ended 31 December 2019

(thousands of Armenian drams)

	Note.	01/10/19- 31/12/19	01/01/19- 31/12/19	01/10/18- 31/12/18	01/01/18- 31/12/18
Interest revenue calculated using effective interest rate	24	6,291,169	23,965,984	5,689,193	21,013,954
Other interest revenue	24	54,951	127,397	24,322	100,724
Interest expense	24	(2,940,588)	(11,142,380)	(2,601,396)	(9,635,307)
Net interest income		3,405,532	12,951,001	3,112,119	11,479,371
Credit loss expense	25	(329,146)	(1,164,017)	268,783	(948,002)
Net interest income after credit loss expense		3,076,386	11,786,984	3,380,902	10,531,369
Fee and commission income	26	913,029	3,194,074	808,984	2,713,169
Fee and commission expense	26	(303,955)	(1,020,933)	(227,338)	(871,738)
Net trading income	27	305,285	1,093,450	307,293	1,539,144
Net loss from foreign currency translation		139,121	65,291	24,267	(313,262)
Gains less losses from investment securities measured at fair value through other comprehensive income		140,928	802,866	599,340	884,812
Other income	28	480,883	1,250,732	262,399	720,816
Non-interest income		1,675,291	5,385,480	1,774,945	4,672,941
Personnel expenses	29	(1,582,695)	(5,540,998)	(1,345,659)	(4,906,867)
Depreciation of property and equipment	11	(288,452)	(1,099,652)	(162,691)	(601,397)
Amortization of intangible assets	12	(18,589)	(74,203)	(17,756)	(61,780)
Administrative and other operating expenses	29	(913,720)	(3,253,254)	(1,075,353)	(3,428,404)
Non-interest expense		(2,803,456)	(9,968,107)	(2,601,459)	(8,998,448)
Profit before income tax expense		1,948,221	7,204,357	2,554,388	6,205,862
Income tax expense	14	(392,295)	(1,780,343)	(576,954)	(1,310,591)
Profit for the year		1,555,926	5,424,014	1,977,434	4,895,271
Revaluation of property and equipment		1,358,121	1,358,121		
Income tax effect		(271,624)	(271,624)		
Other comprehensive income not to be reclassified to profit or loss in subsequent periods		1,086,497	1,086,497		
Other comprehensive income to be reclassified to profit or loss in subsequent periods					
Unrealized gains/(losses) on investments at fair value through other comprehensive income		465,923	865,450	(232,809)	122,397
Realised gains on investment securities available-for-sale transferred to profit or loss		(140,928)	(802,866)	(599,340)	(884,812)
Income tax effect	19	(64,999)	215,224	151,747	152,483
Net other comprehensive (loss)/income to be reclassified subsequently to profit or loss		259,996	277,808	(680,402)	(609,932)
Other comprehensive (loss)/income for the year, net of tax		1,346,493	1,364,305	(680,402)	(609,932)
Total comprehensive income for the year		2,902,419	6,788,319	1,297,032	4,285,339

The accompanying notes on pages 6 to 60 are an integral part of these consolidated financial statements.

Consolidated statement of changes in equity
for the period ended 31 December 2019
(thousands of Armenian drams)

	Share capital	Share premium	Statutory general reserve	Revaluation reserve for securities at fair value through OCI	Revaluation reserve of PPE	Retained earnings	Total
Balance as at 1 January 2018	16,416,633	63,233	1,243,064	2,261,342	3,181,072	12,153,968	35,319,312
			655,255	-	-	(655,255)	-
Issue of share capital	-	-	-	-	-	(570,350)	(570,350)
Dividends to shareholders	-	-	655,255	-	-	(1,225,605)	(570,350)
Transactions with owners	16,416,633	63,233	1,243,064	2,261,342	3,181,072	12,153,968	35,319,312
Profit for the year	-	-	-	-	-	4,895,271	4,895,271
Other comprehensive income for the year	-	-	-	(609,932)	-	-	(609,932)
Total comprehensive income for the year	-	-	-	(609,932)	-	4,895,271	4,285,339
Depreciation of revaluation reserve	-	-	-	-	(123,191)	123,191	-
Balance as at 31 December 2018	16,416,633	63,233	1,898,319	1,651,410	3,057,881	15,946,825	39,034,301
Balance as at 1 January 2019	16,416,633	63,233	1,898,319	1,651,410	3,057,881	15,946,825	39,034,301
	-	-	900,480	-	-	(900,480)	-
Distribution to general reserve	-	-	-	-	-	(850,381)	(850,381)
Dividends to shareholders	-	-	900,480	-	-	(1,750,861)	(850,381)
Transactions with owners	16,416,633	63,233	1,898,319	1,651,410	3,057,881	15,946,825	39,034,301
Profit for the year	-	-	-	-	-	5,424,014	5,424,014
Other comprehensive income for the year	-	-	-	(860,894)	1,086,497	1,138,702	1,364,305
Total comprehensive income for the year	-	-	-	(860,894)	1,086,497	6,562,716	6,788,319
Depreciation of revaluation reserve	-	-	-	-	(123,191)	123,191	-
Balance as at 31 December 2019	16,416,633	63,233	2,798,799	790,516	4,021,187	20,881,871	44,972,239

The accompanying notes on pages 6 to 60 are an integral part of these consolidated financial statements.

Consolidated statement of cash flows
for the period ended 31 December 2019
(thousands of Armenian drams)

	<i>Note</i>	31/12/2019	31/12/2018
Cash flows from operating activities			
Interest received		23,772,817	21,169,444
Interest paid		(10,924,392)	(8,547,527)
Fees and commissions received		3,194,074	2,713,169
Fees and commissions paid		(1,020,933)	(871,738)
Net income from financial assets at fair value through profit or loss		1,093,450	1,519,121
Other income received		1,209,254	720,766
Administrative expenses paid		(5,390,980)	(4,779,790)
Other operating expenses paid		(3,311,992)	(3,464,277)
Cash flows from operating activities before changes in operating assets and liabilities		8,621,298	8,459,168
<i>Net (increase)/decrease in operating assets</i>			
Trading securities		513,858	(279,974)
Amounts due from banks		(6,695,015)	5,317,501
Loans and advances to customers		(29,223,717)	(30,751,558)
Reposessed assets		(46,314)	475,452
Other assets		233,077	(483,322)
<i>Net increase/(decrease) in operating liabilities</i>		(7,354,876)	545,372
Amounts due to banks		34,041,993	9,515,901
Amounts due to customers		195,118	(43,252)
Derivative financial liabilities		(119,555)	18,713
Other liabilities		(7,354,876)	545,372
Net cash used in operating activities before income tax		165,867	(7,225,999)
Income tax paid		(1,037,994)	(1,676,849)
Net cash used in operating activities		(872,127)	(8,902,848)
Cash flows from investing activities			
Purchase of investment securities at FVOCI		(11,877,894)	(10,082,445)
Proceeds from sale and redemption of investment securities at FVOCI		16,633,083	10,774,528
Purchase of securities at amortised cost		1,904,432	(2,325,199)
Purchase of intangible assets		(84,985)	(131,572)
Purchase of property and equipment		(828,706)	(1,225,342)
Proceeds from sale of property and equipment		2,847	6,380
Net cash used in investing activities		5,748,777	(2,983,650)
Cash flows from financing activities			
Proceeds from bonds issued		14,211,537	19,904,690
Redemption of bonds issued		(10,818,447)	(9,215,087)
Proceeds from other borrowed funds		8,192,272	6,520,883
Repayment of other borrowed funds		(3,682,105)	(3,460,357)
Repayment of subordinated debt		(97,086)	-
Dividends paid to shareholders		(850,381)	(570,350)
Net cash from financing activities		6,955,790	13,179,779
Net increase/(decrease) in cash and cash equivalents		11,832,440	1,293,281
Cash and cash equivalents at the beginning of the year		40,470,858	39,842,049
Effect of exchange rates changes on cash and cash equivalents		40,634	(664,472)
Cash and cash equivalents at the end of the year	6	52,343,932	40,470,858

The accompanying notes on pages 6 to 60 are an integral part of these consolidated financial statements.

(thousands of Armenian drams)

1. Principal activities

“Converse Bank” CJSC (the “Bank”) is the parent company in the Group. It was formed on 1994 as a closed joint-stock bank under the laws of the Republic of Armenia. The Bank operates under a general banking license issued by the Central Bank of Armenia (the “CBA”) on 28 November 1994 and conducts its business under license number 57.

The Bank accepts deposits from the public and extends credit, transfers payments in Armenia and abroad, exchanges currencies and provides other banking services to its commercial and retail customers.

The Bank’s main office is in Yerevan and its 35 branches are located in Yerevan and in different regions, and 1 branch is located in NKR.

As of 31.12.19 803 employees were hired by the parent company and 25 by its subsidiary.

Converse Collection was formed as a limited liability company under the laws of the Republic of Armenia on 20 April 2000. The company’s principal activity is transportation of cash, cash equivalents and other assets. The company is a subsidiary of the Bank and was consolidated in these financial statements.

As of 31 December, the following shareholders of the Bank are:

Shareholder	2019, %	2018, %
Advanced Global Investments LLC	80.94	80.94
Haypost Trust Management BV	14.06	14.06
Mother See of Holy Etchmiadzin	5.00	5.00
Total	100.0	100.0

The ultimate controlling party of the Group is Argentinean businessman E. Eurnekian.

Armenian business environment

Armenia continues to undergo political and economic changes. As an emerging market, Armenia does not possess a developed business and regulatory infrastructure that generally exists in a more mature free market economy. In addition, economic conditions continue to limit the volume of activity in the financial markets, which may not be reflective of the values for financial instruments. The main obstacle to further economic development is a low level of economic and institutional development, along with a centralized economic base.

Management of the Group believes that in the current conditions appropriate measures are implemented in order to ensure economic stability of the Group.

2. Basis of preparation

Statement of compliance

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as developed and published by the International Accounting Standards Board (“IASB”), and Interpretations issued by the International Financial Reporting Interpretations Committee (“IFRIC”).

Basis of measurement

The consolidated financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below. For example, trading and available-for-sale securities, derivative financial instruments have been measured at fair value.

Functional and presentation currency

Functional currency of the Group is the currency of the primary economic environment in which the Group operates. The Bank’s and its subsidiary’s functional and presentation currency is Armenian dram (“AMD”), since this currency best reflects the economic substance of the underlying events and transactions of the Group. The Group prepares statements for regulatory purposes in accordance with legislative requirements of the Republic of Armenia. These consolidated financial statements are based on the Group’s books and records as adjusted and reclassified in order to comply with IFRS. The consolidated financial statements are presented in thousands of AMD, which is not convertible outside Armenia.

(thousands of Armenian drams)

2. Basis of preparation (continued)**3. Summary of accounting policies****Changes in accounting policies**

The Group has applied *IFRS 16* for the first time. The essence and effect of changes arising from application of the new accounting standards are described below.

The Group has for the first time applied the following revised IFRS's that will be effective for the annual reporting periods beginning on or after 1 January 2019. The Group has not applied any standard or a change adopted earlier but still unenforced. The essence and effects of the changes are described below.

IFRS 16 Leases

IFRS 16 replaces IAS 17 "Leases" standard for the annual periods beginning on or after 1 January 2019.

Under IFRS 16, the Lessor's basic accounting models are similar to the requirements of IAS 17.

A new accounting model will be enforced for the Lessor, in particular a right-of-use asset and a lease liability will be recognized almost for all leases, which will initially be measured at the present value of future lease payments. The rent expense will be replaced by depreciation and interest expense in the income statement. The depreciation of leased assets and the interest expense on lease liabilities will be recognized over the lease term.

The Bank will apply IFRS 16 from January 1, 2019 without restating the comparative lease data for 2018. Due to introduction of IFRS 16, the right-of-use asset is recognized equal to the lease liability, i.e. the present value of lease payments remaining at the transition date discounted at the incremental borrowing rate at the transition date.

The impact of IFRS 16 on the Bank's statement of financial position is outlined below.

	<u>January 1, 2019</u>
Assets	
Property, plant and equipment (Right-of-use asset)	2,256,704
Liabilities	
Other liabilities(Lease liabilities)	2,256,704
Net effect on Equity	<u>-</u>

Basis of consolidation

Subsidiary, which is entity where the parent is exposed, or has rights, to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary, are consolidated. Subsidiary is consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases. All intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated; unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Where necessary, accounting policies for subsidiary have been changed to ensure consistency with the policies adopted by the Group. Subsidiary has a reporting date of 31 December.

On acquisition, the assets and liabilities and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognised as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired (i.e. discount on acquisition) is credited to profit and loss in the period of acquisition.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Fair value measurement

The Group measures financial instruments carried at FVPL and FVOCI at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- ▶ In the principal market for the asset or liability; or
- ▶ In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- ▶ Level 1 – quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- ▶ Level 2 – valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable;
- ▶ Level 3 – valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Financial assets and liabilities

Initial recognition

Date of recognition

All regular way purchases and sales of financial assets and liabilities are recognised on the trade date i.e. the date that the Group commits to purchase the asset or liability. Regular way purchases or sales are purchases or sales of financial assets and liabilities that require delivery of assets and liabilities within the period generally established by regulation or convention in the marketplace.

Initial measurement

The classification of financial instruments at initial recognition depends on their contractual terms and the business model for managing the instruments. Financial instruments are initially measured at their fair value and, except in the case of financial assets and financial liabilities recorded at FVPL, transaction costs are added to, or subtracted from, this amount.

Measurement categories of financial assets and liabilities

From 1 January 2018, the Group classifies all of its financial assets based on the business model for managing the assets and the asset's contractual terms, measured at either:

- ▶ Amortised cost;
- ▶ FVOCI;
- ▶ FVPL.

The Group classifies and measures its derivative and trading portfolio at FVPL. The Group may designate financial instruments at FVPL, if so doing eliminates or significantly reduces measurement or recognition inconsistencies.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Financial assets and liabilities (continued)

Financial liabilities, other than loan commitments and financial guarantees, are measured at amortised cost or at FVPL when they are held for trading, are derivative instruments or the fair value designation is applied.

Amounts due from banks, loans to customers, investments securities at amortised cost

The Group only measures amounts due from credit institutions, loans to customers and other financial investments at amortised cost if both of the following conditions are met:

- ▶ The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows;
- ▶ The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).

The details of these conditions are outlined below.

Business model assessment

The Group determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective.

The Group's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- ▶ How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel;
- ▶ The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed;
- ▶ How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected);
- ▶ The expected frequency, value and timing of sales are also important aspects of the Group's assessment.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realised in a way that is different from the Group's original expectations, the Group does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

The SPPI test

As a second step of its classification process the Group assesses the contractual terms of financial asset to identify whether they meet the SPPI test.

'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are repayments of principal or amortisation of the premium/discount).

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Group applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Financial assets and liabilities (continued)

In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at FVPL.

Debt instruments at FVOCI

The Group applies the new category under IFRS 9 of debt instruments measured at FVOCI when both of the following conditions are met:

- ▶ The instrument is held within a business model, the objective of which is achieved by both collecting contractual cash flows and selling financial assets;
- ▶ The contractual terms of the financial asset meet the SPPI test.

FVOCI debt instruments are subsequently measured at fair value with gains and losses arising due to changes in fair value recognised in OCI. Interest revenue and foreign exchange gains and losses are recognised in profit or loss in the same manner as for financial assets measured at amortised cost. On derecognition, cumulative gains or losses previously recognised in OCI are reclassified from OCI to profit or loss.

The ECLs for debt instruments measured at FVOCI do not reduce the carrying amount of these financial assets in the statement of financial position, which remains at fair value. Instead, an amount equal to the allowance that would arise if the assets were measured at amortised cost is recognised in OCI as an accumulated impairment amount, with a corresponding charge to profit or loss. The accumulated loss recognised in OCI is recycled to the profit and loss upon derecognition of the asset.

Equity instruments at FVOCI

Upon initial recognition, the Group occasionally elects to classify irrevocably some of its equity investments as equity instruments at FVOCI when they meet the definition of equity under IAS 32 *Financial Instruments: Presentation* and are not held for trading. Such classification is determined on an instrument-by-instrument basis.

Gains and losses on these equity instruments are never recycled to profit or loss. Dividends are recognised in profit or loss as other income when the right of the payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the instrument, in which case, such gains are recorded in OCI. Equity instruments at FVOCI are not subject to an impairment assessment. Upon disposal of these instruments, the accumulated revaluation reserve is transferred to retained earnings.

Financial guarantees, letters of credit and undrawn loan commitments

The Group issues financial guarantees, letters of credit and loan commitments.

Financial guarantees are initially recognised in the financial statements at fair value, being the premium received. Subsequent to initial recognition, the Group's liability under each guarantee is measured at the higher of the amount initially recognised less cumulative amortisation recognised in the consolidated statement of profit or loss, and under IFRS 9— an ECL provision.

Undrawn loan commitments and letters of credits are commitments under which, over the duration of the commitment, the Group is required to provide a loan with pre-specified terms to the customer. Similar to financial guarantee contracts, these contracts are in the scope of the ECL requirements.

