### Consolidated Statement of comprehensive income

March 31, 2023

Converse Bank CSJC ,V. Sargsyan 26/1 st., Yerevan

| In thousand Armenian dramsNInterest revenue calculated using effective interest rateOther interest revenueOther interest revenueInterest expenseInterest expenseOther interest incomeNet interest income after credit loss expensePee and commission incomeFee and commission expensePee and commission expenseNet trading incomeOther incomeNet gain(loss) from foreign currency translationGains less losses from investment securities available for saleOther incomePersonnel expensesDepreciation of property and equipmentAmortization of intangible assetsOther operating and administrative expensesOther impairment and provisions  |  | 01/01/2023-<br>31/03/2023<br>8,575,580<br>23,823<br>(3,609,505)<br>4,989,898<br>352,904<br>5,342,802<br>2,380,944<br>(1,309,465)<br>2,129,757 | (346,971)<br>3,205,729  |
|--|--|---|---|
| Interest revenue calculated using effective interest rateOther interest revenueInterest expenseNet interest incomeCredit loss expenseNet interest income after credit loss expenseFee and commission incomeFee and commission expenseNet trading incomeNet gain(loss) from foreign currency translationGains less losses from investment securities available for saleOther incomeNon-interest incomePersonnel expensesDepreciation of property and equipmentAmortization of intangible assetsOther operating and administrative expenses  | 24<br>24<br>24<br>25<br>25<br>26<br>26 | 8,575,580<br>23,823<br>(3,609,505)<br>4,989,898<br>352,904<br>5,342,802<br>2,380,944<br>(1,309,465)   | 6,986,259<br>21,777<br>(3,455,336)<br><b>3,552,700</b><br>(346,971)<br><b>3,205,729</b> |
| Other interest revenue       Interest expense         Interest income       Credit loss expense         Ret interest income after credit loss expense       Fee and commission income         Fee and commission expense       Net trading income         Net gain(loss) from foreign currency translation       Gains less losses from investment securities available for sale         Other income       Non-interest income         Personnel expenses       Depreciation of property and equipment         Amortization of intangible assets       Other operating and administrative expenses  | 24<br>25<br>26<br>26                   | 23,823<br>(3,609,505)<br><b>4,989,898</b><br>352,904<br><b>5,342,802</b><br>2,380,944<br>(1,309,465)  | 21,777<br>(3,455,336)<br><b>3,552,700</b><br>(346,971)<br><b>3,205,729</b>              |
| Interest expenseInterest incomeCredit loss expensePet interest income after credit loss expenseNet interest income after credit loss expenseFee and commission incomeFee and commission expensePet and commission expenseNet trading incomeNet gain(loss) from foreign currency translationGains less losses from investment securities available for saleOther incomeOther incomePersonnel expensesDepreciation of property and equipmentAmortization of intangible assetsOther operating and administrative expensesOther operating and administrative expenses  | 25<br>26<br>26                         | 4,989,898<br>352,904<br>5,342,802<br>2,380,944<br>(1,309,465)   | (3,455,336)<br>3,552,700<br>(346,971)<br>3,205,729                                      |
| Net interest income       Image: Credit loss expense         Credit loss expense       Image: Credit loss expense         Net interest income after credit loss expense       Image: Credit loss expense         Fee and commission income       Image: Credit loss expense         Fee and commission expense       Image: Credit loss expense         Net trading income       Image: Credit loss expense         Net gain(loss) from foreign currency translation       Image: Credit loss expense         Other income       Image: Credit loss expense         Non-interest income       Image: Credit loss expense         Personnel expenses       Image: Credit loss expense         Depreciation of property and equipment       Image: Credit loss expenses         Other operating and administrative expenses       Image: Credit loss expenses  | 26<br>26                               | 4,989,898<br>352,904<br>5,342,802<br>2,380,944<br>(1,309,465)   | <b>3,552,700</b><br>(346,971)<br><b>3,205,729</b>                                       |
| Net interest income after credit loss expense       Fee and commission income         Fee and commission expense       Net trading income         Net trading income       Net gain(loss) from foreign currency translation         Gains less losses from investment securities available for sale       Other income         Other income       Personnel expenses         Depreciation of property and equipment       Amortization of intangible assets         Other operating and administrative expenses       Description  | 26<br>26                               | <b>5,342,802</b><br>2,380,944<br>(1,309,465)  | 3,205,729   |