Performance guarantees

Performance guarantees are contracts that provide compensation if another party fails to perform a contractual obligation. Performance guarantees do not transfer credit risk. The risk under performance guarantee contracts is the possibility that the failure to perform the contractual obligation by another party occurs. Therefore, performance guarantees are not considered financial instruments and thus do not fall in scope of IFRS 9.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Financial assets and liabilities (continued)

Reclassification of financial assets and liabilities

The Group does not reclassify its financial assets subsequent to their initial recognition, apart from the exceptional circumstances in which the Group changes the business model for managing financial assets. Financial liabilities are never reclassified.

Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, balances on correspondent accounts with the Central Bank of Armenia (excluding those funds deposited for the settlement of ArCa payment cards), including obligatory reserves and amounts due from other banks, which can be converted into cash at short notice, including highly liquid investments maturing within 90 days from the date of acquisition that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value of origination and are free from contractual encumbrances.

Precious metals

Gold and other precious metals are recorded at CBA prices which approximate fair values and are quoted according to London Bullion Market rates. Precious metals are included in other assets in the consolidated statement of financial position. Changes in the bid prices are recorded in net gain/loss on operations with precious metals in other income/expense.

Repurchase and reverse repurchase agreements and securities lending

Sale and repurchase agreements ("repos") are treated as secured financing transactions. Securities sold under sale and repurchase agreements are retained in the consolidated statement of financial position and, in case the transferee has the right by contract or custom to sell or repledge them, reclassified as securities pledged under sale and repurchase agreements and faced as the separate balance sheet item. The corresponding liability is presented within amounts due to banks or customers.

Securities purchased under agreements to resell ("reverse repo") are recorded as amounts due from banks or loans and advances to customers as appropriate and are not recognised in the consolidated statement of financial position. The difference between sale and repurchase price is treated as interest and accrued over the life of repo agreements using the effective yield method.

If assets purchased under an agreement to resell are sold to third parties, the obligation to return the securities is recorded as a trading liability and measured at fair value.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Derivative financial instruments

In the normal course of business, the Group enters into various derivative financial instruments including futures, forwards, swaps and options in the foreign exchange and capital markets. Such financial instruments are held for trading and are recorded at fair value. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Gains and losses resulting from these instruments are included in the consolidated statement of profit or loss as net gains/(losses) from financial instruments at fair value through profit or loss or net gains/(losses) from foreign currencies, depending on the nature of the instrument.

An embedded derivative is a component of a hybrid instrument that also includes a non-derivative host contract with the effect that some of the cash flows of the combined instrument vary in a way similar to a stand-alone derivative. An embedded derivative causes some or all of the cash flows that otherwise would be required by the contract to be modified according to a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of prices or rates, credit rating or credit index, or other variable, provided that, in the case of a non-financial variable, it is not specific to a party to the contract. A derivative that is attached to a financial instrument, but is contractually transferable independently of that instrument, or has a different counterparty from that instrument, is not an embedded derivative, but a separate financial instrument.

Under IAS 39, derivatives embedded in financial assets, liabilities and non-financial host contracts, were treated as separate derivatives and recorded at fair value if they met the definition of a derivative (as defined above), their economic characteristics and risks were not closely related to those of the host contract, and the host contract was not itself held for trading or designated at FVPL. The embedded derivatives separated from the host were carried at fair value in the trading portfolio with changes in fair value recognised in the consolidated statement of profit or loss.

The Group accounts in this way for derivatives embedded in financial liabilities and non-financial host contracts. Financial assets are classified based on the business model and SPPI assessments.

Borrowings

Borrowings, which include amounts due to the Central Bank and Government, amounts due to financial institutions, amounts due to customers, debt securities issued and subordinated debt are initially recognised at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in the consolidated statement of comprehensive income when the liabilities are derecognised as well as through the amortisation process.

Leases

Finance – Group as lessee

The Group recognises finance leases as assets and liabilities in the consolidated statement of financial position at the date of commencement of the lease term at amounts equal to the fair value of the leased property or, if lower, at the present value of the minimum lease payments. In calculating the present value of the minimum lease payments the discount factor used is the interest rate implicit in the lease, when it is practicable to determine; otherwise, the Group's incremental borrowing rate is used. Initial direct costs incurred are included as part of the asset. Lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charge is allocated to periods during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The costs identified as directly attributable to activities performed by the lessee for a finance lease, are included as part of the amount recognised as an asset under the lease.

Finance – Group as lessor

The Group recognises lease receivables at value equal to the net investment in the lease, starting from the date of commencement of the lease term. The arrangement is presented within loans and advances. Finance income is based on a pattern reflecting a constant periodic rate of return on the net investment outstanding. Initial direct costs are included in the initial measurement of the lease receivables.

When the Group takes possession of the collateral under terminated lease contracts, it measures the assets at the lower of net realisable value and amortised historical cost of the inventory.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Leases (continued)

Operating Lease: The Group as Lessee

Operating Lease is the lease of an asset when all ownership risks and benefits are retained by Lessor. At the point of initial recognition of the lease contract, the Bank recognizes the right-of-use asset and the lease liability, except the low-cost and short-term leases.

Initial Recognition

At the commencement day of the lease, the Lessee recognizes a right-of-use asset and a lease liability. The right-of-use asset is initially measured at the lease liability plus initial direct costs, adjusted if any for upfront lease payments, dismantling, removing and restoring costs and lease incentives received. The lease liability is initially measured at the present value of lease payments to be made over the lease term, discounted at the contracted rate, if easily defined. Otherwise the Bank applies its incremental borrowing rate as a discount rate.

Subsequent Measurement

The right-of-use asset is measured subsequently by the initial cost model less depreciation and impairment, adjusted for re-measurement of the lease liability.

The Bank's fixed assets depreciation policy serves a ground for the measurement of depreciation of the right-of-use asset.

After the initial recognition, the Bank re-measures the lease liability by:

Increasing the carrying amount to reflect the accruing interest on the lease liability

Decreasing the carrying amount to reflect the lease payments

Re-measuring the carrying amount to reflect the re-measurements or revisions of the lease contract.

Operating – Group as lessor

The Group presents assets subject to operating leases in the consolidated statement of financial position according to the nature of the asset. Lease income from operating leases is recognised in the consolidated statement of comprehensive income on a straight-line basis over the lease term as other income. The aggregate cost of incentives provided to lessees is recognised as a reduction of rental income over the lease term on a straight-line basis. Initial direct costs incurred specifically to earn revenues from an operating lease are added to the carrying amount of the leased asset.

Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The right of set-off must not be contingent on a future event and must be legally enforceable in all of the following circumstances:

- ▶ The normal course of business;
- ▶ The event of default; and
- ▶ The event of insolvency or bankruptcy of the entity and all of the counterparties.

These conditions are not generally met in master netting agreements, and the related assets and liabilities are presented gross in the consolidated statement of financial position.

Derecognition of financial assets and liabilities

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- ▶ The rights to receive cash flows from the asset have expired;
- ▶ The Group has transferred its rights to receive cash flows from the asset, or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and
- ▶ The Group either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of

(thousands of Armenian drams)

the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Group's continuing involvement is the amount of the transferred asset that the Group may repurchase, except that in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, the extent of the Group's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

Write-off

Financial assets are written off either partially or in their entirety only when the Group has stopped pursuing the recovery. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to credit loss expense. A write-off constitutes a derecognition event.

Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

Taxation

Income tax on the profit for the year comprises current and deferred tax. Income tax is recognised in the consolidated statement of comprehensive income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Taxation (continued)

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years. In the case when consolidated financial statements are authorized for issue before appropriate tax returns are submitted, taxable profits or losses are based on estimates. Tax authorities might have more stringent position in interpreting tax legislation and in reviewing tax calculations. As a result tax authorities might claim additional taxes for those transactions, for which they did not claim previously. As a result significant additional taxes, fines and penalties could arise. Tax review can include 3 calendar years immediately preceding the year of a review. In certain circumstances tax review can include even more periods.

Deferred tax assets and liabilities are calculated in respect of temporary differences using the liability method. Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

A deferred tax asset is recorded only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Deferred tax assets and liabilities are measured at tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, associates and joint ventures, except where the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

The Republic of Armenia also has various operating taxes, which are assessed on the Group's activities. These taxes are included as a component of other expenses in the consolidated statement of comprehensive income.

Property and equipment

Property, plant and equipment ("PPE") are recorded at historical cost less accumulated depreciation, except land and buildings. The Bank's buildings are stated at revalued amounts. If the recoverable value of PPE is lower than its carrying amount, due to circumstances not considered to be temporary, the respective asset is written down to its recoverable value. Land is carried at revalued amount. It has unlimited useful life and thus is not depreciated.

Depreciation is calculated using the straight-line method based on the estimated useful life of the asset. The following depreciation rates have been applied:

	Useful life (years)	Rate (%)
Buildings	20	5
Computers and communication equipment	1	100
Vehicles	8	12.5
Equipment	8	12.5
Other fixed assets	8	12.5

Leasehold improvements are capitalized and depreciated over the shorter of the lease term and their useful lives on a straight-line basis. Assets under the course of construction are accounted based on actual expenditures less any impairment losses. Upon completion of construction assets are transferred to property plant and equipment and accounted at their carrying amounts. Assets under the course of construction are not depreciated until they are ready for usage.

Repairs and maintenance are charged to the consolidated statement of comprehensive income during the period in which they are incurred. The cost of major renovations is included in the carrying amount of the asset when it is incurred and when it satisfies the criteria for asset recognition. Major renovations are depreciated over the remaining useful life of the related asset.

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in operating profit.

Land and buildings are revalued on a regular basis approximately after 3-5 years. The frequency of revaluation depends on changes in fair value of assets. In case of significant divergences between fair value of revalued assets and their carrying amounts further revaluation is conducted. Revaluation is conducted for the whole class of property, plant and equipment.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Property and equipment (continued)

Any revaluation surplus is credited to the revaluation reserve for property and equipment included in the revaluation reserve for property and equipment in equity section of the balance sheet, except to the extent that it reverses a revaluation decrease of the same asset previously recognised in the consolidated statement of comprehensive income, in which case the increase is recognised in consolidated statement of comprehensive income. A revaluation deficit is recognised in the consolidated statement of comprehensive income, except that a deficit directly offsetting a previous surplus on the same asset is directly offset against the surplus in the revaluation reserve for property and equipment.

Along with the usage of fixed assets, the difference of the calculated depreciation based on the revalued amount of the asset and calculated depreciation based on the cost of the asset is transferred to retained earnings.

In case of sale or write-off of fixed assets the balance relating to revaluation reserve of that fixed assets is totally transferred to retained earnings.

Intangible assets

Intangible assets include computer software, licenses and other.

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised on a straight-line basis over the useful economic lives of 1 to 10 years and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Amortisation periods and methods for intangible assets with finite useful lives are reviewed at least at each financial year-end.

Costs associated with maintaining computer software programmes are recorded as an expense as incurred.

Repossessed assets

In certain circumstances, assets are repossessed following the foreclosure on loans that are in default. Repossessed assets are measured at the lower of cost and fair value less costs to sell.

Grants

Grants relating to the assets are included in other liabilities and are credited to the consolidated statement of comprehensive income on a straight line basis over the expected lives of the related assets.

Financial guarantees

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and other bodies on behalf of customers to secure loans, overdrafts and other banking facilities.

Financial guarantees are initially recognised in the consolidated financial statements at fair value, in "Other liabilities", being the premium received. Following initial recognition, the Group's liability under each guarantee is measured at the higher of the amortised premium and the best estimate of expenditure required to settle any financial obligation arising as a result of the guarantee.

Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

Equity

Share capital

Ordinary shares and non-redeemable preference shares with discretionary dividends are both classified as equity. External costs directly attributable to the issue of new shares, other than on a business combination, are shown as a deduction from the proceeds in equity. Any excess of the fair value of consideration received over the par value of shares issued is recognised as additional paid-in capital.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Share capital (continued)

Share premium

Share premium includes any premium received from the issue of shares. Any expense in respect of transaction which is related to the issue of shares is reduced from the share premium.

Retained earnings

Includes retained earnings of current and previous periods.

Dividends

Dividends are recognised as a liability and deducted from equity at the balance sheet date only if they are declared before or on the balance sheet date. Dividends are disclosed when they are proposed before the balance sheet date or proposed or declared after the balance sheet date but before the consolidated financial statements are authorised for issue.

Property revaluation surplus

The property revaluation surplus is used to record increases in the fair value of buildings and decreases to the extent that such decrease relates to an increase on the same asset previously recognised in equity.

Revaluation reserve for investment securities

This reserve records fair value changes in available-for-sale-investments / investments at fair value through other comprehensive income.

Segment reporting

The Group's segmental reporting is based on the following operating segments: Retail banking, Corporate banking, Investment banking.

Contingencies

Contingent liabilities are not recognised in the consolidated statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognised in the consolidated statement of financial position but disclosed when an inflow of economic benefits is probable.

Recognition of income and expenses

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

Interest and similar revenue and expense

the Group calculates interest revenue on debt financial assets measured at amortized cost or at FVOCI by applying the EIR to the gross carrying amount of financial assets other than credit-impaired assets. EIR is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Group revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest revenue or expense.

When a financial asset becomes credit-impaired, the Group calculates interest revenue by applying the effective interest rate to the net amortised cost of the financial asset. If the financial assets cures and is no longer credit-impaired, the Group reverts to calculating interest revenue on a gross basis.

For purchased or originated credit-impaired (POCI) financial assets, the Group calculates interest revenue by calculating the credit-adjusted EIR and applying that rate to the amortised cost of the asset. The credit-adjusted EIR is the interest rate that, at original recognition, discounts the estimated future cash flows (including credit losses) to the amortised cost of the POCI assets.

(thousands of Armenian drams)

3. Summary of accounting policies (continued)

Recognition of income and expenses (continued)

Interest revenue on all financial assets at FVPL is recognised using the contractual interest rate in "Other interest revenue" in the consolidated statement of profit or loss.

Fee and commission income

Loan origination fees for loans issued to customers are deferred (together with related direct costs) and recognised as an adjustment to the effective yield of the loans. Fees, commissions and other income and expense items are generally recorded on an accrual basis when the service has been provided. Portfolio and other management advisory and service fees are recorded based on the applicable service contracts. Asset management fees related to investment funds are recorded over the period the service is provided. The same principle is applied for wealth management, financial planning and custody services that are continuously provided over an extended period of time.

Dividend income

Revenue is recognised when the Group's right to receive the payment is established.

Foreign currency translation

The consolidated financial statements are presented in Armenian drams, which is the Group's functional and presentation currency. Transactions in foreign currencies are initially recorded in the functional currency, converted at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognised in the consolidated statement of profit and loss as gains less losses from foreign currencies – translation differences. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as of the date of the initial transaction. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Differences between the contractual exchange rate of a transaction in a foreign currency and the exchange rate of the CBA on the date of the transaction are included in gains less losses from dealing in foreign currencies. The official CBA exchange rates at 31 December 2019 and 31 December 2018 were AMD 479.70 and AMD 483.75 to 1 USD, respectively.

4. Significant accounting judgments and estimates

The preparation of consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets and liabilities, income and expense. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from these estimates.

The most significant areas of judgements and estimates with regards to these consolidated financial statements are presented below:

Revaluation of land and buildings

Fair value of the properties is determined by using market comparable method. This means that valuations performed by the valuer are based on market transaction prices, significantly adjusted for difference in the nature, location or condition of the specific property. The Group engages independent experts for valuation of its premises.

(thousands of Armenian drams)

4. Significant accounting judgments and estimates (continued)

Measurement of fair values

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available) and non-financial assets. This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible but this is not always available. In that case management uses the best information available. Estimated fair values may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date (see Note 31).

Impairment losses on financial assets

The measurement of impairment losses both under IFRS 9 across all categories of financial assets requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining impairment losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances. The Group's ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgements and estimates include:

- ▶ Statistical models to estimate PDs, EADs and LGDs on a collective basis;
- ▶ The segmentation of financial assets when their ECL is assessed on a collective basis;
- ▶ Development of ECL models, including the various formulae and the choice of inputs;
- ▶ Determination of associations between macroeconomic scenarios and, economic inputs, such as unemployment levels and collateral values, and the effect on PDs, EADs and LGDs;
- ▶ Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models.

5. Segment information

For management purposes, the Group is organised into three operating segments based on products and services as follows:

Retail banking	Principally handling individual customers' deposits, and providing consumer loans, overdrafts, credit cards facilities and small and micro loans.
Corporate banking	Principally handling loans and other credit facilities and deposit and current accounts for corporate and institutional customers.
Trading and Investment banking	Treasury and finance, investment banking, leasing and other central functions.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Income taxes are managed on a profit before income tax basis and are allocated to operating segments.

No revenue from transactions with a single external customer or counterparty amounted to 10% or more of the Group's total revenue in 31 December 2019 or 2018.

(thousands of Armenian drams)

5. Segment information (continued)

The following tables present income and profit and certain asset and liability information regarding the Group's operating segments.

<i>As of December 31, 2019</i>	<i>Retail banking</i>	<i>Corporate banking</i>	<i>Trading and IB</i>	<i>Total</i>
External income				
Interest revenue calculated using effective interest rate	12,580,404	9,084,868	2,300,712	23,965,984
Other interest revenue	12,914	2,393	112,090	127,397
Interest expense	(3,903,401)	(5,309,695)	(1,929,284)	(11,142,380)
Net interest income	8,689,917	3,777,566	483,518	12,951,001
Credit loss expense	(481,738)	(887,709)	205,430	(1,164,017)
Fee and commission income	2,338,349	800,140	55,585	3,194,074
Fee and commission expense	(763,187)	(257,693)	(53)	(1,020,933)
Other non-interest income	1,502,801	1,108,043	601,495	3,212,339
Non-interest expense	(4,271,775)	(4,076,414)	(1,619,918)	(9,968,107)
Segment profit	7,014,367	463,933	(273,943)	7,204,357
Income tax expense	(1,733,392)	(114,648)	67,697	(1,780,343)
Profit for the period	5,280,975	349,285	(206,246)	5,424,014

<i>As of December 31, 2018</i>	<i>Retail banking</i>	<i>Corporate banking</i>	<i>Trading and IB</i>	<i>Total</i>
External income				
Interest revenue calculated using effective interest rate	10,116,816	8,072,265	2,832,762	21,021,843
Other interest revenue	101	7,022	85,712	92,835
Interest expense	(3,206,393)	(4,827,378)	(1,601,536)	(9,635,307)
Net interest income	6,910,524	3,251,909	1,316,938	11,479,371
Credit loss expense	(310,714)	(637,288)	–	(948,002)
Fee and commission income	1,985,758	662,060	65,351	2,713,169
Fee and commission expense	(617,524)	(254,214)	–	(871,738)
Other non-interest income	1,011,010	808,159	1,012,341	2,831,510
Non-interest expense	(3,920,905)	(3,723,592)	(1,353,951)	(8,998,448)
Segment profit/(loss)	5,058,149	97,709	1,050,004	6,205,862
Income tax expense	(1,068,211)	(20,635)	(221,746)	(1,310,591)
Profit for the period	3,989,938	77,074	828,258	4,895,271

The following table presents segment assets of the Group's operating segments:

	<i>As of December 31, 2019</i>				
	<i>Interest bearing</i>				
	<i>Retail banking</i>	<i>Corporate banking</i>	<i>Trading and IB</i>	<i>Non interest bearing</i>	<i>Total</i>
Assets	111,505,826	115,173,013	32,709,962	67,169,672	326,558,473
Liabilities	101,999,688	128,064,468	48,035,656	3,486,422	281,586,234
	<i>As of December 31, 2018</i>				
	<i>Interest bearing</i>				
	<i>Retail banking</i>	<i>Corporate banking</i>	<i>Trading and IB</i>	<i>Non interest bearing</i>	<i>Total</i>
Assets	89,167,642	107,109,553	32,840,387	52,001,796	281,119,378
Liabilities	83,839,754	107,451,030	48,103,961	2,690,332	242,085,077

Interest earning assets include financial assets through profit and loss, investment securities, loans to banks, loans and advances to customers.

(thousands of Armenian drams)

Interest bearing financial liabilities include deposit and balances from banks, current accounts and deposits from customers, bonds issued by the Group, subordinated and other borrowings.

(thousands of Armenian drams)

5. Segment information (continued)

Geographic information

The Group's operations are primarily concentrated in Armenia. The Group has no current assets outside Armenia other than financial instruments.

Revenue from contracts with customers

Segment breakdown of revenue from contracts with customers in scope of IFRS 15 for the period ended 31 December 2019 and 31 December 2018 are as follows:

<i>As of December 31, 2019</i>	<i>Retail banking</i>	<i>Corporate banking</i>	<i>Investment banking</i>	<i>Total</i>
Commission income				
Plastic cards operations	1,358,039	-	-	1,358,039
Wire transfer fees	541,534	214,880	1,089	757,502
Settlement operation	74,777	133,222	54,022	262,021
Loan accounts servicing fees	117,418	220,198	-	337,616
Guarantees and letters of credit	30	56,831	-	56,861
Other	246,550	175,010	474	422,034
Total revenue from contracts with customers	2,338,349	800,140	55,585	3,194,074

<i>As of December 31, 2018</i>	<i>Retail banking</i>	<i>Corporate banking</i>	<i>Investment banking</i>	<i>Total</i>
Commission income				
Plastic cards operations	1,073,999	-	-	1,073,999
Wire transfer fees	544,656	184,778	-	729,434
Settlement operation	78,454	113,845	65,351	257,650
Loan accounts servicing fees	103,287	152,161	-	255,448
Guarantees and letters of credit	281	49,281	-	49,562
Other	185,081	161,995	-	347,076
Total revenue from contracts with customers	1,985,758	662,060	65,351	2,713,169

6. Cash and cash equivalents

Cash and cash equivalents comprise:

	31/12/2019	31/12/2018
Cash on hand	11,396,567	8,731,933
Current accounts with the Central Bank, including obligatory reserves	34,983,103	29,218,035
Placements with other banks	5,966,764	2,526,734
Less – allowance for impairment	(2,502)	(5,844)
Cash and cash equivalents	52,343,932	40,470,858

All balances of cash equivalents are allocated to Stage 1. An analysis of changes in the ECL allowances during the year is, as follows:

	31/12/2019	31/12/2018
ECL allowance as at 1 January 2019	5,844	6,004
Changes in ECL	(3,342)	(160)
At 31 December 2019	2,502	5,844

As of 31 December 2019 correspondent account with Central Bank of Armenia includes the obligatory minimum reserve deposits with the CBA, which is computed at 2% of certain obligations of the Group denominated in Armenian drams and 18% of certain obligations of the Group denominated in foreign currency (12% in AMD, 6% in currency), and amounts to AMD 28,753,783 thousand (2018: AMD 23,711,584 thousand). There are no restrictions on

(thousands of Armenian drams)

the withdrawal of funds from the CBA, however, if minimum average requirement is not met, the Group could be subject to penalties. Mandatory reserve deposits are non-interest bearing.

As of 31 December 2019 placements with other banks in the amount of AMD 5,442,954 thousand (91.2%) were due from four banks (2018: AMD 2,128,984 thousand (84.3%) were due from three banks).

7. Trading securities

Trading securities owned comprise:

	31/12/2019	31/12/2018
Investments in funds	276,517	640,554
Debt securities issued by the RA government	369,970	383,618
Corporate bonds		136,173
Trading securities	646,487	1,160,345

(thousands of Armenian drams)

8. Amounts due from banks

Amounts due from banks comprise:

	31/12/2019	31/12/2018
Loans and deposits to banks	2,419,415	1,937,868
Receivables from payment and settlement operations	814,008	1,286,688
Deposits and deposited funds with CBA	4,546,377	1,142,500
Other amounts	913,881	858,086
Reverse repurchase agreements	3,054,369	–
	11,748,050	5,225,142
Less – allowance for impairment	(10,793)	(12,655)
Amounts due from banks	11,737,257	5,212,487

As at 31 December 2019 the Group has loans and deposits from banks in amount of AMD 2,419,415 thousand (as at 31 December 2018 the Group has the balances included loans and deposits to banks in amount of AMD 1,937,868 thousand due from two counterparties).

Deposited funds with CBA include a guaranteed deposit for settlements via ArCa payment system.

An analysis of changes in gross carrying value and corresponding ECL allowance on amounts due from banks during the period ended 31 December 2019 is as follows:

	Stage 1	Total
Gross carrying value as at 1 January 2019	5,225,142	5,225,142
New assets originated or purchased	8,474,615	8,474,615
Assets repaid	(2,123,043)	(2,123,043)
Foreign exchange adjustments	171,336	171,336
At 31 December 2019	11,748,050	11,748,050
	Stage 1	Total
ECL allowance as at 1 January 2019	12,655	12,655
New assets originated or purchased	42,666	42,666
Assets repaid	(44,372)	(44,372)
Changes to models and inputs used for ECL calculations	(788)	(788)
Foreign exchange adjustments	632	632
At 31 December 2019	10,794	10,794

An analysis of changes in gross carrying value and corresponding ECL allowance on amounts due from banks during the year ended 31 December 2018 is as follows:

	Stage 1	Total
Gross carrying value as at 1 January 2018	10,546,355	10,546,355
New assets originated or purchased	4,204,943	4,204,943
Assets repaid	(9,014,185)	(9,014,185)
Foreign exchange adjustments	(511,971)	(511,971)
At 31 December 2018	5,225,142	5,225,142
	Stage 1	Total
ECL allowance as at 1 January 2018	5,979	5,979
New assets originated or purchased	14,951	14,951
Assets repaid	(7,963)	(7,963)
Foreign exchange adjustments	(312)	(312)
At 31 December 2018	12,655	12,655

9. Loans and advances to customers

(thousands of Armenian drams)

	31/12/2019	31/12/2018
Loans to customers	187,856,798	160,878,193
Overdrafts	35,709,999	35,459,413
Reverse repurchase agreements	7,066,707	4,022,197
Financial lease receivables	338,427	300,884
Factoring	144,376	17,406
Letter of credit	2,619	3,634
	231,118,926	200,681,727
Less – allowance for loan impairment	(4,440,087)	(4,399,395)
Total loans and advances to customers	226,678,839	196,282,332

	31/12/2019	31/12/2018
Large business loans	79,327,720	62,031,061
SME loans	40,479,951	48,928,940
Consumer loans	45,180,825	35,520,946
Mortgage loans	44,600,296	35,030,730
Gold loans	21,530,134	19,170,150
Gross loans and advances to customers	231,118,926	200,681,727
Less – allowance for impairment	(4,440,087)	(4,399,395)
Total loans and advances to customers	226,678,839	196,282,332

9. Loans and advances to customers (continued)

Allowance for impairment of loans and advances to customers

An analysis of changes in the gross carrying value and corresponding ECL in relation to large business loans as of 31 December 2019

<i>Large Business loans</i>	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
Gross carrying value as at 1 January 2019	59,058,571	-	2,972,490	62,031,061
New assets originated or purchased	40,656,324			40,656,324
Assets repaid	(21,341,234)	(36,899)	(1,241,985)	(22,620,119)
Transfers to Stage 1	(707,902)	-	707,902	-
Transfers to Stage 2	(235,534)	235,534	-	-
Transfers to Stage 3	(2,573,822)	-	2,573,822	-
Recoveries			43,493	43,493
Amounts written off			(376,351)	(376,351)
Foreign exchange adjustments	(383,925)	-	(22,764)	(406,688)
At 31 December 2019	74,472,479	198,634	4,656,606	79,327,720

<i>Large Business loans</i>	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
ECL as at 1 January 2019	410,761	-	1,167,100	1,577,861
New assets originated or purchased	102,939			102,939
Assets repaid	(129,274)	-	(9,148)	(138,422)
Transfers to Stage 1	-	-	-	-
Transfers to Stage 2	(2,577)	2,577	-	-
Transfers to Stage 3	(27,902)	-	27,902	-
Impact on period end ECL of exposures transferred between stages during the period	-	148,466	349,470	497,936
Unwinding of discount (recognised in interest revenue)			11,280	11,280
Changes to models and inputs used for ECL calculations	(92,416)	-	301,466	209,051
Recoveries			43,493	43,493
Amounts written off			(376,351)	(376,351)
Foreign exchange adjustments	(2,901)	-	(13,276)	(16,177)
At 31 December 2019	258,631	151,043	1,501,934	1,911,608

(thousands of Armenian drams)

An analysis of changes in the gross carrying value and corresponding ECL in relation to SME loans as of 31 December 2019

SME loans	Stage 1	Stage 2	Stage 3	Total
Gross carrying value as at 1 January 2019	46,753,094	80,998	2,094,748	48,928,840
New assets originated or purchased	9,150,141			9,150,141
Assets repaid	(16,519,424)	(40,621)	(521,875)	(17,081,921)
Transfers to Stage 1	23,051	(16,909)	(6,142)	-
Transfers to Stage 2	(492,038)	496,306	(4,268)	-
Transfers to Stage 3	(360,183)	(33,436)	393,619	-
Recoveries			295,668	295,668
Amounts written off			(461,974)	(461,974)
Foreign exchange adjustments	(328,045)	(303)	(22,454)	(350,802)
At 31 December 2019	38,226,595	486,034	1,767,321	40,479,951
SME loans	Stage 1	Stage 2	Stage 3	Total
ECL as at 1 January 2019	510,103	24,773	878,584	1,413,460
New assets originated or purchased	199,875			199,875
Assets repaid	(140,219)	(9,267)	(17,159)	(166,645)
Transfers to Stage 1	10,434	(5,170)	(5,264)	-
Transfers to Stage 2	(13,862)	17,520	(3,658)	-
Transfers to Stage 3	(16,998)	(10,243)	27,241	-
Impact on period end ECL of exposures transferred between stages during the period	(10,257)	6,686	129,247	125,676
Unwinding of discount (recognised in interest revenue)			9,346	9,346
Changes to models and inputs used for ECL calculations	(152,801)	-	(281,345)	(434,145)
Recoveries			295,668	295,668
Amounts written off			(461,974)	(461,974)
Foreign exchange adjustments	(3,580)	(93)	(11,022)	(14,695)
At 31 December 2019	382,696	24,206	559,663	966,564

An analysis of changes in the gross carrying value and corresponding ECL in relation to consumer loans as of 31 December 2019

Consumer loans	Stage 1	Stage 2	Stage 3	Total
Gross carrying value as at 1 January 2019	33,728,877	492,077	1,299,992	35,520,946
New assets originated or purchased	25,162,427			25,162,427
Assets repaid	(13,215,452)	(203,278)	(1,330,916)	(14,749,646)
Transfers to Stage 1	76,148	(45,502)	(30,646)	-
Transfers to Stage 2	(1,035,871)	1,074,640	(38,769)	-
Transfers to Stage 3	(2,265,925)	(305,130)	2,571,055	-
Recoveries			684,066	684,066
Amounts written off			(1,329,923)	(1,329,923)
Foreign exchange adjustments	(98,106)	(1,203)	(7,736)	(107,044)
At 31 December 2019	42,352,097	1,011,604	1,817,124	45,180,825

(thousands of Armenian drams)

9. Loans and advances to customers (continued)**Allowance for impairment of loans and advances to customers (continued)**

<i>Consumer loans</i>	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
ECL as at 1 January 2019	114,129	34,620	294,281	443,031
New assets originated or purchased	294,143			294,143
Assets repaid	(32,529)	(7,794)	(36,366)	(76,690)
Transfers to Stage 1	13,334	(3,171)	(10,164)	-
Transfers to Stage 2	(33,034)	45,147	(12,113)	-
Transfers to Stage 3	(184,538)	(21,877)	206,415	-
Impact on period end ECL of exposures transferred between stages during the period	(12,997)	24,018	263,874	274,894
Unwinding of discount (recognised in interest revenue)			31,530	31,530
Changes to models and inputs used for ECL calculations	(6,105)	(942)	480,253	473,206
Recoveries			684,066	684,066
Amounts written off			(1,329,923)	(1,329,923)
Foreign exchange adjustments	(326)	(95)	(1,686)	(2,106)
At 31 December 2019	152,078	69,907	570,166	792,151

An analysis of changes in the gross carrying value and corresponding ECL in relation to mortgage loans as of 31 December 2019

<i>Mortgage loans</i>	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
Gross carrying value as at 1 January 2019	33,078,667	120,962	1,831,101	35,030,730
New assets originated or purchased	15,966,429			15,966,429
Assets repaid	(5,668,037)	(49,949)	(571,314)	(6,289,300)
Transfers to Stage 1	179,496	(25,743)	(153,753)	-
Transfers to Stage 2	(224,384)	262,443	(38,059)	-
Transfers to Stage 3	(356,954)	(58,593)	415,547	-
Recoveries			694,418	694,418
Amounts written off			(565,449)	(565,449)
Foreign exchange adjustments	(222,136)	(829)	(13,567)	(236,532)
At 31 December 2019	42,753,080	248,291	1,598,924	44,600,296

<i>Mortgage loans</i>	<i>Stage 1</i>	<i>Stage 2</i>	<i>Stage 3</i>	<i>Total</i>
ECL as at 1 January 2019	74,309	10,560	672,429	757,298
New assets originated or purchased	27,163			27,163
Assets repaid	(7,079)	(4,289)	(18,590)	(29,958)
Transfers to Stage 1	29,570	(2,019)	(27,551)	-
Transfers to Stage 2	(2,385)	9,225	(6,840)	-
Transfers to Stage 3	(14,629)	(4,191)	18,820	-
Impact on period end ECL of exposures transferred between stages during the period	(29,453)	1,003	85,071	56,622
Unwinding of discount (recognised in interest revenue)			6,899	6,899
Changes to models and inputs used for ECL calculations	(45,776)	-	(223,534)	(269,310)
Recoveries			694,418	694,418
Amounts written off			(565,449)	(565,449)
Foreign exchange adjustments	(500)	(61)	(5,111)	(5,672)
At 31 December 2019	31,222	10,228	630,562	672,012

(thousands of Armenian drams)

9. Loans and advances to customers (continued)**Allowance for impairment of loans and advances to customers (continued)**

An analysis of changes in the gross carrying value and corresponding ECL in relation to gold loans as of 1 December 2019

Gold loans	Stage 1	Stage 2	Stage 3	Total
Gross carrying value as at 1 January 2019	18,667,524	259,286	243,340	19,170,150
New assets originated or purchased	18,691,630			18,691,630
Assets repaid	(15,531,621)	(198,257)	(402,885)	(16,132,762)
Transfers to Stage 1	17,956	(17,650)	(307)	-
Transfers to Stage 2	(493,189)	493,189	-	-
Transfers to Stage 3	(340,600)	(253,768)	594,369	-
Recoveries			149,472	149,472
Amounts written off			(339,104)	(339,104)
Foreign exchange adjustments	(8,851)	(132)	(268)	(9,251)
At 31 December 2019	21,002,849	282,668	244,618	21,530,134

Gold loans	Stage 1	Stage 2	Stage 3	Total
ECL as at 1 January 2019	33,841	28,897	145,007	207,745
New assets originated or purchased	66,589			66,589
Assets repaid	(24,912)	(19,464)	(79,184)	(123,560)
Transfers to Stage 1	2,201	(1,981)	(219)	-
Transfers to Stage 2	(10,950)	10,950	-	-
Transfers to Stage 3	(42,112)	(7,100)	49,211	-
Impact on period end ECL of exposures transferred between stages during the period	(2,168)	2,076	13,054	12,962
Unwinding of discount (recognised in interest revenue)			11,419	11,419
Changes to models and inputs used for ECL calculations	(6,186)	(260)	118,895	112,449
Recoveries			149,472	149,472
Amounts written off			(339,104)	(339,104)
Foreign exchange adjustments	(16)	(15)	(190)	(221)
At 31 December 2019	16,288	13,102	68,361	97,752

9. Loans and advances to customers (continued)**Collateral and other credit enhancements**

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For securities lending and reverse repurchase transactions, cash or securities;
- For commercial lending, charges over real estate properties, inventory and trade receivables;
- For retail lending, mortgages over residential properties.