| Net interest income after credit loss expense       Fee and commission income         Fee and commission expense       Net trading income         Net trading income       Net gain(loss) from foreign currency translation         Gains less losses from investment securities available for sale       Other income         Other income       Personnel expenses         Depreciation of property and equipment       Amortization of intangible assets         Other operating and administrative expenses       Description  | 26                                     | 2,380,944<br>(1,309,465)  |   |
| Fee and commission income  | 26                                     | (1,309,465)   | 1 005 000   |
| Net trading income       Image: Constraint of the second sec | -                                      |   | 1,007,828   |
| Net gain(loss) from foreign currency translation         Gains less losses from investment securities available for sale         Other income         Non-interest income         Personnel expenses         Depreciation of property and equipment         Amortization of intangible assets         Other operating and administrative expenses  | 27                                     | 2,129,757   | (491,740)   |
| Net gain(loss) from foreign currency translation         Gains less losses from investment securities available for sale         Other income         Non-interest income         Personnel expenses         Depreciation of property and equipment         Amortization of intangible assets         Other operating and administrative expenses  |  |   | 892,648   |
| Gains less losses from investment securities available for sale         Other income         Non-interest income         Personnel expenses         Depreciation of property and equipment         Amortization of intangible assets         Other operating and administrative expenses   |  | 628,377   | (231,406)   |
| Non-interest income       Personnel expenses         Depreciation of property and equipment       Amortization of intangible assets         Other operating and administrative expenses       Image: Comparison of the second   |  | 42,861  | 7,220   |
| Personnel expenses   | 28                                     | 331,044   | 186,282   |
| Depreciation of property and equipment         Amortization of intangible assets         Other operating and administrative expenses   |  | 4,203,518   | 1,370,832   |
| Amortization of intangible assets         Other operating and administrative expenses  | 29                                     | (2,152,484)   | (1,735,154)   |
| Amortization of intangible assets         Other operating and administrative expenses  | 11                                     | (281,961)   | (286,567)   |
| Other operating and administrative expenses  | 12                                     | (20,355)  | (13,939)  |
|  | 29                                     | (1,144,889)   | (905,247)   |
|  |  | -   | -   |
| Non-interest expense   |  | (3,599,689)   | (2,940,907)   |
| Profit before income tax expense   |  | 5,946,631   | 1,635,654   |
| Profit tax expense   | 19                                     | (1,130,903)   | (380,262)   |
| Profit for the period  |  | 4,815,728   | 1,255,392   |
| Other comprehensive income   |  |   |   |
| Other comprehensive income not to be reclassified to profit or loss in subsequent  |  |   |   |
| periods  |  |   |   |
| Revaluation of property and equipment  |  |   |   |
| Income tax effect  | 19                                     |   | 1   |
| Net other comprehensive income not to be reclassified to profit or loss in subsequent  |  |   | 1   |
| periods  |  | -   | -   |
| Other comprehensive income to be reclassified subsequently to profit or loss   |  |   |   |
| Unrealised gains/(losses) on investments at fair value through other comprehensive   |  |   |   |
| income   |  | 491,404   | (533,208)   |
| Realised (gains)/losses on investments at fair value through other comprehensive   |  |   |   |
| income reclassified to the statement of profit or loss   |  | (42,861)  | (7,220)   |
| Changes in allowance for expected credit losses of debt instruments at fair value  |  |   |   |
| through other comprehensive income   |  | 2,603   | (1,899)   |
| Income tax effect  | 19                                     | (81,206)  | 97,619  |
| Net other comprehensive income to be reclassified subsequently to profit or loss   |  | 369,940   | (444,708)   |
| Other comprehensive income for the year, net of tax  |  |   | (11.,,,00)  |
| Total comprehensive income for the year  |  | 369,940   | (444,708)   |