The Group also obtains guarantees from parent companies for loans to their subsidiaries.

Management monitors the market value of collateral and requests additional collateral in accordance with the underlying agreement during its review of the adequacy of the allowance for loan impairment.

The below tables provide an analysis of the current fair values of collateral held and credit enhancements for credit-impaired (stage 3) assets.

(thousands of Armenian drams)

	<i>Maximum exposure to credit risk</i>	<i>Fair value of collateral held under the base scenario</i>						<i>Associated ECL</i>
		<i>Cash</i>	<i>Property</i>	<i>Other*</i>	<i>Surplus collateral</i>	<i>Total collateral</i>	<i>Net exposure</i>	
31 December 2019								
Corporate lending								
SME	1,767,321		4,978,245	538,708	-3,749,631	1,767,321	-	559,663
Corporate lending								
Large	4,656,606		14,604,121	3,526,050	-13,473,565	4,656,606	-	1,501,934
Residential mortgages	1,598,924		2,598,282	20,480	-1,019,838	1,598,924	-	630,562
Gold	244,618		-	409,053	-170,600	232,288	6,165	68,361
Consumer lending	1,817,124	3,838	4,022,963	583,328	-3,480,319	442,495	687,315	570,166
	10,084,594	3,838	26,203,611	5,077,619	-21,893,953	8,697,635	693,479	3,330,686

	<i>Maximum exposure to credit risk</i>	<i>Fair value of collateral held under the base scenario</i>						<i>Associated ECL</i>
		<i>Property</i>	<i>Other*</i>	<i>Surplus collateral</i>	<i>Total collateral</i>	<i>Net exposure</i>		
31 December 2018								
Corporate lending	5,067,237	5,630,148	331,024	(2,556,426)	3,404,746	1,662,491		2,045,591
Residential mortgages	1,831,101	1,952,424	-	(735,993)	1,216,431	614,670		672,396
Gold	243,342	-	189,452	(10,063)	179,389	63,953		145,007
Consumer lending	1,300,312	1,572,468	90,328	(865,718)	797,078	503,234		294,283
	8,441,992	9,155,040	610,804	(4,168,200)	5,597,644	2,844,348		3,157,277

* Vehicles, machinery, other fixed assets, inventory and trade receivables.

Concentration of loans and advances to customers

As at 31 December 2019 the Group had a concentration of loans totalling to AMD 48,564,640 thousand due from the ten largest groups of borrowers (21.01% of gross loan portfolio) (2018: AMD 41,852,275 thousand or 20.9% of gross loan portfolio). An allowance for impairment in amount of AMD 1,396,186 thousand (2018: AMD 1,355,805 thousand) was created against these loans.

Loans have been extended to the following types of customers:

	<i>31/12/2019</i>	<i>31/12/2018</i>
Private companies	110,354,663	105,218,342
Individuals	113,067,740	90,611,259
Financial organizations	7,066,707	4,022,198
State companies	629,816	829,928
	231,118,926	200,681,727

Loans are made principally within Armenia in the following industry sectors:

	<i>31/12/2019</i>	<i>31/12/2018</i>
Consumer loans to individuals	66,710,959	54,691,087
Mortgage	44,600,296	35,030,730
Trade	33,532,841	29,598,144
Other	42,749,221	23,968,584
Construction	13,168,716	19,054,286
Services	9,276,092	10,714,497
Agriculture (including loans to individuals)	8,573,890	10,122,610
Energy	3,349,927	8,403,730
Manufacturing	6,191,512	7,318,002
Transport and communication	2,965,472	1,780,057
Gross loan portfolio	231,118,926	200,681,727
Less allowance for loan impairment	(4,440,087)	(4,399,395)
Total	226,678,839	196,282,332

(thousands of Armenian drams)

9. Loans and advances to customers (continued)**Finance lease receivables**

Included in corporate lending portfolio are finance lease receivables. The analysis of finance lease receivables at 31 December 2019 is as follows:

	31/12/2019	31/12/2018
Gross investment in finance lease, receivable		
Not later than 1 year	75,230	265,912
1-5 years	324,670	47,777
More than 5 years	82,865	-
	482,765	313,689
Unearned future finance income on finance lease	(144,338)	(12,805)
Net investment in financial lease, before impairment allowance	338,427	300,884
Impairment allowance	(3,398)	(231,623)
Net investment in finance lease	335,029	69,261

10. Investment securities

Investment securities including those pledged under repurchase agreements comprise:

	31/12/2019	31/12/2018
Debt securities at amortised		
RA government bonds	726,031	584,339
RA corporate bonds	959,738	
Less – allowance for impairment	(5,809)	(281)
Debt securities at amortised cost	1,679,960	584,058
RA government bonds pledged under repo	-	2,087,000
Less – allowance for impairment	-	(9,542)
Debt securities at amortised pledged under repurchase agreements	-	2,077,458
Debt securities at FVOCI		
RA government bonds	13,102,410	10,862,103
RA corporate bonds	5,480,721	5,825,950
Debt securities at FVOCI	18,583,131	16,688,053
RA government bonds	-	6,014,555
Debt securities at FVOCI pledged under repurchase agreements	-	6,014,555
Equity securities at FVOCI		
Equity shares of OECD countries	5,333	1,026,549
RA equity shares	57,794	57,794
Equity securities at FVOCI	63,127	1,084,343
Total	20,326,218	26,448,467

(thousands of Armenian drams)

10. Investment securities (continued)

An analysis of changes in the gross carrying values and associated ECLs in relation to debt securities at amortized cost is as follows:

<i>Debt securities at amortised cost</i>	<i>Stage 1</i>	<i>Total</i>
Gross carrying value as at 1 January 2019	2,671,339	2,671,339
New assets originated or purchased	1,685,769	1,685,769
Assets repaid	(2,671,339)	(2,671,339)
At 31 December 2019	1,685,769	1,685,769

<i>Debt securities at amortised cost</i>	<i>Stage 1</i>	<i>Total</i>
ECLs as at 1 January 2019	9,823	9,823
New assets originated or purchased	5,809	5,809
Assets repaid	(9,823)	(9,823)
Changes to models and inputs used for ECL calculations	-	-
At 31 December 2019	5,809	5,809

An analysis of changes in the gross carrying values and associated ECLs in relation to debt securities at FVOCI is as follows:

<i>Debt securities at FVOCI</i>	<i>Stage 1</i>	<i>Total</i>
Gross carrying value as at 1 January 2019	22,702,608	22,702,608
New assets originated or purchased	8,161,161	8,161,161
Assets repaid	(937,755)	(937,755)
Assets sold	(11,342,883)	(11,342,883)
At 31 December 2019	18,583,131	18,583,131

<i>Debt securities at FVOCI</i>	<i>Stage 1</i>	<i>Total</i>
ECLs as at 1 January 2019	274,838	274,838
New assets originated or purchased	22,003	22,003
Assets repaid	(8,360)	(8,360)
Assets sold	(134,219)	(134,219)
Changes to models and inputs used for ECL calculations	(84,854)	(84,854)
At 31 December 2019	69,408	69,408

(thousands of Armenian drams)

11. Property and equipment

The movements in property and equipment were as follows:

	<i>Land and buildings</i>	<i>Equipment</i>	<i>Vehicles</i>	<i>Computers</i>	<i>Other fixed assets</i>	<i>Leasehold improve- ments</i>	<i>Right of use asset</i>	<i>Total</i>
Cost or revalued amount								
31 December 2018	5,000,021	770,184	210,615	3,674,973	917,556	1,281,230	-	11,854,579
IFRS 16 impact							2,256,704	
Additions	85,512	82,339	35,793	433,061	90,757	116,801	135,605	979,868
Disposals and write-offs	-	(73,422)	-	(48,844)	(67,418)	-	-	(189,684)
Effect of revaluation	771,494	-	-	-	-	-	-	771,494
31 December 2019	5,857,027	779,101	246,408	4,059,190	940,895	1,398,031	2,392,309	15,672,961
Accumulated depreciation								
31 December 2018	385,992	629,088	206,385	2,535,956	628,302	729,818	-	5,115,541
Depreciation charge	200,944	39,356	1,885	310,860	52,388	102,325	391,894	1,099,652
Disposals and write-offs	-	(73,422)	-	(48,799)	(8,564)	-	-	(130,785)
Effect of revaluation	(586,936)	-	-	-	-	-	-	(586,936)
31 December 2019	-	595,022	208,270	2,798,017	672,126	832,143	391,894	5,497,472
Net book value								
31 December 2018	4,614,029	141,096	4,230	1,139,017	289,254	551,412	-	6,739,038
31 December 2019	5,857,027	184,079	38,138	1,261,173	268,769	565,888	2,000,415	10,175,489

	<i>Land and buildings</i>	<i>Equipment</i>	<i>Vehicles</i>	<i>Computers</i>	<i>Other fixed assets</i>	<i>Leasehold improve- ments</i>	<i>Total</i>
Cost or revalued amount							
31 December 2017	4,917,018	751,200	210,652	3,316,807	813,491	1,072,272	11,081,440
Additions	83,003	85,601	310	688,049	158,657	209,722	1,225,342
Disposals and write-offs	-	(66,617)	(347)	(329,883)	(54,592)	(764)	(452,203)
31 December 2018	5,000,021	770,184	210,615	3,674,973	917,556	1,281,230	11,854,579
Accumulated depreciation							
31 December 2017	192,788	659,363	206,067	2,623,820	648,020	636,095	4,966,153
Depreciation charge	193,204	36,331	318	241,867	35,190	94,487	601,397
Disposals and write-offs	-	(66,606)	-	(329,731)	(54,908)	(764)	(452,009)
31 December 2018	385,992	629,088	206,385	2,535,956	628,302	729,818	5,115,541
Net book value							
31 December 2017	4,724,230	91,837	4,585	692,987	165,471	436,177	6,115,287
31 December 2018	4,614,029	141,096	4,230	1,139,017	289,254	551,412	6,739,038

(thousands of Armenian drams)

(thousands of Armenian drams)

11. Property and equipments (continued)**Revaluation of assets**

The buildings and land owned by the Group were revalued by an independent appraiser in 2019. Management has based its estimate of the fair value of the buildings and land on the results of the independent appraisal.

The net book value of buildings that would have been recognized under the historic cost method is AMD 819,487 thousand as of 31 December 2019 (2018: AMD 780,998 thousand).

Fully depreciated items

As of 31 December 2019 property, plant and equipment included fully depreciated assets in amount of AMD 1,952,561 thousand (2018: AMD 2,088,194 thousand).

Property, plant and equipment in the phase of installation

As of 31 December 2019 property, plant and equipment included assets in the phase of installation in amount of AMD 123,057 thousand (2018: AMD 155,545 thousand).

Restrictions on title of property, plant and equipment

As of 31 December 2019 and 31 December 2018, the Group does not possess any property, plant and equipment pledged as security for liabilities or whose title is otherwise restricted.

12. Intangible assets

The movements in goodwill and other intangible assets were as follows:

	<i>Licenses</i>	<i>Computer software</i>	<i>Other</i>	<i>Total</i>
Cost				
31 December 2018	767,915	145,365	172,708	1,085,988
Additions	70,452	-	44,680	115,132
Disposals and write-offs	-	-	-	-
31 December 2019	838,367	145,365	217,388	1,201,120
Accumulated amortization and impairment				
31 December 2018	671,969	52,216	65,472	789,657
Amortisation charge	43,197	3,190	27,816	74,203
Disposals and write-offs	-	-	-	-
31 December 2019	715,166	55,406	93,288	863,860
Net book value				
31 December 2019	95,946	93,149	107,236	296,331
31 December 2019	123,201	89,959	124,100	337,260

(thousands of Armenian drams)

	<i>Licenses</i>	<i>Computer software</i>	<i>Other</i>	<i>Total</i>
Cost				
31 December 2017	714,891	66,816	172,834	954,541
Additions	53,024	78,549	–	131,573
Disposals and write-offs	–	–	(126)	(126)
31 December 2018	767,915	145,365	172,708	1,085,988
Accumulated amortization and impairment				
31 December 2017	633,036	44,468	50,499	728,003
Amortisation charge	38,933	7,748	15,099	61,780
Disposals and write-offs	–	–	(126)	(126)
31 December 2018	671,969	52,216	65,472	789,657
Net book value				
31 December 2017	81,855	22,348	122,335	226,538
31 December 2018	95,946	93,149	107,236	296,331

(thousands of Armenian drams)

12. Intangible assets (continued)**Fully amortized items**

As of 31 December 2019, intangible assets included fully amortized assets in amount of AMD 595,503 thousand (2018: AMD 569,700 thousand).

13. Repossessed assets

Details of assets obtained by the Group by taking possession of collateral held as security against loans and advances as at 31 December 2019 and 31 December 2018 are shown below:

	31/12/2019	31/12/2018
Property, plant and equipment	1,994,157	1,947,843
Other assets	29,771	29,771
Total repossessed collateral	2,023,928	1,977,614

The Group's policy is to pursue timely realisation of the collateral in an orderly manner. The Group generally does not use the non-cash collateral for its own operations. The assets are measured at the lower of their carrying amount and fair value less costs to sell.

14. Other assets and liabilities

Other assets comprise:

	31/12/2019	31/12/2018
Other financial assets		
Accounts receivables	482,268	280,237
Receivables from unsettled transactions	167,712	227,772
Receivables on cash transfers	50,897	51,892
Total other financial assets	700,877	559,901
Less – allowance for impairment of other financial assets	(17,427)	(25,726)
Total net other financial assets	683,450	534,175
Other non-financial assets		
Precious metals	1,018,709	945,824
Prepayments to suppliers	162,013	404,411
Other prepaid taxes	76,796	367,742
Materials	295,309	213,224
Unamortized insurance premium	35,072	56,743
Settlements with employees	15,849	7,922
Other	1,865	1,865
Total other non-financial assets	1,605,613	1,997,731
Other assets	2,289,063	2,531,906

(thousands of Armenian drams)

14. Other assets and liabilities (continued)

An analysis of changes in the ECLs for other financial assets for the year ended 31 December 2019 is as follows:

	Stage 1	Stage 2	Stage 3	Total
ECL at 1 January 2019	15,401	66	10,259	25,726
Assets originated and repaid (net amount)	1,462	39	3,227	4,728
Transfers to Stage 1	278	(2)	(276)	-
Transfers to Stage 2	(1)	1	-	-
Transfers to Stage 3	-	(1)	1	-
Impact on period end ECL of exposures transferred between stages during the period	(7,931)	(28)	(9,598)	(17,557)
Recoveries			28,255	28,255
Amounts written off			(23,857)	(23,857)
Foreign exchange adjustments	133	-	(1)	132
At 31 December 2019	9,342	74	8,011	17,427

Other liabilities comprise:

	31/12/2019	31/12/2018
Other financial liabilities		
Due to personnel	833,744	727,471
Accounts payables	394,400	276,769
Total other financial liabilities	1,228,144	1,004,240
Other non-financial liabilities		
Tax payable, other than income tax	400,969	442,064
Grants related to assets	21,164	23,584
Other	9,498	12,725
Total other non-financial liabilities	431,631	478,373
Total other liabilities	1,659,775	1,482,613

15. Amounts due to banks

Amounts due to banks comprise:

	31/12/2019	31/12/2018
Loans from banks	5,131,658	5,862,785
Repurchase agreements with CBA	-	4,002,716
Repurchase agreements with banks	-	3,876,869
Correspondent accounts of other banks	145,943	114,833
Other liabilities	1,440,283	106,167
Total amounts due to banks	6,717,884	13,963,370

As of 31 December 2019 the Group has received loans from 4 banks (2018: also from 4 banks). The Group has no repurchase agreement liabilities as of 31 December 2019 (2018: to 1 bank).

As of 31 December 2019 87% of correspondent accounts of other banks are concentrated within 1 counterparty (2018: 83.9% within 1 counterparty).

(thousands of Armenian drams)

16. Derivative financial instruments

The Group enters into derivative financial instruments for trading purposes. The table below shows the fair values of derivative financial instruments, recorded as assets or liabilities, together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are not indicative of the credit risk.

	31/12/2019			31/12/2018		
	Notional amount	Fair values		Notional amount	Fair value	
		Asset	Liability		Asset	Liability
Foreign exchange contracts						
Swaps – foreign currency	4,650,063	–	220,078	9,430,627	–	26,583
Total derivative assets/liabilities	4,650,063	–	220,078	9,430,627	–	26,583

As of 31 December 2019, the Group has positions in the following types of derivatives:

Swaps

Swaps are contractual agreements between two parties to exchange movements in interest and foreign currency rates and equity indices, and (in the case of credit default swaps) to make payments with respect to defined credit events based on specified notional amounts.

17. Amounts due to customers

The amounts due to customers include the following:

	31/12/2019	31/12/2018
Corporate customers		
Current/settlement accounts	55,943,380	42,974,649
Time deposits	66,314,442	58,623,562
	122,257,822	101,598,211
Retail customers		
Current/settlement accounts	27,979,337	27,693,588
Time deposits	71,934,985	57,922,317
	99,914,322	85,615,905
Amounts due to customers	222,172,144	187,214,116

As of 31 December 2019 included in amounts due to customers are deposits amounting to AMD 36,954,707 thousand (2018: AMD 30,280,617 thousand) held as security against loans, letters of credit issued, guarantees issued and other transaction related to contingent liabilities. The fair value of those deposits approximates their carrying amount.

As of 31 December 2019 the aggregate balance of top ten customers of the Group amounts to AMD 88,104,066 thousand (2018: AMD 73,244,218 thousand) or 39.66% of total customer accounts (2018: 39.1%).

18. Debt securities issued

Debt securities issued consisted of the following:

	31/12/2019	31/12/2018
Domestic bonds in USD	12,121,332	9,769,113
Domestic bonds in AMD	5,092,932	4,095,754
Domestic bonds in EUR	2,706,024	2,788,577
Debt securities issued	19,920,288	16,653,444

The contractual maturity of AMD and USD bonds ranges from 2019-2022, The contractual maturity of EUR denominated bonds is in 2021. Bonds issued by the Bank are listed on Armenia Securities Exchange.

(thousands of Armenian drams)

19. Taxation

The corporate income tax expense comprises:

	31/12/2019	31/12/2018
Current tax charge	1,513,124	1,266,424
Deferred tax charge/(credit) – origination and reversal of temporary differences	267,219	44,167
Total income tax expense	1,780,343	1,310,591

The corporate income tax within the Republic of Armenia is levied at the rate of 20% (2018: 20%). Differences between IFRS and RA statutory tax regulations give rise to certain temporary differences between the carrying value of certain assets and liabilities for financial reporting purposes and for profit tax purposes. Deferred income tax is calculated using the principal tax rate of 20%.

Numerical reconciliation between the tax expenses and accounting profit is provided below:

	31/12/2019	31/12/2018
Profit before tax	7,204,357	6,205,862
Statutory tax rate	20%	20%
Theoretical income tax expense at the statutory rate	1,440,871	1,241,172
Non-deductible expenses	339,472	69,419
Income tax expense	1,780,343	1,310,591

Deferred tax assets and liabilities as of 31 December 2019 and 31 December 2018 and their movements for the respective periods comprise:

	Balance 31 December 2017	Effect of adoption of IFRS 9	Origination and reversal of temporary differences		Balance 31 December 2018	Origination and reversal of temporary differences		Balance 31 December 2019
			In the statement of profit or loss	In other compre- hensive income		In the statement of profit or loss	In other compre- hensive income	
Other liabilities	111,835	–	24,042	–	135,877	19,916	–	155,793
Repossession assets	50,825	–	7,174	–	57,999	–	–	57,999
Loans and advances to customers	(604,119)	147,858	(113,463)	–	(569,724)	(271,630)	–	(841,354)
Investment securities at FVOCI	(539,122)	–	1,875	152,483	(384,764)	(41,086)	215,224	(210,626)
Property, plant and equipment	(223,303)	–	41,989	–	(181,314)	50,413	(271,624)	(402,526)
Other impairment and provisions	(4,083)	16,356	(3,859)	–	8,414	(23,846)	–	(15,432)
Amounts due to customers	(2,796)	–	(1,925)	–	(4,721)	(982)	–	(5,703)
Net deferred tax liabilities	(1,210,763)	164,214	(44,167)	152,483	(938,233)	(267,219)	(56,400)	(1,261,850)

20. Other borrowed funds

Other borrowed funds consisted of the following:

	31/12/2019	31/12/2018
Loans from CBA	5,565,432	5,956,021
Loans from refinancing credit organizations	12,649,697	9,380,933
Loans from international financial institution	2,912,194	297,376
Loans from Government of the RA	50,083	50,083
Other borrowed funds	21,177,406	15,684,413

As of 31 December 2019 Loan from CBA represent loans received from the German-Armenian fund within the scope of retroactive financing for extending credits to the Small and Medium business, consumer and other purposes.

(thousands of Armenian drams)

Loans from international financial organizations include loans from Eurasian Development Bank.

Loans from refinancing credit organizations include loans from National Mortgage Company and Home for Youth.

(thousands of Armenian drams)

20. Other borrowed funds (continued)**Covenants**

As at 31 December 2019 and 31 December 2018 the Group was in compliance with all debt covenants.

21. Subordinated loans

Subordinated loans consisted of the following:

	31/12/19	31/12/18
Subordinated debt provided by related party	5,806,646	5,852,819
Subordinated loans	5,806,646	5,852,819

Subordinate debt represents a long term borrowing agreements, which, in case of the Group's default, would be subordinated to the Group's other obligations, including deposits and other debt instruments.

Subordinated debt from related party is issued in USD, with average effective interest rate of 7.12% per annum and with contractual maturity from January 2023 (2018: 7.12% and with contractual maturity to January 2023) (See note 35).

22. Commitments and contingencies**Tax and legal matters**

The taxation system in Armenia is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are sometimes unclear, contradictory and subject to varying interpretation. Taxes are subject to review and investigation by tax authorities, which have the authority to impose fines and penalties. In the event of a breach of tax legislation, no liabilities for additional taxes, fines or penalties may be imposed by tax authorities once three years have elapsed from the date of the breach.

These circumstances may create tax risks in Armenia that are more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Armenian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these consolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant. Management believes that the Group has complied with all regulations and has completely settled all its tax liabilities.

Management also believes that the ultimate liability, if any, arising from legal actions and complaints taken against the Group, will not have a material adverse impact on the financial condition or results of future operations of the Group.

Loan commitment, guarantee and other financial facilities

In the normal course of business, the Group is a party to financial instruments with off-balance sheet risk in order to meet the needs of its customers. These instruments, involving varying degrees of credit risk, are not reflected in the consolidated statement of financial position.

Commitments and contingencies

As of 31 December 2019 the Group's commitments and contingencies comprised the following:

	31/12/2019	31/12/2018
Credit related commitments		
Undrawn loan commitments	13,260,404	12,491,499
Financial guarantees	3,225,978	3,677,373
Letters of credit	1,834,846	1,484,715
Total	18,321,228	17,653,587
ECL	41,851	70,056

22. Commitments and contingencies (continued)**Commitments and contingencies (continued)**

An analysis of changes in the ECLs at 31 December 2019 is as follows:

Undrawn loan commitments	Stage 1	Total
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(thousands of Armenian drams)

ECLs as at 1 January 2019	13,783	13,783
New exposures	9,083	9,083
Expired exposures	(3,822)	(3,822)
Impact on period end ECL of exposures transferred between stages during the period	(3,237)	(3,237)
Foreign exchange adjustments	(59)	(59)
At 31 December 2019	15,748	15,748
Letters of credit	Stage 1	Total
ECLs as at 1 January 2019	16,203	16,203
New exposures	4,914	4,914
Expired exposures	(6,502)	(6,502)
Impact on period end ECL of exposures transferred between stages during the period	(5,071)	(5,071)
Foreign exchange adjustments	(81)	(81)
At 31 December 2019	9,464	9,464
Financial guarantees	Stage 1	Total
ECLs as at 1 January 2019	40,070	40,070
New exposures	11,319	11,319
Expired exposures	(27,485)	(27,485)
Impact on period end ECL of exposures transferred between stages during the period	(7,282)	(7,282)
Foreign exchange adjustments	16	16
At 31 December 2019	16,638	16,638

An analysis of changes in the ECLs at 31 December 2018 is as follows:

Undrawn loan commitments	Stage 1	Total
ECLs as at 1 January 2018	28,603	28,603
New exposures	7,823	7,823
Expired exposures	(22,500)	(22,500)
Foreign exchange adjustments	(143)	(143)
At 31 December 2018	13,783	13,783
Letters of credit	Stage 1	Total
ECLs as at 1 January 2018	680	680
New exposures	16,203	16,203
Expired exposures	(680)	(680)
At 31 December 2018	16,203	16,203
Financial guarantees	Stage 1	Total
ECLs as at 1 January 2018	38,450	38,450
New exposures	24,178	24,178
Expired exposures	(22,194)	(22,194)
Foreign exchange adjustments	(364)	(364)
At 31 December 2018	40,070	40,070

(thousands of Armenian drams)

Insurance

The insurance industry in Armenia is at developing stage and many forms of insurance protection common in other parts of the world are not yet generally available. However, as at 31 December 2019 the Group possesses insurance for its transportation (also compulsory motor third party liability insurance) and buildings, properties, ATMs, banking risks, electronic or computer crimes and for professional responsibility. Until the Group obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on the Group's operations and financial position.

23. Equity

As of 31 December 2019 the Bank's registered and paid-in share capital was AMD 16,416,633 thousand (2018: AMD 16,416,633 thousand).

In accordance with the Bank's statutes, the share capital consists of 54,722 ordinary shares, all of which have a par value of AMD 300,000 each and of 333 privileged shares, all of which have a par value of AMD 100 each (2018: 54,722 ordinary shares and 333 privileged shares).

The respective shareholdings as at 31 December 2019 and 31 December 2018 may be specified as follows:

	31/12/2019		31/12/2018	
	<i>Paid-in share capital</i>	<i>% of total paid-in capital</i>	<i>Paid-in share capital</i>	<i>% of total paid-in capital</i>
Advanced Global Investments LLC	13,287,900	80.94	13,287,900	80.94
Advanced Global Investments LLC (preference shares)	33	–	33	–
HayPost Trust Management B.V. Company	2,307,900	14.06	2,307,900	14.06
The Armenian Apostolic Church, presented by Mother See of Holy Etchmiadzin	820,800	5.00	820,800	5.00
	<u>16,416,633</u>	<u>100</u>	<u>16,416,633</u>	<u>100</u>

The holders of ordinary shares are entitled to receive dividends as declared and are entitled to one vote per share at annual and general meetings of the Bank.

(thousands of Armenian drams)

23. Equity (continued)

The preference shareholders are entitled to receive annual dividends amounting 20% of the nominal value of the shares they own if decision on dividend payment is made by authorized body.

According to decision of Meeting of Shareholders dated on 19 June 2019 dividends declared and paid by the Bank amounted to AMD 850,375 thousand (2018: declared and paid AMD 570,343 thousand) for ordinary shares and 6.6 thousand (2018: AMD 6.6 thousand) to preferred shareholders. As of the date the dividends were declared dividends per ordinary share amounted to AMD 15,540 (2017: AMD 10,423), and dividends per preference share amounted to AMD 19.8 (2018: AMD 19.8).

The share capital of the Bank was contributed by the shareholders in Armenian Drams and they are entitled to dividends and any capital distribution in Armenian Drams.

Distributable among shareholders reserves equal the amount of retained earnings, determined according to the Armenian legislation. Non-distributable reserves are represented by a reserve fund. The reserve has been created in accordance with the Bank's statutes.

24. Net interest income

Net interest income comprises:

	01/10/19- 31/12/19	01/01/19- 31/12/19	01/10/18- 31/12/18	01/01/18- 31/12/18
Financial assets measured at amortized cost				
Loans to customers	5,898,510	22,085,893	5,089,176	18,522,832
Amounts due from banks	12,287	37,230	10,943	104,883
Investment securities	12,424	81,958	36,917	98,424
Cash equivalents	3,765	22,385	4,749	14,378
Other interest income	1,457	7,542	1,964	106,560
Financial assets measured at fair value through other comprehensive income				
Debt securities at FVOCI	362,726	1,730,976	545,444	2,166,877
Interest revenue calculated using effective interest rate	6,291,169	23,965,984	5,689,193	21,013,954
Trading securities	46,330	112,090	22,750	93,601
Finance leases	8,621	15,307	1,572	7,123
Other interest revenue	54,951	127,397	24,322	100,724
Total interest revenue	6,346,120	24,093,381	5,713,515	21,114,678
Amounts due to customers	1,998,782	7,803,953	1,816,711	7,027,060
Other borrowed funds	337,913	1,240,662	300,707	1,125,113
Debt securities issued	292,821	1,091,421	256,617	817,932
Subordinated loans	103,270	409,689	104,968	411,790
Amounts due to banks	109,980	368,417	122,393	253,412
Lease payables	97,822	228,238	-	-
Interest expense	2,940,588	11,142,380	2,601,396	9,635,307
Net interest income	3,405,532	12,951,001	3,112,119	11,479,371

(thousands of Armenian drams)

25. Credit loss expense and other impairment and provisions

The table below shows the ECL charges on financial instruments recorded in the consolidated statement of profit or loss at 31 December 2019:

	Note	Stage 1	Stage 2	Stage 3	Total
Cash and cash equivalents	6	(3,342)			(3,342)
Amounts due from banks	8	(2,494)			(2,494)
Loans and advances to customers	9	(294,907)	169,899	1,339,782	1,214,774
Debt securities measured at amortised cost	10	(4,014)			(4,014)
Other financial assets	14	(6,192)	9	(6,646)	(12,829)
Financial guarantees	22	(23,448)			(23,448)
Loan commitments	22	2,024			2,024
Letters of credit	22	(6,659)			(6,659)
Total credit loss expense		-339,032	169,908	1,333,136	1,164,017

The table below shows the ECL charges on financial instruments recorded in the consolidated statement of profit or loss at 31 December 2018:

	Note	Stage 1	Stage 2	Stage 3	Total
Cash and cash equivalents	6	(160)	–	–	(160)
Amounts due from banks	8	6,988	–	–	6,988
Loans and advances to customers	9	144,633	(46,595)	819,738	917,776
Debt securities measured at amortised cost	10	7,759	–	–	7,759
Debt securities measured at FVOCI	10	(9,375)	–	–	(9,375)
Other financial assets	14	24,736	(203)	(2,349)	22,184
Financial guarantees	22	1,984	–	–	1,984
Loan commitments	22	(14,677)	–	–	(14,677)
Letters of credit	22	15,523	–	–	15,523
Total credit loss expense		177,411	(46,798)	817,389	948,002

26. Net fee and commission income

Net fee and commission income comprises:

	01/10/19- 31/12/19	01/01/19- 31/12/19	01/10/18- 31/12/18	01/01/18- 31/12/18
Plastic cards operations	399,076	1,358,039	309,659	1,073,999
Wire transfer fees	209,149	757,502	203,122	729,434
Settlement operation	78,752	262,021	76,170	257,650
Fees and commission income from loans	92,574	337,616	62,943	255,448
Guarantees and letters of credit	13,943	56,861	15,509	49,562
Other	119,534	422,034	141,581	347,076
Fee and commission income	913,029	3,194,074	808,984	2,713,169
Plastic cards operations	216,125	703,332	134,116	570,510
Wire transfer fees	49,947	183,080	46,194	140,099
Settlement operations	16,695	60,706	30,901	103,146
Guarantees and letters of credit	2,418	7,757	3,339	9,842
Other expenses	18,770	66,058	12,788	48,141
Fee and commission expense	303,955	1,020,933	227,338	871,738
Net fee and commission income	609,074	2,173,141	581,646	1,841,431

27. Net trading income

(thousands of Armenian drams)

	01/10/19- 31/12/19	01/01/19- 31/12/19	01/10/18- 31/12/18	01/01/18- 31/12/18
Net gains from foreign currency transactions	382,186	1,304,344	369,935	1,365,239
Net gain/(loss) on derivative financial instruments	(104,413)	(277,425)	(59,224)	153,882
Net gain from trading securities	27,512	66,531	(3,418)	20,023
Total net trading income	305,285	1,093,450	307,293	1,539,144

(thousands of Armenian drams)

28. Other income

	01/10/19- 31/12/19	01/01/19- 31/12/19	01/10/18- 31/12/18	01/01/18- 31/12/18
Fines and penalties received	174,327	463,953	130,538	499,585
Income from cash collection services	10,845	41,478	10,288	38,440
Net income from operations with precious metals	30,815	253,891	64,709	8,224
Dividend income	-	3,149	1,762	6,488
Income from grants	606	2,424	606	2,424
Other income	264,290	485,837	54,496	165,655
Total other income	480,883	1,250,732	262,399	720,816

29. Personnel and other operating expenses

Personnel and other operating expenses comprise:

	01/10/19- 31/12/19	01/01/19- 31/12/19	01/10/18- 31/12/18	01/01/18- 31/12/18
Salaries	1,535,664	5,434,453	1,316,634	4,810,802
Other expenses	47,031	106,545	29,025	96,065
Personnel expenses	1,582,695	5,540,998	1,345,659	4,906,867
Advertising costs	155,786	512,842	229,873	634,793
Insurance of deposits	65,409	250,727	51,957	202,174
Expenses related to Armenian Card payment system	68,003	233,708	56,831	199,541
Security	57,454	215,073	48,704	198,723
Software maintenance expenses	54,987	220,814	50,659	195,762
Fixed assets maintenance	49,337	156,248	42,439	129,086
Communications	38,530	144,731	34,118	124,743
Consulting and other service	22,466	100,993	43,137	112,527
Insurance expenses	30,234	112,779	30,904	111,323
Utility expenses	23,059	104,302	23,999	98,812
Taxes, other than income tax, duties	92,097	185,244	24,520	51,957
Business trip expenses	12,199	40,697	15,751	47,298
Office supplies	11,238	44,394	9,501	31,515
Financial system mediator	7,012	28,050	6,272	25,086
Penalties paid	42,729	84,424	1,061	2,009
Other operating expenses	14111	211,260	258164	778972
Other expenses	169,069	606,968	147,463	484,083
Other operating expenses	913,720	3,253,254	1,075,353	3,428,404

30. Risk management**Introduction**

The Group's activities expose it to a variety of financial risks and those activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks.