Approval date 14.04.23

Acting Chief Executive Officer



H. Hakobyan

D. Azatyan

Consolidated Statement of financial position March 31, 2023 Converse Bank CSJC ,V. Sargsyan 26/1 st., Yerevan

| In thousand Armenian drams                                | Notes | 31/03/23    | 31/12/22    |
|---|-------|-------------|-------------|
| ASSETS  |       |             |             |
| Cash and cash equivalents                                 | 6     | 61,887,097  | 50,293,614  |
| Trading securities  | 7     | 849,197     | 823,400     |
| Amounts due from banks                                    | 8     | 41,233,693  | 47,102,327  |
| Derivative financial assets                               | 16    | 97,429      | 197,014     |
| Loans and advances to customers                           | 9     | 227,575,654 | 223,808,567 |
| Investment securities                                     | 10    | 131,211,319 | 125,362,770 |
| Investment securities pledged under repurchase agreements | 10    | 4,116,491   | -           |
| Property, plant and equipment                             | 11    | 9,156,567   | 8,775,211   |
| Intangible assets   | 12    | 764,057     | 653,241     |
| Repossessed assets  | 13    | 1,883,785   | 2,200,230   |
| Other assets  | 14    | 3,027,824   | 4,896,376   |
| Total assets  |       | 481,803,113 | 464,112,750 |
| LIABILITIES AND EQUITY                                    |       |             |             |
| Liabilities   |       |             |             |
| Amounts due to banks                                      | 15    | 5,344,338   | 2,341,009   |
| Derivative financial liabilities                          | 16    | 2,840       | _, ,        |
| Amounts due to customers                                  | 17    | 343,432,936 | 341,850,325 |
| Bonds issued by the Bank                                  | 18    | 20,200,608  | 14,692,148  |
| Income tax liabilities                                    |       | 4,207,021   | 3,260,111   |
| Deferred income tax liabilities                           | 19    | 201,378     | 135,369     |
| Other borrowed funds                                      | 20    | 35,728,591  | 34,501,456  |
| Lease liabilities   | 11    | 1,554,653   | 1,521,514   |
| Subordinated debt   | 21    | -           | 276,139     |
| Provisions on contingent liabilities                      | 22    | 137,638     | 143,061     |
| Other liabilities   | 14    | 3,099,382   | 2,683,558   |
| Total liabilities   |       | 413,909,385 | 401,404,690 |
| Equity  |       |             |             |
| Share capital   | 23    | 19,947,633  | 19,947,633  |
| Share premium   | 20    | 63,233      | 63,233      |
| Statutory general reserve                                 |       | 8,848,182   | 8,848,182   |
| Revaluation surplus for land and buildings                |       | 3,645,008   | 3,669,287   |
| Revaluation reserve for financial assets at FVOCI         |       | (3,729,626) | (4,099,566) |
| Retained earnings   |       | 39,119,298  | 34,279,291  |
| Total equity  |       | 67,893,728  | 62,708,060  |
| Total liabilities and equity                              |       | 481,803,113 | 464.112.750 |