The process of risk management is organized in accordance with the mission, principal and interim objectives of the Group and is designed to improve the financial position and the reputation of the Group.

The aim of the risk management process is the assistance to the management of the Group in making decisions in the framework of risk mitigation measures, limits and internal acts for effectively managing the risks related to the assets and liabilities of the Group and its customers by the means of excluding or minimizing the possible losses related to the risks, ensuring the acceptable level of profitability, liquidity and solvency. The risk management is based on procedures, regulations, norms and limits, approved by the Group's authorized body. The identification, measurement, supervision and monitoring of the Group's risks are ongoing and regular processes. The risk analysis is an integral part of the

(thousands of Armenian drams)

Group's strategic planning, as well as the evaluation of investment programs. The Group's risks management principles include: the implementation of non-standard risk management procedures in critical situations, periodical implementation of stress scenarios for testing the financial stability, avoiding the concentrations of business processes in the assets and loan portfolio, diversification of the Group's assets and liabilities, implementation of monitoring by a frequency consistent with the risks undertaken by the Group, management of the risk concentrations, the ongoing cooperation between the risk management administration and departments.

(thousands of Armenian drams)

30. Risk management (continued)

Risk management structure

The risk management is organized and coordinated by the Executive Director in accordance with the internal legal acts approved by the Bank's Board. The risk management is implemented in a clear and documented manner for all business processes described, through appropriate internal legal acts and limits determined for all the processes and operations.

The Board

The Board is responsible for the overall supervision of risk management and risk management policy, as well as approval of the policies related to the risk management, based on which the Bank's Executive Director organizes the risk management, taking into consideration the management limits and the requirements of the Bank's internal legal acts.

Direction

The Bank's Executive Board implements the following for the purpose of risk management:

- ▶ Approval of complex measures, in agreement with the Board, based on the Group's risk management, associated with the Group's profitability in the critical situations, as well as operating, strategic, reputational and legal risks;
- ▶ Determining prohibitions for several transactions;
- ▶ Determining limits for transactions without collateral in inter-bank markets;
- ▶ Determining internal norms for banking risks regulation and supervision.

The Executive Board is responsible for the management of the Group's assets and liabilities, as well as the overall financial system. The Bank's Executive Board is also responsible for the Group's liquidity financial risks. The Executive Board is designed to fulfil the functions of the Group's Assets and Liabilities Management Committee.

Risk management division

The main functions of the risk management division are:

- ▶ Elaboration and implementation of active mechanisms and processes for risk management in the Group, as well as monitoring over their implementation;
- ▶ Analysis of the risk level of loans issued by the Group and the monitoring over the lending process in the framework of program loans;
- ▶ Monitoring of issued loans, identification of issues related to them and reporting;
- ▶ Supervision over the evaluation of pledged property and periodical revaluations of the pledged property;
- ▶ Organization of the insurance process of the Group's property;
- ▶ Management of the doubtful loans portfolio.

Internal audit

Risk management processes throughout the Group are audited annually by the internal audit function that examines both the adequacy of the procedures and the Group's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Bank's Board.

Risk measurement and reporting systems

Depending upon various factors, the Group divides the risks into the internal and external risks.

The external risks include the country, legislation, force-major factors, price and competition risks.

Internal risks of the Group are the risks associated with its activity. They include the credit, operational, liquidity, interest rate, currency, reputational, capital decrease, staff and money laundering risks.

The country risk is managed by the Group using the rating of international rating agencies (Moody's, S&P, Fitch), granted to international banks and organizations. The risk management division monitors the rating of internal bank counterparties of the Group and quarterly presents to the Bank's Executive Board approval the limits for each bank.

(thousands of Armenian drams)

30. Risk management (continued)

Risk management structure (continued)

The minimal possible price risk level is ensured in the framework of the following measures: analysis of the financial markets' structural, volume and price indicators' dynamics, and liquidity of several financial instruments, as well as identification of current trades, assessment of possible losses on a monthly basis using the stress testing, determination of limits for financial instruments (by types of transactions with securities, by dealer, by issuer), diversification of securities portfolio by issuer, industry, maturity profile etc.

The management of competition risk is implemented by the business divisions and marketing department, by periodically comparing the range of services and conditions provided by the Group and its competitors.

The interest rate risk is managed by the Risk Management Division of the Group by elaborating and implementing interest rate mitigation mechanisms/models, based on which the Group's Assets and Liabilities Management Committee makes decisions. The Risk Management Division has elected to use the models for interest rate change sensitivity gap, duration and basic risk. Interest rate change sensitivity gap and duration models are implemented through stress testing on a monthly basis. The interest rate basic risk is managed through stress tests by implementing scenarios of different severity on a quarterly basis.

For liquidity risk management purposes daily discussions are held around the structure of assets and liabilities maturity profiles and the liquidity gap, as well as supervision is established over the weight of investments in highly liquid instruments. For mitigation of the liquidity risk the Group's Risk management division presents monthly analysis of the Group's expected repayments, amounts to be lent and the positions to the Group's Assets and Liabilities Management Committee. The liquidity risk management includes the elaboration of pricing mechanisms for assets of the Group, limits of amounts attracted by the Group, their types or gross interest expenses, limits on concentrations of the financial sources used by the Group for fulfilling the liquidity requirements, the diversification of the maturities of the borrowings, limits on the borrowings attracted from the Group's related parties aimed at satisfying the liquidity needs, principles and methods for determining the interest rate risk limit, including the interest rate risk and limits related to the off-balance sheet items, the intended level of interest margins, mechanisms and procedures of making decisions on attraction and attribution of financial means, acceptable limits of maturity gaps between the Group's assets and liabilities, the ways of coordinating the Group's other divisions activities, who can influence the Group's liquidity level by their operations, the extraordinary liquidity requirements fulfilment programs (which can arise from reduction of the income, increase of doubtful assets, concentrations of deposits), the forms of reports on liquidity management to be submitted to the Group's executive body and Board.

The capital decrease risk measurement mechanisms are the norms determined internally and by the CBA (capital adequacy, one borrower risk etc.). The stress tests implemented monthly allow determining the maximum loss of capital, depending on different circumstances.

The staff risk is managed by the Staff management department, which periodically observes the vacancies and offered conditions existing in the RA banking system, as well as organizes trainings for improving the professional skills level of the employees by using internal and external resources.

The money laundering risk management is conducted by the financial observations department, which operates in accordance with the requirements of anti-money laundering legislation and Bank's internal legal acts.

Excessive risk concentrations

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location.

For avoiding the excessive risk concentrations, the Group's policy and processes includes special principles aimed at maintaining diversified assets types, loan and securities portfolios.

Credit risk

Credit risk is the risk that the Group will incur a loss because its customers, clients or counterparties failed to discharge their contractual obligations. The Group manages and controls credit risk by setting limits on the amount of risk it is willing to accept for individual counterparties and for geographical and industry concentrations, and by monitoring exposures in relation to such limits.

The Group has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty limits are established by the use of a credit risk classification system, which assigns each counterparty a risk rating. Risk ratings are subject to regular revision. The credit quality review process allows the Group to assess the potential loss as a result of the risks to which it is exposed and take corrective action.

(thousands of Armenian drams)

30. Risk management (continued)

Credit risk (continued)

Derivative financial instruments

Credit risk arising from derivative financial instruments is, at any time, limited to those with positive fair values, as recorded in the consolidated statement of financial position.

Credit-related commitments risks

The Group makes available to its customers guarantees which may require that the Group make payments on their behalf. Such payments are collected from customers based on the terms of the letter of credit. They expose the Group to similar risks to loans and these are mitigated by the same control processes and policies.

The maximum exposure to credit risk for the components of the statement of financial position, including derivatives, before the effect of mitigation through the use of master netting and collateral agreements, is best represented by their carrying amounts.

Where financial instruments are recorded at fair value, the carrying value represents the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values.

For more detail on the maximum exposure to credit risk for each class of financial instrument, references shall be made to the specific notes. The effect of collateral and other risk mitigation techniques is shown in Note 9.

Impairment assessment

From 1 January 2018, the Group calculates ECL based on three probability-weighted scenarios to measure the expected cash shortfalls, discounted at the EIR at origination. A cash shortfall is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive considering the possible credit risk. The mechanics of the ECL calculations are outlined below and the key elements are as follows:

PD	The <i>Probability of Default</i> is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously derecognised and is still in the portfolio.
EAD	The <i>Exposure at Default</i> is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments.
LGD	The <i>Loss Given Default</i> is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realisation of any collateral. It is usually expressed as a percentage of the EAD.

The ECL allowance is based on the credit losses expected to arise over the life of the asset (the lifetime expected credit loss or LTECL), unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' expected credit loss (12mECL). The 12mECL is the portion of LTECL that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Both LTECL and 12mECL are calculated on either an individual basis or a collective basis, depending on the nature of the underlying portfolio of financial instruments.

The Group has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument. Based on the above process, the Group groups its loans into Stage 1, Stage 2, Stage 3 and POCI, as described below:

Stage 1:	When loans are first recognised, the Group recognises an allowance based on 12mECL. Stage 1 loans also include facilities where the credit risk has improved and the loan has been reclassified from Stage 2.
Stage 2:	When a loan has shown a significant increase in credit risk since origination, the Group records an allowance for the LTECL.
Stage 3:	Loans considered credit-impaired. The Group records an allowance for the LTECL.
POCI:	Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest revenue is subsequently recognised based on a credit-adjusted EIR. ECL are only recognised or released to the extent that there is a subsequent change in the lifetime expected credit losses.

(thousands of Armenian drams)

30. Risk management (continued)

Credit risk (continued)

Definition of default and cure

The Group considers a financial instrument defaulted and therefore Stage 3 (credit-impaired) for ECL calculations in all cases when the borrower becomes 91 days past due on its contractual payments.

A financial instrument is also considered as credit-impaired based on predefined other quantitative and qualitative factors, such as the quality of credits due to affiliated parties, the state of being rescheduled which are approved by the management.

PD estimation process

Treasury and interbank relationships

The Group's treasury and interbank relationships and counterparties comprise financial services institutions, banks, broker-dealers, exchanges and clearing-houses. For these relationships, the Group's credit risks management division analyses publicly available information such as financial information and other external data, e.g., the external ratings.

Loans customers

Bucketing

For stage 1 and stage 2 loans to customers, as well as for individually not significant stage 3 exposures, the Group calculates ECL on portfolio level. The following portfolios are segregated by the Group.

- ▶ Large business loans;
- ▶ SME loans;
- ▶ Consumer loans;
- ▶ Mortgage loans;
- ▶ Gold loans

PDs for loans to customers are based on historic information and calculated through probability transition matrices, based on historical information on ageing of the loan portfolios. The probabilities are calculated as the share of loans transferring to defaulted category during 12-month period from the total number of credits at the beginning of the period. In calculation of PDs the Group considers forward looking macroeconomic parameters that had significant impact on the probability of default estimated through time series regression analysis. The forecasts of PDs are evaluated based on the officially available forward looking macroeconomic parameters.

Based on the estimated deviation of the historical forecasts of the selected macroeconomic parameters from the actual trends three scenarios of the forward looking macroeconomic development are directed to the final outcome of three PD PIT transition matrices, which are weighted by 10%, 80% and 10% probabilities corresponding to the best, base and worst case scenarios.

Exposure at default

The exposure at default (EAD) represents the gross carrying amount of the financial instruments subject to the impairment calculation, addressing both the client's ability to increase its exposure while approaching default and potential early repayments too. To calculate the EAD for a Stage 1 loan, the Group assesses the possible default events within 12 months for the calculation of the 12mECL. For Stage 2, Stage 3 and POCI financial assets, the exposure at default is considered for events over the lifetime of the instruments.

(thousands of Armenian drams)

30. Risk management (continued)

Credit risk (continued)

Loss given default

The Group uses historical information on recoveries after the default date for all defaulted loans for LGD calculation purposes. All cash flow information is collected after the default date per LGD bucket. For the recently defaulted loans the possible recoveries are evaluated based on the development factor estimated from the population of the earlier defaulted loans. Any changes in the collection policy are considered in this scope. The overall recoveries are further discounted to the default point using the average effective interest rate of each LGD bucket. Cash flow information includes all kind of cash received from defaulted loans (cash received from repayment of loans, cash received from guarantor, cash received from sale of collateral, etc.).

Significant increase in credit risk

The Group has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument. The objective criterion used by the Group is the information on overdue days of the loans. The Group concludes that there is a significant increase in credit risk of the assets, when payments related to that assets of the borrower are past due for more than 30 days.

- ▶ The Bank's management also considers the following factors to determine whether there is an increase in credit risk:
- ▶ Overdue days of the borrower in other financial institutions in Armenia;
- ▶ Overdue days of the predefined affiliated parties.

Forward-looking information and multiple economic scenarios

In its ECL models, the Group relies on a broad range of forward looking information as economic inputs, such as:

- ▶ GDP annual growth;
- ▶ USD/AMD exchange rate
- ▶ Central Bank base rate growth
- ▶ Unemployment rate

The Group obtains the forward-looking information from third party sources (external rating agencies, governmental bodies e.g. central banks, and international financial institutions). Experts of the Group's Credit Risk Department determine the weights attributable to the multiple scenarios.

(thousands of Armenian drams)

30. Risk management (continued)**Credit risk (continued)****Credit quality per class of financial assets**

The credit quality of financial assets is managed by the Group internal credit ratings, as described above. The table below shows the credit quality by class of asset for loan-related lines in the consolidated statement of financial position, based on the Group's credit rating system.

31/12/2019	Note		High grade	Standard grade	Sub-standard grade	Impaired	Total
Cash and cash equivalents, except for cash on hand	6	Stage 1	1,617,050	39,332,817	-	-	40,949,867
Amounts due from banks	8	Stage 1	402,560	11,345,490	-	-	11,748,050
Loans and advances to customers	9						
-SME loans		Stage 1	225,083	38,001,512	-	-	38,226,595
		Stage 2	-	-	486,034	-	486,034
		Stage 3	-	-	-	1,767,321	1,767,321
- Large business loans		Stage 1	29,458,414	45,014,065	-	-	74,472,479
		Stage 2	-	-	198,634	-	198,634
		Stage 3	-	-	-	4,656,606	4,656,606
- Consumer loans		Stage 1	1,311,307	41,040,790	-	-	42,352,097
		Stage 2	-	-	1,011,604	-	1,011,604
		Stage 3	-	-	-	1,817,124	1,817,124
- Mortgage loans		Stage 1	-	42,753,080	-	-	42,753,080
		Stage 2	-	-	248,291	-	248,291
		Stage 3	-	-	-	1,598,924	1,598,924
- Gold loans		Stage 1	-	21,002,849	-	-	21,002,849
		Stage 2	-	-	282,668	-	282,668
		Stage 3	-	-	-	244,618	244,618
Debt investment securities	10						
- Measured at FVOCI		Stage 1	-	18,646,258			18,646,258
- Measured at amortised cost		Stage 1	-	1,685,769			1,685,769
Undrawn loan commitments	22	Stage 1	-	13,260,404			13,260,404
Letters of credit	22	Stage 1	-	1,834,846			1,834,846
Financial guarantees	22	Stage 1	-	3,225,978	-		3,225,978
Total			33,014,414	277,143,858	2,227,232	10,084,594	322,470,098

In the table below loans to customers of high grade are those having a minimal level of credit risk, normally very well collateralized (cash collateral or state guarantee). Other borrowers with good financial position and good debt service are included in the standard grade. Sub-standard grade comprises not past due loans below standard grade but not individually impaired.