Approval date 14.04.23

Acting Chief Executive Officer



H. Hakobyan

D. Azatyan

# Consolidated Statement of changes in equity March 31, 2023 Converse Bank CSJC ,V. Sargsyan 26/1 st., Yerevan

|   |               |               | Statutory general | Revaluation reserve of securities | Revaluation reserve | Retained   |            |
|---|---------------|---------------|-------------------|-----------------------------------|---------------------|------------|------------|
| In thousand Armenian drams                | Share capital | Share premium | reserve           | available for sale                | of PPE              | earnings   | Total      |
| Balance as of January 1, 2022/audited/    | 19,947,633    | 63,233        | 3,848,182         | (1,170,072)                       | 3,233,483           | 25,678,806 | 51,601,265 |
| Issue of share capital                    |               |               |                   |                                   |                     |            | -          |
| Distribution to general reserve           |               |               |                   |                                   |                     |            | -          |
| Dividends to shareholders                 |               |               |                   |                                   |                     | -          | -          |
| Total Transactions with owners            | -             | -             | -                 |                                   | -                   | -          | -          |
| Profit for the period                     |               |               |                   |                                   |                     | 1,255,392  | 1,255,392  |
| Other comprehensive income for the period |               |               |                   | (444,708)                         |                     | -          | (444,708)  |
| Total comprehensive income for the peiod  | -             | -             | -                 | (444,708)                         | -                   | 1,255,392  | 810,684    |
| Depreciation of revaluation reserve       | -             | -             | -                 | -                                 | (19,708)            | 19,708     | -          |
| Balance as of March 31, 2022              | 19,947,633    | 63,233        | 3,848,182         | (1,614,780)                       | 3,213,775           | 26,953,906 | 52,411,949 |
| Balance as of January 1, 2023             | 19,947,633    | 63,233        | 8,848,182         | (4,099,566)                       | 3,669,287           | 34,279,291 | 62,708,060 |
| Issue of share capital                    |               |               |                   |                                   |                     |            | -          |
| Distribution to general reserve           |               |               |                   |                                   |                     |            | -          |
| Dividends to shareholders                 |               |               |                   |                                   |                     |            | -          |
| Total Transactions with owners            | -             | -             | -                 | -                                 | -                   | -          | -          |
| Profit for the period                     |               |               |                   |                                   |                     | 4,815,728  | 4,815,728  |
| Other comprehensive income for the period |               |               |                   | 369,940                           |                     | -          | 369,940    |
| Total comprehensive income for the peiod  | -             | -             | -                 | 369,940                           | -                   | 4,815,728  | 5,185,668  |
| Depreciation of revaluation reserve       | -             | -             | -                 | _                                 | (24,279)            | 24,279     |            |
| Balance as of March 31, 2023              | 19,947,633    | 63,233        | 8,848,182         | (3,729,626)                       | 3,645,008           | 39,119,298 | 67,893,728 |

Approval date 14.04.23

Acting Chief Executive Officer



H. Hakobyan

D. Azatyan

**Consolidated Statement of cash flows** March 31, 2023

Converse Bank CSJC ,V. Sargsyan 26/1 st., Yerevan

|  | 01/01/2023-          | 01/01/2022-  |
|--|----------------------|--------------|
| In thousand Armenian drams   | 31/03/2023           | 31/03/2022   |
| Cash flows from operating activities   |                      |              |
| Interest received  | 7,809,675            | 5,615,500    |
| Interest paid  | (3,256,386)          | (3,599,351)  |
| Fees and commissions received  | 2,380,944            | 1,007,828    |
| Fees and commissions paid  | (1,309,465)          | (491,740)    |
| Net trading income received  | 2,962,921            | 755,111      |
| Other income received  | 166,412              | 183,690      |
| Personnel expenses paid  | (1,712,932)          | (1,218,812)  |
| Administrative and other operating expenses paid   | (1,246,738)          | (975,882)    |
| Cash flows from operating activities before changes in operating assets and liabilities  | 5,794,431            | 1,276,344    |
| Net (increase)/decrease in operating assets  |                      | 1,270,344    |
| Trading securities   | 20,851               | (10,669)     |
| Amounts due from banks   | 5,436,776            | (7,081,710)  |
| Loans and advances to customers  |                      |              |
|  | (4,064,501)          | 1,265,989    |
| Repossessed assets   | 502,870              | 116,634      |
| Other assets   | 1,911,388            | 1,004,811    |
| Net increase/(decrease) in operating liabilities Amounts due to banks  |                      | -            |
|  | 3,768,935            | 62,389       |
| Amounts due to customers<br>Derivative financial liabilities   | 4,651,535            | 23,406,227   |
|  | (777,383)            | 21,528       |
| Other liabilities  | 78,819               | 32,439       |
| Net cash flows from operating activities before income tax   | 17,323,721           | 20,093,982   |
| Income tax paid  | (199,675)            | (68,118)     |
| Net cash from / (used in) operating activities   | 17,124,046           | 20,025,864   |
| Cash flow from investing activities  |                      |              |
| Purchase of investment securities  | (22,805,058)         | (12,273,646) |
| Proceeds from sale and redemption of investment securities   | 12,947,921           | 1,460,470    |
| Purchase of property and equipment   | (539,255)            | (133,744)    |
| Proceeds from sale of property and equipment   | 119,819              | 133,744      |
| Purchase of intangible assets  | (131,421)            | (3,230)      |
| Net cash from / (used in) investing activities   | (10,407,994)         | (10,816,406) |
| Net cash flow from financing activities  |                      |              |
| Dividends paid to shareholders   |                      | -            |
| Proceeds from debt securities issued   | 5,295,222            | -            |
| Redemption of debt securities issued   |                      | _            |
| Proceeds from other borrowed funds   | 2,263,718            | 4,425,440    |
| Repayment from other borrowed funds  | (1,118,013)          | (1,489,578)  |
| Repayment of subordinated loans  | (276,346)            | -            |
| Lease liabilities  | (37,574)             | (135,019)    |
| Net cash from / (used in) financing activities   | 6,127,007            | 2,800,843    |
| Net increase/(decrease) in cash and cash equivalents   | 12,843,059           | 12,010,301   |
| Cash and cash equivalents at the beginning of the year   | 50,293,614           | 56,470,480   |
| cash and cash equivalence at the beginning of the year   |                      | 617,400      |
| Effect of exchange rates changes on cash and cash equivalents  |                      |              |
| Effect of exchange rates changes on cash and cash equivalents<br>Effect of expected credit losses on cash and cash equivalents | (1,253,781)<br>4,205 | (159)        |

Approval date 14.04.23

Acting Chief Executive Officer



H. Hakobyan

Chief Accountant

D. Azatyan

# **The main economical normatives** March 31, 2023

Converse Bank CSJC ,V. Sargsyan 26/1 st., Yerevan

| In thousand Armenian drams   | Actual     | Limitations<br>established by Central<br>Bank | Number of break<br>during quarter |
|--|------------|---|-----------------------------------|
| 1  | 2          | 3   | 4                                 |
| Minimum statutory fund of the bank   | 19,947,633 | 1,000,000                                     | no violation                      |
| Minimum total capital of the bank  | 59,453,091 | 30,000,000                                    | no violation                      |
| N1.1 Core capital/ Risk weighted assets  | 16.94%     | 9.00%   | no violation                      |
| N1.2 Total capital/ Risk weighted assets   | 16.99%     | 12.00%  | no violation                      |
| N2.1 High liquid assets/ Total assets  | 48.12%     | 15.00%  | no violation                      |
| N2.11 High liquid assets/ Total assets for I group CCY                               | 52.39%     | 4.00%   | no violation                      |
| N2.2 High liquid assets/ Demand liabilities  | 109.59%    | 60.00%  | no violation                      |
| N2.21 High liquid assets/ Demand liabilities for I group CCY                         | 90.77%     | 10.00%  | no violation                      |
| N23 High liquid assets/ Net cash outflow for all CCY                                 | 247.51%    | 100.00%                                       | no violation                      |
| N23(FX) High liquid assets/ Net cash outflow for I group CCY                         | 241.19%    | 100.00%                                       | no violation                      |
| N24 Total Available Stable Funding/Total Required Stable Funding for all CCY         | 172.06%    | 100.00%                                       | no violation                      |
| N24(FX) Total Available Stable Funding/Total Required Stable Funding for I group CCY | 196.79%    | 100.00%                                       | no violation                      |
| N3.1 Maximum risk on a single borrower   | 5.36%      | 20.00%  | no violation                      |
| N3.2 Maximum risk on large-scale borrowers   | 24.30%     | 500.00%                                       | no violation                      |
| N4.1 Maximum risk on bank related person   | 0.79%      | 5.00%   | no violation                      |
| N4.2 Maximum risk on all bank related persons  | 6.43%      | 20.00%  | no violation                      |
| N5.1 Maximum deviation of loan to value ratio(AMD)                                   | 0.39%      | 10.00%  | no violation                      |
| N5.2 Maximum deviation of loan to value ratio(Foreign currency)                      | 4.98%      | 5.00%   | no violation                      |
| Minimum requirement for obligatory reserves allocated with the CBA                   |            |   |                                   |
| for AMD  |            | 4.00%   |                                   |
| for USD  | X          | 12%-in USD,6% -in                             |                                   |
| 101 050  |            | AMD   |                                   |
| for EUR  |            | 12%-in EUR, 6% -in                            |                                   |
|  |            | AMD   | no violation                      |
| Foreign currency position /Total capital   | 3.36%      | 10.00%  | no violation                      |
| for USD  | X          | 7.00%   | no violation                      |
| for EUR  | X          | 7.00%   | no violation                      |
| for RUB  | 0.28%      | 7.00%   | no violation                      |
| other  | Х          | Х   | no violation                      |

Approval date 14.04.23

Acting Chief Executive Officer



H. Hakobyan

D. Azatyan