31/12/2018	Note		High grade	Standard grade	Sub-standard grade	Impaired	Total
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(thousands of Armenian drams)

Cash and cash equivalents, except for cash on hand	6	Stage 1	525,624	31,219,145	-	-	31,744,769
Amounts due from banks	8	Stage 1	412,665	4,812,477	-	-	5,225,142
Loans and advances to customers	9						
- Business loans		Stage 1	18,171,946	87,639,720	-	-	105,811,666
		Stage 2	-	-	80,998	-	80,998
		Stage 3	-	-	-	5,067,237	5,067,237
- Consumer loans		Stage 1	1,390,733	32,337,823	-	-	33,728,556
		Stage 2	-	-	492,078	-	492,078
		Stage 3	-	-	-	1,300,312	1,300,312
- Mortgage loans		Stage 1	-	33,078,668	-	-	33,078,668
		Stage 2	-	-	120,961	-	120,961
		Stage 3	-	-	-	1,831,101	1,831,101
- Gold loans		Stage 1	-	18,667,522	-	-	18,667,522
		Stage 2	-	-	259,286	-	259,286
		Stage 3	-	-	-	243,342	243,342
Debt investment securities	10						
- Measured at FVOCI		Stage 1	-	22,702,608	-	-	22,702,608
- Measured at amortised cost		Stage 1	-	2,671,339	-	-	2,671,339
Undrawn loan commitments	22	Stage 1	-	12,491,499	-	-	12,491,499
Letters of credit	22	Stage 1	-	1,484,715	-	-	1,484,715
Financial guarantees	22	Stage 1	-	3,677,373	-	-	3,677,373
Total			20,500,968	250,782,889	953,323	8,441,992	280,679,172

See Note 9 for more detailed information with respect to the allowance for impairment of loans to customers.

Financial guarantees, letters of credit and loan commitments are assessed and a provision for expected credit losses is calculated in similar manner as for loans.

The following table breaks down the Group's main credit exposure at their carrying amounts, as categorized by geographical region as of 31 December 2019 and 31 December 2018.

	31 December 2019			
	Armenia	Other non-OECD countries	OECD countries	Total
Cash and cash equivalents	46,376,762	5,939,464	27,706	52,343,932
Trading securities	646,487	-	-	646,487
Amounts due from banks	10,919,723	48	817,486	11,737,257
Loans and advances to customers	198,579,447	28,099,392	-	226,678,839
Investment securities	19,466,768	854,117	5,333	20,326,218
Securities pledged under repurchase agreements	-	-	-	-
Other financial assets	263,773	9,656	410,021	683,450
	276,252,961	34,902,677	1,260,546	312,416,183

	31/12/2018			
	Armenia	Other non-OECD countries	OECD countries	Total
Cash and cash equivalents	37,944,682	2,327,575	198,601	40,470,858

(thousands of Armenian drams)

Trading securities	1,160,345	–	–	1,160,345
Amounts due from banks	3,359,131	1,006,353	847,003	5,212,487
Loans and advances to customers	182,424,202	13,844,200	13,930	196,282,332
Investment securities	16,523,883	806,022	1,026,549	18,356,454
Securities pledged under repurchase agreements	8,092,013	–	–	8,092,013
Other financial assets	302,505	4,923	226,747	534,175
	249,806,761	17,989,073	2,312,830	270,108,664

30. Risk management (continued)

Liquidity risk and funding management

Liquidity risk is the risk that the Group will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily bases. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

The Group maintains a portfolio of highly marketable and diverse assets that can be easily liquidated in the event of an unforeseen interruption of cash flow. In addition, the Group maintains an obligatory minimum reserve deposits with the Central Bank of Armenia equal to 2% of certain obligations of the Group denominated in Armenian drams and 12% on certain obligations of the Group denominated in foreign currency in Armenian drams and and 6% on certain obligations of the Group denominated in foreign currency. The liquidity position is assessed and managed under a variety of scenarios, giving due consideration to stress factors relating to both the market in general and specifically to the Group.

The liquidity management of the Group requires considering the level of liquid assets necessary to settle obligations as they fall due; maintaining access to a range of funding sources; maintaining funding contingency plans and monitoring balance sheet liquidity ratios against regulatory requirements. The Group calculates liquidity ratios in accordance with the requirement of the Central Bank of Armenia. As at 31 December, these ratios were as follows:

	Threshold	2019, %	2018, %
N21 "General Liquidity Ratio" (highly liquid assets / total assets)	min 15%	26.22	35.26
N22 "Current Liquidity Ratio" (highly liquid assets / liabilities payable on demand)	min 60%	88.58	102.49

Analysis of financial liabilities by remaining contractual maturities

The table below summarizes the maturity profile of the Group's financial liabilities at 31 December 2019 based on contractual undiscounted repayment obligations. See Note 34 for the expected maturities of these liabilities. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Group expects that many customers will not request repayment on the earliest date the Group could be required to pay and the table does not reflect the expected cash flows indicated by the Group's deposit retention history.

31/12/2019						
	Demand and less than 1 month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	More than 5 years	Total
Financial liabilities						
Amounts due to banks	4,394,207	631,017	1,636,123	–	71,955	6,733,302
Derivative liabilities	220,078	–	–	–	–	220,078
Amounts due to customers	91,167,285	13,765,198	73,745,223	48,848,056	2,706,244	230,232,006
Other borrowed funds	206,664	254,376	2,741,172	14,143,825	9,696,470	27,042,506
Debt securities issued	–	–	1,234,246	20,984,806	–	22,219,052
Subordinated debt	–	–	396,371	6,638,099	0	7,034,469
Total undiscounted financial liabilities	95,988,234	14,650,590	79,753,134	90,614,786	12,474,669	293,481,414
Commitments and contingent liabilities	18,321,227	–	–	–	–	18,321,227
31/12/2018						
	Demand and less than 1 month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	More than 5 years	Total
Financial liabilities						
Amounts due to banks	12,493,396	1,287,043	127,441	–	72,563	13,980,443
Derivative liabilities	26,583	–	–	–	–	26,583

(thousands of Armenian drams)

Amounts due to customers	77,767,987	16,269,442	77,640,309	24,265,421	819,953	196,763,112
Other borrowed funds	141,098	377,393	1,825,741	11,756,654	6,361,484	20,462,370
Debt securities issued	–	52,500	6,724,733	11,580,313	–	18,357,546
Subordinated debt	–	–	395,709	7,105,036	–	7,500,745
Total undiscounted financial liabilities	90,429,064	17,986,378	86,713,933	54,707,424	7,254,000	257,090,799
Commitments and contingent liabilities	17,653,587	–	–	–	–	17,653,587

(thousands of Armenian drams)

30. Risk management (continued)**Liquidity risk and funding management (continued)**

The maturity analysis does not reflect the historical stability of current accounts. Their repayment has historically taken place over a longer period than indicated in the tables above. These balances are included in amounts due in the period "Within one year" in the tables above.

Included in amounts due to customers are term deposits of individuals. In accordance with the Armenian legislation, the Bank is obliged to repay term deposits of individuals upon demand of a depositor.

Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates and foreign exchange rates. The Group classifies exposures to market risk into either trading or non-trading portfolios. Non-trading positions are managed and monitored using other sensitivity analyses.

Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The Board has established limits on the interest rate gaps for stipulated periods. Positions are monitored on a daily basis.

The following table demonstrates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, of the Group's consolidated statement of comprehensive income.

The sensitivity of the statement of comprehensive income is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate financial assets and financial liabilities and on net trading income, based on trading instruments held at 31 December. The sensitivity of equity is calculated by revaluing debt financial assets measured at FVOCI at 31 December for the effects of the assumed changes in interest rates based on the assumption that there are parallel shifts in the yield curve.

Currency	Increase in basis points 31/12/2019	Sensitivity of net interest income 31/12/2019	Sensitivity of equity 31/12/2019
AMD	1.00%	(26,123)	(697,754)
USD	1.60%	-	(119,346)
EUR	0.20%	-	(953)

Currency	Decrease in basis points 31/12/2019	Sensitivity of net interest income 31/12/2019	Sensitivity of equity 31/12/2019
AMD	3.50%	91,431	2,442,138
USD	0.50%	-	37,296
EUR	0.01%	-	48

Currency	Increase in basis points 31/12/2018	Sensitivity of net interest income 31/12/2018	Sensitivity of equity 31/12/2018
AMD	1.00%	(25,250)	(415,856)
USD	1.60%	(5,795)	(190,402)
EUR	0.20%	-	(1,475)

Currency	Decrease in basis points 31/12/2018	Sensitivity of net interest income 31/12/2018	Sensitivity of equity 31/12/2018
AMD	3.50%	88,376	1,455,495
USD	0.50%	1,811	59,501
EUR	0.01%	-	74

(thousands of Armenian drams)

30. Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The management has set limits on positions by currency.

The tables below indicate the currencies to which the Group had significant exposure at 31 December on its non-trading monetary assets and liabilities. The analysis calculated the effect of a reasonably possible movement of the currency rate against the Armenian dram, with all other variables held constant, on the income statement (due to the fair value of currency sensitive non-trading monetary assets and liabilities). A negative amount in the table reflects a potential net reduction in income statement, while a positive amount reflects a net potential increase.

	31 December 2019		31 December 2018	
	Change in currency rate in %	Effect on profit before tax	Change in currency rate in %	Effect on profit before tax
Currency				
USD	3.5%	(61,826)	3.5%	12,064
USD	(3.5%)	61,826	(3.5%)	(12,064)
EUR	8.0%	4,217	8.0%	(4,847)
EUR	(8.3%)	(4,375)	(8.3%)	5,028

Operational risk

The primary responsibility for the development and implementation of controls to address operational risk is assigned to the Executive Board of the Group. Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Group cannot expect to eliminate all operational risks, but a control framework and monitoring and responding to potential risks could be effective tools to manage the risks. Controls should include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

The operational risk management is conducted in a clear and documented manner for all the business processes described, through the internal legal acts regulating those business process, as well as limits for all the processes and operations, and double control mechanisms for all transactions. The more actual operational risk management is described below.

Legal risk: all the standard contract forms of the Group are prepared by the Group's Legal Department by cooperating with the Group's appropriate departments and are approved by the Group's Executive Board. In the Group's day-to-day operations non-standard contracts between the Group and third parties are allowed only in case of appropriate conclusion from the Group's Legal Department.

The IT risks are managed in accordance with internal legal acts.

The risk mitigation mechanisms for the process are:

- ▶ Regulation of all business processes by internal legal acts;
- ▶ Physical protection of the Group's assets and critical documents (including loan contracts);
- ▶ Establishing and maintaining limits;
- ▶ Common preservation of property and records;
- ▶ Implementation and archiving of data journals;
- ▶ Implementation of double control mechanism in recording transactions.

The internal audit periodically assesses the internal control system effectiveness and adequacy with the Group's risks and supervises the Group's activity and operational risks.

The Group's compliance with the standards is accompanied by the internal auditor's periodic observations. The results of those observations are discussed by the Group's management's appropriate representative to whom it concerns. The summaries of the observations are submitted to the Board.

(thousands of Armenian drams)

31. Fair value measurements

Fair value measurement procedures

The Group's management determines the policies and procedures for both recurring fair value measurement, such as trading and available-for-sale securities, derivatives and for non-recurring measurement, such as repossessed assets.

External valuers are involved for valuation of significant assets, such as properties and repossessed assets. Involvement of external valuers is decided upon annually by the Board.

At each reporting date, the Management analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Group's accounting policies. For this analysis, the major inputs applied in the latest valuation are verified by agreeing the information in the valuation computation to contracts and other relevant documents. The Management, in conjunction with the Group's external valuers, also compares each the changes in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

Financial and non-financial assets and liabilities measured at fair value in the consolidated statement of financial position are presented below. This hierarchy groups financial and non-financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities. The fair value hierarchy has the following levels:

- ▶ Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- ▶ Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset and liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- ▶ Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Financial instruments that are not measured at fair value

The table below presents the fair value of financial assets and liabilities not measured at their fair value in the consolidated statement of financial position and analyses them by the level in the fair value hierarchy into which each fair value measurement is categorised.

	31/12/2019				
	Level 1	Level 2	Level 3	Total fair values	Total carrying amount
Financial assets					
Loans and advances to customers	–	–	206,045,428	206,045,428	282,678,839
Cash and cash equivalents	52,343,932	–	–	52,343,932	52,343,932
Amounts due from banks	–	–	11,737,257	11,737,257	11,737,257
Investment securities at amortised cost	–	–	1,713,412	1,713,412	1,679,960
Other financial assets	–	–	683,450	683,450	683,450
Financial liabilities					
Amounts due to customers	–	–	222,172,144	222,172,144	222,172,144
Other borrowed funds	–	–	21,177,406	21,177,406	21,177,406
Amounts due to banks	–	–	6,717,884	6,717,884	6,717,884
Debt securities issued	–	19,895,354	–	19,895,354	19,920,288
Subordinated debt	–	–	5,806,646	5,806,646	5,806,646
Other financial liabilities	–	–	1,228,144	1,228,144	1,228,144

(thousands of Armenian drams)

31. Fair value measurements (continued)**Fair value measurement procedures (continued)**

	2018				
	Level 1	Level 2	Level 3	Total fair values	Total carrying amount
Financial assets					
Loans and advances to customers	–	–	177,980,279	177,980,279	196,282,332
Cash and cash equivalents	40,470,858	–	–	40,470,858	40,470,858
Amounts due from banks	–	–	5,212,033	5,212,033	5,212,487
Investment securities at amortised cost	–	–	584,089	584,089	584,058
Investment securities at amortised cost pledged under repurchase agreements	–	–	2,184,418	2,184,418	2,077,458
Other financial assets	–	–	534,175	534,175	534,175
Financial liabilities					
Amounts due to customers	–	–	187,214,116	187,214,116	187,214,116
Other borrowed funds	–	–	15,684,413	15,684,413	15,684,413
Amounts due to banks	–	–	13,963,370	13,963,370	13,963,370
Debt securities issued	–	16,647,928	–	16,647,928	16,653,444
Subordinated debt	–	–	5,852,819	5,852,819	5,852,819
Other financial liabilities	–	–	1,004,291	1,004,291	1,004,240

Loans and advances to customers

The fair value of floating rate instruments is normally their carrying amount. The estimated fair value of fixed interest rate instruments is based on estimated future cash flows expected to be received discounted at current interest rates for new instruments with similar credit risk and remaining maturity. Discount rates used depend on credit risk of the counterparty and ranged from 3% to 24% per annum (2018: 3% to 24% per annum).

The fair value of the impaired loans is calculated based on expected cash flows from the sale of collateral. The value of collateral is based on appraisals performed by independent, professionally-qualified property valuers.

Financial instruments that are measured at fair value

	31/12/2019		
	Level 1	Level 2	Total
Financial assets			
Trading securities	–	646,487	646,487
Investment securities at FVOCI	–	18,646,258	18,646,258
Investment securities at FVOCI pledged under repurchase agreements	–	–	–
Total	–	19,292,745	19,292,745
Financial liabilities			
Derivative financial liabilities	–	220,078	220,078
Total	–	220,078	220,078
Net fair value	–	19,072,667	19,072,667

(thousands of Armenian drams)

	2018		
	Level 1	Level 2	Total
Financial assets			
Trading securities	–	1,160,345	1,160,345
Investment securities at FVOCI	1,021,216	16,751,180	17,772,396
Investment securities at FVOCI pledged under repurchase agreements	–	6,014,555	6,014,555
Total	1,021,216	23,926,080	24,947,296
Financial liabilities			
Derivative financial liabilities	–	26,583	26,583
Total	–	26,583	26,583
Net fair value	1,021,216	23,952,663	24,973,879

The methods and valuation techniques used for the purpose of measuring fair value are unchanged compared to the previous reporting period.

(thousands of Armenian drams)

31. Fair value measurements (continued)**Fair value measurement of non-financial assets and liabilities**

	<i>31/12/2019</i>	
	<i>Level 3</i>	<i>Total</i>
Non financial assets		
Land and buildings	5,857,027	5,857,027
Total	5,857,027	5,857,027
	<i>31/12/2018</i>	
	<i>Level 3</i>	<i>Total</i>
Non financial assets		
Land and buildings	4,614,029	4,614,029
Total	4,614,029	4,614,029

Fair value measurements in Level 3

The Group's non financial assets classified in Level 3 use valuation techniques based on significant inputs that are not based on observable market data. The financial assets and financial liabilities within this level can be reconciled from beginning to ending balance as follows:

<i>Non financial assets</i>	<i>Land and buildings</i>	<i>Total</i>
Balance as at 1 January 2019	4,614,029	4,614,029
Purchases	85,512	85,512
Disposals	–	–
Revaluation	1,358,430	1,358,430
Depreciation charge	(200,944)	(200,944)
Net fair value at 31 December 2019	5,857,027	5,857,027
<i>Non financial assets</i>	<i>Land and buildings</i>	<i>Total</i>
Balance as at 1 January 2018	4,724,230	4,724,230
Purchases	83,003	83,003
Disposals	–	–
Depreciation charge	(193,204)	(193,204)
Net fair value at 31 December 2018	4,614,029	4,614,029

Fair value of the Group's main property assets is estimated based on appraisals performed by independent, professionally-qualified property appraisers. The significant inputs and assumptions are developed in close consultation with management. The valuation processes and fair value changes are reviewed at each reporting date.

The appraisal was carried out using a comparative and income methods that reflect observed prices for recent market transactions for similar properties and incorporates adjustments for factors specific to the premise in question, including plot size, location, encumbrances and current use.

The land and buildings were revalued during 2019. The land and buildings were previously revalued on 31 December 2016.

The significant unobservable input is the adjustment for factors specific to the land in question. The extent and direction of this adjustment depends on the number and characteristics of the observable market transactions in similar properties that are used as the starting point for valuation. Although this input is a subjective judgement, management considers that the overall valuation would not be materially affected by reasonably possible alternative assumptions.

(thousands of Armenian drams)

32. Transferred financial assets and assets held or pledged as collateral**Transferred financial assets that are not derecognised in their entirety***Repurchase agreements*

The securities sold under agreements to repurchase are transferred to a third party and the Group receives cash in exchange, or other financial assets. If the securities increase or decrease in value, the Group may, in certain circumstances, require, or be required, to pay additional cash collateral. The Group has determined that it retains substantially all the risks and rewards of these securities, which includes credit risk, market risk, country risk and operational risk, and therefore has not derecognised them. In addition, it recognised a financial liability for cash received.

Similarly the Group may sell or re-pledge securities borrowed or purchased under agreements to resell, but has an obligation to return the securities and the counterparty retains substantially all the risks and rewards of ownership. Consequently the securities are not recognised by the Group, which instead records a separate asset for any cash given.

As at 31 December 2019 the Group has no securities sold under repurchase agreements which were classified as measured at FVOCI and amortised cost (2018: AMD 8,092,013 thousand classified as available-for-sale investments).

The associated liabilities, which are recorded against the cash received for such transactions, are presented in the consolidated statement of financial position as amounts due to banks, at 31 December 2019 the Group didn't have any balances (2018: AMD 7,879,585 thousand).

33. Offsetting of financial instruments

The table below shows financial assets offset against financial liabilities in the consolidated statement of financial position, as well as the effect of enforceable master netting agreements and similar arrangements which do not result in an offset in the consolidated statement of financial position:

	Gross amount of recognised financial assets	Gross amount of recognised financial liabilities set off in the consolidated statement of financial position	Net amount of financial assets recognised in the consolidated statement of financial position	Related amounts not offset in the consolidated statement of financial position		Net amount
				Financial instruments	Non-cash collateral received	
31/12/2019						
Financial assets						
Amounts due from banks – reverse repo	3,054,369		3,054,369		(3,054,369)	
Loans and advances to customers – reverse repo	7,066,707	–	7,066,707	–	(7,066,707)	–
Total	10,121,076	–	10,121,076	–	(10,121,076)	–
Financial liabilities						
Amounts due to banks – repo	–	–	–	–	–	–
Total	–	–	–	–	–	–
	Gross amount of recognised financial assets	Gross amount of recognised financial liabilities set off in the consolidated statement of financial position	Net amount of financial assets recognised in the consolidated statement of financial position	Related amounts not offset in the consolidated statement of financial position		Net amount
				Financial instruments	Non-cash collateral received	
2018						
Financial assets						
Loans and advances to customers – reverse repo	4,022,197	–	4,022,197	–	(4,022,197)	–
Total	4,022,197	–	4,022,197	–	(4,022,197)	–
Financial liabilities						
Amounts due to banks – repo	7,879,585	–	7,879,585	(7,879,585)	–	–
Total	7,879,585	–	7,879,585	(7,879,585)	–	–

(thousands of Armenian drams)

34. Maturity analysis of assets and liabilities

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled. See Note 30 for the Group's contractual undiscounted repayment obligations.

	31/12/2019			31/12/2018		
	<i>Within one year</i>	<i>More than one year</i>	<i>Total</i>	<i>Within one year</i>	<i>More than one year</i>	<i>Total</i>
Assets						
Cash and cash equivalents	52,343,932	-	52,343,932	40,470,858	-	40,470,858
Trading securities	5,875	640,612	646,487	7,125	1,153,220	1,160,345
Amounts due from banks	10,277,876	1,459,381	11,737,257	4,110,562	1,101,925	5,212,487
Loans and advances to customers	75,434,745	151,244,093	226,678,838	59,315,748	136,966,584	196,282,332
Investment securities	1,434,784	17,211,474	18,646,258	2,137,102	16,219,352	18,356,454
Securities pledged under repurchase agreements	726,229	953,731	1,679,960	8,092,013	-	8,092,013
Property, plant and equipment	-	10,175,489	10,175,489	-	6,739,038	6,739,038
Intangible assets	-	337,260	337,260	-	296,331	296,331
Reposessed assets	2,023,928	-	2,023,928	1,977,614	-	1,977,614
Other assets	2,253,915	35,147	2,289,062	2,504,264	27,642	2,531,906
Total	144,501,284	182,057,188	326,558,472	118,615,286	162,504,092	281,119,378
Liabilities						
Amounts due to banks	6,645,929	71,955	6,717,884	13,890,807	72,563	13,963,370
Derivative liabilities	220,078	-	220,078	26,583	-	26,583
Amounts due to customers	177,677,805	44,494,339	222,172,144	164,802,436	22,411,680	187,214,116
Other borrowed funds	2,020,552	19,156,854	21,177,406	1,404,832	14,279,581	15,684,413
Debt securities issued	241,488	19,678,800	19,920,288	6,047,694	10,605,750	16,653,444
Lease liabilities	-	2,085,366	2,085,366	-	-	-
Current income tax liabilities	522,946	-	522,946	199,430	-	199,430
Deferred income tax liabilities	-	1,261,850	1,261,850	-	938,233	938,233
Other liabilities	1,638,612	21,164	1,659,776	1,459,076	23,537	1,482,613
Other provisions	41,851	-	41,851	70,056	-	70,056
Subordinated debt	2,276	5,804,370	5,806,646	-	5,852,819	5,852,819
Total	189,011,537	92,574,697	281,586,235	187,900,914	54,184,163	242,085,077
Net position	(44,510,253)	89,482,490	44,972,237	(69,285,628)	108,319,929	39,034,301

The maturity analysis in the table above does not reflect the historical behavior and actual repayment pattern of term deposits. The Group expects that many customers will not request repayment on the earliest date the Group could be required to pay and the table does not reflect the expected cash flows indicated by the Group's deposit retention history.

The table below shows an analysis of assets and liabilities analysed according securities instant liquidity as at 31 December 2019.

(thousands of Armenian drams)

34. Maturity analysis of assets and liabilities (continued)

Highly liquid portion of investments at fair value through profit or loss and investments at fair value through other comprehensive income other than equity instruments are included in amounts due in the period "Demand and less than 1 month" as the Bank's management believes that these are highly liquid assets which may be sold on demand to meet the requirements for cash outflows of financial liabilities. Securities at amortised cost state securities are classified as demand and less than 1 month considering the availability of repo agreements.

	31 December 2019								
	Demand and less than 1 month	From 1 to 3 months	From 3 to 12 months	Subtotal less than 12 months	From 1 to 5 years	More than 5 years	Subtotal less over 12 months	No maturity	Total
Cash and cash equivalents	52,343,932	0	0	52,343,932	-	-	0	0	52,343,932
Trading securities	364,095	2	5,873	369,970	0	0	276517	0	646,487
Amounts due from banks	9,202,641	1,075,235	0	10,277,876	276,517	0		1,459,381	11,737,257
Loans and advances to customers	14,391,130	13,204,908	47,838,708	75,434,746	0	0	151244093	0	226,678,839
Investment securities	13,087,267	156,545	1,258,925	14,502,738	94,978,198	56,265,895	4080393	63,127	18,646,258
Securities pledged under repurchase agreements	239,477	199,056	287,697	726,229	1,012,662	3,067,731	953731	0	1,679,960
Property, plant and equipment	0	0	0	0	953,731	0	2000416	8,175,073	10,175,489
Intangible assets	0	0	0	0	411,948	1,588,468		337,260	337,260
Reposessed assets	0	0	2,023,928	2,023,928	0	0	0	0	2,023,928
Other assets	1,852,042	45,596	356,277	2,253,915	0	0	33282.4011	1,865	2,289,062
Total assets	91,480,584	14,681,341	51,771,408	157,933,334	97,640,705	60,947,727	158,588,433	10,036,706	326,558,472
Liabilities									
Amounts due to banks	4,392,788	629,523	1,623,617	6,645,929	0	0	0	71,955	6,717,884
Derivative financial liabilities	220,078	0	0	220,078	0	0	0	0	220,078
Amounts due to customers	91,166,853	13,760,663	72,750,289	177,677,805	43,395,690	1,098,648	44,494,339	0	222,172,144
Other borrowed funds	184,558	125,858	1,710,136	2,020,552	10,729,411	8,427,443	19,156,854	0	21,177,406
Debt securities issued	0	0	241,488	241,488	19,678,800	0	19,678,800	0	19,920,288
Lease liabilities	0	0	0	0	496,898	1,588,468	2,085,366	0	2,085,366
Income tax liabilities	0	0	522,946	522,946	0	0	0	0	522,946
Deferred tax liabilities	0	0	0	0	1,261,850	0	1,261,850	0	1,261,850
Other liabilities	292,959	101,907	1,243,746	1,638,612	0	21,164	21,164	0	1,659,776
Other provisions	41,851	0	0	41,851	0	0	0	0	41,851
Subordinated debt	0	0	2,276	2,276	5,804,370	0	5,804,370	0	5,806,646
Total liabilities	96,299,087	14,617,952	78,094,499	189,011,537	81,367,019	11,135,723	92,502,742	71,955	281,586,235
Net position	(4,818,502)	63,390	(26,323,091)	(31,078,203)	16,273,686	49,812,004	76,050,441	9,964,751	44,972,238
Accumulated gap	(4,818,502)	(4,755,112)	26,259,701)		(10,049,405)	76,050,441			

35. Related party disclosures

In accordance with IAS 24 *Related Party Disclosures*, parties are considered to be related if one party has ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. For the purpose of these consolidated financial statements, related parties include the Parent, entities under common control, members of Group's Management as well as other persons and enterprises related with and controlled by them respectively. The ultimate controlling party of the Group is Argentinean businessman E. Eurnekian.

A number of banking transactions are entered into with related parties. These include loans, deposits and other transactions. The volumes of related party transactions, outstanding balances at the year end, and related expense and income for the year are as follows:

(thousands of Armenian drams)

35. Related party disclosures (continued)

The outstanding balances of related party transactions are as follows:

The income and expense arising from related party transactions are as follows:

	31/12/19			31/12/18		
	Parent	Entities under common control	Key management personnel and their close family members	Parent	Entities under common control	Key management personnel and their close family members
Consolidated statement of financial position						
Loans and advances to customers						
Loans outstanding at 1 January, gross	7,263	21,618,927	594,758	19,037	27,463,688	395,002
Loans issued during the year	111,602	20,793,012	675,549	130,714	23,934,804	848,528
Loan repayments during the year	(118,841)	(8,710,648)	(734,539)	(142,415)	(29,561,192)	(642,764)
Loans outstanding at 30 June, gross	24	33,701,291	535,768	7,336	21,837,300	600,766
Less: allowance for loan impairment	(0)	(337,013)	(5,358)	(73)	(218,373)	(6,008)
Loans outstanding as of 30 June, net	24	33,364,278	530,410	7,263	21,618,927	594,758
Amounts due to customers						
Deposits at 1 January	213,839	46,019,356	564,144	367,619	37,441,903	409,070
Deposits received during the year	1,489,880	612,323,029	3,552,176	1,137,797	611,888,652	3,689,233
Deposits repaid during the year	(1,021,212)	(599,192,295)	(3,517,102)	(1,291,577)	(603,311,199)	(3,534,159)
Deposits as of 30 June	682,507	59,150,090	599,218	213,839	46,019,356	564,144
Amounts due to customers – subordinated debt						
Subordinated debt at 1 January	-	5,852,818	-	-	5,854,396	-
Subordinated debt repaid during the year	-	(97,197)	-	-	(5,498)	-
Net result from FX revaluation	-	51,026	-	-	3,920	-
Subordinated debt as of 30 June	-	5,806,647	-	-	5,852,818	-
Items not recognised in the consolidated statement of financial position						
Guarantees given	-	188,042	26,863	-	190,815	124,683
Consolidated statement of comprehensive income						
Interest income	-	2,271,369	34,727	-	1,479,467	30,627
Fee and commission income	93	34,874	852	770	26,092	779
Other income	1,855	85,874	748	1,384	47,280	1,198
Interest expense	(2,176)	(2,321,838)	(23,087)	(4,207)	(1,984,209)	(16,051)
Impairment charge	73	(118,640)	650	117	56,264	(2,058)
Other expenses	-	(45,132)	(32,661)	-	(45,563)	(29,886)

Compensation of key management personnel was comprised of the following:

	31/12/2019	31/12/2018
Salaries and other short-term benefits	662,492	608,794
Total key management personnel compensation	662,492	608,794

(thousands of Armenian drams)

36. Subsidiaries

The consolidated financial statements include the following major subsidiaries:

<i>Subsidiary</i>	<i>Ownership/ voting, %</i>	<i>Principal place of business</i>	<i>Country of incorporation</i>	<i>Nature of activities</i>
2019				
"Converse Collection" LLC	100%	Yerevan	Armenia	Transportation of cash, cash equivalents and other asset
<i>Subsidiary</i>	<i>Ownership/ voting, %</i>	<i>Principal place of business</i>	<i>Country of incorporation</i>	<i>Nature of activities</i>
2018				
"Converse Collection" LLC	100%	Yerevan	Armenia	Transportation of cash, cash equivalents and other asset

37. Changes in liabilities arising from financing activities

	<i>Note</i>	<i>Debt securities issued</i>	<i>Other borrowed funds</i>	<i>Subordinated loans</i>	<i>Total liabilities from financing activities</i>
Carrying amount at 31 December 2017	18, 20, 21	5,931,969	12,659,350	5,854,396	24,445,715
Proceeds from issue		19,904,690	6,520,883	-	26,425,573
Redemption		(9,215,087)	(3,460,357)	-	(12,675,444)
Foreign currency translation		(87,353)	(29,749)	(4,226)	(121,328)
Other		119,225	(5,714)	2,649	116,160
Carrying amount at 31 December 2018	18, 20, 21	16,653,444	15,684,413	5,852,819	38,190,676
Proceeds from issue		14,211,537	8,141,849	-	22,353,386
Redemption		(10,818,447)	(2,701,525)	-	(13,519,972)
Foreign currency translation		(157,540)	16,474	49,005	(92,061)
Other		31,294	36,195	(95,178)	(27,689)
Carrying amount at 31 December 2019	18, 20, 21	19,920,288	21,177,406	5,806,646	46,904,340

The "Other" line includes the effect of accrued but not yet paid interest on debt securities issued, other borrowed funds and subordinated loans. The Group classifies interest paid as cash flows from operating activities

38. Capital adequacy

The Group maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Group's capital is monitored using, among other measures, the rules and ratios established by the Basel Committee on Banking Supervision ("BIS rules/ratios") and adopted by the Central Bank of Armenia in supervising the Bank.

The primary objectives of the Bank's capital management are to ensure that the Bank complies with externally imposed capital requirements and that the Bank maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust

(thousands of Armenian drams)

the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes were made in the objectives, policies and processes from the previous years.

The Group defines as capital those items defined by statutory regulation as capital for credit institutions. Under the current capital requirements set by the Central Bank of Armenia, which are based on Basel Capital Accord 1988 principles, banks have to maintain a ratio of capital to risk weighted assets (statutory capital ratio) above the prescribed minimum level. As at 31 December 2019 and 31 December 2018, this minimum level was 12%. The Group is in compliance with the statutory capital ratio as at 31 December 2019 and 31 December 2018.

The following table shows the composition of capital position calculated in accordance with requirements set by the Central Bank of Armenia, which are based on Basel Capital Accord 1988 principles, as at 31 December 2019 and December 31 2018:

	<i>2019</i>	<i>2018</i>
Tier 1 capital	33,084,864	28,581,161
Tier 2 capital	7,248,251	9,741,937
Total capital	40,333,115	38,323,098
Risk-weighted assets	276,192,405	262,166,531
Capital adequacy ratio	14.60%	14.34%

The risk-weighted assets are measured by means of a hierarchy of risk weights classified according to the nature of and reflecting an estimate of credit, market and operating risks.

The Group has complied with externally imposed capital requirements through the period.